

**Highest Clearance**

DoD/Secret, expired

**Education**

**MS, Technical  
Management**

Johns Hopkins  
University

**Graduate  
Certificate,  
Maintainability  
Engineering**

US Army Materiel  
Command

**BS, Mathematics**  
University of Texas

AS Candidate  
Vocal Performance  
& Cinematography

**Honors**

Stevie Gold Award -  
Woman of the Year,  
Technology  
Category (2016)

GCN DigIT Award,  
Aero App Electronic  
Flight Bag (2016)

Digital Government  
Achievement  
Award, Aero App  
Electronic Flight  
Bag (2016)

**Summary**

Versatile, experienced Music Producer specializing in production of music and video content. Past experience includes program and proposal oversight, building corporate business processes for scalability, building trusted client relationships, and delivering solutions on time and within budget.

**Professional Summary**

**Athene Solutions LLC, DBA Kalliope Music**

**Dec 2016 – present**

**Music Producer**

- Kalliope Music specializes in end-to-end production of music videos for local concerts, bands, individual artists and others
- Clients include the Girl Choir of South Florida, Miami Hearts and Back In Time

**Hilton Software LLC**

**Oct 2013 – Jun 2017**

**Program Executive and Director of Operations**

- Responsible for success of all Hilton Software programs, ensuring client and end-user satisfaction across all company products. Hilton Software is the market-leader in the development of multi-platform mobile aviation solutions for General Aviation, Commercial, and Military pilots. The firm is a United States Department of Defense contractor designing and developing its mobile aviation solutions, and produces commercial aviation software and data products as well.
- Managed internal company operations to provide corporate cohesion, stability, and scalability as the firm continued its growth in the navigation application space
- Managed “Aero App” aviation software and data delivery contract for the National Geospatial-Intelligence Agency, valued at \$3-4M per year, for over three years.
- Led the proposal team for the Aero App follow-on contract for five years, with a contract award made to the company in early 2017
- Scope of contract increased each year; 100% delivery on time and within budget
- Customer and program won three national awards, including Federal 100, GCN’s DigIT award, and the Digital Government Achievement Award (DGAA)
- Received 2016 Stevie Award for Woman of the Year, Technology Category

**Johns Hopkins University – Lecturer**

**Jun 2011 – Dec 2013**

Lectured for the Whiting School of Engineering Masters Degree program. Topics included developing and managing RFPs and Proposals, Project Management, Technical Writing, and personnel management.

**DMI – Proposal Manager**

**Nov 2010 – May 2011**

Managed, edited, and wrote proposal volumes for sales opportunities with federal customers. Proposals were valued up to \$12 Billion, and included clients such as the Transportation Security Administration, Secret Service, Department of State, GSA, and NASA. Developed standardized Proposal processes and materials.

**Unisys, Federal Government Sector**

**May 2005 – Nov 2010**

**Assistant Department Manager, Systems Engineering/Software Engineering**

Staff of 34 engineers supported U.S. Customs and Border Protection Secure Border. This \$30M/year program designed, deployed, and supported a secure Virtual Fence along the Arizona/Mexico border. Deliverables were on time and met requirements. The program was intended to deliver a demonstration prototype, but the resulting system was so successful that the CBP used it in the field for three years.

## Unisys, Federal Government Sector (Continued)

May 2005 – Nov 2010

### Software Engineer

Designed and developed key components of web portals, systems interfaces, and simulation tools in support of contracts with the Department of Homeland Security, including the TSA and CBP.

### Unisys People Initiatives Board

- Served on the following Unisys People Initiative Board programs:
  - Unisys Women In Leadership (Vice Chair) – Program goals were to help Unisys women grow professionally through leadership, education, advocacy, networking, and recognition.
  - People Development Program – Goals were to improve employee retention and professional growth across all demographics, and to strength leadership across Unisys Federal.
  - Leadership Excellence Acceleration Program – Developed and taught leadership skills such as Client Relationship Building and Project Scope Management

### Athene, Inc.

Jan 1993 – May 2005

#### Principal

- Founded and managed a business specializing in information technology products and services.
- Clients included Navy Mutual Aid Association, Naval Reserve Association, Atlantic Richfield Co, Edison Electric, and more.

### Naval Sea Systems Command, Engineering and Ship Logistics Management – Engineer

May 1985 – Jan 1993

- Managed fiber optic network design/install for Navy tenders and shore facilities supporting Desert Storm.
- Managed overhauls and major upgrades for Helicopter Assault ships to improve war fighting capability, safety, system reliability, structural integrity, and ship stability
- Evaluated automation technologies, including Computer Aided Design/Manufacturing, Robotics, and AI
- Awarded and managed research contracts

### Army Materiel Command, Engineering Management – Engineer

May 1981 – May 1985

- Assisted in the management of the Army Warranty Program in response to a Congressional mandate
- Directed case studies on helicopter engine and navigation systems to improve the way major systems contracts were written and managed to deliver consistently higher reliability and maintainability.

### Captain, United States Army Reserve, Logistics Management

Dec 1980 – Jan 1996

Served in several military units, primarily the 310th Theater Area Army Command at Ft. Belvoir. Managed the flow of multiple classes of supplies, including petroleum, ammunition, and food throughout the European Theater of Operations during exercises in the U.S. and Germany. Led a team to review the logistics records of subordinate units, helping them prepare for IG inspections by finding errors and giving on-the-spot training.

### Professional Associations

- Armed Forces Communications and Electronics Association (AFCEA) International
- Reserve Officer Association, Life Member
- Project Management Institute (PMI)

### Honors/Awards

2016 **Stevie Gold Award**, Woman of the Year, Technology Category  
2009 **Meritorious Service Award**, Armed Forces Communications and Electronics Association  
2008 **SuperNOVA Award**, Armed Forces Communications and Electronics Association  
2003 **Commander General's Award**, The Naval Order Commander General  
1999 **Special Recognition Award**, Surface Navy Association

### Peer Reviewed Publications

- Fox, Marlene. "Navy Maintenance Resource Management Systems Networking and Telecommunications." *Proceedings, DoD Fiber Optics '92; The Third Biennial DoD Fiber Optics Conference*, 27 Mar. 1992, pp. 418–421.