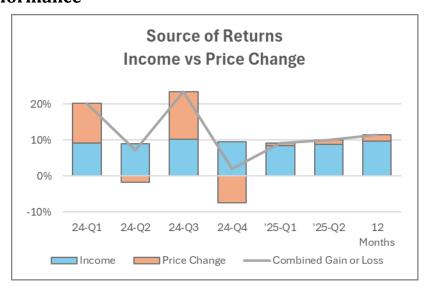
# Wenzel Analytics

# **Redacted Client Report**

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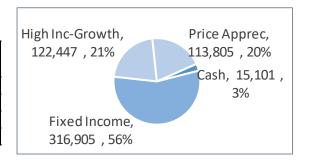
#### **Overall Performance**



Income Statement	24-Q1	24-Q2	24-Q3	24-Q4	'25-Q1	'25-Q2	12 Months
Starting Value (Not Accruals)	490,559	514,341	522,578	552,239	553,811	555,458	522,578
Income	11,139	11,412	13,237	13,018	11,589	12,118	49,962
Mark-to-Market (Price Change)	13,561	-2,220	17,398	-10,417	1,083	1,731	9,795
Expenses	-918	-955	-975	-1,028	-1,025	-1,049	-4,078
Transfers		0	0	0	-10,000	0	-10,000
Ending Value (Not Accruals)	514,341	522,578	552,239	553,811	555,458	571,159	571,159
As % of Starting Value	Annualized (x4)						
Income	9.1%	8.9%	10.1%	9.4%	8.4%	8.7%	9.6%
Price Change	11.1%	-1.7%	13.3%	-7.5%	0.8%	1.2%	1.9%
Combined Gain or Loss	20.1%	7.1%	23.4%	1.9%	9.2%	10.0%	11.4%

# **Allocation**

Goal	Value	Alloca
Cash	15,101	3%
Fixed Income	316,905	56%
High Inc-Growth	122,447	22%
Price Apprec	113,805	20%
Total	568,258	100%



An alternative to mutual funds.

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## **Overall Total Return in Percent Change and then Dollars**

ROI to date: 5.3%. ROI 12 Months: 11.5%. Percent Chg 3 Months: 2.5%.



#### Fixed or Locked-In Income

	Fixed Income Stats						
Overall	Overall Yields (Forward Looking) 3 Month		12 Month				
	Yield on Cost		11.6%	Yield based on purchase prices.			
	Current Yield		12.7%	Yield based on current prices.			
Position Yields (Forward Looking)		Average	Median				
	Yield on Cost	9.6%	10.0%	Current yield divided by original cost			
	Current Yield	10.1%	9.9%	Yield divided by current price			
	CAGR	12.2%	11.9%	Compound Annual Growth Rate			
	Dividends Next Year	\$40,185					
	CDx3 Average Yield	6.9%		CDx3 database, 10 pt compliant pref stocks (Indus Rated)			
	CDx3 Average Yield	7.9%		CDx3 database of U.S. call-protected preferred stocks			
Prices		Average	Median				
	Purchase Price	\$20.45	\$20.72				
	Current Price	\$18.97	\$18.85				
Gains when called		34%	Current value	divided by call at \$25x shares held. Could wait many years.			
Returns	(History)	3 Month	12 Month				
	Dividends Received	\$ 7,070	\$ 29,853				
	Return on Investment (ROI)	1.9%	7.6%	Multiply 3-month to annualize			
	Dividends (Yield)	2.3%	10.2%	Dividends paid divided by avg daily valuations			
	Price Gains	-0.4%	-2.6%	ROI minus dividend yield			
Position	ns	43					

ROI to date: 5.8%. ROI 12 Months: 7.6%. Percent Chg 3 Months: 1.9%.

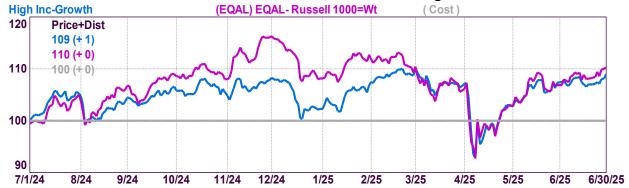


#### **High Income and Growth**

These are Real Estate Investment Trusts (REITs) and other high-dividend securities. While they have dividends comparable to the preferred stocks, the dividends can change each quarter as poured-out earnings vary.

Return	Returns, High Dividend-Growth (History)			
	3 Month		12 Month	Quarterly data not annualized.
	Dividends Received	\$3,630	\$14,221	
	Return on Investment (ROI)	2.0%	7.7%	
	Dividends	3.2%	11.9%	Dividends paid divided by avg daily valuations
	Price Gains	-1.2%	-4.2%	Unrealized gains, or changes in price alone excluding income

ROI to date: 3.5%. ROI 12 Months: 9.1%. Percent Chg 3 Months: 2.0%.



# **Price Appreciation**

ROI to date: 6.2%. ROI 12 Months: 21.1%. Percent Chg 3 Months: 3.7%.



### **Holdings**

Goal	Portfolio	Symbol	Investment Name	CurVal	Client%
Cash	15,101	2.7%			
Fixed Income	Note		5 positions listed. Redacted	6,814	1.2%
	Note Total			38,855	6.8%
	Pref REIT		21 positions listed. Redacted	3,732	0.7%
	Pref REIT Total	175,133	30.8%		
	Preferred		16 positions listed. Redacted	5,330	0.9%
	Preferred Total				18.1%
Fixed Income	Гotal			316,905	55.8%
High Inc-	High Div 12 positions listed. Redacted		1,692	0.3%	
Growth	High Div Total	81,182	14.3%		
	REIT	7 positions listed. Redacted		3,788	0.7%
	REIT Total				7.3%
High Inc-Growth Total				122,447	21.5%
Price Apprec	Gold Silver	GLD	SPDR Gold Trust	38,104	6.7%
	Intl	EMQQ	Emerge Mkts Internet Ecommerce ETF	6,251	1.1%
		DVYE	iShareEmergMktDivETF	7,163	1.3%
		INQQ	India Internet & Ecom ETF	9,130	1.6%
	Intl Total				4.0%
	Vardy		4 positions. Micro-cap Moonshots	3,978	0.7%
	Vardy Total	23,320	4.1%		
	Conversion	CCLD	Consensus Cloud Inc	7,356	1.3%
	MagicMicro	5 positions. Initiating Magic Formula, Micro		4,095	0.7%
	MagicMicro Total				4.0%
Price Appreciation Total					20.0%
TOTAL					100.0%

The Care Cloud Inc (CCLDP) preferred stock had a provision in the Prospectus to do a conversion. Instead of the preferred, we now hold the common stock, which doesn't fall into an allocation portfolio. The common CCLD scores a 92 out of 100 on the Vardy scale I use for buying micro-cap equities. The conversion will be profitable, although the infusion of common stock created anxiety about dilution and the price dropped. I will hold a bit longer until the price recovers and then sell. It is up 71% this past quarter.

I look forward to our regular luncheons. Unless you see a need for adjustments, I don't see any big decisions related to our allocation or how we are positioned. Under Holdings, you can see that I'm moving out of the Vardy and into the Magic [Micro] Formula.

Sincerely,

Encl:

WA Performance Summary Invoice Letter to all clients