

BOOKING GROUP CRUISE DISCOUNTS

Planning a group cruise has never been easier! Book 5 cabins with Norwegian Cruise Line and enjoy a variety of group travel discounts, plus, a Free Onboard Credit, Free Open Bar, Free Specialty Dining, and much more! At Luxe Travel we will ensure all your pre-cruise arrangements including meals, parties and shore excursions are planned to a "T" whether it's for weddings, family reunions, birthday celebrations or private events.



BENEFITS

- Group discount based on fares at time contract is issued. Discount off advertised fare. All guests in the reservation will receive the group discount percentage.

Days to Sailing	Inside	Oceanview & Above
<120 Days	--	--
121 to 270	5%	5%
271 to 450	5%	10%
>450	5%	15%

- Group Amenities:
 - Studio & Inside
 - Choose 2 amenities from either the Affinity Group Amenities list or the Non-Gratuity Amenity List. Receive ONE Bonus Amenity with either choice.
 - Oceanview & Above
 - Receive all 4 amenities from the Affinity Group Amenities list below & \$100 On Board Credit

Group Amenities	
Beverage or Soda Package+ (1st - 8th guest) * Premium Beverage Package - 3+ Night Sailings Hawaii Beverage Package - Pride of America Sailing	
Sail Length	Specialty Dining Package (1st & 2nd guest only) *
3-6 Nights	1 Meal - Studio/Inside/Oceanview/Balcony/Club Balcony/Suite/Haven
7-11 Nights	2 Meals - Balcony and above 1 Meal - Studio/Inside/Oceanview
12+ Nights	3 Meals - Balcony and above 2 Meals - Studio/Inside/Oceanview
\$50 USD Shore Excursion credit (per cabin)	
Sail Length	Internet Minutes Applicable to Guest 1 and 2
3-6 Nights	75 Minutes
7-11 Nights	150 Minutes
12+ Nights	300 Minutes



Affinity Groups:

A specific group of passengers that are affiliated. This would include families, organizations, or other established groups of people.

- Affinity groups can be booked on 3+ night sailings.
- Minimum of 5 staterooms held (double occupancy) to qualify.
- Maximum 199 staterooms can be held in a group.
 - Groups of 200 staterooms or more will be referred to as a Commit Deal, which will require Revenue Management's approval and will follow Commit Risk group terms.
- Once staterooms are assigned, the standard deposit is required within 7 days.
- Double name changes can be made for guests 1 and 2 once the full deposit is applied, the reservation is outside of final payment (120+ days from sail date), and if there is **no** air on the booking. If air has been added to the booking, exact guest

names are required.

- Unsold space is recalled at standard recall schedule for groups with 5-99 staterooms:

Length of Sailing	Recall Dates	Final Payment Dates
3-6 days	120	120
7+ days	120	120
Holiday sailings - Christmas & New Years	120	120
Applies to all ships		

To review NCL's Payment and Deposit policy, please see :<https://www.ncl.com/payment-deposit-schedule>

To review NCL's cancellation schedule, please visit: <https://www.ncl.com/about/cancellation-fee-schedule>

RECALL SCHEDULES:

Recall Schedule - Unsold Space for groups 100-199		
Days from Sailing	If less than 10% of group space is sold by 270 days before sailing	If at least 10% of group space is sold by 270 days before sailing
270	25%	N/A
180	50%	50%
120	All remaining unsold space	All remaining unsold space

- The program excludes Sailaway categories: IX, OX, BX and MX.
 - Sailaway Categories **cannot** be included in any group.
- Studio, Suites, The Haven and mandatory stateroom assignments cannot be held as group space
- Anything consumed above the promotional benefit will be the responsibility of the guest at prevailing rates.
- Payments not received by due dates will result in cancellation of the booking and/or confirmed space, cancellation fees, and rebooking fees.
- Guests, who cancel and rebook, must accept this promotion's Terms and Conditions. Standard cancellation fees apply.
- Government Taxes, Port Expenses & Fees, and onboard service charges are additional.

Effective 1/29/2020: For New Groups and Existing RQ bookings with names added on or after 1/29/2020, the Unlimited Open Bar package is applicable to guests 1-8** on the reservation. Guests must be at least 21 years of age at the time of sailing to qualify for the Premium Beverage Package.

- Guests under 21 years of age, **if booked as 1st or 2nd Guest**, will receive the Soda Package.
- **If guests 3-8 are under 21 years of age, the Premium Beverage Package does not apply, and the soda package **will not be given** as a substitution.