

## SPECIAL REPORT: Why Sell Your Home Off-Market?



Real Equity Partners LLC offers a range of real estate services. We are your source for the best deal. Who we are:

We are a multi-service company; BUY, REPAIR, LEASE, and SELL HOMES.

- **SELLERS:** We work with Sellers that have time sensitive needs to sell in as-is condition and in need of repairs, or for full price with either high or low equity. We provide solutions for selling your property to us off-market.
- **BUYERS:** We work with either Fix-and-Flip Buyers or Lease-Option Purchase Buyers (future Buyers to move into property quickly on lease terms, later qualifying for a new loan to purchase the property from us).

### Selling With Terms

*Move on now, with problems solved*

A little-known opportunity to sell your home is for terms and time to get the price you need and the equity you want.

Terms may be the best way to get your full price and capture your equity. For a second homes or rental property, this may be the best way to defer tax consequences and receive a stream of income.

- **Terms and Time:** for full price with either high or low equity.
- **Taxes deferred:** for investment property.

*Selling on terms is a preferred way to meet the needs of both the Seller and the Buyer for time and/or price sensitive sales.*

### Selling At Discount

*Move on now, with problems solved*

If your needs include...

- **Deferred Maintenance:** Deferred property upkeep needing repairs
- **Financial Burden:** loans and mortgage in arrears that need to be corrected
- **Fast Cash:** Immediate cash in your pocket

Then selling at a discount can be the best way forward.

This enables you to avoid upfront costs and closing costs, where we as the Buyer assume all costs of the purchase.

*Selling with a cash offer, discounted for the condition of the property, may be the only way to sell as-is and move on.*



## SPECIAL REPORT: Why Sell Your Home Off-Market?

### How We Benefit You

#### Fast Sale AS-IS Condition

We provide solutions for you to move forward in your journey when you need to sell fast.

- We can close fast. If necessary, within 24 hours or fit your schedule.
- We can take your property "AS-IS".
- We can offer you a fair price.
- We work with you on timing your move.

### What We Do

#### Solve Problems

We work with Sellers who:

- Need a quick sale
- Need fast cash
- Need to be rid of a problem
- Need a no hassle, friendly transaction
- Need a fair price
- Need quick attention and offer
- Need to sell a house needing repairs
- Need to delay a foreclosure or stop an auction to allow time to sell

### How We Can Help

#### Our Services

We provide Sellers with:

- We have the know-how and all the paperwork
- We have the contacts
  - Attorneys
  - Title Company
  - Termite Inspector
  - Repair Contractors
  - Buyers List

Offers we can make:

- **Mortgage in Place (Subject To):** If your home has a mortgage with favorable terms, then we take over the responsibility of making the mortgage payments through a loan servicing company, freeing you from this burden.
- **Seller Financing:** If you have high equity and in market ready condition but not able to sell at your price on the current market, then we may purchase at your asking price with Seller financing. We work with the closing attorney to prepare a Seller mortgage through a loan servicing company and records a lienholder position on the property securing your equity.
- **Cash Purchase:** If your equity and mortgage(s) support a discounted price to cover all the costs of acquisition and repair, then we can arrive at a fair price for a fast sale. If the equity doesn't support the fair price with a mortgage in place, then sometimes we can work with the bank to approve a short sale to make up the difference.

### Summary

*Is Selling your property Off-Market right for you?*

If selling your home now for a fair price and off-market financing seems to fit your situation and you want to know more then please visit [www.realequitypartners.com](http://www.realequitypartners.com) or call 978-384-6311 to discuss an off-market offer from us.