



FAIRFAX TOWN COUNCIL MEETING STAFF REPORT

MEETING DATE November 1, 2023
PREPARED FOR Mayor and Town Council
PREPARED BY Heather Abrams, Town Manager
Janet Coleson, Esq., Town Attorney
SUBJECT Adopt a Resolution Approving Maximum Rates Collected by Marin Sanitary Service for Solid Waste Services to be Effective January 1, 2024

RECOMMENDATION

- 1) Conduct public hearing;
- 2) Adopt a resolution approving maximum rates collected by Marin Sanitary Service for Solid Waste Services to be effective January 1, 2024 in the Town of Fairfax

BACKGROUND

Fairfax Town Code Section 8.08.110 (as adopted during the course of Council's December 1, 2021 meeting), provides that the Town Council may, with or without inviting bids therefor, "...enter into a contract with any responsible individual, firm or corporation for the collection, removal and delivery for Disposal, Recycling or processing of Solid Waste collected and accumulated within the Town, under the terms and conditions as may be prescribed by the Town Council; and the right to make the collection shall be exclusive to the contractor, who shall be designated as the Franchisee/Authorized Collector under the provisions of this chapter."

The Town of Fairfax entered into such a franchise agreement with Marin Sanitary Service and an amendment was approved by the Town Council during its special meeting of January 20, 2020¹ that extended the agreement for 10 years and simplified and streamlined the annual rate setting methodology to approve stable and predictable rates, and a firm basis for rate control in future years (the "Agreement").

All of the jurisdictions in Marin that have similar agreements with MSS work together to share information and reduce costs: the City of San Rafael, City of Larkspur, the Towns of Ross, San Anselmo, and Fairfax, the Las Gallinas Valley Sanitary District, and the County of Marin. This Marin franchisors' group meets throughout the year to collaborate on oversight of MSS's operations and works together to conduct a single annual rate review analysis rather than each jurisdiction having to conduct and pay for a separate review.

DISCUSSION

In accordance with the Agreement, Marin Sanitary Service submitted an application for rate review, requesting an increase in service charges to be effective January 1, 2024 (Attachment A). The City of San Rafael retained R3 Consulting Group, Inc. ("R3") as an independent consultant on behalf of the Franchisors' group and the Town, and R3 reviewed the rate application in accordance with the rate-setting methodology set forth in the Agreement. The review yielded a calculated rate adjustment of 4.68%, with resultant 2024 rates shown in Attachment B. The consultant's report is provided as Attachment C to this Staff Report.

¹ <https://www.townoffairfax.org/meetings/town-council-meeting-january-15-2020/#/tab-agenda>

In accordance with the requirements of the Agreement, as well as state law, the Town of Fairfax posted a notice of the November 1, 2023 public hearing in the three designated places in Town, as well as on the Town website, advising that this public hearing to consider the requested increase would be held on November 1, 2023 and that any person interested, including all persons owning property within the Town, was invited to appear and be heard on the matters set forth in the public hearing notice.

FISCAL IMPACT

Rates are paid directly by MSS's customers in Fairfax.

ATTACHMENTS

- A. MSS 2024 Combined Service Area Rate Application Letter
- B. MSS 2024 Rate Sheet
- C. Consultant's Independent Review of Marin Sanitary Service's 2024 Rate Application
- D. Proposed Resolution

Marin Sanitary Service

CONSERVATION – OUR EARTH, OUR MISSION, OUR JOB



August 31, 2023

Sent via e-mail

Mr. Cory Bytof
Sustainability Coordinator
City of San Rafael

Mr. Curtis Paxton
General Manager
Las Gallinas Valley Sanitary District

Ms. Kimberly Scheibly
Zero Waste Marin Executive Director
County of Marin

Ms. Heather Abrams
Town Manager
Town of Fairfax

Mr. Daniel Schwarz
City Manager
City of Larkspur

Mr. Dave Donery
Town Manager
Town of San Anselmo

Ms. Christa Johnson
Town Manager
Town of Ross

Mr. Garth Schultz
Principal
R3 Consulting Group

Subject: 2024 Combined Service Area Rate Application

Dear Ms. Scheibly, Abrams, Johnson, and Messrs. Bytof, Paxton, Schwarz, Donery, and Schultz

Attached is Marin Sanitary Service's (MSS) rate calculation for rates to be effective January 1, 2024, in our combined service area. The 2024 Rate Application has been prepared in accordance with Exhibit B, Collector's Rate Revenue Requirement and Rate Adjustment methodology. This methodology was ratified by the Marin Franchisors' Group (MFG) during the 2019 Rate Application process. The same methodology was adopted by the Town of Fairfax and the Town of San Anselmo in 2019, during the 2020 Rate Application process.

Overview

Exhibit B specifies that the 2024 Rate Application is to be prepared utilizing the Indexed Rate Revenue Requirement methodology. This means that a majority of MSS's operating costs are adjusted by the change in the Consumer Price Index for Water and Sewer and Trash Collection, US city average, (referred to as the WST index). Other operating costs such as Garbage Landfilling, Organics Processing, Recyclable Materials Processing, Zero Waste Marin Fees, and Other Agency Fees are adjusted based upon projections or other methods to arrive at 2024 expenses. These adjusted expenses, plus Franchise Fees and Collector Profit, are totaled for the 2024 Rate Revenue Requirement.

1050 Andersen Drive, San Rafael, CA 94901
P.O. Box 10067, San Rafael, CA 94912 ■ (415) 456-2601 ■ Fax (415) 456-7595
www.marinsanitary.com



The 2024 Rate Revenue Requirement is calculated individually for each jurisdiction to account for varying Franchises Fees and Other Agency Fees. The 2024 Rate Revenue Requirement is then divided by the 2023 Rate Revenue Requirement to arrive at the 2024 Rate Adjustment Factor for each jurisdiction.

The rate-setting process in an Indexed Rate Year is relatively straightforward and there are a limited number of supporting schedules. These schedules and related files will be provided to R3 Consulting Group, Inc. for their review. While the process this year was streamlined, there are three significant issues that led us to request additional rate increase amounts. These are discussed below.

SB1383-Short-Lived Climate Pollutants Reduction Act- Organics waste reduction in the landfill

AB 1826 was passed in October 2014 and set requirements for all businesses and multi-family complexes that meet certain criteria to arrange for organics recycling. SB 1383 was passed in September 2016 and expands upon the requirements of AB 1826. Taken together, these two mandates represent the most significant change to the laws affecting our industry since AB 939 was passed in 1989.

We have implemented the changes due to SB 1383 as directed in our franchise agreement amendments from last year. This includes the purchase of new processing equipment that will allow us to expand our Food2Energy program ensuring sufficient capacity for the increased organics we will be collecting. We have also expanded our organics routes including the creation of a new route in 2021. In 2022 we hired an additional outreach specialist to help with SB 1383 compliance for the residents, multi-family properties, and businesses in our service area.

This year, we do not anticipate any significant increases in cost to fulfill our obligations with SB 1383. However, it remains that the changes are incremental and will occur over the next several years, during which time our pool of operating costs subject to the WST indexing may not compensate for our cost increases related to these changes (in law).

Recyclable Materials Processing

As noted in our May 2023 update meeting, the recyclable materials market has softened from the highs of the past few years. This combined with lower curbside tonnage has resulted in an increase in the processing fee to \$1.4 million.

Annual Rate Revenue Reconciliation-2022

As noted in our May 2023 update meeting, our actual annual billings compared to the 2022 rate revenue requirement had a shortfall of \$533 thousand. This is a decrease from last year as we continue to see a recovery from the economic effects of the pandemic on the communities we serve.

Property Insurance

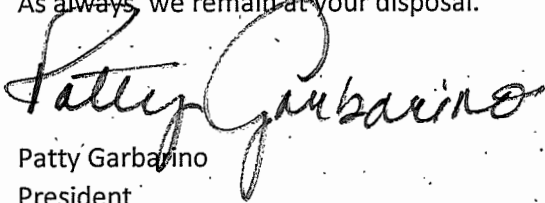
As noted in last year's Rate Application, our long-time property insurance carrier, Affiliated FM, non-renewed their entire book of Waste Hauling business throughout the country. This was due to some very large claims they had at waste facilities in other parts of the country. In addition, the wildfires in California over the last few years have put added pressure on the property insurance marketplace.

The end result is that the annual premium for our combined facilities increased from about \$80,000 to almost \$760,000. The extraordinary request we have included relates specifically to the increased tipping fee at MRRRA, the company that processes the recyclables collected within our franchise agreements. We have explored the option of self-insurance and found that it is not available for property insurance.

Conclusion

We look forward to working closely with the R3 Consulting Group personnel during the review process and will supply them with all necessary financial documentation. Once the review is completed, we look forward to meeting with you to discuss the rate review report.

As always, we remain at your disposal.



Patty Garbarino
President

Cc: Jason Raleigh, Marin Sanitary Service
Justin Wilcock, Marin Sanitary Service
Dale McDonald, Las Gallinas Valley Sanitary District
Cristine Alilovich, City of San Rafael
Berenice Davidson, County of Marin
Casey Poldino, County of Marin
Sean Youra, Town of Fairfax

**Marin Sanitary Service
Combined Service Area Rate Application**

**COLLECTOR'S RATE REVENUE REQUIREMENT AND RATE ADJUSTMENT
INDEXED YEAR - RATE YEAR 2024**

	MSS Service Area Total	Marin Franchisor's Group Total	San Rafael	Larkspur	County	San Anselmo	LGVSD	Fairfax	Ross
Collector Operations	33,462,857	28,727,406	18,249,610	4,586,992	2,852,086	3,182,147	2,441,216	1,553,304	597,502
Garbage Landfilling and Organics Processing	5,738,948	4,684,469	2,975,895	747,983	465,079	664,079	398,080	390,400	97,432
Change in Law - AB 1826 Costs	(7,695)	(6,606)	(4,197)	(1,055)	(656)	(732)	(561)	(357)	(137)
Change in Law - SB 1383 Costs	410,854	352,546	223,017	57,535	38,324	38,798	26,521	19,510	7,148
Subtotal for Profit Calculation	39,604,963	33,757,814	21,444,325	5,391,456	3,354,833	3,884,291	2,865,255	1,962,857	701,945
Collector Profit (90.5% Operating Ratio)	4,157,427	3,543,638	2,251,062	565,954	352,165	407,743	300,773	206,046	73,685
Recyclable Materials Processing	1,402,781	1,180,290	749,801	188,460	117,180	144,253	100,299	78,239	24,549
Interest	722,474	653,297	415,019	104,314	64,860	44,456	55,516	24,721	13,588
Zero Waste Marin Fees	735,888	620,628	394,265	99,098	61,617	73,206	52,740	42,054	12,908
Franchise Fees	5,831,924	4,989,907	2,980,219	771,058	928,516	575,296	178,221	266,721	131,893
Other Agency Fees	2,476,169	2,314,669	1,480,601	568,400	265,668	84,000	-	77,500	-
Annual Rate Revenue Reconciliation	533,181	558,036	354,503	89,103	55,402	29,439	47,421	(54,294)	11,607
Extraordinary Item - Recycling Property Insurance	162,574	136,783	86,894	21,841	13,580	16,720	11,624	9,070	2,845
Total 2024 Rate Revenue Requirement	55,627,383	47,755,063	30,156,689	7,799,684	5,213,821	5,259,405	3,611,849	2,612,914	973,020
Total 2023 Rate Revenue Requirement	52,565,320	45,105,302	28,533,184	7,361,189	4,903,281	4,963,841	3,393,112	2,496,176	914,538
2024 Rate Revenue Adjustment	5.83%	5.87%	5.69%	5.96%	6.33%	5.95%	6.45%	4.68%	6.39%

**TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES**

RESIDENTIAL REFUSE COLLECTION RATES					
		Rate increase:	4.68%		
		Effective date:	01/01/2024		
<i>Residential Service (Bundled service includes 1 landfill (garbage) cart, 1 organic waste cart*, & 1 Recycling split cart)</i>					
REOCCURRING CHARGES	Weekly Service Rates (Billed Quarterly)	Flat rate		Hill Rate	
		Monthly Rate	Quarterly Rate	Monthly Rate	Quarterly Rate
	20 gallon cart	\$41.58	\$124.74	\$48.54	\$145.62
	32 gallon cart	\$49.84	\$149.52	\$58.23	\$174.69
	64 gallon cart	\$99.72	\$299.16	\$116.48	\$349.44
	96 gallon cart	\$149.56	\$448.68	\$174.71	\$524.13
	Low income - 20 gal** cart	\$33.26	\$99.78	\$38.83	\$116.49
	Low income - 32 gal** cart	\$39.87	\$119.61	\$46.58	\$139.74
	Low income - 64 gal** cart	\$79.78	\$239.34	\$93.18	\$279.54
	Low income - 96 gal** cart	\$119.65	\$358.95	\$139.77	\$419.31
	Additional Organics Cart Rental (35 or 64 gallon cart)	\$2.64	\$7.92	\$2.64	\$7.92
	Additional Split Cart Rental (64 or 96 gallon cart)	\$2.64	\$7.92	\$2.64	\$7.92
Additional Monthly Charges		Monthly Fee (per cart, each way)	Quarterly Fee		
Distance 5' - 50'		\$7.44	\$22.32		
Distance Over 50'		\$14.80	\$44.40		

*Residential Customers may request one additional Organic Waste Cart, for a total of two, as part of the service

**Must meet PG&E CARE program eligibility requirements. 20% discount on regular rates.

NOTE: We may not be able to accommodate any collection requests NOT at the curb due to a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.

ONE TIME SERVICE FEES	Additional Service Fees per Occurrence	Fee
	Return Fees - Off day	\$25.00
	Return Fees - Same day	\$10.00
	Resume Service/Late Fee	\$35.00
	Contamination (cart) any size cart	\$30.00
	Overload/Overweight (cart)	\$25.00
	Extra bag garbage	\$15.00
	Steam Clean (cart)	\$15.00
	Special Collection	\$35.00
	Special Handling (Bulky items)	\$30.00
	Bulky item fees per item	Fees Vary
	Cart Strap Set-up Admin Fee	\$25.00
	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
	64 Gal Split Cart Replacement Fee	\$90.00
	96 Gal Split Cart Replacement Fee	\$100.00

**TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES**

COMMERCIAL REFUSE MONTHLY COLLECTION RATES

Rate increase: 4.68%
Effective date: 01/01/2024

	Collections per Week						Additional One Time Empty/On Call
	1	2	3	4	5	6	
Garbage							
20 gallon cart*	\$49.97	\$99.94	\$149.91	\$199.88	\$249.85	\$299.82	\$11.53
32 gallon cart	\$58.80	\$117.60	\$176.40	\$235.20	\$294.00	\$352.80	\$13.57
64 gallon cart	\$117.60	\$235.20	\$352.80	\$470.40	\$588.00	\$705.60	\$27.14
96 gallon cart	\$176.40	\$352.80	\$529.20	\$705.60	\$882.00	\$1,058.40	\$40.71
1 yard bin	\$293.11	\$493.81	\$694.25	\$895.09	\$1,095.71	\$1,296.33	\$67.64
2 yard bin	\$490.05	\$868.32	\$1,246.46	\$1,624.64	\$2,003.08	\$2,381.21	\$113.09
3 yard bin	\$687.16	\$1,243.02	\$1,798.72	\$2,354.59	\$2,910.12	\$3,365.14	\$158.58
4 yard bin	\$980.50	\$1,809.63	\$2,561.98	\$3,314.32	\$4,066.63	\$4,818.96	\$226.27
5 yard bin	\$1,106.92	\$2,021.68	\$2,898.28	\$3,774.83	\$4,651.46	\$5,528.01	\$255.44
6 yard bin	\$1,233.31	\$2,233.72	\$3,234.55	\$4,235.37	\$5,236.28	\$6,237.10	\$284.61
10 yard roll-off	\$2,055.52	\$3,722.87	\$5,390.90	\$7,058.95	\$8,727.12	\$10,395.17	\$474.35
18 yard roll-off	\$3,699.94	\$6,701.16	\$9,703.65	\$12,706.10	\$15,708.83	\$18,711.31	\$853.83
20 yard roll-off	\$4,111.02	\$7,445.73	\$10,781.83	\$14,117.90	\$17,454.26	\$20,790.34	\$948.70
25 yard roll-off	\$5,138.78	\$9,307.17	\$13,477.28	\$17,647.37	\$21,817.82	\$25,987.93	\$1,185.87
Organics (F2E or Compost)	1	2	3	4	5	6	Additional One Time Empty/On Call
32 gallon	\$22.96	\$45.92	\$68.88	\$91.84	\$114.80	\$137.76	\$5.30
64 gallon	\$45.89	\$91.78	\$137.67	\$183.56	\$229.45	\$275.34	\$10.59
1 yard	\$160.34	\$320.68	\$481.02	\$641.36	\$801.70	\$962.04	\$37.00
2 yard	\$320.68	\$641.36	\$962.04	\$1,282.72	\$1,603.40	\$1,924.08	\$74.00
3 yard	\$481.00	\$962.00	\$1,443.00	\$1,924.00	\$2,405.00	\$2,886.00	\$111.00
10 yard roll-off	\$1,438.85	\$2,877.70	\$4,316.55	\$5,755.40	\$7,194.25	\$8,633.10	\$332.04
18 yard roll-off	\$2,589.93	\$5,179.86	\$7,769.79	\$10,359.72	\$12,949.65	\$15,539.58	\$597.68
20 yard roll-off	\$2,877.72	\$5,755.44	\$8,633.16	\$11,510.88	\$14,388.60	\$17,266.32	\$664.09
25 yard roll-off	\$3,597.14	\$7,194.28	\$10,791.42	\$14,388.56	\$17,985.70	\$21,582.84	\$830.11
Garbage Compactors (Per empty)							
Roll-off Compactor Tipping fee per ton		\$195.52		Roll-off Compactor Hauling handling			\$249.80
Stationary FL (Per Compacted Yard)		\$126.42		Roll-off Compactor Special handling			Rates Vary
Other Charges	Service		Fee		Details		
	Lock		\$25.00		Monthly fee		
	Box rental		Fees Vary		Minimum Bimonthly fee		
	Minimum Load	ML	Fees Vary		Monthly fee		
	Distance < 50ft		\$7.44		Monthly fee per cart, each way		
Distance > 50ft		\$14.80		Monthly fee per cart, each way			

* Customers must have a sufficient level of service for the volume of material generated. Requests for 20gal carts require assessment and approval of a Route Manager.

NOTE: All container types and sizes may not be available at all locations depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.

On Call rate only available with approval from Route Manager

	Fee
Return Fee - BIN	\$75.00
Return Fee - CART -same day	\$10.00
Return Fee - CART -off day	\$25.00
Late Fee/Resume Service Fee	\$35.00
Contamination (BIN)	\$50.00
Contamination (CART)	\$30.00
Overload/Compaction (BIN)	\$60.00
Overload/Compaction (CART)	\$25.00
Additional Empty/Bag Garbage	\$15.00
Additional Empty BIN	Fees vary
Extra Bag Yard Waste	\$15.00
Steam Clean (1-6 yard BIN)	\$95.00
Steam Clean (CART)	\$15.00
Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
Lock Set-up Admin Fee	\$25.00
Lock Single Use Fee	\$5.00
Lock Purchase Fee	\$20.00
Lock Bar Bin Set-up Fee	\$75.00
Overweight Charge Per Ton*	\$205.00
20 Gal Cart Replacement Fee	\$55.00
32 Gal Cart Replacement Fee	\$60.00
64 Gal Cart Replacement Fee	\$65.00
96 Gal Cart Replacement Fee	\$75.00
64 Gal Split Cart Replacement Fee	\$90.00
96 Gal Split Cart Replacement Fee	\$100.00
Bin Repair/Replacement Fee**	Fees vary

*Boxes exceeding 300lbs/yard

**Fees vary by size up to \$1,200, not to exceed current replacement value.

**TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES**

MULTI-FAMILY DWELLING REFUSE MONTHLY COLLECTION RATES

Rate increase: 4.68%
Effective date: 01/01/2024

	Collections per Week						Additional One Time Empty/On Call
	1	2	3	4	5	6	
RECURRING CHARGES							
Garbage							
20 gallon cart*	\$42.36	\$84.72	\$127.08	\$169.44	\$211.80	\$254.16	\$9.78
32 gallon cart	\$49.84	\$99.68	\$149.52	\$199.36	\$249.20	\$299.04	\$11.50
64 gallon cart	\$99.72	\$199.44	\$299.16	\$398.88	\$498.60	\$598.32	\$23.01
96 gallon cart	\$149.56	\$299.12	\$448.68	\$598.24	\$747.80	\$897.36	\$34.51
1 yard bin	\$293.11	\$493.81	\$694.25	\$895.09	\$1,095.71	\$1,296.33	\$67.64
2 yard bin	\$490.05	\$868.32	\$1,246.46	\$1,624.64	\$2,003.08	\$2,381.21	\$113.09
3 yard bin	\$687.16	\$1,243.02	\$1,798.72	\$2,354.59	\$2,910.12	\$3,365.14	\$158.58
4 yard bin	\$980.50	\$1,809.63	\$2,561.98	\$3,314.32	\$4,066.63	\$4,818.96	\$226.27
5 yard bin	\$1,106.92	\$2,021.68	\$2,898.28	\$3,774.83	\$4,651.46	\$5,528.01	\$255.44
6 yard bin	\$1,233.31	\$2,233.72	\$3,234.55	\$4,235.37	\$5,236.28	\$6,237.10	\$284.61
10 yard roll-off	\$2,055.52	\$3,722.87	\$5,390.90	\$7,058.95	\$8,727.12	\$10,395.17	\$474.35
18 yard roll-off	\$3,699.94	\$6,701.16	\$9,703.65	\$12,706.10	\$15,708.83	\$18,711.31	\$853.83
20 yard roll-off	\$4,111.02	\$7,445.73	\$10,781.83	\$14,117.90	\$17,454.26	\$20,790.34	\$948.70
25 yard roll-off	\$5,138.78	\$9,307.17	\$13,477.28	\$17,647.37	\$21,817.82	\$25,987.93	\$1,185.87
Organics							
Additional Organics Cart Rental (35 gallon cart) after 4 TOTAL carts per cart per month	\$2.64	\$5.28	\$7.92	\$10.56	\$13.20	\$15.84	NA
Additional Organics Cart Rental (64 gallon (64 gallon cart) after 4 TOTAL carts per cart per month.	\$2.64	\$5.28	\$7.92	\$10.56	\$13.20	\$15.84	NA
1 yard	\$160.34	\$320.68	\$481.02	\$641.36	\$801.70	\$962.04	\$37.00
2 yard	\$320.68	\$641.36	\$962.04	\$1,282.72	\$1,603.40	\$1,924.08	\$74.00
3 yard	\$481.00	\$962.00	\$1,443.00	\$1,924.00	\$2,405.00	\$2,886.00	\$111.00
Garbage Compactors (Per empty)							
Roll-off Compactor Tipping fee per ton		\$195.52		Roll-off Compactor Hauling charge			\$249.80
Stationary FL (Per Compacted Yard)		\$126.42		Roll-off Compactor Special handling			Rates Vary
Other Charges	Service		Fee	Details			
	Lock		\$25.00	Monthly fee			
	Box rental		Fees Vary	Minimum Bimonthly fee			
	Minimum Load	ML	Fees Vary	Monthly fee			
	Distance < 50ft		\$7.44	Monthly fee per cart, each way			
Distance > 50ft		\$14.80	Monthly fee per cart, each way				

NOTE: Minimum service level is 32 gallons per unit or equivalent volume. Decrease to 20 gallon per unit is subject to company review and approval.
NOTE: Up to four (4) Organics carts provided at no additional charge. Additional carts may be rented for a nominal monthly fee.
NOTE: All container types and sizes may not be available depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.
On Call rate only available with approval from Route Manager

ONE TIME SERVICE FEES	Fee
MFD One Time Service Fees	
Return Fee - BIN	\$75.00
Return Fee - CART -same day	\$10.00
Return Fee - CART -off day	\$25.00
Late Fee/Resume Service Fee	\$35.00
Contamination (BIN) Per Yard	\$50.00
Contamination (CART)	\$30.00
Overload/Compaction (BIN)	\$60.00
Overload/Compaction (CART)	\$25.00
Additional Empty/Bag Garbage	\$15.00
Extra Bag Yard Waste	\$10.00
Additional Empty Garbage	Fees vary
Steam Clean (BIN)	\$95.00
Steam Clean (CART)	\$15.00
Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
Lock Set-up Admin Fee	\$25.00
Lock Single Use Fee	\$5.00
Lock Purchase Fee	\$20.00
Lock Bar Bin Set-up Fee	\$75.00
Overweight Charge Per Ton*	\$205.00
20 Gal Cart Replacement Fee	\$55.00
32 Gal Cart Replacement Fee	\$60.00
64 Gal Cart Replacement Fee	\$65.00
96 Gal Cart Replacement Fee	\$75.00
64 Gal Split Cart Replacement Fee	\$90.00
96 Gal Split Cart Replacement Fee	\$100.00
Bin Repair/Replacement Fee**	Fees vary

*Boxes exceeding 300lbs/yard
**Fees vary by size up to \$1,200, not to exceed current replacement value.

FINAL REPORT

Town of Fairfax

Review of Marin Sanitary Services' 2024 Rate Application

submitted electronically: October 6, 2023

October 6, 2023

Heather Abrams
Town Manager
Town of Fairfax
142 Bolinas Road
Fairfax, CA 94930

submitted via email: habrams@townoffairfax.org

SUBJECT: Final Report – Review of Marin Sanitary Service’s 2024 Rate Application

Dear Ms. Abrams,

R3 Consulting Group, Inc. (R3) is pleased to submit this report detailing the results of our review of Marin Sanitary Service’s (MSS’s) 2024 rate application for the Town of Fairfax.

This review was conducted pursuant to R3’s engagement with the seven agencies (Agencies) served by MSS, including the City of San Rafael, City of Larkspur, County of Marin, Las Gallinas Valley Sanitary District, Town of Ross, Town of Fairfax, and the Town of San Anselmo.

This report summarizes results from our review of MSS’s 2024 indexed rate application per the streamlined rate setting methodology established in 2019. The methodology is described in the amended Exhibit B to the Franchise Agreement that the Town holds with MSS.

* * * * *

We appreciate the opportunity to be of service to the Town. Should you have any questions regarding this report or need any additional information, please do not hesitate to reach out directly.

Sincerely,



Jim Howison | *Sr. Managing Consultant*
R3 Consulting Group, Inc.
925.768.7244 | jhowison@r3cgi.com

FINDINGS

Executive Summary

On August 31, 2023, MSS submitted its application for an increase to its solid waste rates, to be effective January 1, 2024. This is an indexed year rate adjustment, which primarily projects compensation due to MSS based on the applicable water-sewer-trash CPI Index (WST). Based on our review of the rate application, R3 concurs with MSS’s calculated 2024 rate revenue requirement of \$2,612,914, which is \$116,739 higher than the 2023 rate revenue requirement of \$2,496,176. The corresponding adjustment to the Town’s solid waste rates for 2024 is 4.68%, based on January 1, 2024 effective date.

Table 1: 2024 Rate Adjustment Summary

	2023	2024	Dollar Change	Percentage Change	Adjustment to Rates
Collector Operations	1,479,337	1,553,304	73,967	5.00%	2.96%
Garbage Landfilling and Organics Processing	362,287	390,400	28,113	7.76%	1.13%
State Compliance Database Subscription	714	(357)	(1,072)	-150.00%	-0.04%
SB 1383 Compliance	18,663	19,510	847	4.54%	0.03%
Profit Calculation	195,354	206,046	10,692	5.47%	0.43%
Recyclable Materials Processing	21,828	78,239	56,411	258.43%	2.26%
Interest	23,544	24,721	1,177	5.00%	0.05%
Zero Waste Marin Fees	40,469	42,054	1,585	3.92%	0.06%
Franchise Fees	247,259	266,721	19,462	7.87%	0.78%
Other Agency Fees	77,500	77,500	0	0.00%	0.00%
Annual Rate Revenue Reconciliation	23,590	(54,294)	(77,884)	-330.16%	-3.12%
Recycling Property Insurance	7,801	9,070	1,269	16.27%	0.05%
SB 1383 Negotiations and Implementation Support	(2,171)	0	2,171	-100.00%	0.09%
Total Annual Rate Revenue Requirement	2,496,176	2,612,914	116,739	4.68%	4.68%

2024 Rate Adjustment Details

Collector Operations

Collector Operations compensates MSS for labor, benefits, general and administrative, depreciation and lease, maintenance, fuel and oil. Per Exhibit B, compensation for Collector Operations is adjusted using the CPI index for Water and Sewer and Trash Collection. R3 used publicly available Bureau of Labor Statistics data to verify the calculated increase of 5.0% to Collector Operations. Per Exhibit B, the rate adjustment is subject to a 2.5% minimum and a 5% maximum rate cap for MSS's collection operations. The result is \$1,553,304 in Collector Operations for the Town in 2024, which is an increase of \$73,967 compared to 2023.

Garbage and Organics Tipping Fees

Garbage Landfilling and Organics Processing tipping fee projections are calculated using actual tonnages collected from January 1 through June 30, 2023, which are then annualized to project total 2023 tonnages. Those tonnages are then multiplied by the projected 2024 tipping fees calculated in accordance with Exhibit B. This is based on the actual per ton tipping fees for each waste stream category, or if unavailable, projected tipping fees are calculated using the current year per ton tipping fees escalated by the change in WST— subject to a minimum increase of 2.5% and a maximum increase of 5.0%.

R3 reviewed MSS's projected 2024 tons and the 2024 per ton tipping fees for residential garbage, residential green waste/organics, commercial garbage, commercial mixed waste for processing, commercial food scraps, and MSS-served Agencies' waste delivered to MSS. Per Exhibit B, R3 confirmed that MSS materially correctly projected tons by category using annualized actual tons for the first six months of the current rate year and, as actual tipping fees are unavailable, applied the 5.0% WST adjustment to project 2024 per ton tip fees. The result is \$390,400 in Garbage and Organics Tipping fees for the Town in 2024, which is an increase \$28,113 compared to 2023.

Database Subscription for Compliance with State Law

The rate setting methodology allows for the recovery of additional revenues associated with costs for changes in law and/or new State mandates. For increased operating expenses due to State Laws, including AB 1826 and SB 1383, MSS has included in its rate application a line item for a compliance database. Zero Waste Marin has assumed responsibility for the tracking and reporting of materials. MSS discontinued its subscription to Recyclist and received a refund. Compared to 2023 costs declined - \$1,072. For 2024 the Town's portion of that credit totals \$357.

Compliance with SB 1383

MSS is requesting continued revenue in association with SB 1383 with the goal of increasing compliance with the State of California's organics state mandate(s). The company will continue to provide compliance monitoring and inspection services, contamination monitoring, outreach and education, and reporting functions on behalf of the Town. The total 2024 revenue recovery for these new SB 1383 compliance measures for MSS is \$19,510 for an increase of \$847 or 4.54%.

Profit Calculation

R3 reviewed the calculation of MSS's profit, which is a function of total allowable operating expenses (\$1,962,857 for the Town) divided by the contractually set operating ratio of 90.5% and subtracting the same sum, rounded to the nearest dollar. MSS's actual profit achievement will vary depending on the company's real revenues and expenses; as such, profit is not guaranteed. The result is \$206,046 in Calculated Profit for the Town in 2024, which is an increase of \$10,692 compared to 2023. The increase is due to increases in allowable operating expenses, which were described in the previous sections of this report.

Recyclable Materials Processing

A net recyclable materials processing cost is calculated each year to share the risks and rewards of changing recycling markets between rate payers and MSS. Per Exhibit B, the Recyclable Materials Processing cost is escalated by the annual change in the WST and that amount is then divided by the number of all tons of recyclable materials processed at Marin Recycling Center from July 1 of the prior rate year through June 30 of the current rate year.

The recyclable materials revenue amount is calculated based on 90% of the total revenue received by the Marin Recycling Center for recyclable materials, which is then divided by the number recyclable material tons processed at Marin Recycling Center. The calculation does not include income or tons from recyclable materials processed for third parties or agencies that were not customers of MSS or the Marin Recycling Center as of December 31, 2018. For Rate Year 2024, the resulting Net Recyclable Materials Processing Cost Per Ton is \$78.87, an increase of \$60.15 from the 2023 value of \$18.72. This increase is due to changes in the value of recyclable commodities sold by MSS. The result is \$78,239 in Recyclable Materials Processing costs for the Town in 2024, which is an increase of \$56,411.

Interest

Interest is based on MSS's actual interest from its loan amortization schedules for actual and projected capital expenditures for services under the Agreement as of the last base year review in 2019. This is increased in the same manner as Collector Operations, as described above, via WST annually. The result is \$24,721 in interest for the Town in 2024, which is an increase of \$1,177 compared to 2023.

Zero Waste Marin Fees

Zero Waste Marin Fees are set as a pass through as government fees and, per Exhibit B to the agreements, changes in such fees result in appropriate adjustments to rates to compensate MSS for increases or decreases in such fees. Zero Waste Marin fees included in the annual indexed rate applications for the MSS service area are set to be equal to the current Zero Waste Marin Fee assessments for the current fiscal year, with 100% of the MSS hauler fees passed through to the MSS Agencies, and with none of the MSS Transfer Station fees passed through to the MSS Agencies. The result is \$42,054 in Zero Waste Marin Fees for the Town in 2024, which is an increase of \$1,585 compared to 2023.

Franchise Fees

Franchise Fees are calculated by multiplying the applicable franchise fee percentage by each agency served by MSS by the revenues projected for each that Rate Year. The Town's Franchise Fee is 10% of gross revenues. The result is \$266,721 in Franchise Fees for the Town in 2024. Franchise Fees fund the costs of compliance with State laws, management and administration of the Town's Agreement with MSS, and compensate the Town for the value of the property rights conveyed to MSS via the Agreement.

Other Agency Fees

Other Agency Fees are calculated and applied to each of the Agencies based on the specific fees set by those Agencies. MSS pays the Town a \$77,500 Vehicle Impact Fee to cover the cost of road impacts from MSS's solid waste collection vehicles.

Annual Rate Revenue Reconciliation

The Rate Revenue Reconciliation item is to reconcile the projected rate revenue from the 2022 rate adjustment to the actual revenue collected through rates charged during the 2021 rate year. MSS experienced a credit of \$54,294 in 2022 billed revenues in the Town compared to the 2022 revenue requirement. That amount is therefore included in the 2024 rate application.

Recycling Property Insurance

Property insurance for recycling processing facilities have gone up across the country for circumstances outside of MSS’s control. MSS has previously and separately briefed the Agencies on this item, and R3 is aware of the market circumstances surrounding it. R3 finds that this extraordinary item is supported and reasonable. The result is \$9,070 in Recycling Property Insurance for the Town in 2024, which is an increase of \$1,269 compared to 2023.

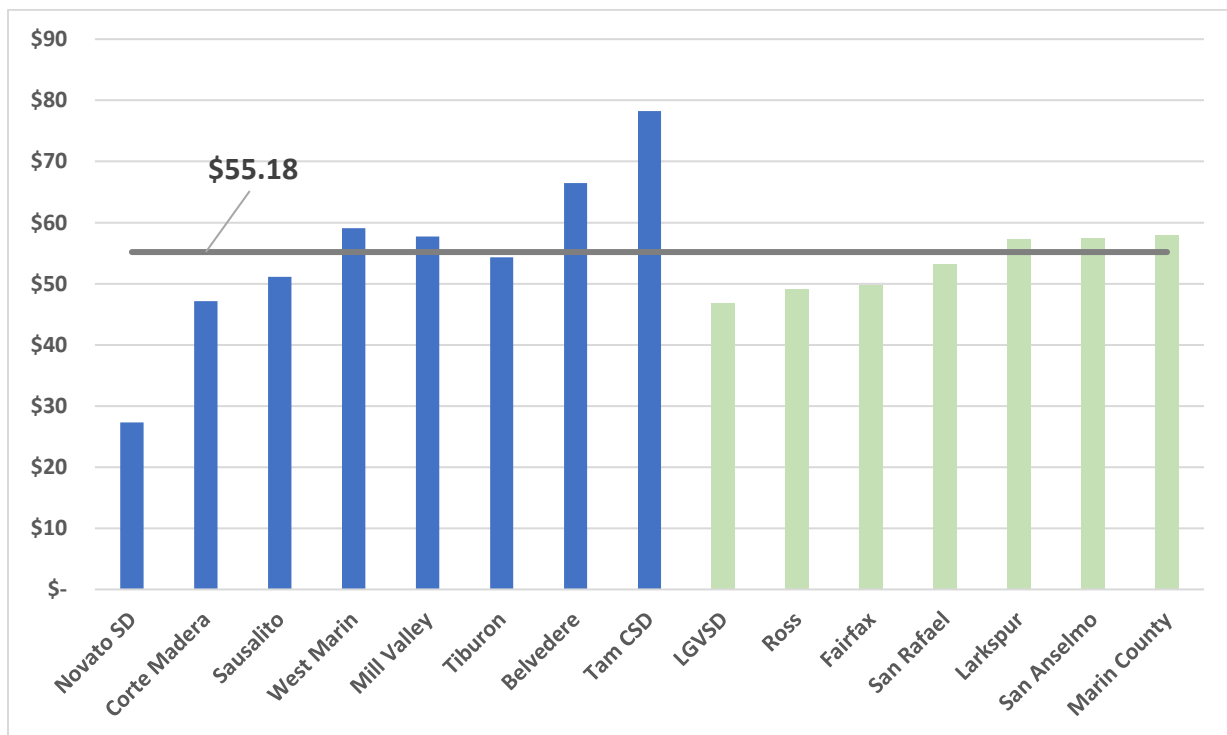
Funding for SB 1383 Contract Negotiations and Implementation

The MSS served Agencies have contracted with R3 to provide support for negotiation of an amendment to the MSS franchise agreements with the Agencies, effectuating the new services, terms and conditions for SB 1383 compliance. That contract also includes a contingency for support to the Agencies in implementing SB 1383 in 2022. R3’s expenses for that work were budgeted at \$44,380 but then determined that services were not needed. The Town of Fairfax’s portion of \$2,171 was fully received in 2023.

Survey of Comparable Rates

Figure 1 illustrates R3’s survey of solid waste rates as of October 2023 for agencies located throughout Marin County. These survey results are presented as an indication of the reasonableness of the resulting rates for 2024. For comparison purposes, agencies serviced by MSS are designated in green and represent the proposed pricing for 32-gallon cart, including the current rate increase. Other, non-MSS service agencies are designated in blue and are current pricing, though price increases are expected for 2024 as well. The average cost for the 30–35-gallon cart for non-MSS service agencies is represented by the grey line is \$55.18. The 32-gallon cart is projected to cost \$49.84 per month for the flat regions of the Town. The 2024 Hill Rate for the 32-gallon cart is projected at \$58.23 per month. The Town’s commercial rates for a 3-cubic yard bin serviced one time per week will be \$687.16 compared to \$656.44 the previous year.

Figure 1: Comparison of MSS’s 2024 Rates to Other Marin County Agencies



RESOLUTION 23-__

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF FAIRFAX APPROVING MAXIMUM RATES TO BE COLLECTED BY MARIN SANITARY SERVICE FOR SOLID WASTE SERVICES EFFECTIVE JANUARY 1, 2024, IN THE TOWN OF FAIRFAX

WHEREAS, Fairfax Town Code Section 8.08.110 (effective January 1, 2022) provides that the Town may enter into an exclusive contract with any responsible individual, firm or corporation for the collection, removal and delivery for disposal, recycling or processing of solid waste collected and accumulated within the Town, under the terms and conditions as may be prescribed by the Town Council; and

WHEREAS, the Town of Fairfax has entered into such an agreement with Marin Sanitary Service for the provision of solid waste and recycling services (the “Franchise Agreement”); and

WHEREAS, in accordance with the Franchise Agreement, Marin Sanitary Service may submit an application to the Town for an increase in garbage and recycling service rates; and

WHEREAS, Marin Sanitary Service has submitted an application for rate review, requesting an increase in service charges to be effective January 1, 2024; and

WHEREAS, the Town conducted an independent review of the rate application in accordance with the rate-setting methodology set forth in the Franchise Agreement; and

WHEREAS, the new rate schedule proposed by Marin Sanitary Service is attached hereto and incorporated herein as Exhibit A; and

WHEREAS, in accordance with the requirements of the Franchise Agreement, as well as state law, the Town of Fairfax posted a notice of the November 1, 2023 public hearing in the three designated places in Town as well as on the Town website; and

WHEREAS, the Town Council of the Town of Fairfax held a public hearing on November 1, 2023, to consider the requested increase, at which time any person interested, including all persons owning property within the Town, was invited to appear and be heard on the matters set forth in the public hearing notice; and

WHEREAS, Fairfax Town Code Section 8.08.030 (effective January 1, 2022) provides that solid waste collection service charges will be set forth in a resolution of the Town Council,

NOW, THEREFORE, BE IT RESOLVED by the Town Council of the Town of Fairfax as follows:

SECTION 1. The recitals set forth above are adopted as findings of the Town Council.

SECTION 2. The Town Council has reviewed the rate schedule requested by Marin Sanitary Service, as set forth in Exhibit A hereto, and finds that the proposed rates and charges are not discriminatory or excessive and will be in compliance with applicable laws.

SECTION 3. The Town Council hereby adopts the rate schedule set forth in Exhibit A, with such new rates effective as of the 1st day of January 2024.

The foregoing Resolution was duly passed and adopted at a special meeting of the Town Council of the Town of Fairfax held in said Town on the 1st day of November 2023 by the following vote, to wit:

AYES:

NOES:

ABSENT:

ABSTAIN:

Chance Cutrano, Mayor

Attest: _____
Michele Gardner, Town Clerk

EXHIBIT A TO RESOLUTION

TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES

RESIDENTIAL REFUSE COLLECTION RATES					
Rate increase:		4.68%			
Effective date:		01/01/2024			
<i>Residential Service (Bundled service includes 1 landfill (garbage) cart, 1 organic waste cart*, & 1 Recycling split cart)</i>					
REOCCURING CHARGES	Weekly Service Rates (Billed Quarterly)	Flat rate		Hill Rate	
		Monthly Rate	Quarterly Rate	Monthly Rate	Quarterly Rate
	20 gallon cart	\$41.58	\$124.74	\$48.54	\$145.62
	32 gallon cart	\$49.84	\$149.52	\$58.23	\$174.69
	64 gallon cart	\$99.72	\$299.16	\$116.48	\$349.44
	96 gallon cart	\$149.56	\$448.68	\$174.71	\$524.13
	Low income - 20 gal** cart	\$33.26	\$99.78	\$38.83	\$116.49
	Low income - 32 gal** cart	\$39.87	\$119.61	\$46.58	\$139.74
	Low income - 64 gal** cart	\$79.78	\$239.34	\$93.18	\$279.54
	Low income - 96 gal** cart	\$119.65	\$358.95	\$139.77	\$419.31
	Additional Organics Cart Rental (35 or 64 gallon cart)	\$2.64	\$7.92	\$2.64	\$7.92
	Additional Split Cart Rental (64 or 96 gallon cart)	\$2.64	\$7.92	\$2.64	\$7.92
	Additional Monthly Charges	Monthly Fee (per cart, each way)	Quarterly Fee		
Distance 5' - 50'	\$7.44	\$22.32			
Distance Over 50'	\$14.80	\$44.40			

*Residential Customers may request one additional Organic Waste Cart, for a total of two, as part of the service

**Must meet PG&E CARE program eligibility requirements. 20% discount on regular rates.

NOTE: We may not be able to accommodate any collection requests NOT at the curb due to a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.

ONE TIME SERVICE FEES	Additional Service Fees per Occurrence	Fee
	Return Fees - Off day	\$25.00
	Return Fees - Same day	\$10.00
	Resume Service/Late Fee	\$35.00
	Contamination (cart) any size cart	\$30.00
	Overload/Overweight (cart)	\$25.00
	Extra bag garbage	\$15.00
	Steam Clean (cart)	\$15.00
	Special Collection	\$35.00
	Special Handling (Bulky items)	\$30.00
	Bulky item fees per item	Fees Vary
	Cart Strap Set-up Admin Fee	\$25.00
	20 Gal Cart Replacement Fee	\$55.00
	32 Gal Cart Replacement Fee	\$60.00
	64 Gal Cart Replacement Fee	\$65.00
	96 Gal Cart Replacement Fee	\$75.00
64 Gal Split Cart Replacement Fee	\$90.00	
96 Gal Split Cart Replacement Fee	\$100.00	

**TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES**

COMMERCIAL REFUSE MONTHLY COLLECTION RATES

Rate increase: 4.68%
Effective date: 01/01/2024

	Collections per Week						Additional One Time Empty/On Call
	1	2	3	4	5	6	
Garbage							
20 gallon cart*	\$49.97	\$99.94	\$149.91	\$199.88	\$249.85	\$299.82	\$11.53
32 gallon cart	\$58.80	\$117.60	\$176.40	\$235.20	\$294.00	\$352.80	\$13.57
64 gallon cart	\$117.60	\$235.20	\$352.80	\$470.40	\$588.00	\$705.60	\$27.14
96 gallon cart	\$176.40	\$352.80	\$529.20	\$705.60	\$882.00	\$1,058.40	\$40.71
1 yard bin	\$293.11	\$493.81	\$694.25	\$895.09	\$1,095.71	\$1,296.33	\$67.64
2 yard bin	\$490.05	\$868.32	\$1,246.46	\$1,624.64	\$2,003.08	\$2,381.21	\$113.09
3 yard bin	\$687.16	\$1,243.02	\$1,798.72	\$2,354.59	\$2,910.12	\$3,365.14	\$158.58
4 yard bin	\$980.50	\$1,809.63	\$2,561.98	\$3,314.32	\$4,066.63	\$4,818.96	\$226.27
5 yard bin	\$1,106.92	\$2,021.68	\$2,898.28	\$3,774.83	\$4,651.46	\$5,528.01	\$255.44
6 yard bin	\$1,233.31	\$2,233.72	\$3,234.55	\$4,235.37	\$5,236.28	\$6,237.10	\$284.61
10 yard roll-off	\$2,055.52	\$3,722.87	\$5,390.90	\$7,058.95	\$8,727.12	\$10,395.17	\$474.35
18 yard roll-off	\$3,699.94	\$6,701.16	\$9,703.65	\$12,706.10	\$15,708.83	\$18,711.31	\$853.83
20 yard roll-off	\$4,111.02	\$7,445.73	\$10,781.83	\$14,117.90	\$17,454.26	\$20,790.34	\$948.70
25 yard roll-off	\$5,138.78	\$9,307.17	\$13,477.28	\$17,647.37	\$21,817.82	\$25,987.93	\$1,185.87
Organics (F2E or Compost)							
32 gallon	\$22.96	\$45.92	\$68.88	\$91.84	\$114.80	\$137.76	\$5.30
64 gallon	\$45.89	\$91.78	\$137.67	\$183.56	\$229.45	\$275.34	\$10.59
1 yard	\$160.34	\$320.68	\$481.02	\$641.36	\$801.70	\$962.04	\$37.00
2 yard	\$320.68	\$641.36	\$962.04	\$1,282.72	\$1,603.40	\$1,924.08	\$74.00
3 yard	\$481.00	\$962.00	\$1,443.00	\$1,924.00	\$2,405.00	\$2,886.00	\$111.00
10 yard roll-off	\$1,438.85	\$2,877.70	\$4,316.55	\$5,755.40	\$7,194.25	\$8,633.10	\$332.04
18 yard roll-off	\$2,589.93	\$5,179.86	\$7,769.79	\$10,359.72	\$12,949.65	\$15,539.58	\$597.68
20 yard roll-off	\$2,877.72	\$5,755.44	\$8,633.16	\$11,510.88	\$14,388.60	\$17,266.32	\$664.09
25 yard roll-off	\$3,597.14	\$7,194.28	\$10,791.42	\$14,388.56	\$17,985.70	\$21,582.84	\$830.11
Garbage Compactors (Per empty)							
Roll-off Compactor Tipping fee per ton		\$195.52		Roll-off Compactor Hauling			\$249.80
Stationary FL (Per Compacted Yard)		\$126.42		Roll-off Compactor Special handling			Rates Vary
Other Charges	Service		Fee	Details			
	Lock		\$25.00	Monthly fee			
	Box rental		Fees Vary	Minimum Bimonthly fee			
	Minimum Load ML	ML	Fees Vary	Monthly fee			
	Distance > 50ft		\$7.44	Monthly fee per cart, each way			
Distance > 50ft		\$14.80	Monthly fee per cart, each way				

* Customers must have a sufficient level of service for the volume of material generated. Requests for 20gal carts require assessment and approval of a Route Manager.
NOTE: All container types and sizes may not be available at all locations depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.
On Call rate only available with approval from Route Manager

	ONE TIME SERVICE FEES	
	Commercial Service Fees	Fee
Return Fee - BIN		\$75.00
Return Fee - CART -same day		\$10.00
Return Fee - CART -off day		\$25.00
Late Fee/Resume Service Fee		\$35.00
Contamination (BIN)		\$50.00
Contamination (CART)		\$30.00
Overload/Compaction (BIN)		\$60.00
Overload/Compaction (CART)		\$25.00
Additional Empty/Bag Garbage		\$15.00
Additional Empty BIN		Fees vary
Extra Bag Yard Waste		\$15.00
Steam Clean (1-6 yard BIN)		\$95.00
Steam Clean (CART)		\$15.00
Steam Clean (COMPACTOR/ROLL-OFF)		\$225.00
Lock Set-up Admin Fee		\$25.00
Lock Single Use Fee		\$5.00
Lock Purchase Fee		\$20.00
Lock Bar Bin Set-up Fee		\$75.00
Overweight Charge Per Ton*		\$205.00
20 Gal Cart Replacement Fee		\$55.00
32 Gal Cart Replacement Fee		\$60.00
64 Gal Cart Replacement Fee		\$65.00
96 Gal Cart Replacement Fee		\$75.00
64 Gal Split Cart Replacement Fee		\$90.00
96 Gal Split Cart Replacement Fee		\$100.00
Bin Repair/Replacement Fee**		Fees vary

*Boxes exceeding 300lbs/yard

**Fees vary by size up to \$1,200, not to exceed current replacement value.

**TOWN OF FAIRFAX
EXHIBIT C - SCHEDULE OF RATES**

MULTI-FAMILY DWELLING REFUSE MONTHLY COLLECTION RATES

Rate increase: 4.68%
Effective date: 01/01/2024

	Collections per Week						Additional One Time Empty/On Call
	1	2	3	4	5	6	
Garbage							
20 gallon cart*	\$42.36	\$84.72	\$127.08	\$169.44	\$211.80	\$254.16	\$9.78
32 gallon cart	\$49.84	\$99.68	\$149.52	\$199.36	\$249.20	\$299.04	\$11.50
64 gallon cart	\$99.72	\$199.44	\$299.16	\$398.88	\$498.60	\$598.32	\$23.01
96 gallon cart	\$149.56	\$299.12	\$448.68	\$598.24	\$747.80	\$897.36	\$34.51
1 yard bin	\$293.11	\$493.81	\$694.25	\$895.09	\$1,095.71	\$1,296.33	\$67.64
2 yard bin	\$490.05	\$868.32	\$1,246.46	\$1,624.64	\$2,003.08	\$2,381.21	\$113.09
3 yard bin	\$687.16	\$1,243.02	\$1,798.72	\$2,354.59	\$2,910.12	\$3,365.14	\$158.58
4 yard bin	\$980.50	\$1,809.63	\$2,561.98	\$3,314.32	\$4,066.63	\$4,818.96	\$226.27
5 yard bin	\$1,106.92	\$2,021.68	\$2,898.28	\$3,774.83	\$4,651.46	\$5,528.01	\$255.44
6 yard bin	\$1,233.31	\$2,233.72	\$3,234.55	\$4,235.37	\$5,236.28	\$6,237.10	\$284.61
10 yard roll-off	\$2,055.52	\$3,722.87	\$5,390.90	\$7,058.95	\$8,727.12	\$10,395.17	\$474.35
18 yard roll-off	\$3,699.94	\$6,701.16	\$9,703.65	\$12,706.10	\$15,708.83	\$18,711.31	\$853.83
20 yard roll-off	\$4,111.02	\$7,445.73	\$10,781.83	\$14,117.90	\$17,454.26	\$20,790.34	\$948.70
25 yard roll-off	\$5,138.78	\$9,307.17	\$13,477.28	\$17,647.37	\$21,817.82	\$25,987.93	\$1,185.87
Organics							
Additional Organics Cart Rental (35 gallon cart) after 4 TOTAL carts per cart per month	\$2.64	\$5.28	\$7.92	\$10.56	\$13.20	\$15.84	NA
Additional Organics Cart Rental (64 gallon (64 gallon cart) after 4 TOTAL carts per cart per month.	\$2.64	\$5.28	\$7.92	\$10.56	\$13.20	\$15.84	NA
1 yard	\$160.34	\$320.68	\$481.02	\$641.36	\$801.70	\$962.04	\$37.00
2 yard	\$320.68	\$641.36	\$962.04	\$1,282.72	\$1,603.40	\$1,924.08	\$74.00
3 yard	\$481.00	\$962.00	\$1,443.00	\$1,924.00	\$2,405.00	\$2,886.00	\$111.00
Garbage Compactors (Per empty)							
Roll-off Compactor Tipping fee per ton		\$195.52		Roll-off Compactor Hauling charge			\$249.80
Stationary FL (Per Compacted Yard)		\$126.42		Roll-off Compactor Special handling			Rates Vary
Other Charges	Service		Fee		Details		
	Lock		\$25.00		Monthly fee		
	Box rental		Fees Vary		Minimum Bimonthly fee		
	Minimum Load	ML	Fees Vary		Monthly fee		
	Distance < 50ft		\$7.44		Monthly fee per cart, each way		
Distance > 50ft		\$14.80		Monthly fee per cart, each way			

NOTE: Minimum service level is 32 gallons per unit or equivalent volume. Decrease to 20 gallon per unit is subject to company review and approval.
NOTE: Up to four (4) Organics carts provided at no additional charge. Additional carts may be rented for a nominal monthly fee.
NOTE: All container types and sizes may not be available depending on a variety of factors including safety, accessibility, and efficiency. Requests to be assessed and approved by Route Manager.
On Call rate only available with approval from Route Manager

ONE TIME SERVICE FEES	Fee
MFD One Time Service Fees	
Return Fee - BIN	\$75.00
Return Fee - CART -same day	\$10.00
Return Fee - CART -off day	\$25.00
Late Fee/Resume Service Fee	\$35.00
Contamination (BIN) Per Yard	\$50.00
Contamination (CART)	\$30.00
Overload/Compaction (BIN)	\$60.00
Overload/Compaction (CART)	\$25.00
Additional Empty/Bag Garbage	\$15.00
Extra Bag Yard Waste	\$10.00
Additional Empty Garbage	Fees vary
Steam Clean (BIN)	\$95.00
Steam Clean (CART)	\$15.00
Steam Clean (COMPACTOR/ROLL-OFF)	\$225.00
Lock Set-up Admin Fee	\$25.00
Lock Single Use Fee	\$5.00
Lock Purchase Fee	\$20.00
Lock Bar Bin Set-up Fee	\$75.00
Overweight Charge Per Ton*	\$205.00
20 Gal Cart Replacement Fee	\$55.00
32 Gal Cart Replacement Fee	\$60.00
64 Gal Cart Replacement Fee	\$65.00
96 Gal Cart Replacement Fee	\$75.00
64 Gal Split Cart Replacement Fee	\$90.00
96 Gal Split Cart Replacement Fee	\$100.00
Bin Repair/Replacement Fee**	Fees vary

*Boxes exceeding 300lbs/yard
**Fees vary by size up to \$1,200, not to exceed current replacement value.