



# OCTAVIUS GOULD

CEO | EXECUTIVE COACH | SPEAKER

## Contact Info



404.981.6364



odg@octaviusgould.com



www.octaviusgould.com

## Expertise

- Leadership Development
- Executive Coaching
- Performance Optimization
- Effective Communication
- Crucial Conversations
- Hiring & Team Building
- Change Management
- Diversity, Equity & Inclusion

## Education

University of Minnesota  
B.S., Business Management

## Podcast

Watch or listen to *The Octavius Gould Experience* on Spotify, Apple Podcast, Google Podcast, iHeart Radio or YouTube.

## Profile

Octavius Gould is recognized as a trusted advisor and dynamic keynote speaker. Octavius draws on 25 years of senior sales leadership and entrepreneurial expertise that enables him to help organizations to define, develop, and implement strategies to drive long-term success.

Octavius developed his business acumen at MCI where he managed 5 sales managers and 65 sales professionals. His proven track record of developing profitable organizations was instrumental in him becoming a Vice President for a global company. As the CEO of Octavius Gould Enterprises, LLC, his leadership services have exceeded the expectations of start-ups, non-profits, and Fortune 1000 corporations across the USA and Canada.

He is the proud father of two daughters and resides in Atlanta, Georgia.

## Certifications, Affiliations & Honors

### Certifications

- Zenger Miller - Front Line Leadership
- Seven Habits of Highly Effective People
- Miller Heiman Strategic Selling
- Fred Pryor - Train the Trainer
- Speakeasy - Effective Communication
- InsideOut Development - Grow Coaching

### Honors

New Jersey Senate	Joint Legislative Resolution for Community and Career Achievement
Pemberton, NJ	Proclamation from Office of the Mayor
MCI Telecom	President's Club, Circle of Excellence, Destination Ovation, Best of the Best, Club MCI, Top Sales Leader

## What People Are Saying

**Chris Corrado**, Director, Leadership Development at Boys & Girls Club of America  
*Octavius, you did an outstanding session on how to have difficult conversations with staff. You rocked it! They learned so much! We appreciate your help.*

**Ed Nottingham**, PHD, Pcc - HR Project Manager at FedEx

*Octavius, you are fantastic! You are deeply committed to being purposeful, providing value, having a positive impact, and more. Thank you.*

**Shannon Carter**, ACC - HR Strategic Advisor at FedEx

*You are a rock star, Octavius!*