

# MAURICE DESJARDINS



📞 716.830.0735

🌐 www.desjardins.us

@ Maurice@Desjardins.us

📍 Buffalo, NY

## EXPERIENCE

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### Dir. of International / Offshore Operations ESTES EXPRESS LINES

📅 08/2024 - current 📍 Buffalo, NY

- Responsible for Operations success in the CHAMP Markets ( Canada, Hawaii, Alaska, Mexico, Puerto Rico )

### Chief of Staff

#### YELLOW CORP

📅 08/2022 - 8/2023 📍 Buffalo, NY

- Responsible maintaining vision and strategy for the President & COO of Yellow Corp

### Vice President of Operations (Canada / WNY)

#### YRCW - YELLOW CORP

📅 02/2019 - 08/2022 📍 Buffalo, NY

- Responsible for Cross Border and Domestic Operations and Sales, Customer Service, Engineering , Labor, Budget Alignment for YRCW -YELLOW Corp. ( revenue in excess of \$500m)

### Director of Canadian Operations

#### YRC Freight

📅 02/2017 - 02/2019 📍 Buffalo, NY

- Responsible for All Cross Border and Domestic Operations for YRC Freight

### Director of Performance and Compliance

#### YRC Freight

📅 02/2013 - 11/2017 📍 Buffalo, NY

- Responsible for Operational Performance, Compliance, Process Design, Project mgmt. and Engineering/Technology for YRC Freight (Canada)

### Director of Border Management and Compliance

#### YRCW

📅 02/2007 - 02/2013 📍 Buffalo, NY

- Responsible for cross border logistics, Operations Technology and Engineering, ISO, Cross Border Strategy, Compliance to Customs regulations/programs, Project Mgmt, ISO 9001:2008

## ACHIEVEMENTS

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💎 2022 Scorecard Winner  
- Top Vice President for 2022

💎 2021 Scorecard Winner  
- Top Vice President for 2021

💎 2020 AIM Certified  
- Aspiring, Influencing and Mentoring

💎 2013 Confidence Delivered Award  
- YRC Freight / YRC Reimer

💎 2004 President's Club Award  
- Yellow Transportation

## PROJECTS

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### Vital Signs

📅 01/2003 📍 Overland Park , KS

Developed Company Wide Dashboard

- Founder/Creator of Vital Signs an online dashboard for operational performance / compliance and best practices

### Customs Compliance

📅 02/2007 📍 Buffalo , NY

Customs In-Bond Management

- Developed process/ Application to secure Customs In-Bond revenue in excess of \$12M per year

### M.O.R.E. (Monthly Operational Review for Excellence)

📅 02/2019 📍 Buffalo , NY

Cost & Project Management

- Developed cost / project management process to reduce labor cost per bill and controllable costs

## EDUCATION

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### Architecture, Urban Planning and Computer Sciences

University at Buffalo

📅 1986 - 1990 BA

# ABOUT

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Maurice Desjardins, Director of Offshore & International Operations whom oversees the markets of Canadian, Hawaii, Alaska, Mexico an Puerto Rico for Estes Express Lines has more than 25 years of experience in international transportation and logistics. Maurice joined Estes in 2024, Estes is one of the largest National Less than Truck Load transportation service providers in the world.

As Director of Offshore and Intl operations, Maurice is responsible for maintaining the mission and vision for Estes offshore/Intl and uses his skills as a past project manager to ensure all aspects of Operations and strategy are on target. Maurice is a lead ISO Auditor & past Chairman of the Customs Automation Committee and member of the Homeland Security Policy Committee for the ATA (American Trucking Association).

Mr. Desjardins has held several top operations positions including Director of Performance and Compliance, Sr Mgr. of Quality & Sr Mgr. of Best Practices where he was responsible for implementing and maintaining ISO 9001:2000 cert, Policies & Procedures, Project Mgmt, Engineering & Ops intelligence (including design & development of company wide operations dashboard).

Maurice continues to be passionate about training and development of company best practices for Estes. He continues to work toward a seamless global and secure supply chain for ESTES and its partners to ensure regulatory compliance and an effortless experience for their customers.

## Specialties:

- Operations - Strategy, Performance, Leadership Development
- Customs Compliance (C-TPAT, PIP, FAST, CSA)
- Operational process mapping
- Project management
- Operations Training
- Quality and Best Practice development (ISO 9001),
  - Lead Auditor ISO 9001:2008
- Best Practices
- Development of online Training Applications
  
- Development of Operations Dashboard & process applications (Founder of YRCWs Operations Intelligence, Vital Signs and My Operations)
  
- SQL
- PowerBI, Power Automate, Power Apps ( MS )
- IIS Web Server and Web application development