

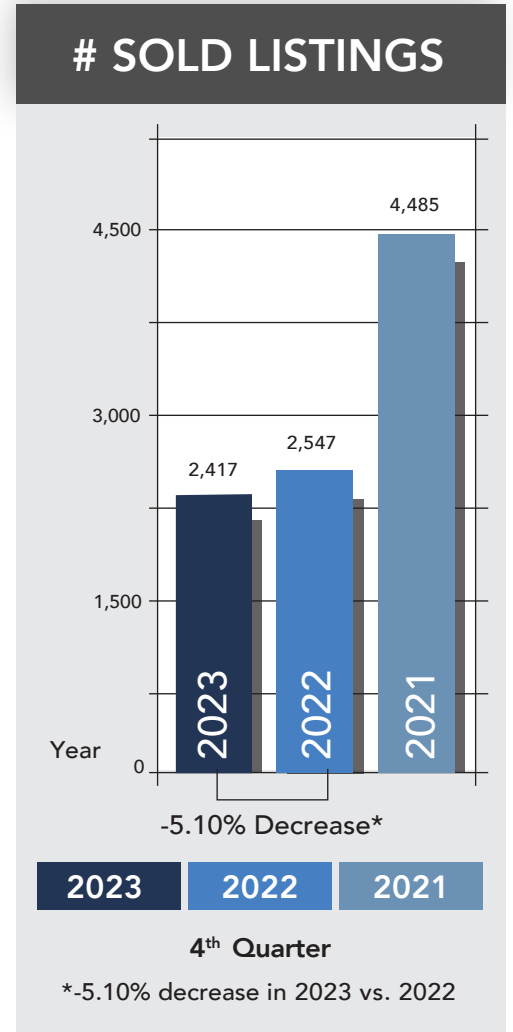
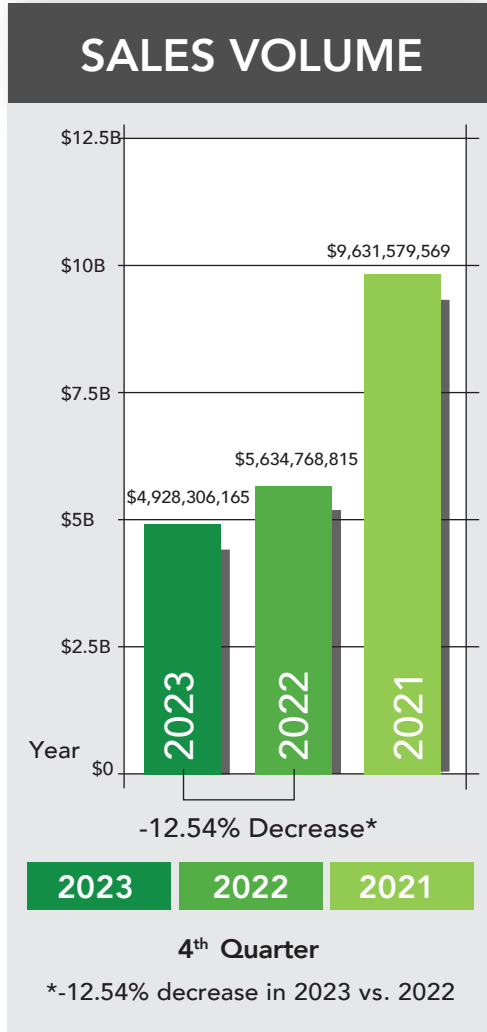
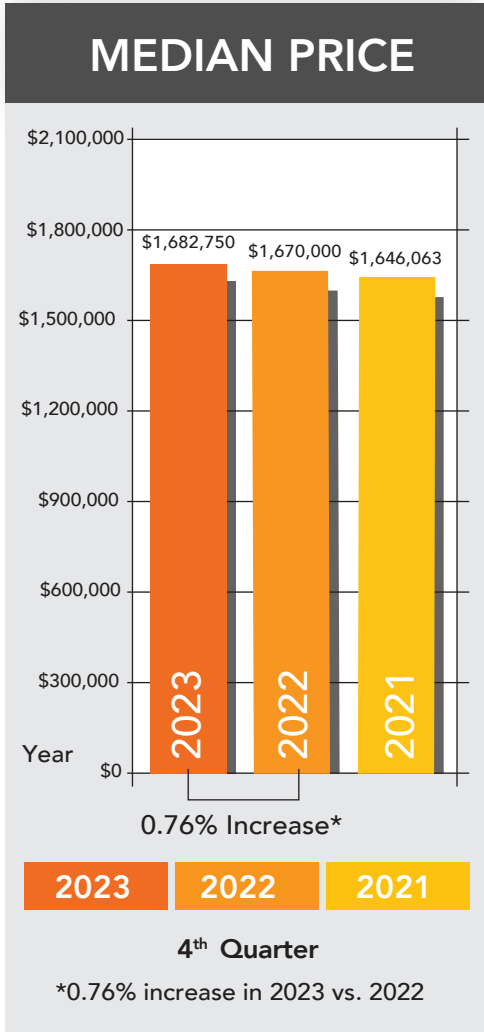
MARKET REPORT

2023
Q4



SINGLE-FAMILY HOMES MARKET STATISTICS

Comparative 4th Quarter 2023, 2022, vs 2021 (QOQ)



Your Most Reliable and Up-To-Date Real Estate Search Portal

www.TheMLS.com | www.TheMLSBlog.com

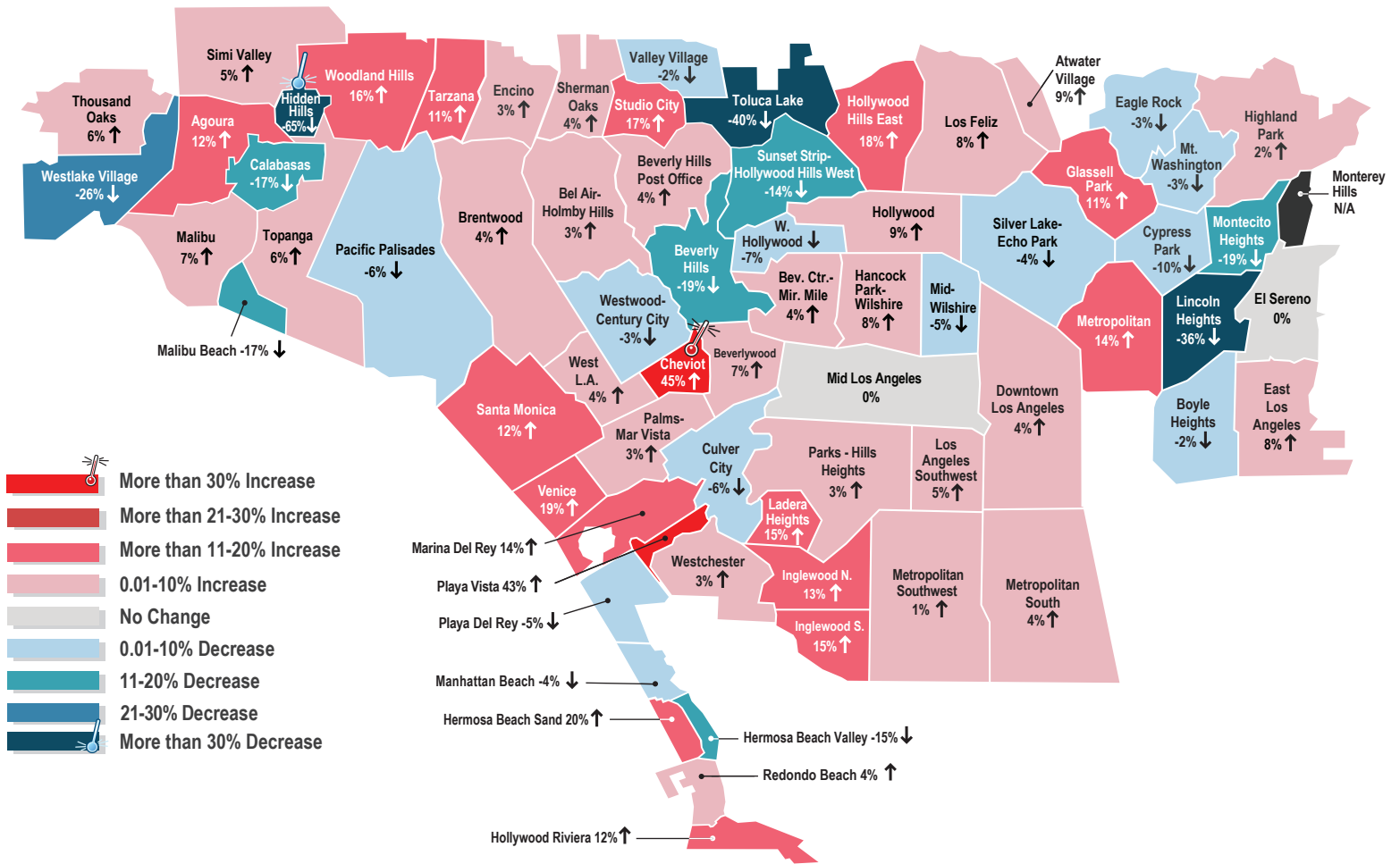
Information herein deemed reliable, but not guaranteed.

Questions regarding this information may be sent by email to helpdesk@themls.com



SINGLE FAMILY HOMES

MARKET CLIMATE MAP Median Price 4th Quarter 2023 vs. 2022



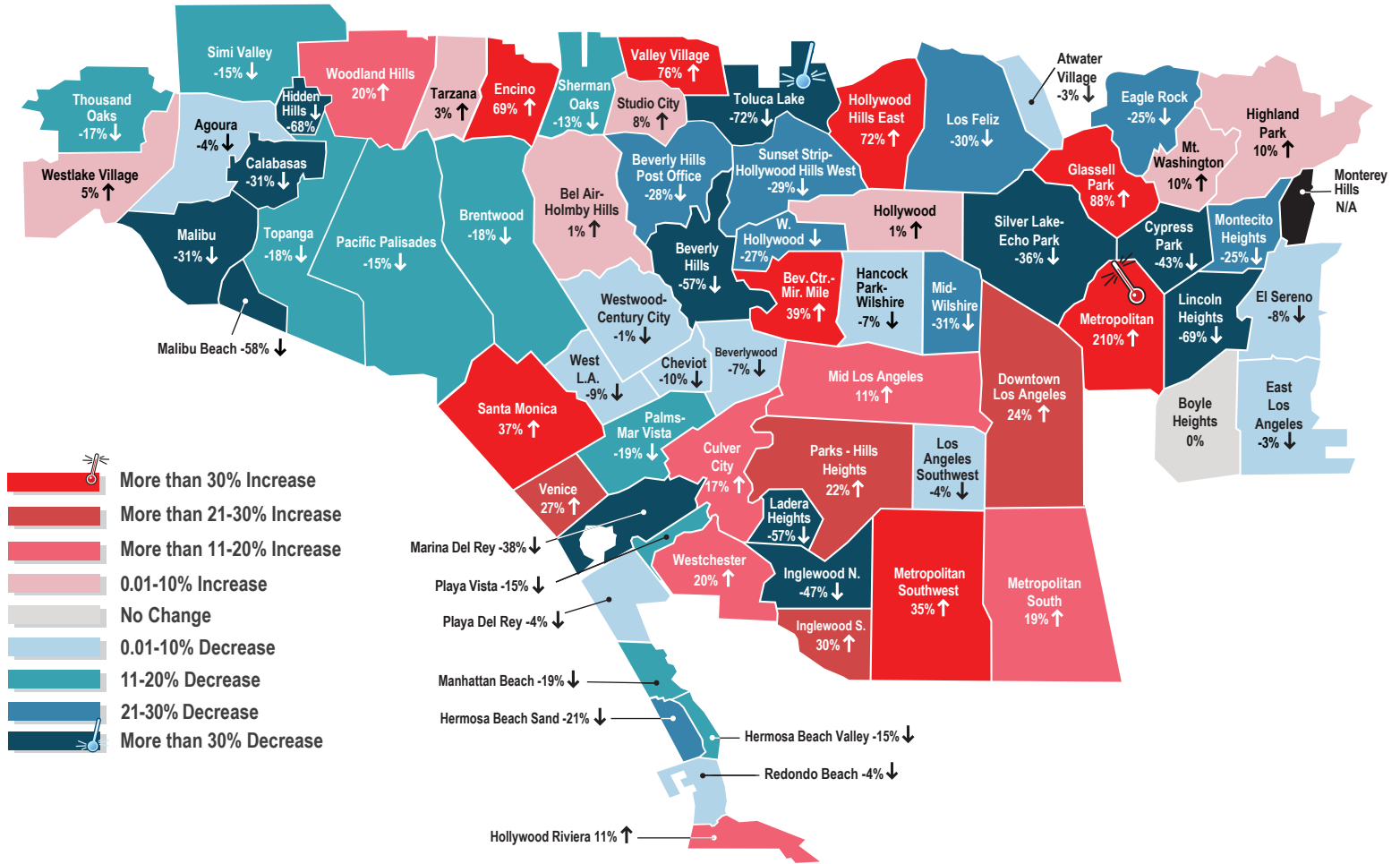
SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023 MEDIAN PRICE	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	% CHANGE
CHEVIOT HILLS - RANCHO PARK	\$3,995,000	11	\$2,750,000	17	45%
PLAYA VISTA	\$3,012,500	4	\$2,100,000	6	43%
HERMOSA BEACH SAND	\$4,472,500	4	\$3,725,000	6	20%
VENICE	\$2,562,525	41	\$2,150,000	37	19%
HOLLYWOOD HILLS EAST	\$2,130,000	20	\$1,800,000	17	18%
STUDIO CITY	\$2,369,500	56	\$2,020,000	56	17%
WOODLAND HILLS	\$1,392,500	122	\$1,200,000	116	16%
INGLEWOOD SOUTH	\$779,500	18	\$675,000	15	15%
LADERA HEIGHTS	\$1,845,000	5	\$1,600,000	14	15%
METROPOLITAN	\$612,000	7	\$535,000	3	14%
MARINA DEL REY	\$2,232,500	14	\$1,952,504	20	14%
INGLEWOOD NORTH	\$885,000	13	\$777,500	26	13%
SANTA MONICA	\$3,368,000	45	\$3,000,000	37	12%
AGOURA	\$1,349,950	45	\$1,204,000	51	12%
HOLLYWOOD RIVIERA	\$2,050,000	18	\$1,830,000	20	12%
TARZANA	\$1,925,000	39	\$1,719,000	45	11%
GLASSELL PARK	\$1,162,752	23	\$1,040,000	14	11%
HOLLYWOOD	\$1,427,250	18	\$1,300,000	19	9%
ATWATER VILLAGE	\$1,357,500	13	\$1,245,000	14	9%
EAST LOS ANGELES	\$675,000	23	\$622,500	26	8%
HANCOCK PARK-WILSHIRE	\$2,180,000	33	\$2,012,500	36	8%
LOS FELIZ	\$2,164,000	30	\$2,000,000	45	8%
BEVERLYWOOD VICINITY	\$1,800,000	27	\$1,670,000	31	7%
MALIBU	\$3,302,500	28	\$3,075,000	35	7%
TOPANGA	\$1,650,000	15	\$1,550,000	19	6%
THOUSAND OAKS	\$1,062,500	98	\$999,975	122	6%
LOS ANGELES SOUTHWEST	\$645,000	88	\$610,000	99	5%
SIMI VALLEY	\$818,170	108	\$775,000	135	5%
METROPOLITAN SOUTH	\$580,000	94	\$552,500	82	4%
REDONDO BEACH	\$1,590,000	45	\$1,515,000	43	4%
WEST L.A.	\$1,715,500	14	\$1,636,000	17	4%
SHERMAN OAKS	\$1,770,000	81	\$1,690,000	93	4%
BRENTWOOD	\$4,100,000	42	\$3,920,000	40	4%
DOWNTOWN L.A.	\$575,000	21	\$550,077	19	4%

SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023 MEDIAN PRICE	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	% CHANGE
BEVERLY CENTER-MIRACLE MILE	\$2,395,000	35	\$2,300,000	27	4%
BEVERLY HILLS POST OFFICE	\$3,185,000	21	\$3,062,500	26	4%
PALMS - MAR VISTA	\$2,028,750	46	\$1,951,000	52	3%
WESTCHESTER	\$2,150,396	58	\$1,491,000	54	3%
PARKS - HILLS - HEIGHTS	\$1,035,000	98	\$999,900	85	3%
ENCINO	\$2,180,000	75	\$2,108,000	56	3%
BEL AIR - HOLMBY HILLS	\$2,789,000	24	\$2,700,000	31	3%
HIGHLAND PARK	\$1,136,000	59	\$1,105,000	50	2%
METROPOLITAN SOUTHWEST	\$685,000	78	\$672,500	60	1%
MID LOS ANGELES	\$1,134,706	60	\$1,125,000	53	0%
EL SERENO	\$828,000	30	\$830,000	32	0%
BOYLE HEIGHTS	\$622,500	16	\$639,000	16	-2%
VALLEY VILLAGE	\$1,335,000	31	\$1,375,000	17	-2%
MOUNT WASHINGTON	\$1,250,000	27	\$1,291,530	25	-3%
EAGLE ROCK	\$1,218,084	31	\$1,260,000	42	-3%
WESTWOOD - CENTURY CITY	\$2,593,813	32	\$2,687,500	28	-3%
MANHATTAN BEACH	\$2,810,000	42	\$2,937,812	55	-4%
SILVER LAKE - ECHO PARK	\$1,380,000	52	\$1,450,444	82	-4%
PLAYA DEL REY	\$1,815,500	8	\$1,912,500	8	-5%
MID-WILSHIRE	\$1,050,000	5	\$1,107,500	8	-5%
PACIFIC PALISADES	\$4,469,500	44	\$4,783,500	50	-6%
CULVER CITY	\$1,639,500	48	\$1,761,375	42	-6%
WEST HOLLYWOOD VICINITY	\$1,940,000	17	\$2,100,000	18	-7%
CYPRESS PARK	\$843,000	5	\$940,000	8	-10%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$2,175,000	61	\$2,555,000	73	-14%
HERMOSA BEACH VALLEY	\$2,057,500	2	\$2,430,500	2	-15%
CALABASAS	\$1,815,000	32	\$2,200,000	35	-17%
MALIBU BEACH	\$9,000,000	9	\$10,917,500	12	-17%
MONTECITO HEIGHTS	\$736,112	6	\$915,000	7	-19%
BEVERLY HILLS	\$6,470,000	23	\$8,050,000	38	-19%
WESTLAKE VILLAGE	\$1,523,000	66	\$2,080,000	49	-26%
LINCOLN HEIGHTS	\$520,000	3	\$815,000	7	-36%
TOLUCA LAKE	\$1,286,000	7	\$2,161,500	16	-40%
HIDDEN HILLS	\$4,400,000	3	\$12,625,000	6	-65%
MONTEREY HILLS			\$1,435,000	2	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.

SINGLE FAMILY HOMES

MARKET CLIMATE MAP Sales Volume 4th Quarter 2023 vs. 2022



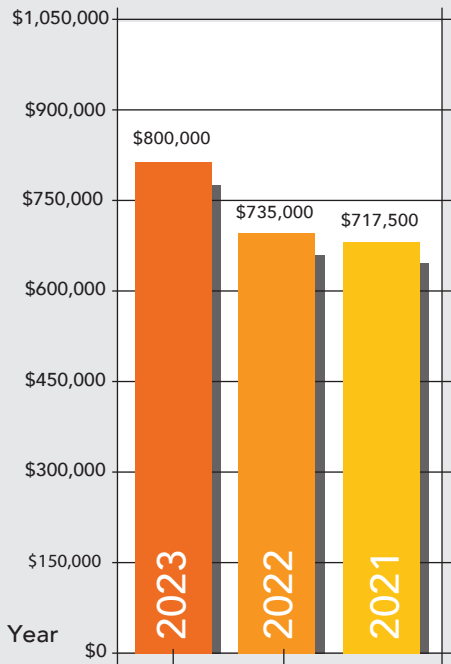
SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023 SALES VOLUME	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	% CHANGE
METROPOLITAN	\$4,873,000	7	\$1,570,000	3	210%
GLASSELL PARK	\$28,742,907	23	\$15,246,999	14	88%
VALLEY VILLAGE	\$50,909,928	31	\$28,846,000	17	76%
HOLLYWOOD HILLS EAST	\$51,797,200	20	\$30,027,891	17	72%
ENCINO	\$233,853,070	75	\$137,990,315	56	69%
BEVERLY CENTER-MIRACLE MILE	\$92,221,895	35	\$66,228,426	27	39%
SANTA MONICA	\$178,051,801	45	\$129,155,445	37	37%
METROPOLITAN SOUTHWEST	\$54,613,250	78	\$40,250,000	60	35%
INGLEWOOD SOUTH	\$14,625,000	18	\$11,242,925	15	30%
VENICE	\$117,657,331	41	\$92,289,850	37	27%
DOWNTOWN L.A.	\$13,928,362	21	\$11,146,077	19	24%
PARKS - HILLS - HEIGHTS	\$106,303,461	98	\$86,950,527	85	22%
WESTCHESTER	\$100,140,143	58	\$82,910,783	54	20%
WOODLAND HILLS	\$183,797,688	122	\$152,955,097	116	20%
METROPOLITAN SOUTH	\$53,706,077	94	\$44,857,100	82	19%
CULVER CITY	\$87,277,500	48	\$74,572,191	42	17%
HOLLYWOOD RIVIERA	\$41,269,000	18	\$36,878,384	20	11%
MID LOS ANGELES	\$68,914,420	60	\$61,977,446	53	11%
MOUNT WASHINGTON	\$36,059,601	27	\$32,492,639	25	10%
HIGHLAND PARK	\$64,584,310	59	\$58,494,937	50	10%
STUDIO CITY	\$141,487,780	56	\$130,541,060	56	8%
WESTLAKE VILLAGE	\$127,355,038	66	\$121,227,462	49	5%
TARZANA	\$84,155,875	39	\$81,539,806	45	3%
HOLLYWOOD	\$30,319,675	18	\$29,796,750	19	1%
BEL AIR - HOLMBY HILLS	\$147,298,553	24	\$145,445,000	31	1%
BOYLE HEIGHTS	\$10,380,500	16	\$10,463,500	16	0%
WESTWOOD - CENTURY CITY	\$90,499,208	32	\$91,459,896	28	-1%
EAST LOS ANGELES	\$15,330,800	23	\$15,880,000	26	-3%
ATWATER VILLAGE	\$18,618,581	13	\$19,328,000	14	-3%
REDONDO BEACH	\$71,371,857	45	\$74,580,999	43	-4%
AGOURA	\$72,306,446	45	\$75,698,594	51	-4%
PLAYA DEL REY	\$16,122,933	8	\$16,802,500	8	-4%
LOS ANGELES SOUTHWEST	\$60,513,577	88	\$63,060,176	99	-4%
BEVERLYWOOD VICINITY	\$57,434,096	27	\$61,839,902	31	-7%

SINGLE-FAMILY HOMES - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023 SALES VOLUME	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	% CHANGE
HANCOCK PARK-WILSHIRE	\$84,053,390	33	\$91,131,522	36	-7%
EL SERENO	\$24,116,000	30	\$26,306,788	32	-8%
WEST L.A.	\$26,693,927	14	\$29,525,550	17	-9%
CHEVIOT HILLS - RANCHO PARK	\$45,069,638	11	\$50,636,833	17	-10%
SHERMAN OAKS	\$172,450,439	81	\$199,520,444	93	-13%
SIMI VALLEY	\$99,206,694	108	\$117,335,297	135	-15%
HERMOSA BEACH VALLEY	\$4,115,000	2	\$4,861,000	2	-15%
PLAYA VISTA	\$12,324,000	4	\$14,560,125	6	-15%
PACIFIC PALISADES	\$235,417,207	44	\$279,934,623	50	-15%
THOUSAND OAKS	\$110,452,150	98	\$134,267,846	122	-17%
TOPANGA	\$31,422,500	15	\$38,456,635	19	-18%
BRENTWOOD	\$202,268,236	42	\$249,220,273	40	-18%
PALMS - MAR VISTA	\$100,793,493	46	\$124,595,818	52	-19%
MANHATTAN BEACH	\$142,705,500	42	\$176,484,627	55	-19%
HERMOSA BEACH SAND	\$19,130,000	4	\$24,400,000	6	-21%
MONTECITO HEIGHTS	\$5,095,225	6	\$6,815,028	7	-25%
EAGLE ROCK	\$41,314,706	31	\$55,325,100	42	-25%
WEST HOLLYWOOD VICINITY	\$41,787,000	17	\$57,321,086	18	-27%
BEVERLY HILLS POST OFFICE	\$89,063,500	21	\$125,292,499	26	-28%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$176,218,480	61	\$249,789,044	73	-29%
MID-WILSHIRE	\$5,620,000	5	\$8,175,755	8	-31%
LOS FELIZ	\$80,883,553	30	\$116,948,200	45	-30%
MALIBU	\$115,373,452	28	\$168,510,500	35	-31%
CALABASAS	\$68,920,400	32	\$101,253,000	35	-31%
SILVER LAKE - ECHO PARK	\$82,505,900	52	\$129,687,560	82	-36%
MARINA DEL REY	\$31,514,000	14	\$51,626,509	20	-38%
CYPRESS PARK	\$4,403,000	5	\$7,746,500	8	-43%
INGLEWOOD NORTH	\$10,867,050	13	\$20,761,900	26	-47%
LADERA HEIGHTS	\$9,692,550	5	\$22,551,000	14	-57%
BEVERLY HILLS	\$177,295,312	23	\$419,983,701	38	-57%
MALIBU BEACH	\$114,940,000	9	\$276,346,075	12	-58%
HIDDEN HILLS	\$23,752,000	3	\$74,242,000	6	-68%
LINCOLN HEIGHTS	\$1,875,000	3	\$6,050,600	7	-69%
TOLUCA LAKE	\$10,446,000	7	\$38,488,700	16	-72%
MONTEREY HILLS	\$2,870,000	2	N/A	2	N/A

**CONDOS / CO-OPS
MARKET STATISTICS**

**Comparative 4th Quarter
2023, 2022, vs 2021 (QOQ)**

MEDIAN PRICE



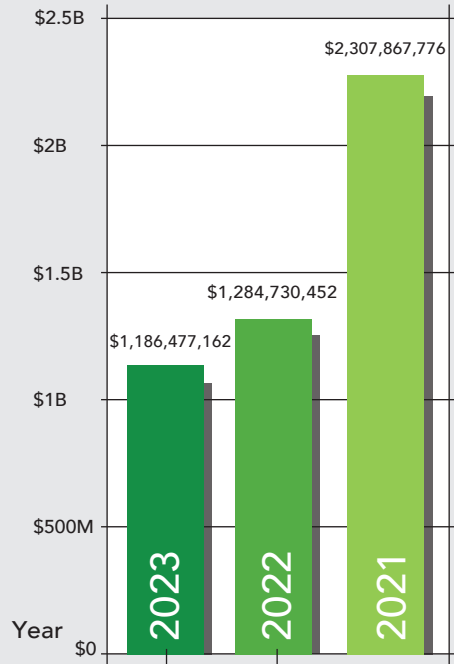
8.84% Increase*

2023 2022 2021

4th Quarter

*8.84% increase in 2023 vs. 2022

SALES VOLUME



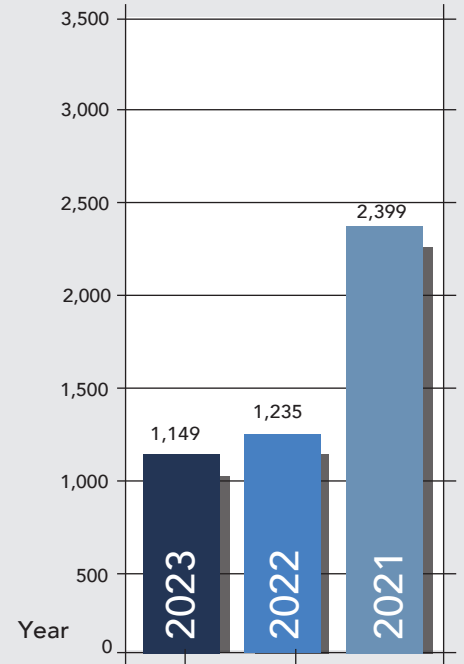
-7.65% Decrease*

2023 2022 2021

4th Quarter

*-7.65% decrease in 2023 vs. 2022

SOLD LISTINGS



-6.96% Decrease*

2023 2022 2021

4th Quarter

*-6.96% decrease in 2023 vs. 2022



Your Most Reliable and Up-To-Date Real Estate Search Portal

www.TheMLS.com | www.TheMLSBlog.com

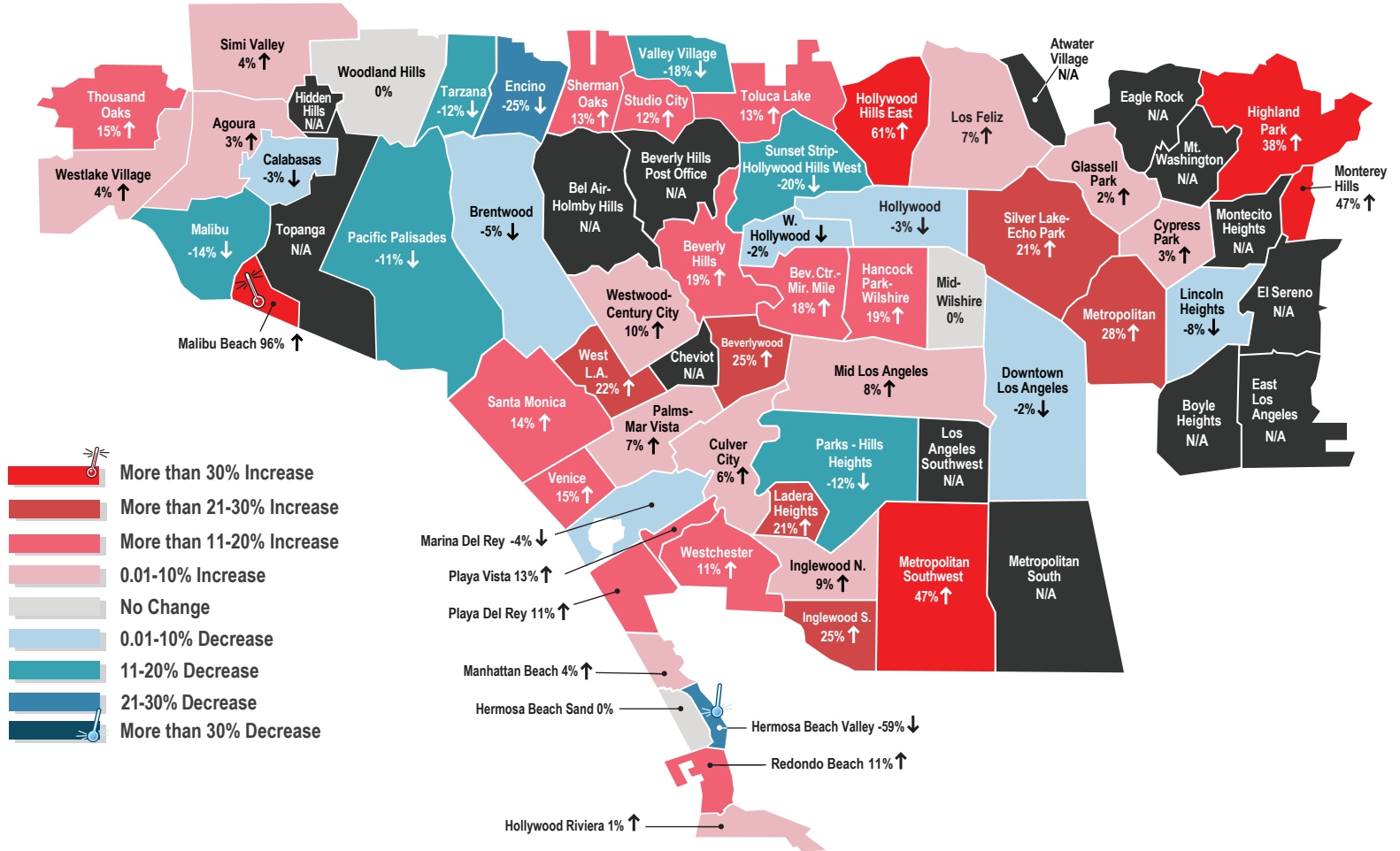
Information herein deemed reliable, but not guaranteed.

Questions regarding this information may be sent by email to helpdesk@themls.com



CONDOS/CO-OPS

MARKET CLIMATE MAP Median Price 4th Quarter 2023 vs. 2022

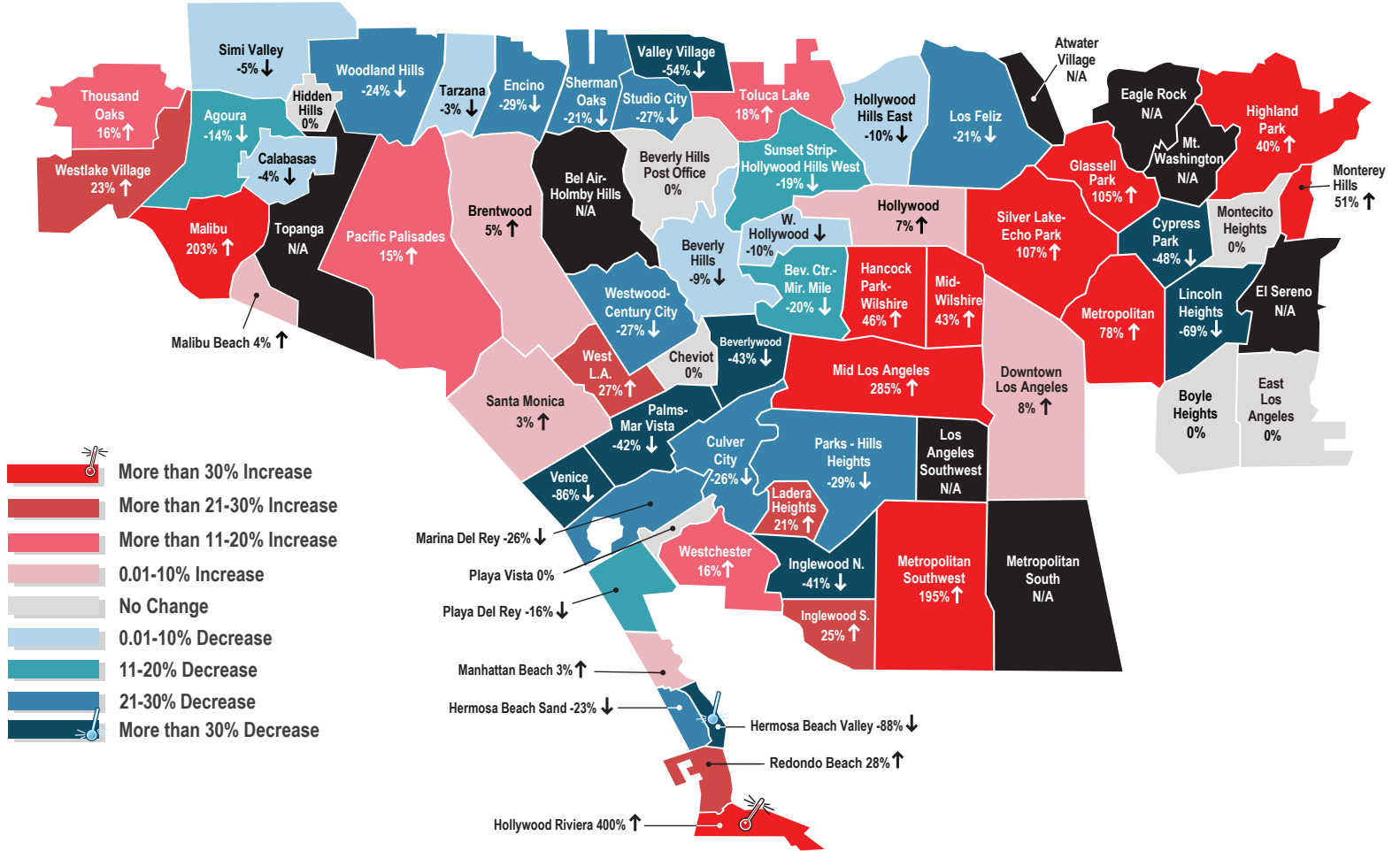


CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023 MEDIAN PRICE	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	% CHANGE
MALIBU BEACH	\$2,305,750	4	\$1,175,000	3	96%
HOLLYWOOD HILLS EAST	\$817,750	4	\$505,250	6	61%
METROPOLITAN SOUTHWEST	\$612,500	2	\$415,000	1	47%
MONTEREY HILLS	\$794,000	10	\$540,000	9	47%
HIGHLAND PARK	\$801,000	5	\$580,000	5	38%
METROPOLITAN	\$1,135,000	3	\$880,750	2	28%
INGLEWOOD SOUTH	\$660,000	1	\$525,000	1	25%
BEVERLYWOOD VICINITY	\$1,085,000	5	\$865,000	11	25%
WEST L.A.	\$962,000	28	\$785,000	26	22%
SILVER LAKE - ECHO PARK	\$822,750	16	\$677,500	8	21%
LADERA HEIGHTS	\$730,000	2	\$602,500	2	21%
HANCOCK PARK-WILSHIRE	\$877,000	31	\$735,000	26	19%
BEVERLY HILLS	\$1,580,000	23	\$1,325,000	21	19%
BEVERLY CENTER-MIRACLE MILE	\$1,075,000	23	\$904,500	22	18%
THOUSAND OAKS	\$590,000	37	\$510,000	35	15%
VENICE	\$1,612,500	2	\$1,395,000	14	15%
SANTA MONICA	\$1,430,000	70	\$1,252,000	77	14%
TOLUCA LAKE	\$770,000	8	\$678,000	6	13%
PLAYA VISTA	\$1,275,000	21	\$1,125,000	21	13%
SHERMAN OAKS	\$775,000	37	\$685,000	51	13%
STUDIO CITY	\$875,000	24	\$778,500	36	12%
REDONDO BEACH	\$1,343,982	87	\$1,200,000	70	11%
WESTCHESTER	\$716,750	6	\$641,050	6	11%
PLAYA DEL REY	\$800,000	20	\$720,000	24	11%
WESTWOOD - CENTURY CITY	\$1,134,700	80	\$1,025,500	100	10%
INGLEWOOD NORTH	\$520,000	17	\$477,000	24	9%
MID LOS ANGELES	\$650,000	9	\$601,000	3	8%
LOS FELIZ	\$796,500	4	\$741,500	5	7%
PALMS - MAR VISTA	\$879,500	8	\$820,000	15	7%
CULVER CITY	\$697,000	34	\$652,000	47	6%
MANHATTAN BEACH	\$2,060,125	10	\$1,962,500	10	4%
SIMI VALLEY	\$542,500	26	\$519,000	28	4%
WESTLAKE VILLAGE	\$915,000	31	\$877,500	26	4%
CYPRESS PARK	\$895,000	1	\$861,500	2	3%

CONDOS / CO-OPS - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023 MEDIAN PRICE	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 MEDIAN PRICE	Q4 - 2022 # SOLD LISTINGS	% CHANGE
AGOURA	\$600,000	25	\$580,000	30	3%
GLASSSELL PARK	\$565,000	2	\$551,000	1	2%
HOLLYWOOD RIVIERA	\$1,139,000	5	\$1,120,000	1	1%
HERMOSA BEACH SAND	\$2,027,500	8	\$2,010,000	9	0%
WOODLAND HILLS	\$581,500	28	\$585,000	40	0%
MID-WILSHIRE	\$665,000	22	\$670,000	17	0%
WEST HOLLYWOOD VICINITY	\$1,023,000	61	\$1,050,000	74	-2%
DOWNTOWN L.A.	\$555,000	65	\$570,000	57	-2%
CALABASAS	\$700,000	9	\$725,000	11	-3%
HOLLYWOOD	\$710,500	22	\$737,000	18	-3%
MARINA DEL REY	\$1,167,500	46	\$1,227,500	54	-4%
BRENTWOOD	\$975,000	35	\$1,034,750	30	-5%
LINCOLN HEIGHTS	\$512,000	1	\$560,000	3	-8%
PACIFIC PALISADES	\$1,402,500	18	\$1,587,000	14	-11%
PARKS - HILLS - HEIGHTS	\$520,000	9	\$591,000	13	-12%
TARZANA	\$492,000	31	\$559,500	30	-12%
MALIBU	\$1,396,000	8	\$1,629,000	3	-14%
VALLEY VILLAGE	\$555,000	8	\$680,000	15	-18%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$707,500	16	\$895,000	17	-20%
ENCINO	\$440,000	34	\$589,000	42	-25%
HERMOSA BEACH VALLEY	\$806,500	2	\$2,000,000	7	-59%
MONTECITO HEIGHTS	\$0	0	\$0	0	N/A
EL SERENO	\$0	0	\$430,000	1	N/A
EAST LOS ANGELES	\$0	0	\$0	0	N/A
ATWATER VILLAGE	\$0	0	\$695,000	1	N/A
BOYLE HEIGHTS	\$0	0	\$0	0	N/A
MOUNT WASHINGTON	\$569,000	1	\$0	0	N/A
HIDDEN HILLS	\$0	0	\$0	0	N/A
EAGLE ROCK	\$0	0	\$837,500	2	N/A
BEL AIR - HOLMBy HILLS	\$0	0	\$1,079,500	2	N/A
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	N/A
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	N/A
LOS ANGELES SOUTHWEST	\$567,000	1	\$0	0	N/A
METROPOLITAN SOUTHWEST	\$542,000	1	\$0	0	N/A
METROPOLITAN SOUTH	\$897,500	2	\$0	0	N/A
TOPANGA	\$897,500	2	\$0	0	N/A

CONDOS/CO-OPS

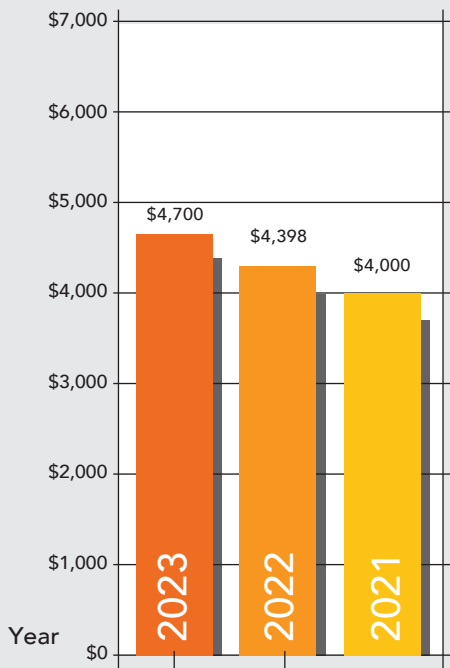
MARKET CLIMATE MAP Sales Volume 4th Quarter 2023 vs. 2022



CONDOS / CO-OPS - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023 SALES VOLUME	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	% CHANGE
HOLLYWOOD RIVIERA	\$5,610,000	5	\$1,120,000	1	400%
MID LOS ANGELES	\$6,472,999	9	\$1,680,000	3	285%
MALIBU	\$12,850,000	8	\$4,234,000	3	203%
METROPOLITAN SOUTHWEST	\$3,145,000	2	\$415,000	1	195%
SILVER LAKE - ECHO PARK	\$12,523,500	16	\$6,041,000	8	107%
GLASSELL PARK	\$1,130,000	2	\$551,000	1	105%
METROPOLITAN	\$3,145,000	3	\$1,761,500	2	78%
MONTEREY HILLS	\$7,536,000	10	\$4,959,500	9	51%
HANCOCK PARK-WILSHIRE	\$28,317,950	31	\$19,285,237	26	46%
MID-WILSHIRE	\$15,601,625	22	\$10,847,500	17	43%
HIGHLAND PARK	\$3,943,000	5	\$2,807,000	5	40%
REDONDO BEACH	\$115,327,035	87	\$89,779,900	70	28%
WEST L.A.	\$28,491,000	28	\$22,375,604	26	27%
INGLEWOOD SOUTH	\$660,000	1	\$525,000	1	25%
WESTLAKE VILLAGE	\$28,856,900	31	\$23,291,591	26	23%
LADERA HEIGHTS	\$1,460,000	2	\$1,205,000	2	21%
TOLUCA LAKE	\$6,071,000	8	\$5,135,000	6	18%
THOUSAND OAKS	\$21,953,200	37	\$18,827,900	35	16%
WESTCHESTER	\$4,418,500	6	\$3,807,100	6	16%
PACIFIC PALISADES	\$25,648,000	18	\$22,237,550	14	15%
DOWNTOWN L.A.	\$41,432,122	65	\$38,054,688	57	8%
HOLLYWOOD	\$16,560,000	22	\$15,374,000	18	7%
BRENTWOOD	\$37,854,999	35	\$36,002,430	30	5%
MALIBU BEACH	\$9,141,500	4	\$8,735,000	3	4%
MANHATTAN BEACH	\$27,030,623	10	\$26,002,000	10	3%
SANTA MONICA	\$111,703,600	70	\$108,259,000	77	3%
PLAYA VISTA	\$27,376,100	21	\$27,192,475	21	0%
CHEVIOT HILLS - RANCHO PARK	\$0	0	\$0	0	0%
BEVERLY HILLS POST OFFICE	\$0	0	\$0	0	0%
EAST LOS ANGELES	\$0	0	\$0	0	0%
BOYLE HEIGHTS	\$0	0	\$0	0	0%
MONTECITO HEIGHTS	\$0	0	\$0	0	0%
HIDDEN HILLS	\$0	0	\$0	0	0%
TARZANA	\$15,962,400	31	\$16,611,300	30	-3%

CONDOS / CO-OPS - SALES VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023 SALES VOLUME	Q4 - 2023 # SOLD LISTINGS	Q4 - 2022 SALES VOLUME	Q4 - 2022 # SOLD LISTINGS	% CHANGE
CALABASAS	\$8,866,000	9	\$9,287,400	11	-4%
SIMI VALLEY	\$14,374,606	26	\$15,210,890	28	-5%
BEVERLY HILLS	\$44,595,358	23	\$49,351,006	21	-9%
HOLLYWOOD HILLS EAST	\$3,264,500	4	\$3,646,700	6	-10%
WEST HOLLYWOOD VICINITY	\$82,709,950	61	\$92,736,820	74	-10%
AGOURA	\$15,670,000	25	\$18,332,199	30	-14%
PLAYA DEL REY	\$16,103,375	20	\$19,197,000	24	-16%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$14,923,500	16	\$18,604,664	17	-19%
BEVERLY CENTER-MIRACLE MILE	\$28,667,500	23	\$36,107,500	22	-20%
LOS FELIZ	\$3,163,000	4	\$4,041,944	5	-21%
SHERMAN OAKS	\$27,988,055	37	\$35,777,500	51	-21%
HERMOSA BEACH SAND	\$16,767,500	8	\$22,018,374	9	-23%
WOODLAND HILLS	\$17,358,989	28	\$22,862,000	40	-24%
CULVER CITY	\$25,972,775	34	\$35,521,700	47	-26%
MARINA DEL REY	\$53,257,069	46	\$72,480,810	54	-26%
WESTWOOD - CENTURY CITY	\$114,576,029	80	\$157,660,234	100	-27%
STUDIO CITY	\$20,108,575	24	\$27,737,000	36	-27%
ENCINO	\$19,036,150	34	\$26,940,285	42	-29%
PARKS - HILLS - HEIGHTS	\$5,300,000	9	\$7,524,500	13	-29%
INGLEWOOD NORTH	\$8,919,000	17	\$15,180,751	24	-41%
PALMS - MAR VISTA	\$7,076,000	8	\$12,206,000	15	-42%
BEVERLYWOOD VICINITY	\$5,264,678	5	\$9,311,500	11	-43%
CYPRESS PARK	\$895,000	1	\$1,723,000	2	-48%
VALLEY VILLAGE	\$4,494,500	8	\$9,906,900	15	-54%
LINCOLN HEIGHTS	\$512,000	1	\$1,705,000	3	-69%
VENICE	\$3,225,000	2	\$23,490,000	14	-86%
HERMOSA BEACH VALLEY	\$1,613,000	2	\$14,092,500	7	-88%
EL SERENO	\$0	0	\$430,000	1	N/A
ATWATER VILLAGE	\$0	0	\$695,000	1	N/A
EAGLE ROCK	\$0	0	\$1,675,000	2	N/A
MOUNT WASHINGTON	\$569,000	1	\$0	0	N/A
BEL AIR - HOLMBY HILLS	\$0	0	\$2,159,000	2	N/A
METROPOLITAN SOUTH	\$542,000	1	\$0	0	N/A
LOS ANGELES SOUTHWEST	\$567,000	1	\$0	0	N/A
TOPANGA	\$1,795,000	2	\$0	0	N/A

MEDIAN PRICE



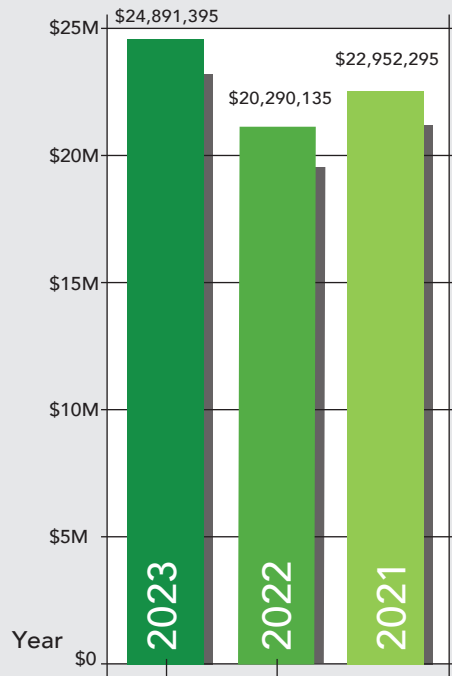
6.88% Increase*

2023 2022 2021

4th Quarter

*6.88% increase in 2023 vs. 2022

LEASE VOLUME



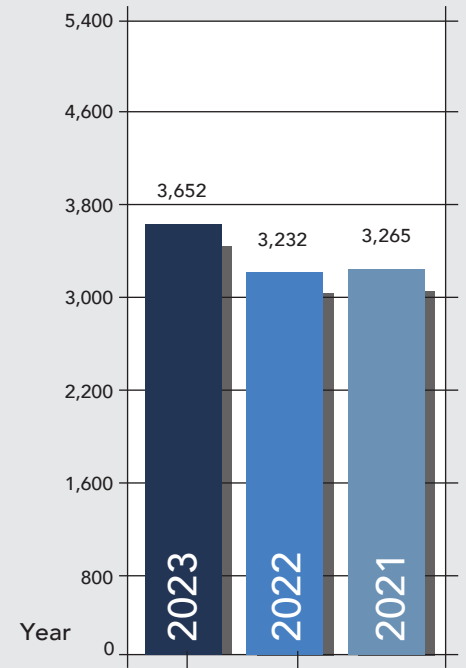
22.68% Increase*

2023 2022 2021

4th Quarter

*22.68% increase in 2023 vs. 2022

LEASED LISTINGS



13.00% Increase*

2023 2022 2021

4th Quarter

*13.00% increase in 2023 vs. 2022



Your Most Reliable and Up-To-Date Real Estate Search Portal

www.TheMLS.com | www.TheMLSBlog.com

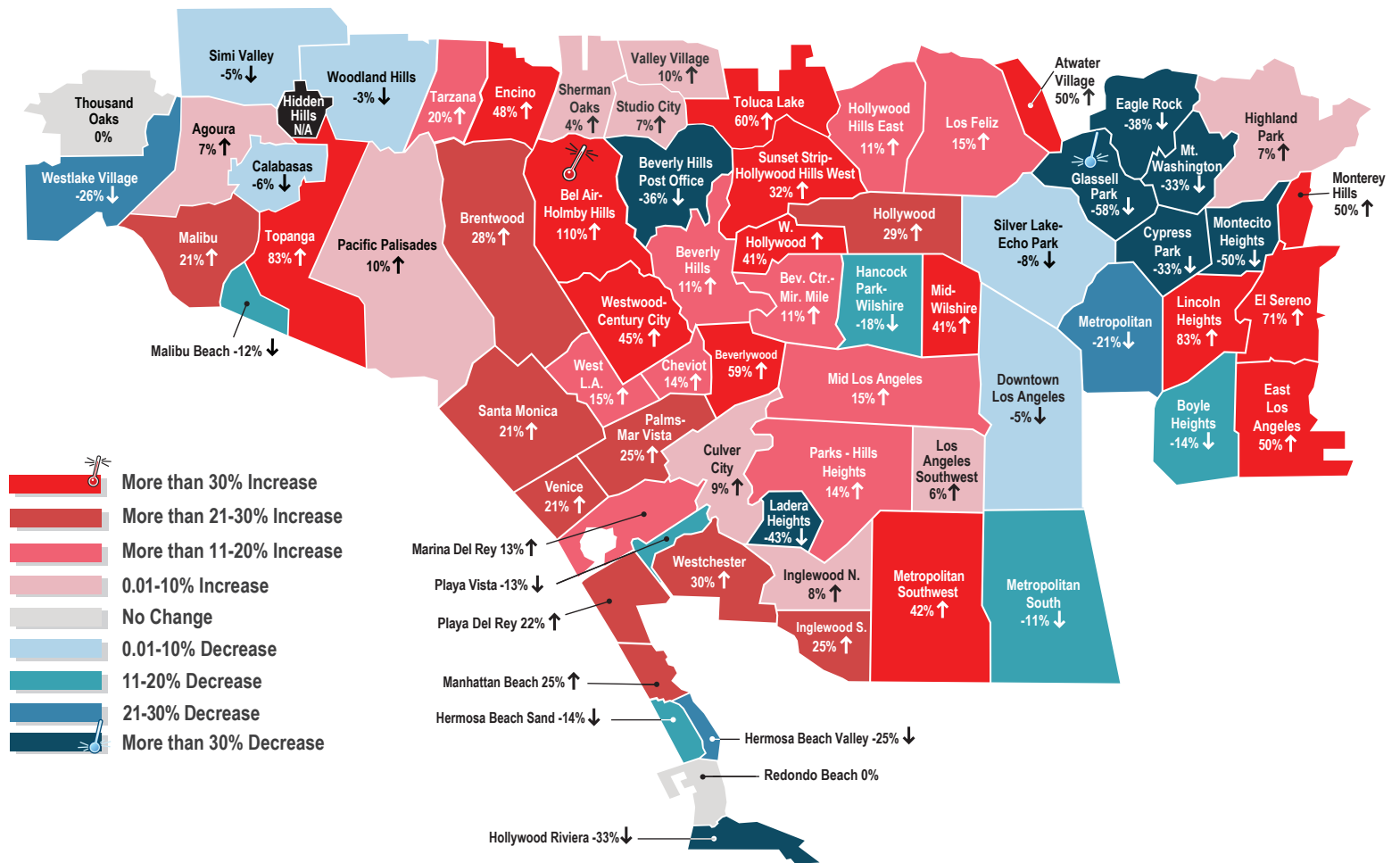
Information herein deemed reliable, but not guaranteed.

Questions regarding this information may be sent by email to helpdesk@themls.com



LEASES

MARKET CLIMATE MAP Median Price 4th Quarter 2023 vs. 2022



LEASES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023		Q4 - 2022		% CHANGE
	MEDIAN PRICE	# SOLD LISTINGS	MEDIAN PRICE	# SOLD LISTINGS	
BEL AIR - HOLMBY HILLS	\$7,800	44	\$9,700	21	110%
TOPANGA	\$5,500	11	\$7,350	6	83%
LINCOLN HEIGHTS	\$2,750	11	\$2,600	6	83%
EL SERENO	\$3,225	12	\$3,600	7	71%
TOLUCA LAKE	\$4,275	24	\$4,850	15	60%
BEVERLYWOOD VICINITY	\$4,700	59	\$5,925	37	59%
EAST LOS ANGELES	\$2,625	6	\$2,938	4	50%
ATWATER	\$3,850	21	\$3,325	14	50%
MONTEREY HILLS	\$3,000	3	\$2,850	2	50%
ENCINO	\$5,200	71	\$5,500	48	48%
WESTWOOD - CENTURY CITY	\$5,500	178	\$5,000	123	45%
METROPOLITAN SOUTHWEST	\$2,800	17	\$3,250	12	42%
WEST HOLLYWOOD VICINITY	\$5,150	209	\$4,500	148	41%
MID-WILSHIRE	\$2,802	103	\$2,864	73	41%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$8,000	115	\$8,000	87	32%
WESTCHESTER	\$5,200	26	\$4,950	20	30%
HOLLYWOOD	\$3,155	117	\$3,695	91	29%
BRENTWOOD	\$5,824	83	\$7,000	65	28%
PALMS - MAR VISTA	\$4,225	60	\$5,050	48	25%
INGLEWOOD SOUTH	\$2,748	10	\$2,248	8	25%
MANHATTAN BEACH	\$8,000	71	\$8,000	57	25%
PLAYA DEL REY	\$5,750	33	\$3,800	27	22%
MALIBU	\$9,500	57	\$12,000	47	21%
VENICE	\$6,000	92	\$6,750	76	21%
SANTA MONICA	\$5,200	217	\$5,325	180	21%
TARZANA	\$4,500	55	\$4,050	46	20%
LOS FELIZ	\$5,250	38	\$4,000	33	15%
WEST L.A.	\$4,295	92	\$4,150	80	15%
MID LOS ANGELES	\$3,150	70	\$4,100	61	15%
CHEVIOT HILLS - RANCHO PARK	\$8,575	8	\$5,400	7	14%
PARKS - HILLS - HEIGHTS	\$3,200	40	\$3,250	35	14%
MARINA DEL REY	\$5,525	76	\$5,300	67	13%
HOLLYWOOD HILLS EAST	\$7,225	30	\$5,600	27	11%
BEVERLY HILLS	\$6,750	103	\$6,800	93	11%

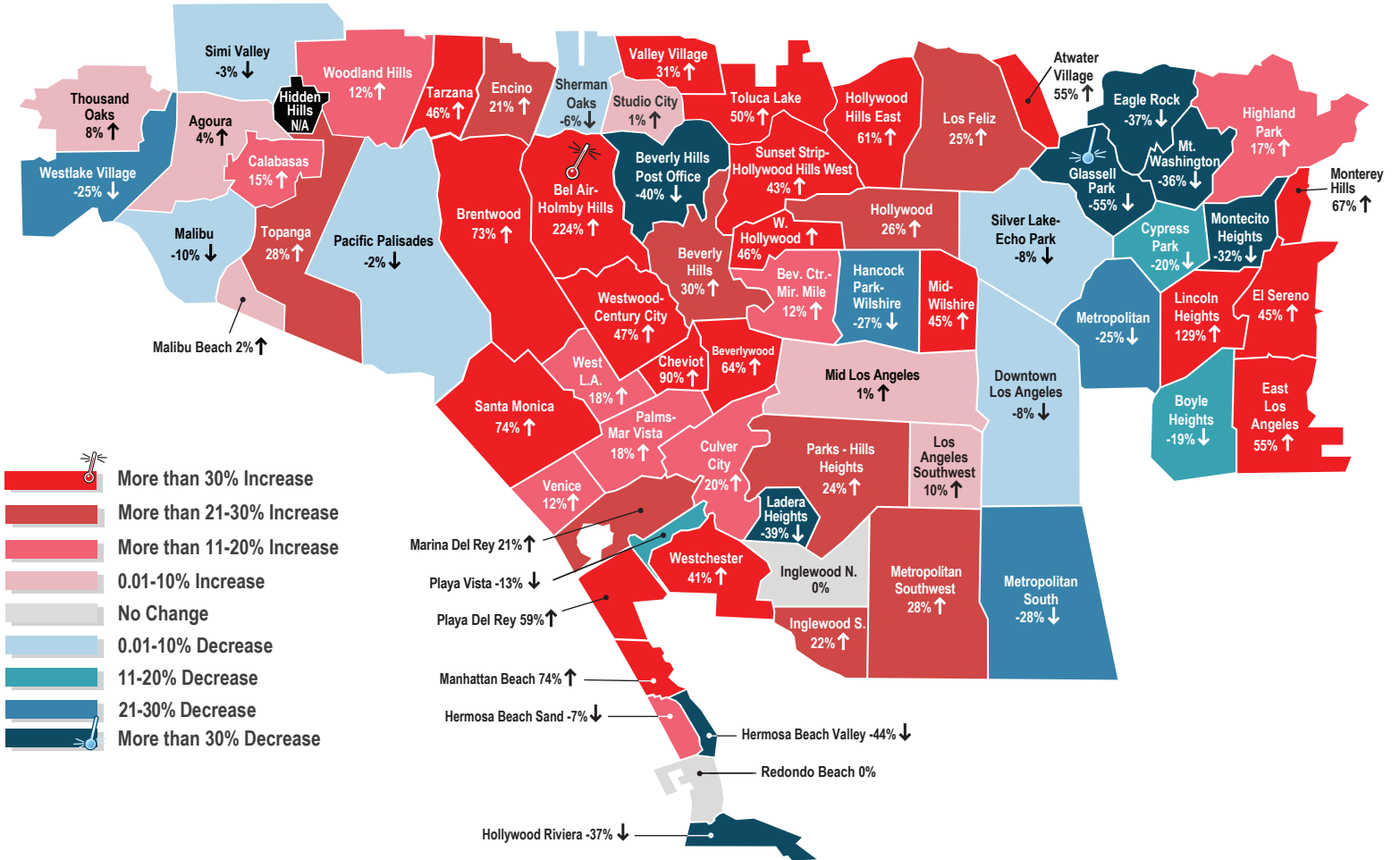
LEASES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2023		Q4 - 2022		% CHANGE
	MEDIAN PRICE	# SOLD LISTINGS	MEDIAN PRICE	# SOLD LISTINGS	
BEVERLY CENTER-MIRACLE MILE	\$4,490	145	\$4,495	131	11%
PACIFIC PALISADES	\$11,098	54	\$10,500	49	10%
VALLEY VILLAGE	\$4,700	22	\$3,575	20	10%
CULVER CITY	\$4,200	58	\$4,200	53	9%
INGLEWOOD NORTH	\$2,795	39	\$3,000	36	8%
AGOURA	\$4,000	59	\$4,300	55	7%
STUDIO CITY	\$5,825	60	\$5,900	56	7%
HIGHLAND PARK	\$3,948	30	\$3,250	28	7%
LOS ANGELES SOUTHWEST	\$2,375	18	\$2,850	17	6%
SHERMAN OAKS	\$4,825	98	\$4,775	94	4%
THOUSAND OAKS	\$4,000	71	\$4,000	71	0%
REDONDO BEACH	\$4,675	96	\$4,763	96	0%
WOODLAND HILLS	\$5,000	91	\$4,000	94	-3%
DOWNTOWN L.A.	\$2,940	182	\$3,022	191	-5%
SIMI VALLEY	\$3,700	39	\$3,600	41	-5%
CALABASAS	\$5,850	46	\$6,000	49	-6%
SILVER LAKE - ECHO PARK	\$3,495	91	\$3,795	99	-8%
METROPOLITAN SOUTH	\$2,470	8	\$3,300	9	-11%
MALIBU BEACH	\$30,000	15	\$9,895	17	-12%
PLAYA VISTA	\$5,800	21	\$5,450	24	-13%
HERMOSA BEACH SAND	\$6,950	31	\$7,500	36	-14%
BOYLE HEIGHTS	\$2,763	12	\$3,345	14	-14%
HANCOCK PARK-WILSHIRE	\$3,695	79	\$4,300	96	-18%
METROPOLITAN	\$3,200	11	\$3,300	14	-21%
HERMOSA BEACH VALLEY	\$5,000	3	\$12,500	4	-25%
WESTLAKE VILLAGE	\$5,300	50	\$4,675	68	-26%
MOUNT WASHINGTON	\$5,000	6	\$5,250	9	-33%
CYPRESS PARK	\$4,600	4	\$3,225	6	-33%
HOLLYWOOD RIVIERA	\$5,400	10	\$4,800	15	-33%
BEVERLY HILLS POST OFFICE	\$9,998	16	\$10,800	25	-36%
EAGLE ROCK	\$3,695	10	\$3,975	16	-38%
LADERA HEIGHTS	\$3,850	4	\$3,400	7	-43%
MONTECITO HEIGHTS	\$3,790	1	\$2,800	2	-50%
GLASSELL PARK	\$4,750	8	\$4,999	19	-58%
HIDDEN HILLS	\$15,500	2	\$0	0	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.

LEASES

MARKET CLIMATE MAP

Lease Volume 4th Quarter 2023 vs. 2022



LEASES - LEASE VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023		Q4 - 2022		% CHANGE
	LEASE VOLUME	# SOLD LISTINGS	LEASE VOLUME	# SOLD LISTINGS	
BEL AIR - HOLMBY HILLS	\$703,305	44	\$217,045	21	224%
LINCOLN HEIGHTS	\$34,516	11	\$15,100	6	129%
CHEVIOT HILLS - RANCHO PARK	\$74,795	8	\$39,450	7	90%
SANTA MONICA	\$2,163,176	217	\$1,240,714	180	74%
MANHATTAN BEACH	\$948,841	71	\$546,135	57	74%
BRENTWOOD	\$1,067,234	83	\$614,452	65	73%
MONTEREY HILLS	\$9,500	3	\$5,700	2	67%
BEVERLYWOOD VICINITY	\$361,374	59	\$220,389	37	64%
HOLLYWOOD HILLS EAST	\$288,835	30	\$179,030	27	61%
PLAYA DEL REY	\$198,215	33	\$124,510	27	59%
ATWATER	\$81,375	21	\$52,650	14	55%
EAST LOS ANGELES	\$18,350	6	\$11,875	4	55%
TOLUCA LAKE	\$140,566	24	\$93,715	15	50%
WESTWOOD - CENTURY CITY	\$1,255,355	178	\$856,073	123	47%
TARZANA	\$419,689	55	\$286,515	46	46%
WEST HOLLYWOOD VICINITY	\$1,307,200	209	\$893,106	148	46%
EL SERENO	\$38,745	12	\$26,635	7	45%
MID-WILSHIRE	\$323,798	103	\$222,769	73	45%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,343,790	115	\$939,113	87	43%
WESTCHESTER	\$151,935	26	\$107,394	20	41%
VALLEY VILLAGE	\$118,544	22	\$90,545	20	31%
BEVERLY HILLS	\$1,248,109	103	\$958,068	93	30%
METROPOLITAN SOUTHWEST	\$49,479	17	\$38,640	12	28%
TOPANGA	\$69,870	11	\$54,800	6	28%
HOLLYWOOD	\$454,648	117	\$359,580	91	26%
LOS FELIZ	\$241,084	38	\$192,785	33	25%
PARKS - HILLS - HEIGHTS	\$144,738	40	\$116,265	35	24%
INGLEWOOD SOUTH	\$28,714	10	\$23,445	8	22%
ENCINO	\$518,869	71	\$427,955	48	21%
MARINA DEL REY	\$454,030	76	\$375,769	67	21%
CULVER CITY	\$272,278	58	\$227,750	53	20%
PALMS - MAR VISTA	\$315,890	60	\$266,635	48	18%
WEST L.A.	\$435,248	92	\$369,694	80	18%
HIGHLAND PARK	\$123,180	30	\$105,730	28	17%

LEASES - LEASE VOLUME & # OF SOLD LISTINGS					
AREA	Q4 - 2023		Q4 - 2022		% CHANGE
	LEASE VOLUME	# SOLD LISTINGS	LEASE VOLUME	# SOLD LISTINGS	
CALABASAS	\$357,525	46	\$309,620	49	15%
VENICE	\$677,907	92	\$605,665	76	12%
BEVERLY CENTER-MIRACLE MILE	\$767,411	145	\$686,471	131	12%
WOODLAND HILLS	\$512,964	91	\$459,724	94	12%
LOS ANGELES SOUTHWEST	\$48,740	18	\$44,445	17	10%
THOUSAND OAKS	\$305,320	71	\$282,204	71	8%
AGOURA	\$278,065	59	\$267,764	55	4%
MALIBU BEACH	\$457,250	15	\$447,390	17	2%
STUDIO CITY	\$440,039	60	\$434,789	56	1%
MID LOS ANGELES	\$250,300	70	\$248,214	61	1%
INGLEWOOD NORTH	\$119,637	39	\$119,140	36	0%
REDONDO BEACH	\$459,585	96	\$459,615	96	0%
PACIFIC PALISADES	\$660,925	54	\$673,510	49	-2%
SIMI VALLEY	\$166,040	39	\$160,949	41	-3%
SHERMAN OAKS	\$583,553	98	\$617,758	94	-6%
HERMOSA BEACH SAND	\$268,780	31	\$288,925	36	-7%
SILVER LAKE - ECHO PARK	\$408,138	91	\$441,365	99	-8%
DOWNTOWN L.A.	\$661,698	182	\$719,705	191	-8%
MALIBU	\$699,065	57	\$779,070	47	-10%
PLAYA VISTA	\$132,204	21	\$152,835	24	-13%
BOYLE HEIGHTS	\$39,675	12	\$48,865	14	-19%
CYPRESS PARK	\$16,450	4	\$20,650	6	-20%
WESTLAKE VILLAGE	\$289,200	50	\$384,815	68	-25%
METROPOLITAN	\$37,044	11	\$49,404	14	-25%
HANCOCK PARK-WILSHIRE	\$377,556	79	\$519,054	96	-27%
METROPOLITAN SOUTH	\$22,940	8	\$31,995	9	-28%
MONTECITO HEIGHTS	\$3,790	1	\$5,600	2	-32%
MOUNT WASHINGTON	\$29,825	6	\$46,800	9	-36%
HOLLYWOOD RIVIERA	\$50,145	10	\$79,085	15	-37%
EAGLE ROCK	\$37,489	10	\$59,545	16	-37%
LADERA HEIGHTS	\$18,750	4	\$30,850	7	-39%
BEVERLY HILLS POST OFFICE	\$225,020	16	\$375,235	25	-40%
HERMOSA BEACH VALLEY	\$29,850	3	\$53,195	4	-44%
GLASSSELL PARK	\$38,740	8	\$85,853	19	-55%
HIDDEN HILLS	\$31,000	2	\$0	0	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.