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## **CHAPTER RETENTION PRACTICES: GOOD**

- More than one newsletter annually. Print and mail newsletters to non-emailers
- More than one chapter event per year in more than one location.
- Have multiple leadership and volunteer opportunities
- Establish a caring committee to send members birthday cards, get well cards, etc.
- Distribute membership roster annually
- Welcome New Members with personal notes, emails. Use the welcome kit available from national
- Make contact with local YPN chapter and Y CEOs (or designated rep) to encourage 'relationship building."
- Set a retention goal annually for new members: 30%
- Set a retention goal annually for current members: 65%
- Chapter Executive/Leadership team meets 1x/yr.

## CHAPTER RETENTION PRACTICES: BETTER

- 3 or more chapter events per year. (could include lunches or single day alternatives)
- Quarterly newsletters
- Have one or more new members assigned to a committee
- Set up a phone tree to check in with members once or twice a year
- Request any corrections or additions be sent to chapter membership chairs and then forwarded on to National
- List New Members in the Newsletter and provide short biography
- Continue relations with local YPN Chapters and YMCAs for volunteer opportunities for YMCA Alumni
- Set retention goals for new members: 40%
- Set a retention goal annually for current members: 75%
- Chapter Executive/Leadership team meets 2x/yr.

## **CHAPTER RETENTION PRACTICES: BEST**

- Have membership be involved in selecting locations. Send personal invitations to member who
  have not come before or haven't attended in awhile
- Bi-monthly newsletters or other communication pieces
- Give every member the option of serving on a committee or in a leadership role
- Committee regularly communicates any news of members' health issues, special anniversaries or recognitions with rest of membership
- Connect someone else in a nearby town with new members. Encourage 'carpooling' to events
- Distribute membership rosters to new members upon joining
- Include events from local YPN chapters and YMCAs in YMCA Alumni newsletters
- Make at least 2 personal contacts to any non-renewals before March 1

- Set retention goals for new members: 50%
- Set a retention goal annually for current members: 80%
- Chapter Executive/Leadership team meets 3x/yr

## Additional Ideas to Help Retain Members.

- 1. Give out list of attendees at planned meetings.
- 2. Have training for chapter leadership.
- 3. Send out publications of Bridges etc.
- 4. Keep Facebook relevant to members.
- 5. Recognize age differences and cover all ages with activities.
- 6. Make activities and meetings welcome to both couples and individuals
- 7. Distribute a list of YMCA Alumni benefits.
- 8. Have scholarships available for members
- 9. Share chapter specific results from annual satisfaction survey with membership
- 10. Involve local YMCAs in meetings
- 11. Recognize Lifetime members
- 12. Institute a chapter member recognition program
- 13. Review chapter by-laws annually
- 14. Chapter president and designated chapter leader both attend annual 48 hrs. Training
- 15. Annual "health of the chapter " report distributed (finance report, membership numbers, # new members, etc.