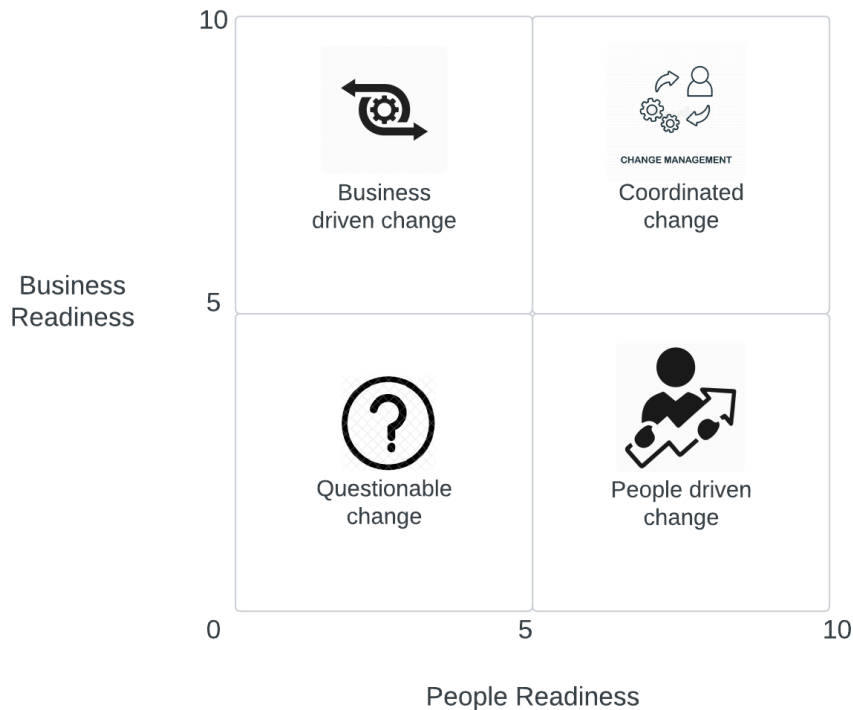


Your Action Plan: Questionable Change



We get it—many questions are swirling around your decision to try something new. While your there seems to be a need for change, there may still be uncertainty about how to proceed and a lack of drive to push forward. But no worries—this is exactly where we help you gain clarity and build momentum.

Here's your step-by-step action plan to help you move in the right direction and get your new structured frameworks/methodologies adoption back on track

Step 1: Ongoing Coaching for 3-4 Quarters

What you need:

Your company needs consistent coaching to get your leadership and teams aligned and motivated to move forward. This is about building confidence and ensuring you're heading in the right direction.

Why it's important:

Coaching isn't just about getting started—it's about keeping the ball rolling. Over the next 3-4 quarters, you'll need regular check-ins to track progress, adjust where necessary, and ensure everyone stays engaged.

What we offer:

- Coaching sessions to get the business on the right track.
- Leadership alignment to help your leaders drive the change effectively.
- Ongoing guidance on how to make change an integral part of your daily operations.

Tip: Confidence is key—coaching will help build that for both leadership and teams.

Step 2: Product Training

What you need:

In this phase, your team may still be uncertain about how to use the platform effectively. It's time to provide training to ensure everyone feels comfortable and empowered.

Why it's important:

Proper product training will ensure the platform works seamlessly and your team can easily integrate it into their workflow.

What we offer:

- Comprehensive product training that covers all features and tools.
- Tailored workshops for teams to get hands-on experience.
- Live Q&A sessions to clear up any doubts your team may have.

Tip: The more comfortable your team feels with the platform, the quicker they'll be able to make it work for their daily tasks.

Step 3: Configuration Assistance

What you need:

Getting the platform appropriately configured is crucial. It won't drive the desired results if it doesn't match your business needs.

Why it's important:

Customizing the platform ensures that it aligns with your company's goals and is fully integrated into your workflow.

What we offer:

- Personalized configuration assistance to make sure the platform fits your processes.
- Help set up goals, timelines, and departments to ensure everyone's aligned.
- Customization to tweak features for specific needs.

Tip: Take the time to ensure your system is tailored to you—this step saves time and frustration in the long run.

Step 4: Address Product Gaps

What you need:

It's natural for any new system to have a few gaps at first. If the platform isn't fully meeting your needs, we can help you address those gaps so that the system works for you, not against you.

Why it's important:

Even small product gaps can hinder progress. Let's get ahead of these issues and fix them early.

What we offer:

- Workarounds to address product limitations.
- Roadmap accelerations to bring in needed features faster.
- Continuous updates and adjustments as needed to meet your specific requirements.

Tip: Identifying and fixing product gaps early helps your team stay on track and keeps frustration minimal.

Your Questionable Change Checklist

Now that you've got the plan, here's your checklist to ensure you're making the right moves:

1. Engage in ongoing coaching—for leadership and teams for 3-4 quarters.
2. Get your team trained on the platform to use it confidently.
3. Configure the platform to fit your specific business goals and workflows.
4. Address any product gaps quickly with workarounds or roadmap accelerations.

What's Next?

You're on the right track! With this action plan in hand, you'll be able to tackle the uncertainties and start gaining traction. The key here is ongoing support, and we're here to make sure your path forward is clear.