

TOWN OF FAIRFAX STAFF REPORT

November 16, 2022

TO: Mayor and Town Council

FROM: Heather Abrams, Town Manager

Janet Coleson, Esq., Town Attorney

SUBJECT: Adopt a Resolution Approving Maximum Rates Collected by Marin Sanitary

Service for Solid Waste Services to be Effective January 1, 2023

RECOMMENDATION

1) Conduct public hearing

2) Adopt a resolution approving maximum rates collected by Marin Sanitary Service for Solid Waste Services, to be effective January 1, 2023 in the Town of Fairfax

BACKGROUND

The Fairfax Town Code, Section 8.08.110 (as adopted during the course of Council's December 1, 2021 meeting), provides that the Town Council may, with or without inviting bids therefor, "...enter into a contract with any responsible individual, firm or corporation for the collection, removal and delivery for Disposal, Recycling or processing of Solid Waste collected and accumulated within the Town, under the terms and conditions as may be prescribed by the Town Council; and the right to make the collection shall be exclusive to the contractor, who shall be designated as the Franchisee/Authorized Collector under the provisions of this chapter."

The Town of Fairfax entered into such a franchise agreement with Marin Sanitary Service and an amendment was approved by the Town Council during its special meeting of January 20, 2020¹ that extended the agreement for 10 years and simplified and streamlined the annual rate setting methodology to approve stable and predictable rates, and a firm basis for rate control in future years (the "Agreement").

All of the jurisdictions in Marin that have similar agreements with MSS work together to share information and reduce costs: the City of San Rafael, City of Larkspur, the Towns of Ross, San Anselmo, and Fairfax, the Las Gallinas Valley Sanitary District, and the County of Marin. This Marin franchisors' group meets throughout the year to collaborate on oversight of MSS's operations and works together to conduct a single annual rate

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¹ https://www.townoffairfax.org/meetings/town-council-meeting-january-15-2020/#/tab-agenda

review analysis rather than each jurisdiction having to conduct and pay for a separate review.

DISCUSSION

In accordance with the Agreement, Marin Sanitary Service submitted an application for rate review, requesting an increase in service charges to be effective January 1, 2023 (Attachment A). The City of San Rafael retained R3 Consulting Group, Inc. ("R3") as an independent consultant on behalf of the Franchisors' group and the Town, and R3 reviewed the rate application in accordance with the rate-setting methodology set forth in the Agreement. The review yielded a calculated rate adjustment of 5.06%, with resultant 2023 rates shown in Attachment B. The consultant's report is provided as Attachment C to this Staff Report.

In accordance with the requirements of the Agreement, as well as state law, the Town of Fairfax posted a notice of the November 16, 2022 public hearing in the three designated places in Town, as well as on the Town website, advising that this public hearing to consider the requested increase would be held on November 16, 2022 and that any person interested, including all persons owning property within the Town, was invited to appear and be heard on the matters set forth in the public hearing notice.

FISCAL IMPACT

Rates are paid directly by MSS's customers in Fairfax.

ATTACHMENTS

- A. MSS's 2023 Combined Service Area Rate Application
- B. MSS's 2023 Rate Sheets
- C. Consultant's Independent Review of Marin Sanitary Service's 2023 Rate Application
- D. Proposed Resolution



CONSERVATION - OUR EARTH, OUR MISSION, OUR JOB



August 31, 2022

Sent via e-mail

Mr. Cory Bytof Sustainability Coordinator City of San Rafael

Ms. Berenice Davidson Assistant Director County of Marin

Mr. Daniel Schwarz City Manager City of Larkspur

Ms. Christa Johnson Town Manager Town of Ross Mr. Curtis Paxton
General Manager
Las Gallinas Valley Sanitary District

Ms. Heather Abrams Town Manager Town of Fairfax

Mr. Dave Donery Town Manager Town of San Anselmo

Mr. Garth Schultz Principal R3 Consulting Group

Subject: 2023 Combined Service Area Rate Application

Dear Ms. Davidson, Abrams, Johnson, and Messrs. Bytof, Paxton, Schwarz, Donery, and Schultz

Attached is Marin Sanitary Service's (MSS) rate calculation for rates to be effective January 1, 2023, in our combined service area. The 2023 Rate Application has been prepared in accordance with Exhibit B, Collector's Rate Revenue Requirement and Rate Adjustment methodology. This methodology was ratified by the Marin Franchisors' Group (MFG) during the 2019 Rate Application process. The same methodology was adopted by the Town of Fairfax and the Town of San Anselmo in 2019, during the 2020 Rate Application process.

Overview

Exhibit B specifies that the 2023 Rate Application is to be prepared utilizing the Indexed Rate Revenue Requirement methodology. This means that a majority of MSS's operating costs are adjusted by the change in the Consumer Price Index for Water and Sewer and Trash Collection, US city average, (referred to as the WST index). Other operating costs such as Garbage Landfilling, Organics Processing, Recyclable Materials Processing, Zero Waste Marin Fees, and Other Agency Fees are adjusted based upon projections or other methods to arrive at 2023 expenses. These adjusted expenses, plus Franchise Fees and Collector Profit, are totaled for the 2023 Rate Revenue Requirement.



Marin Sanitary Service Combined Service Area 2023 Rate Application Cover Letter Page 2

The 2023 Rate Revenue Requirement is calculated individually for each jurisdiction to account for varying Franchises Fees and Other Agency Fees. The 2023 Rate Revenue Requirement is then divided by the 2022 Rate Revenue Requirement to arrive at the 2023 Rate Adjustment Factor for each jurisdiction.

The rate-setting process in an Indexed Rate Year is relatively straight-forward and there are a limited number of supporting schedules. These schedules and related files will be provided to R3 Consulting Group, Inc. for their review. While the process this year streamlined, there are three significant issues that led us to request additional rate increase amounts. These are discussed below.

SB1383-Short-Lived Climate Pollutants Reduction Act- Organics waste reduction in the landfill AB 1826 was passed in October 2014 and set requirements for all businesses and multi-family complexes that meet certain criteria to arrange for organics recycling. SB 1383 was passed in September 2016 and expands upon the requirements of AB 1826. Taken together, these two mandates represent the most significant change to the laws affecting our industry since AB 939 was passed in 1989.

We have implemented the changes due to SB 1383 as directed in our franchise agreement amendments from last year. This includes the purchase of new processing equipment that will allow us to expand our Food2Energy program ensuring sufficient capacity for the increase organics we will be collecting. We have also expanded our organics routes including the creation of a new route in 2021. In 2022 we hired an additional outreach specialist to help with SB 1383 compliance for the residents, multi-family properties, and businesses in our service area.

This year, we do not anticipate any additional increases in cost to fulfill our obligations with SB 1383. However, it remains that the changes are incremental and will occur over the next several years, during which time our pool of operating costs subject to the WST indexing may not compensate our cost increases related to these changes (in law).

Annual Rate Revenue Reconciliation-2021

As noted in our May 2022 update meeting, our actual annual billings compared to the 2021 rate revenue requirement had a shortfall of \$1.1 million resulting from the continued economic effects of the pandemic on the communities we serve.

Property Insurance

As noted in the last years Rate Application, our long-time property insurance carrier, Affiliated FM, non-renewed their entire book of Waste Hauling business throughout the country. This was due to some very large claims they had at waste facilities in other parts of the country. In addition, the wildfires in California over the last few years have put added pressure on the property insurance marketplace.

Marin Sanitary Service Combined Service Area 2023 Rate Application Cover Letter Page 3

The end result is that the annual premium for our combined facilities increased from about \$80,000 to almost \$535,000. The extraordinary request we have included relates specifically to the increase at MRRA, the company that processes the recyclables collected within our franchise agreements. We have explored the option of self-insurance and found that it is not available for property insurance.

Conclusion

We look forward to working closely with the R3 Consulting Group personnel during the review process and will supply them with all necessary financial documentation. Once the review is completed, we look forward to meeting with you to discuss the rate review report.

As always, we remain at your disposal.

Patty Garbarin

President

Cc: Jason Raleigh, Marin Sanitary Service
Justin Wilcock, Marin Sanitary Service
Dale McDonald, Las Gallinas Valley Sanitary District
Cristine Alilovich, City of San Rafael
Casey Poldino, County of Marin
Sean Youra, Town of Fairfax

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TOWN OF FAIRFAX EXHIBIT C - SCHEDULE OF RATES

RESIDENTIAL REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

Residential Service (Bundled service includes 1 landfill (garbage) cart, 1 organic waste cart*, & 1 Recycling split

cart)

	curty								
	Weekly Service Rates (Billed Quarterly)	2023 FI	at rate	2023 Hill Rate					
		Monthly Rate	Quarterly Rate	Monthly Rate	Quarterly Rate				
S	20 gallon cart	\$39.72	\$119.16	\$46.37	\$139.11				
CHARGE	32 gallon cart	\$47.61	\$142.83	\$55.63	\$166.89				
AR	64 gallon cart	\$95.26	\$285.78	\$111.27	\$333.81				
五	96 gallon cart	\$142.87	\$428.61	\$166.90	\$500.70				
	Low income - 20 gal** cart	\$31.78	\$95.34	\$37.10	\$111.30				
URING	Low income - 32 gal** cart	\$38.09	\$114.27	\$44.50	\$133.50				
UR	Low income - 64 gal** cart	\$76.21	\$228.63	\$89.02	\$267.06				
\overline{S}	Low income - 96 gal** cart	\$114.30	\$342.90	\$133.52	\$400.56				
REO	Additional Organics Cart Rental (35 or 64 gallon cart)	\$2.52	\$7.56	\$2.52	\$7.56				
	Additional Split Cart Rental (64 or 96 gallon cart)	\$2.52	\$7.56	\$2.52	\$7.56				
	Additional Monthly Charges	Monthly Fee (per cart, each way)	Quarterly Fee						

^{*}Residential Customers may request one additional Organic Waste Cart, for a total of two, as part of the service

NOTE: We may not be able to accommodate any collection requests NOT at the curb due to a variety of factors including safety, accessibility, anc efficiency. Requests to be assessed and approved by Route Manager.

\$7.11

\$14.14

	Additional Service Fees per Occurrence	Fee
	Return Fees - Off day	\$25.00
	Return Fees - Same day	\$10.00
	Resume Service/Late Fee	\$35.00
S	Contamination (cart) any size cart	\$30.00
33:	Overload/Overweight (cart)	\$25.00
ONE TIME SERVICE FEES	Extra bag garbage	\$15.00
	Extra bag yard waste	\$10.00
ER	Steam Clean (cart)	\$15.00
E S	Special Collection	\$35.00
Σ	Special Handling (Bulky items)	\$30.00
F	Bulky item fees per item	Fees Vary
Z	Cart Strap Set-up Admin Fee	\$25.00
0	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00

Distance 5' - 50'

Distance Over 50'

^{**}Must meet PG&E CARE program eligibility requirements. 20% discount on regular rates.

EXHIBIT C - SCHEDULE OF RATES COMMERCIAL REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

		Effective date:	01/01/2023	s per Week			
			Conections	per week			Additional One
Garbage	1	2	3	4	5	6	Time Empty
20 gallon cart*	\$47.74	\$95.48	\$143.22	\$190.96	\$238.70	\$286.44	\$11.02
32 gallon cart	\$56.17	\$112.34	\$168.51	\$224.68	\$280.85	\$337.02	\$12.96
64 gallon cart	\$112.34	\$224.68	\$337.02	\$449.36	\$561.70	\$674.04	\$25.92
96 gallon cart	\$168.51	\$337.02	\$505.53	\$674.04	\$842.55	\$1,011.06	\$38.89
1 yard bin	\$280.01	\$471.73	\$663.21	\$855.07	\$1,046.72	\$1,238.37	\$64.62
2 yard bin	\$468.14	\$829.50	\$1,190.73	\$1,552.01	\$1,913.53	\$2,274.75	\$108.03
3 yard bin	\$656.44	\$1,187.45	\$1,718.30	\$2,249.32	\$2,780.02	\$3,214.69	\$151.49
4 yard bin	\$936.66	\$1,728.73	\$2,447.44	\$3,166.14	\$3,884.82	\$4,603.52	\$216.15
5 yard bin	\$1,057.43	\$1,931.30	\$2,768.70	\$3,606.07	\$4,443.50	\$5,280.87	\$244.02
6 yard bin	\$1,178.17	\$2,133.86	\$3,089.94	\$4,046.02	\$5,002.18	\$5,958.25	\$271.89
10 yard roll-off	\$1,963.62	\$3,556.43	\$5,149.89	\$6,743.36	\$8,336.95	\$9,930.43	\$453.14
18 yard roll-off	\$3,534.52	\$6,401.57	\$9,269.82	\$12,138.04	\$15,006.52	\$17,874.77	\$815.66
20 yard roll-off	\$3,927.23	\$7,112.85	\$10,299.80	\$13,486.72	\$16,673.92	\$19,860.85	\$906.28
25 yard roll-off	\$4,909.04	\$8,891.07	\$12,874.74	\$16,858.40	\$20,842.40	\$24,826.07	\$1,132.86
Organics (F2E or Compost)	1	2	3	4	5	6	Additional One Time Empty
32 gallon	\$21.93	\$43.86	\$65.79	\$87.72	\$109.65	\$131.58	
64 gallon	\$43.84	\$87.68	\$131.52		\$219.20	\$263.04	\$10.12
1 yard	\$153.17	\$306.34	\$459.51	\$612.68	\$765.85	\$919.02	\$35.35
2 yard	\$306.34	\$612.68	\$919.02	\$1,225.36	\$1,531.70	\$1,838.04	\$70.69
3 yard	\$459.50	\$919.00	\$1,378.50	\$1,838.00	\$2,297.50	\$2,757.00	\$106.04
10 yard roll-off	\$1,374.52	\$2,749.04	\$4,123.56	\$5,498.08	\$6,872.60	\$8,247.12	\$317.20
18 yard roll-off	\$2,474.14	\$4,948.28	\$7,422.42	\$9,896.56	\$12,370.70	\$14,844.84	\$570.96
20 yard roll-off	\$2,749.06	\$5,498.12	\$8,247.18	\$10,996.24	\$13,745.30	\$16,494.36	\$634.40
25 yard roll-off	\$3,436.32	\$186.78	\$10,308.96	\$13,745.28	\$17,181.60	\$20,617.92	\$793.00
		Garbage Comp	actors (Per em	pty)			
Roll-off Compactor Tipping fee per ton		\$186.78		Roll-off Compac	tor Hauling char	ge	\$238.63
Stationary FL (Per Compacted Yard)		\$120.77		Roll-off Compac	tor Special hand	lling	Rates Vary
	Service		Fee	Details			
	Lock		\$25.00		Monthly fee		
Other Charges	Box rental		Fees Vary		Minimum Bi	monthly fee	
	Distance < 50ft		\$7.11		Monthly fee per	r cart, each way	
	Distance > 50ft		\$14.14	ĺ	Monthly fee per	r cart loach way	

^{*} Customers must have a sufficient level of service for the volume of material generated. Requests for 20gal carts require assessment and approval of a Route Manager.

NOTE: All container types and sizes may not be available at all locations depending on a variety of factors including safety, accessibility,
and efficiency. Requests to be assessed and approved by Route Manager.

	Commercial Service Fees	Fee
	Return Fee - BIN	\$75.00
	Return Fee - CART -same day	\$10.00
	Return Fee - CART -off day	\$25.00
	Late Fee/Resume Service Fee	\$35.00
	Contamination (BIN)	\$50.00
	Contamination (CART)	\$30.00
	Overload/Compaction (BIN)	\$60.00
Ś	Overload/Compaction (CART)	\$25.00
ONE TIME SERVICE FEES	Extra Bag Garbage	\$15.00
员	Additional Empty BIN	Fees vary
₹	Extra Bag Yard Waste	\$15.00
ER	Steam Clean (1-6 yard BIN)	\$95.00
ES	Steam Clean (CART)	\$15.00
⅀	Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
Εd	Lock Set-up Admin Fee	\$25.00
Z	Lock Single Use Fee	\$5.00
J	Lock Purchase Fee	\$20.00
	Lock Bar Bin Set-up Fee	\$75.00
	Overweight Charge Per Ton*	\$205.00
	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00
	Bin Repair/Replacement Fee**	Fees vary
	*Royas avcaeding 2001hs/yard	

^{*}Boxes exceeding 300lbs/yard

^{**}Fees vary by size up to \$1,200, not to exceed current replacement value.

EXHIBIT C - SCHEDULE OF RATES

MULTI-FAMILY DWELLING REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

	Collections per Week							
	Garbage	1	2	3	4	5	6	Additional One Time Empty
	20 gallon cart*	\$40.47	\$80.94	\$121.41	\$161.88	\$202.35	\$242.82	\$9.34
	32 gallon cart	\$47.61	\$95.22	\$142.83	\$190.44	\$238.05	\$285.66	\$10.99
	64 gallon cart	\$95.26	\$190.52	\$285.78	\$381.04	\$476.30	\$571.56	\$21.98
	96 gallon cart	\$142.87	\$285.74	\$428.61	\$571.48	\$714.35	\$857.22	\$32.97
	1 yard bin	\$280.01	\$471.73	\$663.21	\$855.07	\$1,046.72	\$1,238.37	\$64.62
	2 yard bin	\$468.14	\$829.50	\$1,190.73	\$1,552.01	\$1,913.53	\$2,274.75	\$108.03
	3 yard bin	\$656.44	\$1,187.45	\$1,718.30	\$2,249.32	\$2,780.02	\$3,214.69	\$151.49
S	4 yard bin	\$936.66	\$1,728.73	\$2,447.44	\$3,166.14	\$3,884.82	\$4,603.52	\$216.15
E	5 yard bin	\$1,057.43	\$1,931.30	\$2,768.70	\$3,606.07	\$4,443.50	\$5,280.87	\$244.02
	6 yard bin	\$1,178.17	\$2,133.86	\$3,089.94	\$4,046.02	\$5,002.18	\$5,958.25	\$271.89
2	10 yard roll-off	\$1,963.62	\$3,556.43	\$5,149.89	\$6,743.36	\$8,336.95	\$9,930.43	\$453.14
₹	18 yard roll-off	\$3,534.52	\$6,401.57	\$9,269.82	\$12,138.04	\$15,006.52	\$17,874.77	\$815.66
CHARG	20 yard roll-off	\$3,927.23	\$7,112.85	\$10,299.80	\$13,486.72	\$16,673.92	\$19,860.85	\$906.28
_	25 yard roll-off	\$4,909.04	\$8,891.07	\$12,874.74	\$16,858.40	\$20,842.40	\$24,826.07	\$1,132.86
ING	Organics	1	2	3	4	5	6	Additional One Time Empty
REOCCURING	Additional Organics Cart Rental (35 gallon cart) after 4 TOTAL carts per cart per month	\$2.52	\$5.04	\$7.56	\$10.08	\$12.60	\$15.12	NA
REOC	Additional Organics Cart Rental (64 gallon (64 gallon cart) after 4 TOTAL carts per cart per month.	\$2.52	\$5.04	\$7.56	\$10.08	\$12.60	\$15.12	NA
Ľ	1 yard	\$153.17	\$306.34	\$459.51	\$612.68	\$765.85	\$919.02	\$35.35
	2 yard	\$306.34	\$612.68	\$919.02	\$1,225.36	\$1,531.70	\$1,838.04	\$70.69
	3 yard	\$459.50	\$919.00	\$1,378.50		\$2,297.50	\$2,757.00	\$106.04
	3 yard			\$1,378.50	\$1,838.00	\$2,297.50	\$2,757.00	\$106.04
	3 yard Roll-off Compactor Tipping fee per ton		\$919.00	\$1,378.50 ectors (Per emp	\$1,838.00			\$106.04 \$238.63
			\$919.00 Garbage Compa	\$1,378.50 ectors (Per emp	\$1,838.00 oty)	or Hauling charg	e	i i
	Roll-off Compactor Tipping fee per ton		\$919.00 Garbage Compa \$186.78	\$1,378.50 ectors (Per emp	\$1,838.00 oty) Roll-off Compact	or Hauling charg	e ing	\$238.63
	Roll-off Compactor Tipping fee per ton	C	\$919.00 Garbage Compa \$186.78	\$1,378.50 ictors (Per emp	\$1,838.00 oty) Roll-off Compact	or Hauling charg	e ing <mark>ails</mark>	\$238.63
	Roll-off Compactor Tipping fee per ton	Service	\$919.00 Garbage Compa \$186.78	\$1,378.50 actors (Per emp	\$1,838.00 oty) Roll-off Compact	or Hauling charg or Special handl	e ing ails ly fee	\$238.63
	Roll-off Compactor Tipping fee per ton Stationary FL (Per Compacted Yard)	Service Lock	\$919.00 Garbage Compa \$186.78	\$1,378.50 ectors (Per emp Fee \$25.00	\$1,838.00 oty) Roll-off Compact	or Hauling charg for Special handl Deta Month	e ing ails ly fee nonthly fee	\$238.63

NOTE: All container types and sizes may not be available depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved. by Route Manager.

MI	FD One Time Service Fees	Fee
Ref	turn Fee - BIN	\$75.00
Ref	turn Fee - CART -same day	\$10.00
Ref	turn Fee - CART -off day	\$25.00
Lat	e Fee/Resume Service Fee	\$35.00
Co	ntamination (BIN) Per Yard	\$50.00
(Co	ntamination (CART)	\$30.00
Щ Ov	erload/Compaction (BIN)	\$60.00
H Ov	erload/Compaction (CART)	\$25.00
LLI Ad	ditonal Empty Bag	\$15.00
C Ext	ra Bag Yard Waste	\$10.00
S Ad	ditional Empty Garbage	Fees vary
△ Ste	am Clean (BIN)	\$95.00
ONE TIME SERVICE FEES ONE TIME SERVICE FEES From Park 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	am Clean (CART)	\$15.00
Ste	am Clean (COMPACTOR/ROLL-OFF)	\$225.00
H roo	ck Set-up Admin Fee	\$25.00
Loc	ck Single Use Fee	\$5.00
Loc	ck Purchase Fee	\$20.00
<u> </u>	ck Bar Bin Set-up Fee	\$75.00
Ov	erweight Charge Per Ton*	\$205.00
	Gal Cart Replacement Fee	\$55.00
32	Gal Cart Replacement Fee	\$60.00
64	Gal Cart Replacement Fee	\$65.00
96	Gal Cart Replacement Fee	\$75.00
64	Gal Split Cart Replacement Fee	\$90.00
96	Gal Split Cart Replacement Fee	\$100.00
Bin	Repair/Replacement Fee**	Fees vary

^{*}Boxes exceeding 300lbs/yard

^{**}Fees vary by size up to \$1,200, not to exceed current replacement value.

FINAL REPORT

Town of Fairfax

Review of Marin Sanitary Services' 2023 Rate Application

submitted electronically: November 5, 2022



November 5, 2022

Heather Abrams Town Manager Town of Fairfax 142 Bolinas Road Fairfax, CA 94930

submitted vía email: habrams@townoffairfax.org

SUBJECT: Final Report – Review of Marin Sanitary Service's 2023 Rate Application

Dear Ms. Abrams,

R3 Consulting Group, Inc. (R3) is pleased to submit this report detailing the results of our review of Marin Sanitary Service's (MSS's) 2023 rate application for the Town of Fairfax.

This review was conducted pursuant to R3's engagement with the seven agencies (Agencies) served by MSS, including the City of San Rafael, City of Larkspur, County of Marin, Las Gallinas Valley Sanitary District, Town of Ross, Town of Fairfax, and the Town of San Anselmo.

This report summarizes results from our review of MSS's 2023 indexed rate application per the streamlined rate setting methodology established in 2019. The methodology is described in the amended Exhibit B to the Franchise Agreement that the Town holds with MSS.

We appreciate the opportunity to be of service to the Town. Should you have any questions regarding this report or need any additional information, please do not hesitate to reach out directly.

Sincerely,

Jim Howison | Sr. Managing Consultant

R3 Consulting Group, Inc.

925.768.7244 | jhowison@r3cgi.com

Jone a. Hour

1. FINDINGS

Executive Summary

On August 31, 2022, MSS submitted its application for an increase to its solid waste rates, to be effective January 1, 2023. This is an indexed year rate adjustment, which primarily projects compensation due to MSS based on the applicable water-sewer-trash CPI Index (WST). Per Exhibit B, the rate adjustment is subject to a 2.5% minimum and a 5% maximum rate cap for MSS's operations.

Based on our review of the rate application, R3 concurs with MSS's calculated 2023 rate revenue requirement of \$2,496,176, which is \$120,133 higher than the 2022 rate revenue requirement of \$2,376,062, inclusive of projected MSS rate revenues needed to implement SB 1383. The corresponding adjustment to the Town's solid waste rates for 2023 is 5.06%, based on a January 1, 2023 effective date.

Table 1: 2023 Rate Adjustment Summary

	2022	2023	Dollar Change	Percentage Change	Adjustment to Rates
Collector Operations	1,416,657	1,479,337	62,680	4.42%	2.64%
Garbage Landfilling and Organics Processing	332,093	362,287	30,194	9.09%	1.27%
State Compliance Database Subscription	655	714	60	9.09%	0.00%
SB 1383 Compliance	18,791	18,663	(128)	-0.68%	-0.01%
Profit Calculation	185,612	195,354	9,742	5.25%	0.41%
Recyclable Materials Processing	36,751	21,828	(14,923)	-40.61%	-0.63%
Interest	22,546	23,544	998	4.43%	0.04%
Zero Waste Marin Fees	39,967	40,469	502	1.26%	0.02%
Franchise Fees	237,606	247,259	9,653	4.06%	0.41%
Other Agency Fees	77,500	77,500	0	0.00%	0.00%
Annual Rate Revenue Reconciliation		23,590	23,590	100.00%	0.99%
Recycling Property Insurance	5,713	7,801	2,088	36.55%	0.09%
SB 1383 Negotiations and Implementation Support	2,171	(2,171)	(4,342)	-200.00%	-0.18%
Total Annual Rate Revenue Requirement	2,376,062	2,496,176	120,113	5.06%	5.06%

2023 Rate Adjustment Details

Collector Operations

Collector Operations compensates MSS for labor, benefits, general and administrative, depreciation and lease, maintenance, fuel and oil. Per Exhibit B, compensation for Collector Operations is adjusted using

the CPI index for Water and Sewer and Trash Collection. R3 used publicly available Bureau of Labor Statistics data to verify the calculated increase of 4.42% to Collector Operations. The result is \$1.479.337 in Collector Operations for the Town of Fairfax in 2023, which is an increase of \$62,680 compared to 2022.

Garbage and Organics Tipping Fees

Garbage Landfilling and Organics Processing tipping fee projections are calculated using actual tonnages collected from January 1 through June 30, 2022, which are then annualized to project total 2022 tonnages. Those tonnages are then multiplied by the projected 2022 tipping fees calculated in accordance with Exhibit B. This is based on the actual per ton tipping fees for each waste stream category, or if unavailable, projected tipping fees are calculated using the current year per ton tipping fees escalated by the change in WST—subject to a minimum increase of 2.5% and a maximum increase of 5.0%

R3 reviewed MSS's projected 2022 tons and the 2023 per ton tipping fees for residential garbage, residential green waste/organics, commercial garbage, commercial mixed waste for processing, commercial food scraps, and MSS-served Agencies' waste delivered to MSS. Per Exhibit B, R3 confirmed that MSS materially correctly projected tons by category using annualized actual tons for the first six months of the current rate year and, as actual tipping fees are unavailable, applied the 4.42% WST adjustment to project 2023 per ton tip fees. The result is \$362,287 in Garbage and Organics Tipping fees for the Town in 2023, which is an increase of \$30,194 compared to 2022.

Database Subscription for Compliance with State Law

The rate setting methodology allows for the recovery of additional revenues associated with costs for changes in law and/or new State mandates. For increased operating expenses due to State Laws, including AB 1826 and SB 1383, MSS has included in its rate application a line item for a compliance database. This item was added and approved in MSS's 2020 and 2021 Rate Adjustment applications for MSS's subscription to Recyclist, which is a valuable reporting tool related to compliance with State Law. MSS expects this line item will continue to be present in future rate applications. The result is an increase of \$60 in Database Subscription for the Town in 2023, for a total cost of \$714 in 2023 compared to \$655 in 2022.

Compliance with SB 1383

MSS is requesting continued revenue in association with SB 1383 with the goal of increasing compliance with the State of California's organics state mandate(s). The company will continue to provide compliance monitoring and inspection services, contamination monitoring, outreach and education, and reporting functions on behalf of the Town. The total 2023 revenue recovery for these new SB 1383 compliance measures for MSS is \$18,663 or a decrease of \$128.

Profit Calculation

R3 reviewed the calculation of MSS's profit, which is a function of total allowable operating expenses (\$1,861,002 for the Town) divided by the contractually set operating ratio of 90.5% and subtracting the same sum, rounded to the nearest dollar. MSS's actual profit achievement will vary depending on the company's real revenues and expenses; as such, profit is not guaranteed. The result is \$195,354 in Calculated Profit for the Town in 2023, which is an increase of \$9,742 compared to 2022. The increase is due to a net increase in allowable operating expenses, which were described above.

Recyclable Materials Processing

A net recyclable materials processing cost is calculated each year to share the risks and rewards of changing recycling markets between rate payers and MSS. Per Exhibit B, the Recyclable Materials Processing cost is escalated by the annual change in the WST and that amount is then divided by the number of all tons of recyclable materials processed at Marin Recycling Center from July 1 of the prior rate year through June 30 of the current rate year. The recyclable materials revenue amount is calculated based on 90% of the total revenue received by the Marin Recycling Center for recyclable materials, which is then divided by the number recyclable material tons processed at Marin Recycling Center. The calculation does not include income or tons from recyclable materials processed for third parties or agencies that were not customers of MSS or the Marin Recycling Center as of December 31, 2018.

For Rate Year 2023, the resulting Net Recyclable Materials Processing Cost Per Ton is \$18.72, a decrease of \$10.87 from the 2022 value of \$29.59. This reduction is due to increases in the value of recyclable commodities sold by MSS. The result is \$21,828 in Recyclable Materials Processing costs for the Town in 2023, which is a decrease of \$14,823 compared to 2022.

Interest

This item is based on MSS's actual interest from its loan amortization schedules for actual and projected capital expenditures for services under the Agreement as of the last base year review in 2019. This is increased in the same manner as Collector Operations, as described above, via WST annually. The result is \$23,544 in Interest for the Town in 2023, which is an increase of \$998 compared to 2022.

Zero Waste Marin Fees

Zero Waste Marin Fees are set as a pass through as government fees and, per Exhibit B to the agreements, changes in such fees result in appropriate adjustments to rates to compensate MSS for increases or decreases in such fees. Zero Waste Marin fees included in the annual indexed rate applications for the MSS service area are set to be equal to the current Zero Waste Marin Fee assessments for the current fiscal year, with 100% of the MSS hauler fees passed through to the MSS Agencies, and with none of the MSS Transfer Station fees passed through to the MSS Agencies. The result is \$40,469 in Zero Waste Marin Fees for the Town in 2023, which is an increase of \$502 compared to 2022.

Franchise Fees

Franchise Fees are calculated by multiplying the applicable franchise fee percentage by each agency served by MSS by the revenues projected for each that Rate Year. The Town's Franchise Fee is 10% of gross revenues. The result is \$247,259 in Franchise Fees for the Town in 2023, which is an increase of \$9,653 compared to 2022, and is due to an overall increase in the rate revenue requirement.

Other Agency Fees

Other Agency Fees are calculated and applied to each of the Agencies based on the specific fees set by those Agencies. There are \$77,500 in Vehicle Impact Fees in the Town. The vehicle impact fee does not change annually unless directed by the Town.

Annual Rate Revenue Reconciliation

The Rate Revenue Reconciliation item is to reconcile the projected rate revenue from the 2021 rate adjustment to the actual revenue collected through rates charged during the 2021 rate year. Due to the impacts of the COVID-19 pandemic, MSS experienced a shortfall of \$23,590 in 2021 billed revenues in the Town compared to the 2021 revenue requirement. That amount is therefore included in the 2023 revenue requirement.

Recycling Property Insurance

Property insurance for recycling processing facilities have gone up across the country for circumstances outside of MSS's control. MSS has previously and separately briefed the Agencies on this item, and R3 is aware of the market circumstances surrounding it. R3 finds that this extraordinary item is supported and reasonable. The result is \$7,801 in Recycling Property Insurance for the Town in 2023, which is an increase of \$2,088 compared to 2022.

Funding for SB 1383 Contract Negotiations and Implementation

The MSS served Agencies contracted with R3 to provide support for negotiation of an amendment to the MSS franchise agreements with the Agencies, effectuating the new services, terms and conditions for SB 1383 compliance. That contract also included a contingency for support to the Agencies in implementing SB 1383 in 2022. R3's expenses for that work were budgeted at \$44,380 but then determined that services were not needed. For 2023 the total \$44,380 in budged costs were deducted from the rate application as services were deemed unnecessary, providing a full refund to the rate payers. The Town of Fairfax's portion of the refund totaled \$2,171 and is represented in the 2023 rate request.

Survey of Comparable Rates

Figure 1 illustrates R3's survey of solid waste rates as of October 2022 for agencies located throughout the Marin County. These survey results are presented as an indication of the reasonableness of the resulting rates for 2023. For comparison purposes, agencies serviced by Marin Sanitary Services (MSS) are designated in green and represent the proposed pricing for 32-gallon cart, including the current rate increase. Other, non-MSS service agencies are designated in blue and are current pricing, though price increases are expected for 2023 as well. The average cost for the 30-35-gallon cart for non-MSS service agencies is represented by the grey line is \$52.86. For the residents of Fairfax, the 32-gallon cart is projected to cost \$47.61 per month for the flat regions of the Town. The 2023 Hill Rate for the 32-gallon cart is projected at \$55.63 per month.

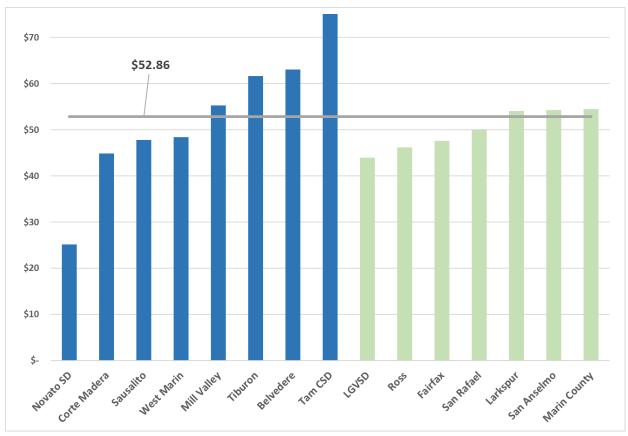


Figure 1: Comparison of MSS's 2023 Rates to Other Marin County Agencies

The Town's 's commercial rates for a 3-cubic yard bin serviced one time per week will be \$656.44 compared to \$623.26 the previous year.

RESOLUTION 22-

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF FAIRFAX APPROVING MAXIMUM RATES TO BE COLLECTED BY MARIN SANITARY SERVICE FOR SOLID WASTE SERVICES EFFECTIVE JANUARY 1, 2023, IN THE TOWN OF FAIRFAX

- **WHEREAS**, Fairfax Town Code Section 8.08.110 (effective January 1, 2022) provides that the Town may enter into an exclusive contract with any responsible individual, firm or corporation for the collection, removal and delivery for disposal, recycling or processing of solid waste collected and accumulated within the Town, under the terms and conditions as may be prescribed by the Town Council; and
- **WHEREAS,** the Town of Fairfax has entered into such an agreement with Marin Sanitary Service for the provision of solid waste and recycling services (the "Franchise Agreement"); and
- **WHEREAS,** in accordance with the Franchise Agreement, Marin Sanitary Service may submit an application to the Town for an increase in garbage and recycling service rates; and
- **WHEREAS,** Marin Sanitary Service has submitted an application for rate review, requesting an increase in service charges to be effective January 1, 2023; and
- **WHEREAS,** the Town conducted an independent review of the rate application in accordance with the rate-setting methodology set forth in the Franchise Agreement; and
- **WHEREAS**, the new rate schedule proposed by Marin Sanitary Service is attached hereto and incorporated herein as Exhibit A; and
- **WHEREAS,** in accordance with the requirements of the Franchise Agreement, as well as state law, the Town of Fairfax posted a notice of the November 16, 2022 public hearing in the three designated places in Town as well as on the Town website; and
- **WHEREAS,** the Town Council of the Town of Fairfax held a public hearing on November 16, 2022, to consider the requested increase, at which time any person interested, including all persons owning property within the Town, was invited to appear and be heard on the matters set forth in the public hearing notice; and
- **WHEREAS,** Fairfax Town Code Section 8.08.030 (effective January 1, 2022) provides that solid waste collection service charges will be set forth in a resolution of the Town Council,
- **NOW, THEREFORE, BE IT RESOLVED** by the Town Council of the Town of Fairfax as follows:

SECTION 1. The recitals set forth above are adopted as findings of the Town Council.

<u>SECTION 2</u>. The Town Council has reviewed the rate schedule requested by Marin Sanitary Service, as set forth in Exhibit A hereto, and finds that the proposed rates and charges are not discriminatory or excessive and will be in compliance with applicable laws.

SECTION 3. The Town Council hereby adopts the rate schedule set forth in Exhibit A, with such new rates effective as of the 1st day of January 2023.

The forgoing Resolution was duly passed and adopted at a special meeting of the Town Council of the Town of Fairfax held in said Town on the 16th day of November 2021 by the following vote, to wit:

AYES: NOES: ABSENT: ABSTAIN:	
Attest:	Stephanie Hellman, Mayor
Michele Gardner, Town Clerk	

Exhibit A attached

EXHIBIT A

TOWN OF FAIRFAX EXHIBIT C - SCHEDULE OF RATES

RESIDENTIAL REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

Residential Service (Bundled service includes 1 landfill (garbage) cart, 1 organic waste cart*, & 1 Recycling split

cart)

Weekly Service Rates (Billed Quarterly)	2023 Flat rate		2023 Hill Rate	
	Monthly Rate	Quarterly Rate	Monthly Rate	Quarterly Rate
20 gallon cart	\$39.72	\$119.16	\$46.37	\$139.11
32 gallon cart	\$47.61	\$142.83	\$55.63	\$166.89
64 gallon cart	\$95.26	\$285.78	\$111.27	\$333.81
96 gallon cart	\$142.87	\$428.61	\$166.90	\$500.70
Low income - 20 gal** cart	\$31.78	\$95.34	\$37.10	\$111.30
Low income - 32 gal** cart	\$38.09	\$114.27	\$44.50	\$133.50
Low income - 64 gal** cart	\$76.21	\$228.63	\$89.02	\$267.06
Low income - 96 gal** cart	\$114.30	\$342.90	\$133.52	\$400.56
Additional Organics Cart Rental (35 or 64 gallon cart)	\$2.52	\$7.56	\$2.52	\$7.56
Additional Split Cart Rental (64 or 96 gallon cart)	\$2.52	\$7.56	\$2.52	\$7.56
Additional Monthly Charges	Monthly Fee (per cart, each way)	Quarterly Fee		

^{*}Residential Customers may request one additional Organic Waste Cart, for a total of two, as part of the service

\$7.11

\$14.14

	Additional Service Fees per Occurrence	Fee
	Return Fees - Off day	\$25.00
	Return Fees - Same day	\$10.00
	Resume Service/Late Fee	\$35.00
S	Contamination (cart) any size cart	\$30.00
H	Overload/Overweight (cart)	\$25.00
ONE TIME SERVICE FEES	Extra bag garbage	\$15.00
Š	Extra bag yard waste	\$10.00
ER	Steam Clean (cart)	\$15.00
E S	Special Collection	\$35.00
Σ	Special Handling (Bulky items)	\$30.00
F	Bulky item fees per item	Fees Vary
Z	Cart Strap Set-up Admin Fee	\$25.00
0	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00

REOCCURING CHARGES

Distance 5' - 50'

Distance Over 50'

^{**}Must meet PG&E CARE program eligibility requirements. 20% discount on regular rates.

NOTE: We may not be able to accommodate any collection requests NOT at the curb due to a variety of factors including safety, accessibility, anc efficiency. Requests to be assessed and approved by Route Manager.

EXHIBIT C - SCHEDULE OF RATES

COMMERCIAL REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

	Effective date: 01/01/2023 Collections per Week							
Garbage	1	2	3	4	5	6	Additional One Time Empty	
20 gallon cart*	\$47.74	\$95.48	\$143.22	\$190.96	\$238.70	\$286.44	\$11.0	
32 gallon cart	\$56.17	\$112.34	\$168.51	\$224.68	\$280.85	\$337.02	\$12.9	
64 gallon cart	\$112.34	\$224.68	\$337.02	\$449.36	\$561.70	\$674.04	\$25.9	
96 gallon cart	\$168.51	\$337.02	\$505.53	\$674.04	\$842.55	\$1,011.06	\$38.8	
1 yard bin	\$280.01	\$471.73	\$663.21	\$855.07	\$1,046.72	\$1,238.37	\$64.6	
2 yard bin	\$468.14	\$829.50	\$1,190.73	\$1,552.01	\$1,913.53	\$2,274.75	\$108.0	
3 yard bin	\$656.44	\$1,187.45	\$1,718.30	\$2,249.32	\$2,780.02	\$3,214.69	\$151.4	
4 yard bin	\$936.66	\$1,728.73	\$2,447.44	\$3,166.14	\$3,884.82	\$4,603.52	\$216.1	
5 yard bin	\$1,057.43	\$1,931.30	\$2,768.70	\$3,606.07	\$4,443.50	\$5,280.87	\$244.0	
6 yard bin	\$1,178.17	\$2,133.86	\$3,089.94	\$4,046.02	\$5,002.18	\$5,958.25	\$271.8	
10 yard roll-off	\$1,963.62	\$3,556.43	\$5,149.89	\$6,743.36	\$8,336.95	\$9,930.43	\$453.1	
18 yard roll-off	\$3,534.52	\$6,401.57	\$9,269.82	\$12,138.04	\$15,006.52	\$17,874.77	\$815.6	
20 yard roll-off	\$3,927.23	\$7,112.85	\$10,299.80	\$13,486.72	\$16,673.92	\$19,860.85	\$906.2	
25 yard roll-off	\$4,909.04	\$8,891.07	\$12,874.74	\$16,858.40	\$20,842.40	\$24,826.07	\$1,132.8	
Organics (F2E or Compost)	1	2	3	4	5	6	Additional One Time Empty	
32 gallon	\$21.93	\$43.86	\$65.79	\$87.72	\$109.65	\$131.58	\$5.0	
64 gallon	\$43.84	\$87.68	\$131.52	\$175.36	\$219.20	\$263.04	\$10.1	
1 yard	\$153.17	\$306.34	\$459.51	\$612.68	\$765.85	\$919.02	\$35.3	
2 yard	\$306.34	\$612.68	\$919.02	\$1,225.36	\$1,531.70	\$1,838.04	\$70.6	
3 yard	\$459.50	\$919.00	\$1,378.50	\$1,838.00	\$2,297.50	\$2,757.00	\$106.0	
10 yard roll-off	\$1,374.52	\$2,749.04	\$4,123.56	\$5,498.08	\$6,872.60	\$8,247.12	\$317.2	
18 yard roll-off	\$2,474.14	\$4,948.28	\$7,422.42	\$9,896.56	\$12,370.70	\$14,844.84	\$570.9	
20 yard roll-off	\$2,749.06	\$5,498.12	\$8,247.18	\$10,996.24	\$13,745.30	\$16,494.36	\$634.4	
25 yard roll-off	\$3,436.32	\$186.78	\$10,308.96	\$13,745.28	\$17,181.60	\$20,617.92	\$793.0	
		Garbage Compa	actors (Per em	pty)				
Roll-off Compactor Tipping fee per ton		\$186.78		Roll-off Compactor Hauling charge		\$238.6		
Stationary FL (Per Compacted Yard)		\$120.77				Rates Vary		
	Service		Fee	Details				
	Lock		\$25.00	Monthly fee				
Other Charges	Box rental		Fees Vary	Minimum Bimonthly fee				
Other Charges	Box rental		i ccs vary	Monthly fee per cart, each way				
Other Charges	Distance < 50ft		\$7.11 \$14.14					

^{*} Customers must have a sufficient level of service for the volume of material generated. Requests for 20gal carts require assessment and approval of a Route Manager.

NOTE: All container types and sizes may not be available at all locations depending on a variety of factors including safety, accessibility,
and efficiency. Requests to be assessed and approved by Route Manager.

	Commercial Service Fees	Fee
	Return Fee - BIN	\$75.00
	Return Fee - CART -same day	\$10.00
	Return Fee - CART -off day	\$25.00
	Late Fee/Resume Service Fee	\$35.00
	Contamination (BIN)	\$50.00
	Contamination (CART)	\$30.00
	Overload/Compaction (BIN)	\$60.00
Ś	Overload/Compaction (CART)	\$25.00
ONE TIME SERVICE FEES	Extra Bag Garbage	\$15.00
표	Additional Empty BIN	Fees vary
₹	Extra Bag Yard Waste	\$15.00
ER	Steam Clean (1-6 yard BIN)	\$95.00
ES	Steam Clean (CART)	\$15.00
⅀	Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
Ε	Lock Set-up Admin Fee	\$25.00
Z	Lock Single Use Fee	\$5.00
O	Lock Purchase Fee	\$20.00
	Lock Bar Bin Set-up Fee	\$75.00
	Overweight Charge Per Ton*	\$205.00
	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00
	Bin Repair/Replacement Fee**	Fees vary
	*Royas avcaeding 2001hs/yard	

^{*}Boxes exceeding 300lbs/yard

^{**}Fees vary by size up to \$1,200, not to exceed current replacement value.

EXHIBIT C - SCHEDULE OF RATES

MULTI-FAMILY DWELLING REFUSE COLLECTION RATES

Rate increase: 5.06% Effective date: 01/01/2023

	Effective date: 01/01/2023 Collections per Week							
	Garbage	1	2	3	4	5	6	Additional One Time Empty
	20 gallon cart*	\$40.47	\$80.94	\$121.41	\$161.88	\$202.35	\$242.82	\$9.34
	32 gallon cart	\$47.61	\$95.22	\$142.83	\$190.44	\$238.05	\$285.66	\$10.99
	64 gallon cart	\$95.26	\$190.52	\$285.78	\$381.04	\$476.30	\$571.56	\$21.98
	96 gallon cart	\$142.87	\$285.74	\$428.61	\$571.48	\$714.35	\$857.22	\$32.97
	1 yard bin	\$280.01	\$471.73	\$663.21	\$855.07	\$1,046.72	\$1,238.37	\$64.62
	2 yard bin	\$468.14	\$829.50	\$1,190.73	\$1,552.01	\$1,913.53	\$2,274.75	\$108.03
	3 yard bin	\$656.44	\$1,187.45	\$1,718.30	\$2,249.32	\$2,780.02	\$3,214.69	\$151.49
ഗ	4 yard bin	\$936.66	\$1,728.73	\$2,447.44	\$3,166.14	\$3,884.82	\$4,603.52	\$216.15
Ш	5 yard bin	\$1,057.43	\$1,931.30	\$2,768.70	\$3,606.07	\$4,443.50	\$5,280.87	\$244.02
	6 yard bin	\$1,178.17	\$2,133.86	\$3,089.94	\$4,046.02	\$5,002.18	\$5,958.25	\$271.89
ď	10 yard roll-off	\$1,963.62	\$3,556.43	\$5,149.89	\$6,743.36	\$8,336.95	\$9,930.43	\$453.14
≰	18 yard roll-off	\$3,534.52	\$6,401.57	\$9,269.82	\$12,138.04	\$15,006.52	\$17,874.77	\$815.66
CHARG	20 yard roll-off	\$3,927.23	\$7,112.85	\$10,299.80	\$13,486.72	\$16,673.92	\$19,860.85	\$906.28
	25 yard roll-off	\$4,909.04	\$8,891.07	\$12,874.74	\$16,858.40	\$20,842.40	\$24,826.07	\$1,132.86
N N	Organics	1	2	3	4	5	6	Additional One Time Empty
REOCCURING	Additional Organics Cart Rental (35 gallon cart) after 4 TOTAL carts per cart per month	\$2.52	\$5.04	\$7.56	\$10.08	\$12.60	\$15.12	NA
	Additional Organics Cart Rental (64 gallon (64 gallon cart) after 4 TOTAL carts per cart per month.	\$2.52	\$5.04	\$7.56	\$10.08	\$12.60	\$15.12	NA
щ	1 yard	\$153.17	\$306.34	\$459.51	\$612.68	\$765.85	\$919.02	\$35.35
	2 yard	\$306.34	\$612.68	\$919.02	\$1,225.36	\$1,531.70	\$1,838.04	\$70.69
	3 yard	\$459.50	\$919.00	\$1,378.50	\$1,838.00	\$2,297.50	\$2,757.00	\$106.04
	Garbage Compactors (Per empty)							
	Roll-off Compactor Tipping fee per ton		\$186.78		Roll-off Compactor Hauling charge		\$238.63	
	Stationary FL (Per Compacted Yard)		\$120.77				Rates Vary	
	Other Charges	Service		Fee	Details			
		Lock		\$25.00	Monthly fee			
		Box rental		Fees Vary	Minimum Bimonthly fee			
		Distance < 50ft		\$7.11	Monthly fee per cart, each way			
		Distance > 50ft	Distance > 50ft		Monthly fee per cart, each way			

NOTE: Minimum service level is 32 gallons per unit or equivalent volume. Decrease to 20 gallon per unit is subject to company review and approval.

NOTE: Up to four (4) Organics carts provided at no additional charge. Additional carts may be rented for a nominal monthly fee.

NOTE: All container types and sizes may not be available depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.

	MFD One Time Service Fees	Fee
	Return Fee - BIN	\$75.00
	Return Fee - CART -same day	\$10.00
	Return Fee - CART -off day	\$25.00
	Late Fee/Resume Service Fee	\$35.00
	Contamination (BIN) Per Yard	\$50.00
S	Contamination (CART)	\$30.00
Ш	Overload/Compaction (BIN)	\$60.00
出	Overload/Compaction (CART)	\$25.00
Ш	Additonal Empty Bag	\$15.00
$\overline{\circ}$	Extra Bag Yard Waste	\$10.00
Š	Additional Empty Garbage	Fees vary
Ŕ	Steam Clean (BIN)	\$95.00
ONE TIME SERVICE FEES	Steam Clean (CART)	\$15.00
()	Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
븯	Lock Set-up Admin Fee	\$25.00
≓	Lock Single Use Fee	\$5.00
<u> </u>	Lock Purchase Fee	\$20.00
当	Lock Bar Bin Set-up Fee	\$75.00
6	Overweight Charge Per Ton*	\$205.00
0	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00
	Bin Repair/Replacement Fee**	Fees vary

^{*}Boxes exceeding 300lbs/yard

^{**}Fees vary by size up to \$1,200, not to exceed current replacement value.