TURNKEY FEDERAL
INNOVATION.TRUST.EXPERTISE

CAPABILITY STATEMENT

Turnkey Federal is a woman-owned, nontraditional small business based in Tampa, Florida, that supports both DoD programs and the companies developing their technologies. Our team brings nearly three decades of combined experience in systems engineering, software development, technology development, and acquisition, supporting engineering efforts as embedded SMEs, consultants, and teaming partners. For industry, we shorten the path to DoD: we help companies match their technology to real mission needs, choose the right pathway, and compete with proposals shaped by firsthand government experience. For government, Turnkey provides embedded subject matter expertise to program offices, including systems engineering support, associated engineering documentation, technology development strategy, and acquisition support. Because we understand both sides, we can carry the work beyond strategy into design, prototyping, and testing.

CORE COMPETENCIES

Industry Support

- **Technology discovery sprint:** clarifying the problem the technology solves, potential customers, and acquisition pathways
- **Federal technology insertion strategy:** mission and customer mapping, evaluation of FAR and non-FAR (OTA, PIA, CSO) pathways, pursuit planning
- **Technical assessment:** current-state systems and data mapping, target architecture, and implementation roadmaps
- **Proposal development:** opportunity assessment, technical approach, and proposal writing and review

Government Program Support

- **Embedded SME support:** systems engineering, technology development, and acquisition support to program offices
- **Engineering documentation:** Systems Engineering Plans, requirements, technology roadmaps, and acquisition strategy inputs
- **Capability and alternatives analysis:** capability assessments, analyses of alternatives, and discovery reports to inform R&D and acquisition planning

Engineering, R&D, and Prototyping

- Materials, mechanical, electrical, computer engineering; ML and data science
- Prototype design, development, test, and project management

DIFFERENTIATORS

- **Both sides of the table:** embedded inside DoD programs, now applied to helping government and industry work together
- **Strategy through build:** unlike advisory-only firms, Turnkey can carry work into design, prototyping, and testing
- **Extensive experience in Non-FAR and prototyping pathways:** served as program manager for an OTA, managed OTA and SBIR prototypes, partnered with PIAs, and authored proposals rated “met” and placed in the awardable basket
- **Credentialed:** DAWIA SPRDE III, PMP, SAFe; BS Mechanical Engineering, MS Materials Science and Engineering, MBA; founder holds TS/SCI
- **Founder-led and flexible:** direct senior involvement, with trusted partners added as the work requires

PAST PERFORMANCE

Turnkey Federal draws on its founder's 17 years of DoD program experience in systems engineering, technology development, and acquisition, spanning USSOCOM, USCENTCOM, USMC and the NR&DE. The company has completed a six-month technical advisory engagement and has been selected for a Navy SBIR Phase I award (contract pending).

COMPANY DATA

UEI: N3LMS853BS17
CAGE: 10YV6
Business Type: Woman-Owned Small Business (WOSB), Nontraditional Defense Contractor
Location: Tampa, Florida

WAYS TO ENGAGE

Direct award
Subcontractor or teaming partner
OTA consortium member and consultant: DIBC, EMC2, IWRP, LEAN Power, LETHALITY, MATAC, MSTIC, NASC, NSTIC, ONIX and more

WHO WE SUPPORT

DoD program offices and S&T organizations
Primes and support contractors
Defense and dual-use technology companies

NAICS CODES

336411 Aircraft Manufacturing
336412 Aircraft Engine and Parts Mfg
336413 Other Aircraft Parts and Equipment Mfg
336414 Guided Missile and Space Vehicle Mfg
336415 Propulsion Unit and Parts Mfg
423430 Computer and Software Wholesalers
513210 Software Publishers
518210 Data Processing and Related Services
541330 Engineering Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541519 Other Computer Related Services
541611 Management and General Consulting
541618 Other Management Consulting
541715 R&D in Engineering
611420 Computer Training

Jessica Scott, Founder & Principal | jscott@turnkeyfederal.com | 813.751.7594 | **www.turnkeyfederal.com**