

Perennial Coaching On-Demand Course Dealing with Low Performing Employees

Do you have at least one employee who keeps making mistakes? Who just can't seem to *get it*? Whose performance is so poor that **your top leaders are noticing**? But it's not time to let them go...

As the manager, your employees' poor performance reflects directly on you. You have to fix it, or get rid of it.

While some supervisors have zero problem **calling out low performers**, many of the best leaders struggle with naturally and effectively improving employee performance. Without intentional effort to get better at improving employee performance, this can last even late into leadership careers, and can **turn into an HR nightmare**, even for the CEO.

Whether it's managers who simply hate confrontation, or leaders with a true '*people mindset*,' anyone can find themselves in these shoes.

Course Overview:

- Learn how to *actually improve* your low performers
 - Find out what makes feedback fail vs. succeed
 - Master the magic messaging blend of words + delivery
 - Realize when and how to bravely take feedback to the next level
 - Assess your and resources and choose when (and when not!) to use each one
- Complete the course on your own time:
 - 10 short (5-10 minute) videos, 2-3 released per week
 - 9 hands-on activities to put video lessons into real action
- Sessions lead to more questions? Get personalized add-on coaching!
 - Optional 25-minute 1:1 coaching sessions to dive deeper into any topic, *if and when* you need it. Current COD student rate of \$30.

Who Can Benefit from This Course?

- People managers at any level from new Team Leads to the C-suite
- Managers who are often tempted to avoid addressing performance problems with their staff
- Anyone who has talked to their low performer again (and again), and still doesn't see enough improvement

How Much Does It Cost?

Early Registration (By 3/15/23): \$49.95 Regular Registration (After 3/15/2023): \$69.95

Who Should Skip This Course?

- Anyone who considers themselves a pro at "fixing" low performers
- People who love giving feedback, even the constructive kind

Sign Up Now! Click <u>here</u> to purchase this course.

Got Questions? <u>Contact Perennial today</u>. We check our email. We'll get back to you... promise.

Or find more solutions here.

Course Goes Live On March 1st 2023