

2024 AWARD of EXCELLENCE Page 1 of 2

Application is For: Bronze Silver Gold

Applicant's Name: _____

<p><u>Your Title (select one):</u></p> <input type="checkbox"/> Broker <input type="checkbox"/> Managing Broker <input type="checkbox"/> Designated Broker <input type="checkbox"/> Owner <input type="checkbox"/> 2024 NPSAR Board Member	<p><u>Assoc Use Only:</u></p> <p>“Metal” Status: _____</p>
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THIS IS A FOUR PART APPLICATION: It consists of Broker's:

Designations, Leadership Development, Participation, Education/Program Attendance and Real Estate Related Courses. Each area (Parts 1, 2 and 3) is awarded points according to the columns filled in. Please fill out this application by marking ALL areas that apply to the Broker. Be sure you fill in the appropriate TOTAL POINTS for EACH of the 4 Parts and then fill in the GRAND TOTAL at bottom of application. Points subject to verification. Minimum sales volume are required and minimum attendance at **three general membership meetings or socials are required.** See page two for further instructions.

PART ONE: REALTOR SPONSORED DESIGNATIONS/CERTIFICATIONS: Each designation worth **10 points.**

- | | | | | | | | | |
|-------------------------------|-------------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|--|
| <input type="checkbox"/> ABR | <input type="checkbox"/> C2EX | <input type="checkbox"/> CRB | <input type="checkbox"/> E-PRO | <input type="checkbox"/> HFR | <input type="checkbox"/> PMN | <input type="checkbox"/> RENE | <input type="checkbox"/> SRES | <input type="checkbox"/> Managing Broker |
| <input type="checkbox"/> AHWD | <input type="checkbox"/> CCIM | <input type="checkbox"/> CRETS | <input type="checkbox"/> GAA | <input type="checkbox"/> ISA | <input type="checkbox"/> PSA | <input type="checkbox"/> RSPS | <input type="checkbox"/> SRS | <input type="checkbox"/> DEI Pledge |
| <input type="checkbox"/> ALC | <input type="checkbox"/> CIPS | <input type="checkbox"/> CRS | <input type="checkbox"/> GREEN | <input type="checkbox"/> LHC | <input type="checkbox"/> RAA | <input type="checkbox"/> SFR | | |
| <input type="checkbox"/> BPOR | <input type="checkbox"/> CPM | <input type="checkbox"/> CRE | <input type="checkbox"/> GRI | <input type="checkbox"/> MRP | <input type="checkbox"/> REI | <input type="checkbox"/> SIOR | | |

Total Points Part One: _____

PART TWO: LEADERSHIP DEVELOPMENT & RPAC INVESTMENT: Must have held office in year of application

- | | | | |
|---|--|---|--|
| <p>NPSAR</p> <input type="checkbox"/> President 25 pts
<input type="checkbox"/> President Elect 20 pts
<input type="checkbox"/> Treasurer 20 pts
<input type="checkbox"/> Treasurer Elect 20 pts
<input type="checkbox"/> Immediate Past President 20 pts
<input type="checkbox"/> Current Board Member 20 pts
<input type="checkbox"/> Past Board Member 10 pts | <p>WR</p> <input type="checkbox"/> President 20 pts
<input type="checkbox"/> President Elect 15 pts
<input type="checkbox"/> Past President 5 pts
<input type="checkbox"/> Executive Committee 15 pts
<input type="checkbox"/> State Director 15 pts
<input type="checkbox"/> Affiliated President: 15 pts
<small>RRC/YPN/Women's</small> | <p>RPAC Investment *</p> <input type="checkbox"/> \$15-\$99 5 pts
<input type="checkbox"/> \$100-\$499 15 pts
<input type="checkbox"/> \$500-\$999 20 pts
<input type="checkbox"/> \$1,000 - \$2,499 40 pts
<input type="checkbox"/> \$2,500+ 50 pts | <p><input type="checkbox"/> President's Circle (add additional 50 pts)</p> <p>*Deadline to invest: 12/6/24</p> |
|---|--|---|--|

Total Points Part Two: _____

PART THREE: PARTICIPATION: If you serve on more than one committee as member/chairperson, count each. (50% attendance is required)

- | | |
|---|---|
| <p>NPSAR</p> Committee chair for _____ committee = 20 pts
Committee member for _____ committee = 10 pts
Committee member x 5 pts per meeting attended = _____
REALTOR® Years Membership x 1 pt each _____ | <p>WR</p> Committee chair for _____ committees x 15 pts
Committee member for _____ committees x 10 pts
Committees: _____ |
|---|---|

Other Participation: Applicant must have attended at least **3 general membership meetings or socials** to qualify

- Installation & Awards = 25 pts
- Affiliate Appreciation Social = 25 pts
- Annual NPSAR Golf Tournament = 25 pts
- General Membership Meetings _____ X 20 pts each _____
- NPSAR Socials _____ X 10 pts each _____

- NAR**
- Chairperson: _____ 20 pts
- Committee Member: _____ 15 pts

Volunteer for a non-profit at least 30 hours/year = 5 pts per organization, maximum of 3 organizations (15 pts cap) Total: _____

Organization's Name(s): _____

Total Points Part Three: _____

PART FOUR— 2024 EDUCATION/PROGRAM ATTENDANCE & REAL ESTATE RELATED COURSES:

- | | | |
|---|---|---|
| <input type="checkbox"/> CCIM Class 5 pts | <input type="checkbox"/> WR Spring Business Conf 10 pts | <input type="checkbox"/> NPSAR Sponsored Class _____ X 10 pts each _____ (List each class): |
| <input type="checkbox"/> CRB Class 5 pts | <input type="checkbox"/> WR Fall Business Conf 10 pts | |
| <input type="checkbox"/> CRS Class 5 pts | <input type="checkbox"/> WR Legislative Day 15 pts | <input type="checkbox"/> NPSAR "Education Day" with Annie Fitzsimmons 15 pts _____ |
| <input type="checkbox"/> ABR Class 5 pts | <input type="checkbox"/> NAR Convention 10 pts | <input type="checkbox"/> NAR DB Involvement Program current yr 25 pts, prior 10) _____ |

(Must have attended the function during year of application – **MUST Attach Class Certification to application.**)

Total Points Part Four: _____

Applicant's LAG Number: _____

Applicant's Signature: _____

Designated Broker's Signature: _____

GRAND TOTAL (Parts One thru Four): _____

GRAND TOTAL SIDES/VOLUME): _____

NORTH PUGET SOUND ASSOCIATION OF REALTORS®

“2024 AWARD OF EXCELLENCE INSTRUCTIONS ” – page 2 of 2

OUR WHY: The “Award of Excellence” is to promote NPSAR participation, designations, leadership development, program attendance, and Real Estate related courses, within the Association for Realtors who actively sell real estate.

ELIGIBILITY OF AWARD: An applicant must be an active member of the North Puget Sound Association of REALTORS® in good standing and must meet all other qualifications. Any person who has had membership terminated or suspended during the previous twelve months shall not be considered.

APPLICATION DEADLINE: An application will be accepted until January 9. Advertising shall be the responsibility of the broker/agent. Information to publisher will be submitted by N.P.S.A.R. in January for any interested recipients.

QUALIFICATION AND APPLICATION INSTRUCTIONS:

Applicants must achieve a minimum of 6 closed sides OR a minimum sales volume of \$3,500,000 to qualify (volume calculated on sales price).

There are three levels of awards with the following criteria:

Bronze Award: 100 REALTOR® Involvement Points

Silver Award: 125 REALTOR® Involvement Points

Gold Award: 175 REALTOR® Involvement Points

Only transactions that closed in the year of application qualify. An applicant having a qualified sale of a Non-MLS property, including a property owned by HUD or VA, a property “for sale by owner”, new construction, auctions or not otherwise listed properties, shall receive credit only if a commission was paid to the applicant for their services. 50% of sides or dollar volume will be credited for co-lists and co-sales. Outgoing and incoming referrals count 25% side & documentation required. Commercial leases will be considered as a side only in the year the lease commences, with accompanying documentation.

Only transactions made while the applicant is a member in good standing of the North Puget Sound Association of REALTORS® will qualify. Transactions made during the year prior to membership will not be counted. No sale or commercial lease shall be considered unless a commission has been earned, and paid to the applicant’s broker.

CLOSED SIDES/ SALES VOLUME WAIVED: If you are a Designated Broker, Owner, Principal Managing Broker, or a 2024 NPSAR Board Member, minimum sales criteria is not needed to qualify for the award. Involvement point qualification requirements remain the same.

LISTING SPREAD SHEET SUBMISSION: ‘Cross Property Single Line Report’ through NWMLS is preferred submission format.

PROCESSING: Applications must be submitted to the North Puget Sound Association of REALTORS® office no later than published due date for the current year. Applications must be complete in every detail. Any unusual circumstances must have a written explanation and documentation attached to the application being submitted.

Applications must be submitted on the approved form and signed by both the applicant and the broker, with accompanying checklist of REALTOR® Involvement Points, and list of closed transactions. By signing, the broker certifies that to the best of his/her knowledge that the list represents the transactions participated in by the applicant.

NPSAR APPROVED COMMITTEES: Association Operations; Communications; Education; Government Affairs/RPAC; Professional Standards; Grievance, Golf, Award of Excellence, and Diversity, Equity, Inclusion (DEI).