

# SANJEEWA RANASINGHE

## RETAIL / SHOWROOM / PRODUCT MANAGEMENT

[www.sanjranasinghe.com](http://www.sanjranasinghe.com)



### CONTACT ME AT



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1988 January 06

### SKILLS SUMMARY

98%

People Management

96%

Retail Problems Solving & Ethical Thinking

96%

Sales Skills & Training Skills

100%

Stock Management & Inventory control

100%

Computer Literacy & Office Tools & ERP's

95%

Administration & Store LP / Audit Skill

100%

Active Listing & Attention to details

### PERSONAL PROFILE

An organized professional with proven customer service and retail management skills, ability to be a team player and resolve problems professionally, ability to increase sales through up selling and cross selling, capable of achieving store set targets and individual targets with given time frame, coach and guide staff to increase product knowledge and deliver high standard customer service.

### WORK EXPERIENCE

- **2022** - GodWit Pacific PVT LIMITED [ *As Retail / Warehouse Manager* ]
- **2021**- LOVI Ceylon [ *As a Retail Manager* ]
- **2020** - Wonder Ceylon Group Of Company [ *As E-commerce Manager / Product Manager* ]
- **2018** - Miniso Lanka [ *As Senior Showroom Manager* ]
- **2016**- Al-Futtaim Group of companies [ *Team Leader / Assistant Store manager* ]
- **2010**- MH Alshaya Co. L.L.C [ *As sales Assistant to Assistant Store Manager* ]
- **2009**- ODEL PVT LTD [ *As a Sales Executive* ]

More Details At : <https://sanjranasinghe.com/>

### MY ACHIEVEMENTS & AWARDS

#### Career Achievements

- Best SHOPPIE Service Store of the year 2012 [ Alain- Bawadi Mall ]
- Best Service Champion Store of the year 2013 & 2014 - [ Alain- Bawadi Mall ]
- Being able to achieve store Shrinkage target - year 2014 [ Abu Dhabi- Bawabath Al-Sharqe Mall ]
- Highest Score of the Audit 2016 [ Abu Dhabi bawabath Al-Sharqu Mall ]
- Being able to Promote from Senior Sales to Assistant manager rapidly Year 2012
- Successfully completing training of GRIEVANCE 2017 Al-Futtaim- Dubai
- Successfully completing training of DISCIPLINARY 2017 Al-Futtaim- Dubai

#### Other Awards

- Provincial School Educational Software Competition -2006
- Certificates of Digital Marketing Fundamentals Presented by Digital School Sri Lanka 2022

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### EDUCATIONAL QUALIFICATION

- **High School Education** [ O/L Exam General Subjects ]- Sri Lanka 1994-2003
- **Collage Education** Degree ,Certificate [ A/L Exam, Faculty of commerce, Accounting / Business Studies / Economics ] Sri Lanka 2003-2006