



Services by Condominium Support Services Inc.

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Your Condo - Your Investment

**Building Buyer Confidence
One Sale at a time!**



Curriculum Viète
Bernice M. Winter, A.C.C.I., F.C.C.I.
Regarding the Condominium Real Estate Industry
updated March 2019

Professional Contributions to Condominium

Owner and Founder of Condominium Support Services Inc., since July 1994, registered 1998
Services provided;

- 1994 - Consulting for Condominium Developers, and Realtors.
- 1998 - Condo Check® Document review service was pioneered and founded by me in response to the need in the industry for transparency for buyers when purchasing condominiums.
- 1996ish until RECA & AREA took over the mandatory credit programs I authored and presented credited condo courses for the Alberta Realtors. Courses included:
 - Condo Facts
 - Condo Facts II
 - Condominium in the Millennium
 - And more
- 2005 Authored and wrote book "10 Secrets to Life in a Condominium" ... still popular on Amazon and free on our Condo Check website
- 2006 - Wrote the "Condominium Specialist Certificate" program for the Calgary Real Estate Board (CREB)
- 2007 – Co-Authored and presented (until 2012) the "Condominium Fundamentals" Program for The Professional Home Builders Institute of Alberta
- 2008 – Authored the program "The Condo Lister's Edge"

Serving Condominium Realtors, Buyers, Owners, Boards, and Property Managers since 1994

- 2019 – founded the Condominium Real Estate Sales Academy, with the focus on instant and easy access to information and education responding to the questions relating to a buyer’s needs, concerns and requirements. A tool that supports Realtors, Condo Boards and Condominium Managers.

Volunteer Contributions to Condominium

1995 to 2002 – Member of the Board of Managers for the Canadian Condominium Institute-South Alberta Chapter. (CCI-SA) Was this Chapters first woman president (from 2000 to 2004).	2000 to 2003 – Board member for the National Canadian Condominium Institute. (CCI)
1995 –2007 media consultant for CFCN, Global TV, CBC, Primetime, and the Calgary Herald on Condominium	2001 – Author and Presenter of “Listing and Selling Resale Condominium in Alberta” and “Listing as Selling New Construction & Conversion Condominium in Alberta”
1996 to? - Qualified instructor for the Real Estate Council of Alberta accredited Education for Realtors. Authored and presented programs such as “Condo Facts” and “Condo Facts II”	2001-2002 – Chairperson of the CMHC – CCI task force responsible for writing the “ <i>CMHC Condominium Buyers Guidebook of Canada</i> ”. (in print as of April 2003)
1996 to 2003 - Chairperson of the education committee for CCI-SA Chapter and chairperson of the education committee for the National Chapter	2002 to 2007 – Author of the “ <i>Condominium Insight</i> ” Column for the Calgary Herald (syndicated into Edmonton and Vancouver, BC)
1996 to current – Stakeholder representing condominium owners, boards and real estate salespeople on the Minister’s working committee for the Condominium legislation in Alberta.	2004 to 2011 – Condominium Advisory committee’s for AREA & CREB on Condominium
1999 to 2007 – Licensed trainer for the “Alberta Real Estate Training Institute” in Edmonton. Presented seminars on the Real Estate Cruises	2010 to 2014 member of the committee for the Center for Public Education developing the Condominium plain language Information portal for consumers.
2000 to 2001 – Chairperson for the Reserve Fund Standards Committee for CCI – South Alberta and as a member of the Reserve funds Standards committee for the National Chapter	201? -2017 RECA advisory committee for licensing of Condominium managers

Historical Experience in Condominium

1975 to 1986 – Condominium Property Management, and Development sales and assistance. Company: Holly Management & Development.

1986 to 1994 – Licensed Realtor with CREB

1994 to Current – Business Owner – Condominium Support Services Inc./operating as Condo Check®

Awards and Designations

1998 – awarded the A.C.C.I. designation with the Canadian Condominium Institute

2003 _ Awarded the Fellow of the Canadian Condominium Institute. This is the highest honor available for contributing to the condominium industry in Canada.

Oct 2002 – Awarded the Woman of Vision award by Global TV & YMCA Calgary in the category of entrepreneurship

2008 – Nominated for the Business Ethics award by the BBB