

# Los Angeles AHU

## 2021-2022 Budget - APPROVED 10-21-2021



	Approved Year Budget 2021-2022	Approved on 10/21/2021 Notes
<b>Income</b>		
Membership Dues - Regular	11,200.00	320 Members
Membership Dues - Associate		
Membership Dues - Staff		
Newsletter Advertisement		
Website Banner Advertisement		
Holiday Party	2,500.00	100% to Charity
Misc Income		
<b>Income Sub Total</b>	<b>13,700.00</b>	
<b>Expenses</b>		
Accounting/Tax Prep.	800.00	
Awards & Gifts	900.00	
Bank/Credit Card Fees	6,000.00	
Board Meeting - Conference Calls		
Board Meeting - F&B	1,600.00	
Board Meeting - Room/Facility Rental	750.00	
CAHU Capitol Summit	2,000.00	10 x \$200/member
CAHU PAC	5,000.00	
Charity/Donation	2,500.00	Holiday
CE/ShowCase Meeting		
Continuing Education Admin Exp		
Dues/Subscriptions	1,210.00	
Dues/Subscriptions		
Membership Mtg - Holiday Celebration	3,000.00	
PAC Committee	500.00	PAC
HUPAC Administration	5,000.00	
Insurance Expense	2,400.00	
Legislative Committee	500.00	Legislative Outreach
Community Out Reach / Public Service	500.00	
Legislative Meeting		
Management Fees - CAMS	25,000.00	
Management Travel Exp.		
Membership Development	1,000.00	Membership Contest
Membership Marketing	1,000.00	
NAHU Annual Convention	20,500.00	10 x \$1,900
NAHU Capitol Conference	18,600.00	9 x \$1,900
NAHU Education		
NAHU Region VIII Mtg	0.00	Now part of Conv
Office/Supplies Expense	400.00	
Constant Contact	665.00	
Postage - Admin	195.00	
Print/Copy - Admin		
Storage Expenses	385.00	Storage
Taxes & Licenses		
Telephone/Fax/Internet	325.00	
Board Team Building Event	2,000.00	

Website Expenses	150.00
Marketing & Communications	
<b>Expense Sub Total</b>	<b>102,880.00</b>
<b>Membership Meeting</b>	
<b>Income</b>	
Membership Mtg - Registration	3,000.00
Membership Mtg - Sponsors	6,000.00
Membership Mtg - Raffle	
Membership Mtg - Webinar	0.00
Technology Summit - Registration	
Technology Summit - Sponsors	
Vanguard Council - Registrations	
Vanguard Council - Sponsors	1,500.00
<b>Meeting Sub Total Income</b>	<b>10,500.00</b>
<b>Expenses</b>	
Membership Mtg - A/V	400.00
Membership Mtg - Food & Beverage	6,800.00
Membership Mtg - Raffle	200.00
Membership Mtg - Postage	
Membership Mtg - Room/Facility Rental	
Membership Mtg - Speaker	
Vanguard Council - Event	
<b>Meeting Sub Total Expenses</b>	<b>7,400.00</b>
<b>Meeting Net Profit (Loss)</b>	<b>3,100.00</b>
<b>Medicare Summit 9-30-2021</b>	
<b>Income</b>	
Medicare Summit - Registration	4,502.42
Medicare Summit - Sponsors	41,175.00
Medicare Summit - Vendors	
Medicare Summit - Raffle	
Medicare Summit - Misc (Rooms, Ad's)	
<b>Total Income Medicare Summit</b>	<b>45,677.42</b>
<b>Expenses</b>	
Medicare Summit - F&B	10,354.70
Medicare Summit - Speaker	554.85
Medicare Summit - Breakout Rooms	4,000.00
Medicare Summit - Prizes/Giveaways	200.00
Medicare Summit - Printing	565.27
Medicare Summit - Supplies	476.88
Medicare Summit - A/V	2,695.00
Medicare Summit - Postage	
Medicare Summit - Vendor	350.00
Medicare Summit - VCAHU	0.00
<b>Total Expenses Medicare Summit</b>	<b>19,196.70</b>
<b>Medicare Summit Net Profit</b>	<b>26,480.72</b>
<b>Annual Conference 4-26-2022</b>	
<b>Income</b>	
Conference - Registration	24,750.00
Conference - Vendors	44,550.00
Conference - Vendors Add'l	

Website Update  
Communication

Conference - Raffle	
Conference - Mixer	
Conference - Drink Tickets	
Conference - Vanguard	
Conference - Vanguard Event	
Conference - Sponsors	30,000.00
<b>Conference Income Sub Total</b>	<b>99,300.00</b>
<b>Expenses</b>	
Conference - Advertising	500.00
Conference - A/V	7,000.00
Conference - Decoration	
Conference - Exhibit / Electrical / Tables	
Conference - F&B	18,000.00
Conference - Mixer	
Conference - Postage/Ship	
Conference - Printing	
Conference - Raffle Prizes	
Conference - Room Rental	6,300.00
Conference - Tables	2,000.00
Conference - Security	400.00
Conference - Speakers	
Conference - Supplies	
Conference - Technology	5,500.00
Conference - Travel	
Conference - Vanguard	
<b>Conference Expenses Sub Total</b>	<b>39,700.00</b>
<b>Conference Net Profit (Loss)</b>	<b>59,600.00</b>
<b>Prior Year Expenses</b>	
<b>Total Income</b>	<b>169,177.42</b>
<b>Total Expenses</b>	<b>169,176.70</b>
<b>Net Profit (Loss)</b>	<b>0.72</b>
Interest Income	
Income Tax Expenses	
<b>Profit (Loss)</b>	<b>0.72</b>