Review of MSS 2024 Rate Application

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AGENDA

- 1. Rate Adjustment Methodology
- 2. Rate Compensation Overview
- 3. 2024 Rate Adjustment
- 4. Rate Comparison
- 5. Q&A and Rate Adoption

Rate Adjustment Methodology

Rates are Sole Compensation to MSS

 Rates are the only source of funding for MSS's solid waste and recycling collection, processing, recovery and disposal services

Cost of Service Increases Every Year

- Costs for these services tends to increase annually
 - Labor wages and benefits
 - Vehicles, fuel, parts and equipment
 - Processing, recycling, composting and disposal
 - Governmental fees and unfunded state mandates
- Important (and required) environmental programs like recycling and composting are more costly than landfill disposal

> Annual Rate Increases Fund Cost Increases

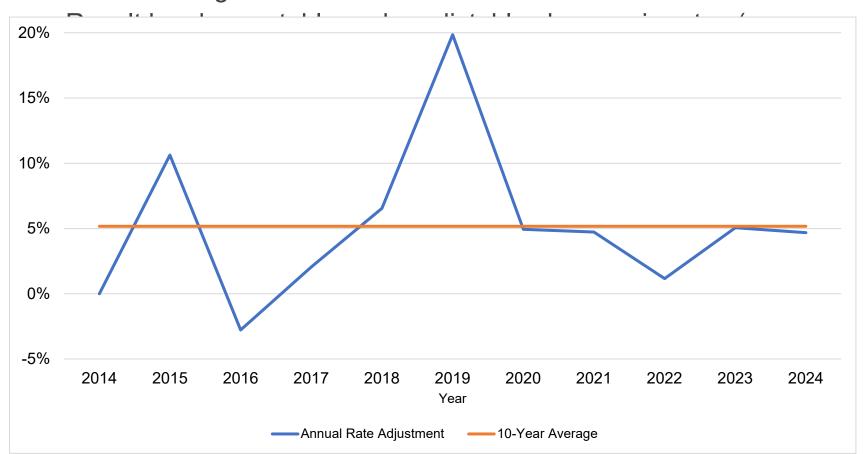
- Contract with MSS sets the terms of annual adjustments
- Adjustments are CPI-like, setting amount paid to MSS
- MSS is incentivized to control costs



Rate Adjustment Methodology

> CPI-like Rate Adjustments

- Annual changes based on streamlined formulas since 2020



Rate Compensation Overview

Collection Operations (60.0%)

Programs and services provided by MSS @ 4.42% CPI increase

Processing, Recycling and Disposal (14.6%)

- Garbage, recycling and and organics services provided by MSS and others based on changing tonnages and CPI
- Normal increases are offset by improvements in recycling markets

State and Local Compliance (17.0%)

- Mandatory SB 1383 organics recovery and climate pollutant reduction programs, services, education and reporting
- Regional programs and services provided by Zero Waste Marin
- Contract management, administration, compliance with State laws and use of government property

Profit Allowance (8.4%)

- Normal industry standard profit margin; investments; risks
- Profit is not guaranteed



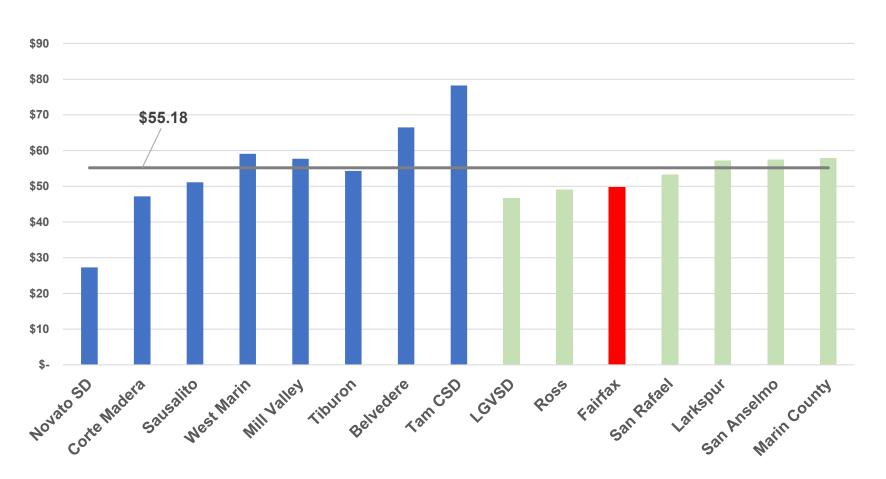
2024 Rate Adjustment

Rate Adjustment Effective January 1, 2024

- 4.68% increase to MSS rates in Fairfax
- Equates to increase of \$2.23 per month for most residential customers (32-gallon garbage subscription)
- Residential customers who qualify for low-income rate will receive 20% discount (based on PG&E CARE Program)
- Changes to commercial rate changes will vary and can often be avoided through better recycling and waste reduction

Rate Comparison

Monthly 32-gallon Residential Rates



Q&A and Rate Adoption

> **Q&A**

Rate Hearing and Adoption