

Canadian Roofing Contractors' Association
Statement of Revenue and Expenses

	Jan 1, 2023 to Dec 31, 2023	Jan 1, 2024 to Dec 31, 2024
	Actual	Budget
Revenue		
Membership Dues	\$ 552,000	\$ 618,435
Conference income	163,591	213,750
Trade Show income	154,084	-
Warranty and Maintenance	9,803	7,500
Specifications Manual	1,338	1,050
Investment Income	52,043	45,000
Reference Manual	4,855	5,950
Technical Bulletins	200	150
Advertising and Marketing Income	53,301	60,000
Other Income	49,624	56,550
Research Income	-	64,417
Technical Committee	9,858	7,500
	1,050,697	1,080,302
Expenses		
Salary and benefits	520,444	513,984
Office expense	53,172	54,000
Professional Fees	28,885	15,000
Advertising and promotions	25,510	20,400
Telecommunications	4,286	3,720
Postage and delivery	5,464	4,320
Director Travel	82,237	80,000
Staff Travel	52,670	35,000
Technical Committee	15,606	7,500
Maintenance Manual	946	11,000
Interest and bank charges	3,875	3,420
Conference expenses	244,817	246,758
Memberships	10,060	14,500
Trade show	8,748	3,000
Research costs	6,250	64,417
Amortization	1,360	715
Insurance	7,090	16,400
Office rent	45,019	45,019
Scholarship	-	5,000
	1,116,439	1,144,153
Net Income (Loss)	\$ (65,742)	\$ (63,851)