# BRIGHT NIGHT 2022

LIVING IT UP ON THE LONGEST DAY OF THE YEAR

## BRIGHT 2022

#### GOALS

- 1. COME OUT SWINGING WITH ON-PREMISE SUPPORT
- 2. ENGAGE NEW DRINKERS WITH ON-TREND EVENT ACTIVITY
- 3. ENCOURAGE VELOCITY AT BELL'S ACCOUNTS
- 4. HAVE FUN!



# ARKNESS

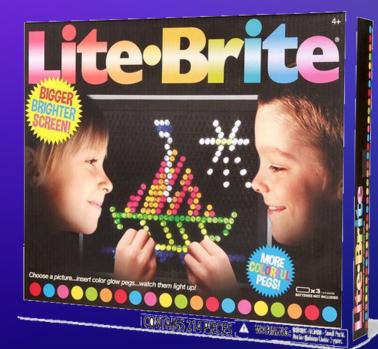
#### INSPIRATION

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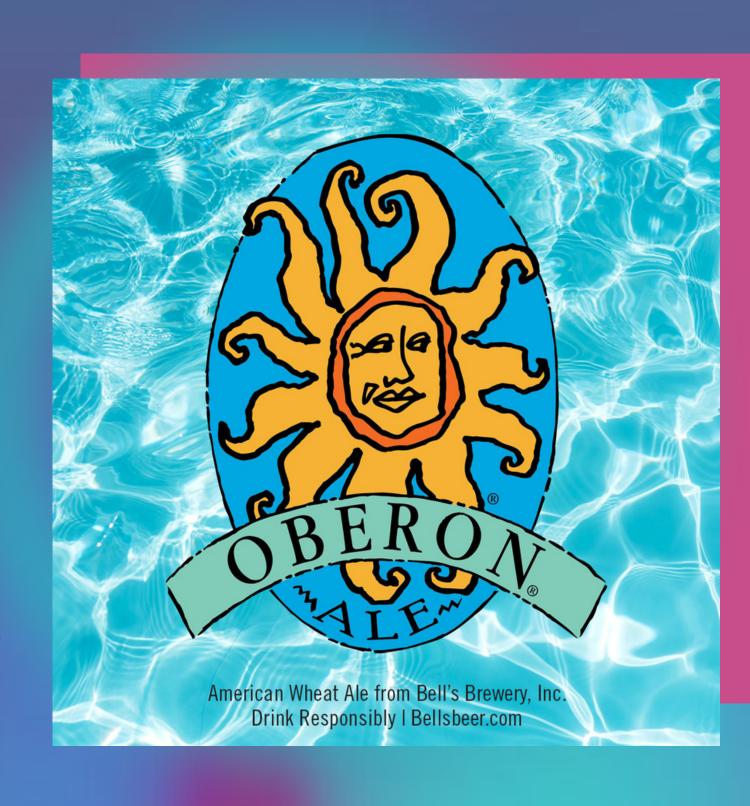


#### BRIGHTNIGHT 2022 DETAILS

#### JUNE 1-30

IT MIGHT BE THE LONGEST DAY OF THE YEAR, BUT THERE'S PLENTY OF TIME TO PARTY

- COLORFUL POINT OF SALE AND SIGNAGE INSPIRED BY THE OBERON TIE DYE MINI KEG
- SWEEPSTAKES TO WIN LIMITED EDITION
   BLACK LIGHT POSTER ART BY
   aATMOSPHEREPRINTINGCOMPANY
- AURA COLOR READINGS AT SELECT ACCOUNTS
- SUNSET PROJECTION SELFIE STATIONS AND SNAPCHAT/IG FILTER
- BLACK LIGHT PAINT NIGHTS + DJ NIGHTS



- HAPPY HOUR SPECIALS
- SPECIALS TIL SUNSET
- RING THE BELL AT SUNSET
- SWEEPSTAKES FOR GLAMPING TRIP IN ICELAND (OR MICHIGAN) TO VIEW THE NORTHERN LIGHTS & STARS IN STYLE
- FOLLOW UP PARTNER EVENT WHEN TIME CHANGES IN THE FALL (TIME THEMED W/ LIGHT UP CLOCK)
- COMMUNITY SPOTIFY PLAYLIST SUN/LIGHT/DARKNESS THEMED SONGS



#### SUPPLEMENTAL POSIDEAS

















### WHAT DOES THIS PROGRAM LOOK LIKEIN ACTION?

#### Account level activation

- 2+ Bell's placements
  - Oberon, Two Hearted, Flamingo Series, Light Hearted, LoSun
- Month/Week/Day long feature or specials
- Promotional signage up at accounts by first week of June
  - POS usage during events or to incentivize rebuy
- If applicable, leverage Tuesday 6/21 (or week of) event
  - Utilize sweepstakes for art, glamping trip
  - Playlist at account if possible
  - Target accounts: chain partners, beach-themed bars, dive bars, college bars

## WHYTHIS PROGRAM WORKS

#### DRIVE SALES ALL MONTH

ACCOUNTS THAT HAVE PARTICIPATED IN THIS EVENT CONSISTENTLY SEE AN OVERALL VOLUME INCREASE OF OVER 22% DURING THE MONTH OF JUNE

NATIONAL WEB & SOCIAL MEDIA BREWERY SUPPORT CUSTOM POINT OF SALE SOCIAL ASSETS FOR BUSINESS PAGES





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