

WAS THE RESPONSE HELPFUL?

YES



LOOK UP THE ALUM
Check out the alum's profile on alumni.duke.edu or [LinkedIn](https://www.linkedin.com) to find out what you have in common.

NO



ARE YOU INTERESTED IN CONTINUING THE CONVERSATION?

YES



FEEL FREE TO ASK FOLLOW-UP QUESTIONS
or take the conversation in a different direction. Make sure you say thank you!



Don't get stressed if you don't hear back immediately. Wait a week and try again.

The conversation doesn't have to end here! Now you've made a connection and can reach out anytime.

NO



THAT'S OKAY!
Just say thank you!



If an alum contacts you for a call or meeting, and it's not a good time for you, don't worry. Just write them back, explain politely and ask if they can send you a few tips via email.

