

CAR Meetings – Fall, Anaheim 2023 Tim Townley

Risk Management

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Tips to keep out of trouble-

- Send a PDF first before sending the docusign.
- Timely delivery.
- AVIDS-fill them out completely and carefully.
- Use Buyer Representation Agreement.
- Have Policy agreements.
- Verify ownership before listing a property.
- Beware of non owners selling properties

What keeps them up at night-

- Social Media-have a policy and training
- DRE's supervision enforcement-they are surfing the web for issues
- sellers have to disclose
- communicate and document training for Risk Management
- AI-great tool, but hackers are going to use it too