# REPORT AND RECOMMENDATIONS OF THE FINANCE COMMITTEE TO THE ANNUAL TOWN MEETING GOSHEN, MASSACHUSETTS



MAY 20, 2019

MEMBERS: KRISTINE BISSELL, ANN DERES, ANGELA OTIS, GINA M. PAPINEAU AND DAWN SCAPAROTTI

## Town of Goshen Annual Town Meeting, May 20, 2019 Report of the Finance Committee

| Ta | ble of Contents   | Page #                              |
|----|---|-------------------------------------|
| P  | Role and Responsibility of the Finance Committee  | 2                                   |
| A  | Considerations and Recommendations  Summary  Capital Plan Funding and Best Practices  Municipal Bond Consideration  Potential Proposition 2 ½ Override FY 2021  New Hingham School Roof | 3 – 4<br>3<br>3<br>3, 4<br>4<br>4,5 |
|    | Tax Impact of Debt Exclusions   | 5                                   |
| Þ  | Stabilization Accounts and Free Cash  | 5                                   |
| P  | Budget Narrative  | 6                                   |
| A  | FY 2020 Operating Budget  o Budget Summary by Category  o FY 2020 Budget Line Code Detail   | 7-11<br>7<br>8-11                   |
| A  | Levy Limit Calculation  | 12                                  |
| A  | Five-year Capital Plan with Debt Service Impacts  | 13, 14                              |
| A  | Goshen Statistics   | 15                                  |
| A  | Funding Sources for Warrant Articles  | 16                                  |
| ~  | Municipal Terms Glossary  | 17.18                               |

## ROLE AND RESPONSIBILITY OF THE FINANCE COMMITTEE

Finance Committee members are volunteers elected by the Town. Their responsibility is to provide oversight of all financial matters related to the development, management, and monitoring of the Town's annual budget and capital plans.

Because it is impossible for all voters to be completely informed about all the details of the Town's financial position, the Finance Committee has an advisory role in making recommendations that reflect both a short-term and long-term perspective in preserving the financial stability of the community.

The process of making recommendations is designed to respect and acknowledge the complexity of goals, concerns, variable needs of the community and trade-offs between short and long-term considerations. The Finance Committee makes recommendations on budget and warrant articles as presented at Town Meeting.

The Finance Committee collaborates with the Selectboard and other committees and employees including the Capital Planning Committee, Board of Assessors, Treasurer and Accountant on financial issues that arise during the fiscal year and is responsible for approving transfers of reserve funds during the year.

The commitment of the Finance Committee is to:

- Carefully evaluate the impact any budget request has on the overall financial stability of the Town;
- Seek the facts related to any project with financial implications & analyze the options based on those facts;
- Research & follow best practices and implement strategies to achieve them;
- Provide pertinent information that informs voters about the potential financial impacts of their voting options for the financial proposals being considered;

### CONSIDERATIONS AND RECOMMENDATIONS

## Summary

The Finance Committee has made great strides in strengthening the financial analysis and the financial information presented to the Town and with this booklet has met its commitment to provide material in advance of the Annual Town Meeting. The Committee welcomes suggestions and will continue to refine the process.

The addition of a comprehensive capital planning process several years ago has positioned us to make decisions based on evaluating the tradeoffs between short-term and long-term considerations. The Selectboard chair's work with the new accountant has led to significant improvements in the Town's financial data and hence our ability to rely on reports and have data for analysis and review. We continue to work toward implementing best practices to strengthen our overall financial position.

The state of the Town's finances is good and will grow stronger with each fiscally sound choice made by the town. The town continues to face financial challenges in the near future including the replacement of the New Hingham School roof, completion of the broadband installation, the replacement of a fire pumper truck and the need to address the inadequate Town highway department salt shed and housing of our town highway and police vehicles. Additionally, for FY 2021, the Town may need to consider a permanent increase to our operating budget which will necessitate a Proposition 2 ½ budget override. In the course of our work this year the following topics rise to the top as issues to address and consider. They all have important financial implications for our Town long term and careful consideration of the impacts of our decisions is necessary by all.

## Capital Plan Funding & Best Practices

The Towns formal Capital Plan was developed by the Capital Planning Committee in 2016 and is updated annually. The Finance Committee, who has consistently had two members participating on the Capital Committee, has worked collaboratively to coordinate funding and understand budget implications. We have been aggressively funding the plan through free cash and other stabilization fund balances. This has been an important step forward in planning for our Town's capital needs. However, this form of funding alone is not a best practice; nor is it a sustainable one. Best practice guidelines include funding the capitalization stabilization contribution line code in our budget annually with an amount equal to 3% - 5% of our operating budget or tax levy. For Goshen, this represents between \$85K - \$120K annually. This year we diverted \$12K from other budget line codes and we were able to add another \$10K for a total budget of \$22K for this line code for FY 2020. We must begin funding at the \$90K level from our operating budget each year going forward, in addition to using some free cash, to adequately position the Town to meet our ongoing and long term capital needs. This is especially important so that we do not need a debt exclusion and to increase taxes for each large capital request.

### Municipal Bond Consideration

With the large expenditures that we have facing us in the upcoming years, we need to consider consolidating our borrowing and issuing a municipal bond. This would require a rating agency review, typically by Standard & Poors. There are certain criteria that these agencies use in evaluating a Town for a bond rating including stabilization account balances, revenues, expenses, debt ratios, management

practices. To receive the best possible rating, which provides better borrowing terms, we need to really implement best practices on multiple levels to include: annual audits, developing policies and procedures across many financial functions, understanding the various relevant financial ratios, etc. We will continue to work with the Treasurer and Selectboard on this and will continue to take this into consideration when making recommendations regarding cash flow and funding of our capital expenses. To that end and with the consultation of our treasurer and financial advisor, we have recommended using a loan to finance the purchase of already approved (FY 2019) Highway plow / dump truck. Warrant articles 9 & 10. This will move \$220K back to our stabilization account and authorize the treasurer to borrow for the purchase.

### Potential Override for FY2021

Both regional schools worked hard to reduce their budgets in response to the needs of the 5 member towns for HRHS and the 2 towns for New Hingham. In order to balance the budget once the final school assessments requests were established, Goshen had to cut in excess of \$120K from its FY 2020 budget requests. Another \$10K - \$15K was never submitted as we knew there would not be enough to fund it. In the future, in order to meet the reasonable requests of both the schools and the town, an override from the limitations of Proposition 2 ½ may be necessary. An override for the following fiscal year, FY 2021, is something we may need to consider. This could add another \$50k to \$150K to the annual amount raised each year. This is another reason why we need to manage any additional debt exclusions very carefully.

## New Hingham School Roof Replacement

In the September 2018 Special Town Meeting, the town authorized the school to spend up to \$40K for Goshen's share of temporary roof tarping and for design work for the permanent replacement of the roof. The roof was tarped shortly thereafter and the architects consulted. Currently the school is working with the architects on the design documents. As of this writing, no detailed design plans have been bid to date.

The current quote for the shingled and metal roof options are based on an architects Estimate of Probable Costs, with caveats that the estimates do not include any architect and engineering fees, any contingency for roof sheathing and hazardous waste remediation, or escalation costs (such as premium pricing for priority scheduling).

In that there is no bid pricing yet, to evaluate the financial impact to the Town, the Finance Committee has used the architect's Estimate of Probable Cost to develop a range of projected costs for both the shingled and metal roof options. At the low end, the figure equals the estimate of probable costs without additional contingencies and at the higher end, includes a 30% contingency to cover potential escalations.

This approach is consistent with the financial analysis we did with the landfill repair project, which was also undertaken within similar tight summer / fall construction deadlines, though in that project the extra engineering fees were already factored in prior to adding the 30% contingency. Two of the bids came in a bit over the 30% and the others were significantly higher.

The table below shows the range of annual debt costs for the shingled and metal roof:

| **** Range for Goshen's Share of Annual Debt f | for New Roof, based on                       | materia | ils chosen a | nd c | ost e | estimates                     | from 0 to 30 | )% c | contingency |
|--|--|---------|--------------|------|-------|-------------------------------|--------------|------|-------------|
|  | Estimate of Goshen's Annual Debt Assessment: |         |              |      |       | Based on Total Roof Costs of: |              |      |             |
| ***Estimated Increase to Annual Tax Levy       | for Shingled Roof                            | \$      | 30,800       | to   | \$    | 40,040                        | \$440,000    | to   | \$572,000   |
| ***Estimated Increase to Annual Tax Levy       | for Metal Roof                               | \$      | 56,000       | to   | \$    | 72,800                        | \$800,000    | to   | \$1,040,000 |

It is extremely unlikely that the bids will come in on the low side of this range as there are so many unknowns. Even the higher end leaves us somewhat exposed, and more so with the metal option.

Based on this analysis and a comprehensive review of the Town's capital, operating plans and financial status, the Finance Committee and the Selectboard conclude that a vote for the lower debt amount is in the town's best long-term financial interest and is the more fiscally appropriate choice. This leads us to the shingled roof option.

It is deemed more fiscally appropriate in part because there is additional debt totaling \$191K that will be added to our raise and appropriate tax levy for the already approved landfill repair (\$40.9K) and broadband (\$150K). The lower debt repayment associated with the shingled roof would make the potential debt override to fund increased costs for reasonable expenses for the schools and Town (\$50K - \$150K) more affordable and its passage more likely. In a few years we anticipate large expenses with annual debt repayments associated with the Fire Department pumper (\$60.7K) and Town buildings (\$218K).

Beyond that, by the time the roof needs to be replaced again, the school will be at least 50 years old and potentially in need of a remodel or renovation. By that time we will qualify for additional financial support through the Massachusetts School Building Authority for substantial participation in support of any costs (57% by todays criteria).

## Tax Impact of Debt Exclusions

While we have already approved debt exclusions for the broadband and landfill repair, the impact of those votes have yet to be factored into our tax assessments because the borrowing has not yet occurred or the first payments have not been made. When we look at the impact of any one debt decision by itself, the impact may appear minimal. When you look at the cumulative impact, it is more substantial. When they all come on at once, as is anticipated, people may feel the effects more acutely.

## Stabilization Accounts and Free Cash

Over the years, the town has appropriated funds into stabilization accounts to assist in Goshen's long-term financial management. A town vote is required to move funds in or out of these accounts. The approximate stabilization fund balances prior to and after the May 2019 Annual Town Meeting (ATM) actions, assuming all warrant articles pass, are listed below:

|   | Before ATM  | After ATM Articles |
|---|-------------|--------------------|
| <ol> <li>General Stabilization</li> </ol> | \$ 304,916  | \$ 264,916         |
| 2. Capital Stabilization                  | \$ 284,206  | \$ 663,491         |
| 3. Fire Vehicle Stabilization             | \$ 131,078  | \$ 10,078          |
| 4. Audit Stabilization                    | \$ 30,000   | \$ 15,000          |
| 5. Assessor Property Revaluation          | \$ 32,332   | \$ 32,332          |
| 6. Town Building Stabilization            | \$ 344      | \$ 344             |
| 7. Free Cash**                            | \$ 249,936  | \$ 421             |
| Total Stabilization and Free Cash         | \$1,032,812 | \$ 986,583         |

<sup>\*\*</sup> Free cash typically includes actual receipts in excess of revenue estimates and unspent appropriated departmental budget amounts for the year just ended, plus unexpended or unallocated free cash from the previous year. It is a revenue source calculated and certified by the state Department Of Revenue.

Respectfully Submitted, The Finance Committee

Kristine Bissell Ann Deres Angela Otis Gina Papineau Dawn Scaparotti

## Budget Narrative - FY 2019 VS FY 2020

The FY 2020 budget represents an overall increase from FY 2019 of 3.3%, or \$93.3K. Of the that increase, 79.3% was for increased education assessments or \$73.3K; 13.3% related to salary increases of \$12.4K; and 7.7% for increases across all other town department lines codes, or \$7.2K. The major components are as follows:

- \$ 73.3K increase (4.8%) in Education due to increased school assessments as follows:
  - o \$37.3K or 5.1% for New Hingham,
  - o \$ 32.3K or 6.3% for HRHS and
  - \$ 3.2K or 1.4% for Smith Vocational tuition and transportation;
- \$ 12.4K increase (2.9%) in salaries overall reflecting the following:
  - \$ 8.2K increase due to Cost of Living Adjustments (COLA) distributed to all employees and the 2 Town elected boards that receive stipends
  - \$ 9.6K of other salary adjustments to specific salary line codes to reflect market adjustments to the actual wage or increased hours within the department
  - (\$ 5.5K) Reduction in the Selectboard salary stipends to remove temporary increase due to an assumption of less work as a result of a town administrator position;
- \$ 7.2K in overall net increases in all other town expenditures:
  - o 41.6K Due to increases across a variety of line codes primarily:
    - \$22.0K funding for the capital plan
    - \$ 7.0K Broadband surety bonds, \$6K and MLP manager stipend, \$1K
    - \$ 3.5K in Accounting Assessment
    - \$ 3.0K in unemployment compensation due to higher payroll
    - \$ 3.0K for Waste disposal expense due to new contract
    - \$ 0.9K Highland Ambulance Assessment
    - \$ 0.9K Costs for town tree maintenance
  - \$ (34.5K) Due to reductions across a number of line codes, primarily:
    - (\$ 11.8K) Health insurance;
    - (\$ 6.0K) Reserve Account
    - (\$ 3.1K) Town Clerk Elections fewer elections in FY2020
    - (\$ 3.0K) Tax Possession Expense decreases
    - (\$ 2.3K) Fuel Expense which will be funded out of a revolving acct
    - (\$ 1.6K) Street lights due to LED installations
    - (\$ 1.7K) County Retirement Assessment
    - (\$1.5K) Veterans Services Assessment decrease
    - (\$1.5K) Workers Comp
    - (\$1.0K) Information Technology

## FY2020 BUDGET SUMMARY OF EXPENSES BY CATEGORY ANNUAL TOWN MEETING

5/14/2019 ANNUAL TOWN MEE May 20, 2019

Printed:

|  | Town Approved  | Requested | Finance Committee | \$ Difference | Percent    |
|--|----------------|-----------|-------------------|---------------|------------|
| As of May 13, 2019                                     | FY 2019        | FY 2020   | FY 2020           | Inc./(Dec)    | Inc./(Dec) |
|  | Appropriations | Budget    | Budget            | From FY 2019  | FY 2019    |
| General Government                                     | 356,997        | 391,756   | 349,907           | (7,090)       | -2.0%      |
| As a % of Total Appropriations                         | 12.7%          | 13.0%     | 12.1%             | -7.6%         |            |
| Public Safety  | 207,487        | 213,682   | 211,404           | 3,917         | 1.9%       |
| As a % of Total Appropriations                         | 7.4%           | 7.1%      | 7.3%              | 4.2%          |            |
| Public Works   | 422,311        | 441,080   | 431,332           | 9,021         | 2.1%       |
| As a % of Total Appropriations                         | 15.1%          | 14.6%     | 14.9%             | 9.7%          |            |
| Public Health & Sanitation                             | 61,522         | 65,136    | 65,138            | 3,616         | 5.9%       |
| As a % of Total Appropriations                         | 2.2%           | 2.2%      | 2.2%              |               | 3.37       |
| Community Services                                     | 63,112         | 64,805    | 63,969            | 857           | 1.4%       |
| As a % of Total Appropriations                         | 2.2%           | 2.1%      |                   |               |            |
| Pensions and Insurance                                 | 178,967        | 166,723   | 166,723           | (12,244)      | -6.8%      |
| As a % of Appropriations before de                     |                | 5.5%      | 5.8%              |               |            |
| Capital Stabilization Fund                             | 0              | 90,000    | 22,000            | 22,000        | 100.00%    |
| As a % of Total Appropriations                         | 0.0%           | 3.0%      |                   |               |            |
| Education  | 1,486,834      | 1,559,720 | 1,559,560         | 72,726        | 4.9%       |
| As a % of Total Appropriations                         | 53.0%          | 51.6%     | 53.8%             | 77.9%         |            |
| Total Appropriations Before<br>Debt Service            | 2,777,229      | 2,902,902 | 2,870,033         | 92,804        | 3.34%      |
| As a % of Total Appropriations                         | 99.0%          | 96.1%     | 99.0%             | 99.4%         |            |
| Debt Svc / ExclusionTotal                              | 28,496         | 29,024    | 29,024            | 528           | 1.9%       |
| As a % of Appropriations                               | 1.02%          | 0.96%     | 1.00%             | 0.57%         |            |
| Total Education w/ Debt                                | 1,515,330      | 1,588,744 |                   |               | 4.8%       |
| As a % of appropriation                                | 54.0%          | 52.6%     | 54.8%             | 78.5%         |            |
| Total Budget Appropriations<br>Use for Levy Limit Calc | 2,805,725      | 3,021,926 | 2,899,057         | 93,332        | 3.3%       |

## FY2020 BUDGET EXPENSE DETAIL BY LINE CODE ANNUAL TOWN MEETING MAY 20, 2019

Printed: 5/14/2019

|      |                                  | Town Approved  | Town Approved  | Requested       | Finance Committee | \$ Difference | Percent    |
|------|----------------------------------|----------------|----------------|-----------------|-------------------|---------------|------------|
| 1    | As of May 13 2019                | FY 2018        | FY 2019        | FY 2020         | FY 2020 Rounded   | Inc./(Dec)    | Inc./(Dec) |
|      |                                  | Appropriations | Appropriations | Budget Proforma | Budget Proforma   | From FY 2019  | FY 2019    |
| 8 (  | General Government               |                |                |                 |                   |               |            |
| 9 1  | Town Administration              | 15,000         | 39,000         | 54,000          | 44,000            | 5,000         | 12.89      |
| 10 M | Moderator Salary                 | 162            | 165            | 169             | 169               | 4             | 2.39       |
| 11 8 | Selectboard Salaries             | 12,636         | 12,636         | 7,096           | 7,096             | (5,540)       | -43.89     |
| 13 A | Administrative Assistant         | 24,352         | 0              | 0               | 0                 | 0             | 0.09       |
| 14 N | Minutes Recorder Salary          |                | 3,950          | 4,029           | 4,029             | 79            | 2.09       |
| 15 8 | Selectboard's Expense            | 9,000          | 9,150          | 9,150           | 9,150             | 0             | 0.09       |
| 16 5 | Selectboard's Audit Expense      | 7,000          | 7,000          | 13,000          | 7,000             | 0             | 0.09       |
| 17 T | Town Legal Expense               | 20,000         | 13,000         | 13,000          | 13,000            | 0             | 0.09       |
| 18 F | inance Committee Expense         | 410            | 420            | 431             | 431               | 11            | 2.69       |
| 19 A | Accountant Assessment            | 17,200         | 29,000         | 32,500          | 32,500            | 3,500         | 12.19      |
| 20 A | Accountant Expense               | 3,098          | 3,351          | 13,351          | 3,619             | 268           | 8.09       |
| 21 E | Board of Assessors' Salary       | 6,560          | 6,691          | 6,825           | 6,826             | 135           | 2.09       |
| 22 A | Assistant Assessor Salary        | 16,719         | 17,053         | 17,394          | 17,395            | 342           | 2.09       |
| 23 A | Assessor's Clerk Salary          | 2,843          | 2,900          | 2,958           | 2,958             | 58            | 2.09       |
| 24 A | Assessors Expense                | 8,100          | 8,600          | 8,600           | 8,600             | 0             | 0.09       |
| 25 A | Assessor Consultant              | 4,500          | 4,500          | 4,500           | 4,500             | 0             | 0.09       |
| 26 T | Treasurer Salary                 | 14,790         | 15,086         | 16,070          | 15,388            | 302           | 2.09       |
| 27 F | Asst. Treasurer Salary           | 1,073          | 1,100          | 1,900           | 2,080             | 980           | 89.19      |
| 28 7 | Freasurer Expense                | 5,640          | 5,710          | 5,760           | 5,760             | 50            | 0.99       |
| 29 T | Tax Possession Expense           | 10,000         | 7,000          | 4,000           | 4,000             | (3,000)       | -42.99     |
| 30 8 | Short Term Interest              | 500            | 500            | 500             | 500               | 0             | 0.09       |
| 31 T | Town Collector Salary            | 10,654         | 10,867         | 11,084          | 11,085            | 218           | 2.09       |
| 32 A | Asst. Tax Collector salary       | 2,122          | 2,164          | 1,700           | 2,080             | (84)          | -3.99      |
| 33 T | Tax Collector Expense            | 11,100         | 11,100         | 11,100          | 11,100            | 0             | 0.09       |
| 34 T | Tax Title Expense                | 1,200          | 1,200          | 1,200           | 1,200             | 0             | 0.09       |
| 35 T | Town Clerk Salary                | 11,220         | 11,220         | 11,444          | 11,445            | 225           | 2.09       |
| 36 A | Asst. Town Clerk Salary          | 1,073          | 1,094          | 1,400           | 1,400             | 306           | 27.99      |
| 37 T | Town Clerk Expense               | 2,000          | 2,100          | 2,100           | 2,100             | 0             | 0.09       |
| 38 T | Town Clerk Elections             | 3,000          | 8,100          | 5,000           | 5,000             | (3,100)       | -38.39     |
| 39 F | Registrar of Voters              | 100            | 100            | 100             | 100               | 0             | 0.09       |
| 40 C | Conservation Comm. Expense       | 450            | 450            | 450             | 450               | 0             | 0.09       |
| 41 F | Planning Board Expense(2122)     | 700            | 700            | 700             | 700               | 0             | 0.09       |
| 42 A | Appeals Board Sec. Salary        | 0              | 0              | 0               | 0                 | 0             | 0.09       |
| 43 A | Appeals Board Expense            | 0              | 0              | 0               | 0                 | 0             | 0.09       |
| 44 T | Town Building Janitor Salary     | 12,985         | 11,200         | 11,424          | 11,424            | 224           | 2.09       |
|      | Town Building Maintenance Exp.   | 51,640         | 50,000         | 50,000          | 50,000            | 0             | 0.09       |
|      | Town Office IT Expense           | 17,650         | 23,204         | 32,133          | 22,133            | (1,071)       | -4.69      |
|      | Pioneer Valley Assessment        | 166            | 171            | 175             | 175               | 4             | 2.39       |
|      | Hampshire Council of Governments | 503            | 513            | 513             | 514               | 1             | 0.29       |
|      | Reserve Fund                     | 30,000         | 36,000         | 36,000          | 30,000            | (6,000)       | -16.79     |
| 50   | Total General Government         | 336,146        | 356,997        | 391,756         | 349,907           | (7,090)       | -2.09      |
| _    | As a % of Total Appropriations   | 12.6%          |                |                 |                   | -7.6%         | -2.07      |

## FY2020 BUDGET EXPENSE DETAIL BY LINE CODE ANNUAL TOWN MEETING MAY 20, 2019

Printed: 5/14/2019

|    |                                    | Town Approved  | Town Approved  | Requested       | Finance Committee | \$ Difference | Percent    |
|----|------------------------------------|----------------|----------------|-----------------|-------------------|---------------|------------|
|    | As of May 13 2019                  | FY 2018        | FY 2019        | FY 2020         | FY 2020 Rounded   | Inc./(Dec)    | Inc./(Dec) |
|    | ,                                  | Appropriations | Appropriations | Budget Proforma | Budget Proforma   | From FY 2019  | FY 2019    |
| 53 | Public Safety                      |                |                |                 |                   |               |            |
| 54 | Police Chief Salary                | 6,377          | 6,505          | 6,635           | 6,635             | 130           | 2.0%       |
| 55 | Police Officers Wages              | 40,940         | 41,759         | 45,513          | 43,567            | 1,808         | 4.3%       |
| 56 | Police Admin Asst. Salary          | 2,850          | 2,907          | 2,965           | 2,965             | 58            | 2.0%       |
| 57 | Police Department Expense          | 18,273         | 19,078         | 19,078          | 19,078            | 0             | 0.0%       |
| 58 | Police Officers Mandated Training  | 8,533          | 8,533          | 8,704           | 8,704             | 171           | 2.0%       |
| 59 | Hampshire Sheriff's Assessment     | 1,001          | 1,021          | 1,021           | 1,001             | (20)          | -2.0%      |
| 60 | Constable Salary                   | 211            | 215            | 220             | 220               | 5             | 2.2%       |
|    | Fire Chief Salary                  | 7,390          | 7,538          | 7,689           | 7,689             | 151           | 2.0%       |
| _  | Fire Department Expense            | 39,315         | 39,315         | 39,315          | 39,315            | 0             | 0.0%       |
| 63 | Volunteer Firefighters Incentives  | 10,000         | 10,000         | 10,000          | 10,000            | 0             | 0.0%       |
| 64 | Emergency Mang. Director Salary    | 2,165          | 2,208          | 2,252           | 2,253             | 45            | 2.0%       |
| 65 | Emergency Management Exp           | 450            | 450            | 450             | 450               | 0             | 0.0%       |
| 66 | Emergency Operations Center Exp.   | 700            | 700            | 1,000           | 900               | 200           | 28.6%      |
| 67 | Highland Ambulance Assessment      | 47,220         | 47,901         | 48,853          | 48,854            | 953           | 2.0%       |
|    | Building Inspector Salary          | 8,405          | 9,364          | 10,000          | 9,551             | 187           | 2.0%       |
|    | Building Insp. Assistant Salary    | 4,590          | 4,682          | 4,775           | 4,776             | 94            | 2.0%       |
|    | Building Inspector Expense         | 850            | 850            | 450             | 450               | (400)         | -47.1%     |
|    | Electrical Inspector Fees          | 0              | 0              | 0               | 0                 | 0             | 0.0%       |
| 72 | Plumbing & Gas Inspector Salary    | 1,293          | 1,319          | 1,319           | 1,346             | 27            | 2.1%       |
|    | Plumbing & Gas Insp. Expense       | 100            | 100            | 100             | 100               | 0             | 0.0%       |
|    | Animal Control Officer Salary      | 2,493          | 2,543          | 2,594           | 2,800             | 257           | 10.1%      |
| 75 | Animal Control Expense             | 500            | 500            | 750             | 750               | 250           | 50.0%      |
| 76 | Total Public Safety                | 203,656        | 207,487        | 213,682         | 211,404           | 3,917         | 1.9%       |
| 78 | As a % of Total Appropriations     | 7.6%           | 7.4%           | 7.1%            | 7.3%              | 4.2%          |            |
| 79 | Public Works                       |                |                |                 |                   |               |            |
| 80 | Highway Salaries                   | 153,105        | 156,167        | 161,108         | 161,109           | 4,942         | 3.2%       |
| 81 | Equipment Repair                   | 30,000         | 30,000         | 30,000          | 30,000            | 0             | 0.0%       |
| 82 | Fuel Expense                       | 31,330         | 31,330         | 29,000          | 29,000            | (2,330)       | -7.4%      |
| 83 | Town Garage Expense                | 13,250         | 13,250         | 13,250          | 13,250            | 0             | 0.0%       |
| 84 | General Highway Expense            | 83,700         | 83,700         | 83,700          | 83,700            | 0             | 0.0%       |
| 85 | Highway Road Improvement           | 30,000         | 30,000         | 30,000          | 30,000            | 0             | 0.0%       |
| 86 | Winter Highway Snow Removal        | 47,868         | 52,868         |                 | 53,000            | 132           | 0.2%       |
| 87 | Cemetery Superintendent Salary     | 921            | 939            | 958             | 959               | 20            | 2.1%       |
| 88 | Town Property Mowing               | 13,000         | 13,000         | 15,000          | 13,000            | 0             | 0.0%       |
| 89 | Tree Warden Expense                | 5,300          | 5,400          | 6,250           | 6,250             | 850           | 15.7%      |
| 90 | Street Lights                      | 4,356          | 4,356          | 2,764           | 2,764             | (1,592)       | -36.5%     |
| 91 | Water Specialist                   | 300            | 300            | 300             |                   | 0             | 0.0%       |
| 92 | Municipal Lighting Plant/Broadband | 0              | 0              | 10,000          | 7,000             | 7,000         | 0.0%       |
| 93 | Wired West Assessment              | 1,000          | 1,000          | 1,000           | 1,000             | 0             | 0.0%       |
|    |                                    |                | 422,31         | 1 441,080       | 431,332           | 9,021         | 2.1%       |

## Printed: 5/14/2019

## FY2020 BUDGET EXPENSE DETAIL BY LINE CODE ANNUAL TOWN MEETING MAY 20, 2019

|     | As of May 13 2019                | Town Approved<br>FY 2018 | Town Approved<br>FY 2019 | Requested<br>FY 2020 | Finance Committee<br>FY 2020 Rounded | \$ Difference<br>Inc./(Dec) | Percent<br>Inc./(Dec) |
|-----|----------------------------------|--------------------------|--------------------------|----------------------|--------------------------------------|-----------------------------|-----------------------|
|     |                                  | Appropriations           | Appropriations           | Budget Proforma      | Budget Proforma                      | From FY 2019                | FY 2019               |
|     | Public Health & Sanitation       |                          |                          |                      |                                      |                             |                       |
|     | PH Animal Inspector Salary       | 603                      | 615                      | 627                  | 628                                  | 13                          | 2.1%                  |
|     | PH Animal Inspector Expense      | 80                       | 80                       | 50                   | 50                                   | (30)                        | -37.5%                |
|     | Public Health Committee Salary   | 3,390                    | 0                        | 0                    | 0                                    | 0                           | 0.0%                  |
| 101 | Public Health Expense            | 500                      | 500                      | 500                  | 500                                  | 0                           | 0.0%                  |
| 102 | PH Transfer Station Salary       | 9,168                    | 10,172                   | 10,375               | 10,376                               | 204                         | 2.0%                  |
| 103 | Hilltown Resource Mange. Coop.   | 3,300                    | 4,103                    | 4,229                | 4,229                                | 126                         | 3.1%                  |
| 104 | Hilltown Resource Waste Pick-Up  | 1,500                    | 1,500                    | 1,500                | 1,500                                | 0                           | 0.0%                  |
| 105 | PH Waste Disposal Expense        | 30,000                   | 32,500                   | 35,476               | 35,476                               | 2,976                       | 9.2%                  |
| 106 | Public Health Agent Assessment   | 10,196                   | 12,052                   | 12,378               | 12,379                               | 327                         | 2.7%                  |
| 107 | Total Public Health & Sanitation | 58,737                   | 61,522                   | 65,136               | 65,138                               | 3,616                       | 5.9%                  |
| 110 | As a % of Total Appropriations   | 2.2%                     | 2.2%                     | 2.2%                 | 2.2%                                 | 3.9%                        |                       |
| 111 |                                  |                          |                          |                      |                                      |                             |                       |
|     | Community Services               |                          |                          |                      |                                      |                             |                       |
|     | Council on Aging Salaries        | 1,005                    | 1,295                    | 3,828                | 2,992                                | 1,697                       | 131.0%                |
|     | Council on Aging Expense         | 2,020                    | 2,570                    | 3,070                | 3,070                                | 500                         | 19.5%                 |
| 115 | Veterans' Agent Assessment       | 4,300                    | 4,600                    | 4,769                | 4,769                                | 169                         | 3.7%                  |
| 116 | Veterans' Expense                | 75                       | 75                       | 75                   | 75                                   | 0                           | 0.0%                  |
| 117 | Veterans' Services               | 30,000                   | 36,800                   | 35,251               | 35,251                               | (1,549)                     | -4.2%                 |
| 118 | Library Expense                  | 7,960                    | 8,522                    | 8,562                | 8,562                                | . 40                        | 0.5%                  |
| 119 | Recreation Commission Expense    | 5,000                    | 5,000                    | 5,000                | 5,000                                | 0                           | 0.0%                  |
| 120 | Historical Commission Expense    | 3,600                    | 3,600                    | 3,600                | 3,600                                | 0                           | 0.0%                  |
| 121 | Open Space Comm. Expense         | 150                      | 150                      | 150                  | 150                                  | 0                           | 0.0%                  |
| 122 | Committee Longevity Program      | 500                      | 500                      | 500                  | 500                                  | 0                           | 0.0%                  |
| 123 | Total Community Services         | 54,610                   | 63,112                   | 64,805               | 63,969                               | 857                         | 1.4%                  |
| 126 | As a % of Total Appropriations   | 2.0%                     | 2.2%                     | 2.1%                 | 2.2%                                 | 0.9%                        |                       |
| 127 | Pensions and Insurance           |                          |                          |                      |                                      |                             |                       |
| 128 | County Retirement                | 60,228                   | 70,511                   | 68,826               | 68,826                               | (1,685)                     | -2.4%                 |
| 129 | Group Life Insurance-Town Share  | 380                      | 380                      | 469                  | 469                                  | 89                          | 23.4%                 |
| 130 | Health Insurance-Town Share      | 27,000                   | 41,962                   | 30,170               | 30,170                               | (11,792)                    | -28.1%                |
| 131 | Workers Compensation             | 6,600                    | 13,468                   | 12,000               | 12,000                               | (1,468)                     | -10.9%                |
| 132 | Unemployment Compensation        | 550                      | 550                      | 3,648                | 3,648                                | 3,098                       | 563.3%                |
|     | Medicare Tax - Town Share        | 6,957                    | 7,096                    | 6,610                | 6,610                                | (486)                       | -6.9%                 |
| 134 | General Insurance                | 45,000                   | 45,000                   | 45,000               | 45,000                               | 0                           | 0.0%                  |
| 135 | Total Pensions and Insurance     | 146,715                  | 178,967                  | 166,723              | 166,723                              | (12,244)                    | -6.8%                 |
| 136 | 1010111010110101101101101101101  | 5.5%                     | 6.4%                     |                      | 5.8%                                 | -13.1%                      | 2.070                 |

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## FY2020 BUDGET EXPENSE DETAIL BY LINE CODE ANNUAL TOWN MEETING MAY 20, 2019

|     |   | Town Approved         | Town Approved              | Requested               | Finance Committee        | \$ Difference       | Percent          |
|-----|---|-----------------------|----------------------------|-------------------------|--------------------------|---------------------|------------------|
|     | As of May 13 2019   | FY 2018               | FY 2019                    | FY 2020                 | FY 2020 Rounded          | Inc./(Dec)          | Inc./(Dec)       |
|     | 713 of may 10 2015  |                       | Appropriations             | Budget Proforma         | Budget Proforma          | From FY 2019        | FY 2019          |
| 137 |   |                       | With the second            |                         |                          |                     |                  |
| 138 | Capital Stabilization Fund  | 0                     | 0                          | 90,000                  | 22,000                   | 22,000              | 100.00           |
| 139 | As a % of Appropriations before debt  | 0.0%                  | 0.0%                       | 3.1%                    | 0.8%                     | 23.7%               |                  |
| 140 | As a % of Total Appropriations  | 0.0%                  | 0.0%                       | 3.0%                    | 0.8%                     | 23.6%               |                  |
| 141 | Education   |                       |                            |                         |                          |                     |                  |
| 142 | Goshen/Ches. Reg. Assessment  | 732,286               | 739,893                    | 777,201                 | 777,201                  | 37,308              | 5.0              |
| 143 | Hampshire Regional Assessment   | 480,355               | 514,850                    | 547,101                 | 547,101                  | 32,251              | 6.3              |
| 144 | Vocational Tuition  | 173,280               | 193,209                    | 194,592                 | 194,592                  | 1,383               | 0.7              |
| 145 | Vocational Transportation   | 38,158                | 38,882                     | 40,826                  | 40,666                   | 1,784               | 4.6              |
| 146 | Education   | 1,424,079             | 1,486,834                  | 1,559,720               | 1,559,560                | 72,726              | 4.9              |
| 147 | As a % of Appropriations before debt  | 54.0%                 | 53.54%                     | 53.73%                  | 54.34%                   | 78.4%               |                  |
|     | As a % of Total Appropriations  | 53.4%                 | 53.0%                      | 51.6%                   | 53.8%                    | 77.9%               |                  |
| 149 |   |                       |                            |                         |                          |                     |                  |
| 150 |   |                       |                            |                         |                          |                     |                  |
| 151 | Total Appropriations Before<br>Debt Service                                     | 2,638,073             | 2,777,229                  | 2,902,902               | 2,870,033                | 92,804              |                  |
| 152 |   |                       |                            |                         |                          | 99.43%              |                  |
| 153 | Debt Service / Debt Exclusions  |                       |                            |                         |                          |                     |                  |
| 154 | New Hingham Reg School Debt Svc   | 0                     | 0                          | 0                       | 0                        | 0                   | 0.0              |
|     | HRHS Renovation Debt Service  | 28,842                | 28,496                     | 29,024                  | 29,024                   | 528                 | 1.8              |
| 156 | New Roof New Hingham School***  |                       | 0.00                       |                         |                          | 0.00                | 0.0              |
| 159 | Debt Syc / Debt ExclusionTotal  | 28,842                | 28,496                     | 29,024                  |                          | 528                 | 1.9              |
| 160 | As a % of Appropriations  | 1.08%                 | 1.02%                      | 0.96%                   | 1.00%                    | 0.57%               |                  |
| 163 | Total Education w/ School Debt  | 1,452,921             | 1,515,330                  | 1,588,744               | 1,588,584                | 73,254              | 4.8              |
|     | As a % of appropriation   | 54.5%                 |                            |                         | 54.8%                    | 78.5%               |                  |
|     | Total Budget Appropriations - Use   |                       |                            | 2 021 025               | 2,899,057                | 93,332              | 3.3              |
| 166 | for Levy Limit Calc   | 2,666,915             | 2,805,725                  | 3,021,926               | 2,899,057                | 93,334              | 3                |
|     | *** Not included in above is the an   | nual debt service     | ce for the New Roof        | Financing terms,        | including costs & t      | iming, are not y    | et established . |
|     | **** Range for Goshen's Share of A  | nnual Debt for Ne     | ew Roof, based on m        | aterials chosen and     | cost estimates from      | 0 to 30% conting    | ency             |
|     |   |                       | Estimate of Goshen         | 's Annual Debt Asse     | ssment:                  | Based on Total      | Roof Costs of:   |
|     | ***Estimated Increase to Annual Ta  | x Levy                | for Shingled Roof          | \$ 30,800               | to \$ 40,040             | \$440,000 to        | \$572,000        |
|     | ***Estimated Increase to Annual Ta  | for Metal Roof        |                            | to \$ 72,800            | \$800,000 to \$          | 51,040,000          |                  |
|     | The Finance Committee and the Selectb   | oard unanimously      | support the shingle ro     | of option. In FY 2021 t | there is additional deb  | t totaling \$191K   |                  |
|     | that will be added to our books for the   | landfill repair & bro | padband. That same ve      | ar we may need a buo    | fget override of \$50 -: | \$150K to fund incr | eased costs for  |
|     | reasonable expenses for the schools an  | d Town beginning      | next year. Another yea     | r or so after FY 2021 v | ve will need to replace  | the Fire Pumper v   | vnich will add   |
|     | another \$60.7K and building improvem-<br>committee concludes a vote for the lo | ents will add anoth   | ner \$218K. As a result, I | based on a compreher    | ast and is the mose fir  | eally appropriate c | hoice            |

| LE | T LIIVIII CA | CCCEATION                                | 33 34        |              |  |   |
|----|--------------|--|--------------|--------------|--|---|
|    |              |  | Proforma     |              |  |   |
|    |              |  | FY 2020      | Cumulative   |  | Charles Market Nation (Nation Charles States          |
|    |              | TOPIC                                    | Amount       | Total        | Explanation / How obtained   | as of 11/14/18 11pm                                   |
| Ca | lculation    | to determine amount to be raised by      | taxes        |              |  |   |
|    | 1            | Budget Appropriations - Proforma FY 2020 | 2,899,057.00 | 2,899,057.00 | Raise and Appropriate Budget FY 202  |   |
|    | 2 Plus       | Charges due to the State and overlay     |              |              |  |   |
|    |              | cherry sheet charges                     | 1,937.00     |              | Amounts due to the state per cherry sh   |   |
|    |              | Offset receipts: library                 | 2,278.00     | 4,215.00     | Amounts due to the state per cherry sh   |   |
|    |              | overlay                                  | 20,000.00    |              | Assessors determine based on estimat   | ed exemptions and abatements                          |
|    |              | Total Charges                            | 24,215.00    | 2,923,272.00 |  |   |
|    | 3 Minus      | Cherry sheet receipts & local receipts   |              |              |  |   |
|    |              | cherry sheet receipts from State &       | 241,904.00   |              | Amounts to be received from state per  |   |
|    |              | estimated local receipts                 | 212,700.00   |              | Estimated receipts, including excise ta  | xes, and departmental fees, permits licenses,         |
|    |              | Total Receipts                           | 454,604.00   | 2,468,668.00 |  |   |
|    | 4 Equals     | Adjusted Amount to be Raised             | 2,468,668.00 | 2,468,668.00 | This reflects the adjusted amt that mu<br>This figure CANNOT exceed the Levy L | st be raised in taxes to fund budget requests<br>imit |
| Te | vy Limit (   | Calculation                              |              |              |  |   |
| 2  | 1            | Levy Limit from Previous year            | 2,361,372.80 | 2,361,372.80 | This number is from previous years fir   | nal levy limit calculation worksheet                  |
| ١  | 2 Plus       | 2.5% allowable increase                  | 59,034.32    |              |  | mount municipal budget may increase per yr            |
|    |              | New Growth Estimate                      | 20,000.00    |              | Preliminary From Assessors and reflect   | s their estimate of projected growth in taxes         |
|    |              | Total allowable increases                | 79,034.32    | 2,440,407.12 |  |   |
|    | 3 equals     | Levy Limit prior to Exclusions for 2020  | 2,440,407.12 | 2,440,407.12 |  |   |
|    | 4 plus       | Debt Exclusions                          | 29,024.00    | 2,469,431.12 | Provided by treasurer based on educat  | tional debt service & debt exclusions .               |
|    |              |  |              |              | If none available, Finance Com. estima   | tes   |
|    | 5 equals     | Maximum Adjusted Levy Limit FY 2020      | 2,469,431.12 | 2,469,431.12 | This is the maximum amount that can  | be raised in taxes                                    |
| -  | omparico     | n of Levy Limit to the Adjusted total to | n he raised  |              |  |   |
|    | 1            | Adjusted amount to be Raised             | 2,468,668.00 | 1            | Reflects FY2020 budget appropriation   | s + amts due state + overlay - state and local        |
|    |              | Trapactor attracts to see transce.       |              |              |  |   |
|    | 2 Minus      | Maximum Adjusted Levy Limit              | 2,469,431.12 |              | This reflects the Maximum Adjusted L   | evy Limit. Any Overage must be adjusted.              |

### 5 Year Capital Plan Includes Projected Capital Stabilization Balances As of May 5, 2019

| DRAFT as of May 5, 2019                 | FY Year<br>Acquired | Last<br>Pymnt | Purchase Price   | FY 2019       | FY 2020     | FY 2021    | FY 2022       | FY 2023   | FY 2024 |
|---|---------------------|---------------|------------------|---------------|-------------|------------|---------------|-----------|---------|
| Project / Item Description              |                     |               |                  |               |             |            |               |           |         |
| Previously committed (2014 - 2018       | )                   |               |                  |               |             |            |               |           |         |
| PD 2013 FORD Expedition                 | 2014                | 2019          | 39,640           | 8,142         | 0           | 0          | 0             | 0         | 0       |
| HW 2014 MACK in 2014                    | 2014                | 2019          | 187,176          | 38,184        | 0           | 0          | 0             | 0         | 0       |
| HW 2016 FORD small plow/dump truck      | 2015                | 2020          | 88,033           | 17,778        | 17,421      |            |               |           |         |
| PD 2017 FORD Interceptor                | 2018                | 2022          | 45,000           | 9,954         | 9,716       | 9,477      | 9,239         |           | 0       |
| HW 2008 Dump Truck used                 | 2017                | 2022          | 41,170           | 9,090         | 8,876       | 8,662      | 8,448         | 0         | 0       |
| Subtotal Committed as of FY 2018        |                     |               | 401,019          | 83,148        | 36,012      | 18,139     | 17,687        | 0         | 0       |
| FY 2019 Approved & Requested            |                     |               |                  |               |             |            |               |           |         |
| HW 2017 Caterpillar (CH 90 pymt)        | 2019                | 2019          | 125,900          | 109,000       | 0           | 0          | 0             | 0         | 0       |
| Educ - Temp Roof Repair & Architect     | 2019                | 2019          | 40,000           | 40,000        |             |            |               |           |         |
| HW 2018 Mack approved STM 2019          | 2019                | 2029          | 220,000          |               |             | 30,800     | 29,920        | 29,040    | 28,160  |
| FD - new well                           | 2019                | 2020          | 16,000           | 16,000        |             |            |               |           |         |
| FD Replace Chief's 2007 Vehicle: SUV    | 2019                | 2020          | 50,923           | 50,923        | 0           | 0          | 0             | 0         | 0       |
| FD Replace 1987 Brush Truck: pick-up v  | 2019                | 2020          | 72,141           | 70,000        | 0           | 0          | 0             | 0         | 0       |
| Subtotal Requested for FY 2019          |                     |               | 385,900          | 285,923       | 0           | 30,800     | 29,920        | 29,040    | 28,160  |
| FY 2020 Requested**                     |                     |               |                  |               |             |            |               |           |         |
| IT Server Replacement                   | 2020                | 2020          | 30,000           |               | 30,000      |            |               |           |         |
| IT Hardware and Software                | 2020                |               | 10,000           |               | 10,000      |            |               |           |         |
| PD required 3 portable radios - 800 sys |                     |               | 21,000           |               | 21,000      |            |               |           |         |
| PD replace 2010 crown vic w 2019 SUV    |                     |               | 52,007           |               | 0           | 11,962     | 11,650        | 11,338    | 11,026  |
| HW replace 1986 Miltary Pickup 2019 I   |                     |               | 31,335           |               |             | 7,520      | 7,270         | 7,019     | 6,768   |
| NH Roof Replacement (shingles)          | 2019/20             | 2029          | 286,000          |               | 40,040      | 38,896     | 37,752        | 36,608    | 35,464  |
| Subtotal Requested in FY 2020           |                     |               | 144,342          | 0             | 101,040     | 58,378     | 56,671        | 54,965    | 53,258  |
| FY 2021 Requested                       |                     |               |                  |               |             |            |               |           |         |
| HW Kubota Tractor                       | 2021                | 2025          | 45,078           |               |             |            | 11,474        | 11,092    | 10,709  |
| Highway Salt and Sand Shed              | 2021                |               | 300,000          |               |             |            | 24,000        | 24,000    | 24,000  |
| Multi-use Highway Police Building       | 2021                |               | 2,500,000        |               |             |            | 194,498       | 190,962   | 187,426 |
| IT - Accounting Platform                | 2021                |               | 40,000           |               |             | 10,579     | 10,303        | 10,027    | 9,751   |
| PH - Paper Container                    | 2021                | 2020          | 7,879            |               |             | 7,879      | 0             | 0         | 0       |
| Subtotal Requested in FY 2021           |                     |               | 2,892,957        | 0             | 0           | 18,458     | 240,275       | 236,080   | 231,886 |
| FY 2022 Requested                       |                     |               |                  |               |             |            |               |           |         |
| FD Kovatch Pumper (15)                  | 2022                | 2037          | 597,026          |               |             |            |               | 60,698    | 59,305  |
| FY 2023 Requested                       |                     |               |                  |               |             |            |               |           |         |
| PD Ford Expedition                      | 2023                | 2028          | 64,587           |               |             |            |               |           | 16,938  |
| ,                                       |                     |               |                  |               |             |            |               |           |         |
| FY 2024 Requested                       |                     |               |                  |               |             |            |               |           |         |
| PH Metal Container ( no loan)           |                     | 2024          | 8,867            |               |             |            |               |           | 8,867   |
| Total Project Requests**                |                     |               | 4,494,699        | 369,071       | 137,052     | 125,775    | 344,553       | 380,783   | 398,414 |
| *************************************** |                     | 70 720        | CO CAO: CC E     | CO. CA 400.   |             |            |               |           |         |
| ** Metal Roof repayment schedule        |                     |               |                  |               | . for FV 30 | 20         |               |           |         |
| ** Does not yet reflect any design      |                     |               |                  |               | -           |            | liance /      | ou ÉIFUI  |         |
| ** Does not yet reflect any upgrad      | es necess           | ary to Po     | olice II current | try being eva | luated for  | state comp | iiance ( appr | OX \$15K) |         |
| Source of Funds:                        |                     |               |                  |               |             |            |               |           |         |
| Capital Stabilization Fund              |                     |               |                  | 65,954        | 70,716      | 78,217     | 298,353       | 283,477   | 303,646 |
| Debt Exclusion - Anticipated            |                     |               |                  |               | 40,040      | 38,896     | 37,752        | 97,306    | 94,769  |
| Free Cash - FY 2018 certified FC        |                     |               |                  | 55,416        |             |            |               |           |         |
| Free Cash - FV 2019 certified EC        |                     |               |                  |               | 8 8 7 6     |            |               |           |         |

## Source of Funds: Capital Stabilization Fund 65,954 70,716 78,217 298,353 283,477 303,646 Debt Exclusion - Anticipated 40,040 38,896 37,752 97,306 94,769 Free Cash - FY 2018 certified FC Free Cash - FY 2019 certified FC Free Cash - FY Future years 8,862 8,448 Chapter 90 (bucket loader) 100,000 8 Fire Stabilization Fund 120,923 0 0 0 0 Other - (e.g., Dept.) 26,778 17,421 Other - General Stabilization Total Projects Funded 369,071 137,052 125,775 344,553 380,783 398,414

Most vehicles have 5 year loan, except Fire Truck and HW truck, which have 15, typically

### 5 Year Capital Plan Includes Projected Capital Stabilization Balances As of May 5, 2019

|  |                  |           |                | FY 2019  | FY 2020  | FY 2021  | FY 2022      | FY 2023           | FY 2024               |
|--|------------------|-----------|----------------|----------|----------|----------|--------------|-------------------|-----------------------|
| Capital Stabilization Beginnin         | g Baland         | e         | -              | 156,556  | 488,206  | 663,491  | 707,274      | 429,921           | 185,444               |
| Transfers OUT for approved to be p     | aid from o       | apital st | tab            | (65,954) | (9,716)  | (9,477)  | (9,239)      | 0                 | 0                     |
| Transfers OUT for requested to be      | paid from        | capital s | tab            |          | (61,000) | (68,740) | (289,114)    | (283, 477)        | (303,646)<br>(61,000) |
| Transfers OUT for other considerati    |                  |           |                |          |          |          | (61,000)     | (61,000) (61,000) |                       |
| Transfers IN from free cash - certifie | ed 2018 &        | allocate  | d May ATM      | 85,000   | 1        |          |              |                   |                       |
| Transfers IN from free cash - certifie |                  | allocate  | of May ATM     |          | 224,000  |          | - Washington |                   | 14000000              |
| Transfers IN from free cash future y   | ears             |           |                |          |          | 106,000  | 60,000       | 60,000            | 60,000                |
| Transfers IN from other                |                  |           | 0.000022222120 | 312,605  | 2012001  |          | 120 0200     | 0.00000000        | 122000                |
| Transfers IN from annual budget ap     |                  |           | et = 90K+)1    |          | 22,000   | 22,000   | 22,000       | 40,000            | 40,000                |
| Ending Balances in Capital Stabiliza   | tion Acco        | unt       |                | 488,206  | 663,491  | 707,274  | 429,921      | 185,444           | -79,201               |
| Debt Exclusions & Other Considera      | tions<br>FY Year | Last      |                |          |          |          |              |                   |                       |
|  | Acquired         | Pymnt     | Exclusion Amt  | FY 2019  | FY 2020  | FY 2021  | FY 2022      | FY 2023           | FY 2024               |
| Approved Debt Exclusions               |                  |           |                |          |          |          |              |                   |                       |
| EDUC HRHS Renovations                  |                  | 2020      |                | 28,496   | 29,024   | 0        | 0            | 0                 |                       |
| IT Broadband Fiber Optic               | 2020             | 2035      | 1,400,000      | 0        | 0        | 150,000  | 150,000      | 150,000           | 150,000               |
| PH Landfill Cap                        | 2019             | 2040      | 655,000        | 0        | 0        | 40,905   | 40,584       | 40,591            | 40,597                |
| Total Approved Debt Exclusions         |                  |           | 2,055,000      | 28,496   | 29,024   | 190,905  | 190,584      | 190,591           | 190,597               |
|  | Date             | Last      | Exclusion      |          |          |          |              | EV 2022           | EV 2024               |
|  | Expected         | Pymt      | Amount _       | FY 2019  | FY 2020  | FY 2021  | FY 2022      | FY 2023           | FY 2024               |
| Anticipated Debt Exclusions            |                  |           |                |          |          |          |              | 25.500            | 20.404                |
| NH Roof Replacement (asphalt)          | 2019/20          | 2030      | K 2570,510,77  | ,        | 40,040   | 38,896   | 37,752       | 36,609            | 35,464                |
| Kovatch Pumper                         | 2022             | 2037      |                | 1        |          |          | 22.222       | 60,698            | 59,305                |
| Total Anticipated Debt Exclusions      | Shingle          |           | 286,000        |          | 40,040   | 38,896   | 37,752       | 97,307            | 94,769                |
| OR                                     |                  |           |                |          |          |          |              |                   |                       |
| OR Roof Replacement (metal)            | 2019/20          | 2030      | 520,000        |          | 72,800   | 70,720   | 68,640       | 66,560            | 64,480                |
| Total Anticipated Debt Exclusions      | Metal            |           |                |          | 72,800   | 70,720   | 68,640       | 127,258           | 123,785               |
| Other Considerations for funding*      |                  |           |                |          |          |          |              |                   |                       |
| Add'l broadband borrowing              | 2022             |           |                |          |          |          | 61,000       | 61,000            | 61,000                |

<sup>\*</sup> Additional Potential Borrowing to Complete Broadband Project.

## GOSHEN STATISTICS for ATM May 2019

| CATEGORY                              | 2018 Count | % OF<br>TOTAL | 2019 Count | %OF<br>TOTAL |
|---------------------------------------|------------|---------------|------------|--------------|
| Total Households                      | 618        | 100.00%       | 620        | 100.0%       |
| Full Time Households                  | 454        | 73.46%        | 456        | 73.5%        |
| Households with people over 60        | 223        | 36.08%        | 232        | 37.4%        |
| Hholds w/ school aged (5-18) children | 80         | 12.94%        | 79         | 12.7%        |
| Seasonal Households                   | 164        | 26.54%        | 164        | 26.5%        |
| Total Population                      | 974        | 100.00%       | 983        | 158.5%       |
| Number of Residents over 60           | 338        | 34.70%        | 371        | 59.8%        |
| School aged children 5-18             | 128        | 13.14%        | 122        | 19.7%        |

## SCHOOL INFORMATION

|                               | 2018 Count | % OF<br>TOTAL | 2019 Count | % OF<br>TOTAL |  |
|-------------------------------|------------|---------------|------------|---------------|--|
| TOTAL Goshen Elementary Stdnt | 69         | 4.            | 65         |               |  |
| Attending New Hingham         | 60         | 86.96%        | 58         | 89.2%         |  |
| Attending Choice or Charter   | 9          | 13.04%        | 7          | 10.8%         |  |

| Total Goshen High Schl Stdents | 54 |        | 53 |       |  |
|--------------------------------|----|--------|----|-------|--|
| Attending HRHS                 | 33 | 64.81% | 30 | 56.6% |  |
| Attending Choice or Charter    | 10 | 18.52% | 12 | 22.6% |  |
| Attending Smith Voc            | 11 | 18.52% | 11 | 20.8% |  |

## Funding Sources for Warrant Articles - Annual Town Meeting on May 20, 2019

| Warrant Article Information  Beginning Balance  | Raise and<br>Appropriate | Debt Exclusion | General      | Free Cash    | Capital       | Fire Dept     | Audit         | General       | T. D. D. D. C.                 |              | one not                   |              |   |
|---|--------------------------|----------------|--------------|--------------|---------------|---------------|---------------|---------------|--------------------------------|--------------|---------------------------|--------------|---|
|   |                          | Borrowing      | Borrowing    | Free Cash    | Stabilization | Stabilization | Stabilization | Stabilization | Town Building<br>Stabilization | CPA Reserves | CPA Projects<br>and Admin | Amount       | Account   |
| MilWayrout Acticle Subject  |                          |                |              | 249,936.00   | 284,206,44    | 131,077.85    | 30,000.00     | 384,915.97    | 344.04                         | 460,880.12   | 90,848.57                 | 0.00         |   |
|   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 1 No Funding Action Required - Choose Officers  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 2 No Funding Action Required - Act on Officer Reports   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 3 No Funding Action - Set Employee Compensation   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 4 Raise and Appropriate FY 2020 Budget No Funding Action - Authorize Officials to apply for MA Sm | (2,899,057.00)           | 29,024.00      |              |              | 22,000.00     |               |               |               |                                |              |                           | 2,848,033.00 | Various Town expense accounts, as detailed on line item report            |
| 5 cities Programs, Fed Grants or State Monies   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 6 Fund Capital Projects Stabilization Account from Free Cash                                      |                          |                |              | (224,000.00) | 224,000.00    |               |               |               |                                |              |                           |              |   |
| Move Funds from Audit Stabilization to Audit Expense to Pay                                       |                          |                |              | (44,100.00)  | 227,000.00    |               |               |               |                                |              |                           |              |   |
| 7 for Audit   |                          |                |              |              |               |               | (23,000.00)   |               |                                |              |                           | ** *** **    |   |
| 8 Fund the Audit Stabilization Account From Free Cash   |                          |                |              | (8,000.00)   |               |               | 8,000,00      |               |                                |              |                           | 23,000.00    | Selectboard Audit Expense   |
| HW Authorize Borrowing for previously approved 2018   |                          |                |              | (8,000.00)   |               |               | 8,000.00      |               |                                |              |                           |              |   |
| 9 Dump Truck for up to 10 years   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
|   |                          |                | (220,000,00) |              |               |               |               |               |                                |              |                           | 220,000,00   | Tressurers account  |
| Move funds from HW Dept Plow/Dump Truck Capital   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 10 projects account to Capital Stabilization  |                          |                |              |              | 220,000.00    |               |               |               |                                |              |                           | (220,000.00) | Capital Projects Account  |
| HW 2008 Dump Truck - Authorize Treasurer to Make 3rd of   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 11 5 payments from Free Cash  |                          |                |              | (8,876.25)   |               |               |               |               |                                |              |                           | 8.876.25     | Principle and Interest  |
| PD 2017 FORD interceptor - Authorize Treasurer to Make  |                          |                |              |              |               |               |               |               |                                |              |                           | ajeresas     | a crimital acres accessored   |
| 12 3rd of 5 Payments From Free Cash   |                          |                |              |              | (9,715.50)    |               |               |               |                                |              |                           | 0.715.50     | Principle and Interest  |
| Reimburse Chesterfield for 2013 Chevrolet Eldorado Pickup   |                          |                |              |              | (7,712.20)    |               |               |               |                                |              |                           | 9,713,30     | Principle and interest  |
| 13 used by Chestfld - Goshen E,Mgt fr Free cash   |                          |                |              | (7,500.00)   |               |               |               |               |                                |              |                           |              |   |
| IT Labor and Costs to Replace Main Server & Depart  |                          |                |              | (7,300.00)   |               |               |               |               |                                |              |                           | 7,500.00     | Emergency Management Expense  |
| 14 Hardware and Software licenses per IT plan   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| PD replace 2010 Crown Vic w 2019 FORD & Authorize   |                          |                |              |              | (40,000.00)   |               |               |               |                                |              |                           | 40,000.00    | Capital Project Account   |
|   |                          |                |              | 1            |               |               |               |               |                                |              |                           |              |   |
| 15 Treasurer to Borrow  |                          |                | (55,000.00)  |              |               |               |               |               |                                |              |                           | 55,000.00    | Treasures Account   |
| HW Replace 1986 Military 1 1/4 ton Pickup with a 2019 Ford  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| F350 Super Duty 3/4 ton Pickup Truck & authorize treasurer  |                          |                | - 1          |              |               |               |               |               |                                |              |                           |              |   |
| 16 to Borrow  |                          |                | (33,000.00)  |              |               |               |               |               |                                |              | 1                         | 33,000,00    | Treasurer's Account   |
| PD 3 required all band Digital Portable Radios - 800 system                                       |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 17 chosen as standard by State  |                          |                |              |              | (21,000,00)   |               |               |               |                                |              | 1                         | 21.000.00    | Capital Project Account   |
| 18 FD Replace 1987 Brush Truck: pick-up w loaded skid   |                          |                |              |              |               | (70,000.00)   |               |               |                                |              |                           |              | Capital Project Account   |
| 19 FD Replace Chief's 2007 Vehicle: SUV   |                          |                |              |              |               | (\$1,000.00)  |               |               |                                |              |                           |              | Capital Project Account   |
| FD Drill Artesian Well to replace non-potable corresive   |                          |                |              |              |               | (31,000,00)   |               |               |                                |              |                           | 51,000:00    | Capitai Project Account   |
| 20 shallow well   |                          |                |              |              | (16,000,00)   |               |               |               |                                |              |                           |              |   |
| 21 Demolition for 149 South Chesterfield  |                          |                |              |              | (19,000.00)   |               |               | 740 000 000   |                                |              |                           |              | Capital Project Account   |
| 21 Demontion for 149 South Chesterneid  |                          |                |              |              |               |               |               | (40,000.00)   |                                |              |                           | 40,000.00    | Capital Project Account   |
|   |                          |                |              |              |               |               |               |               |                                |              |                           |              | Committee Admin Exps 5K; Historic   |
| Community Preservation Projects Provide Appropriations<br>22 from CPA Funds to Various Projects   |                          |                |              |              |               |               |               |               |                                | 122,000.00   | 5,000.00                  |              | Reserve 16K; Communty Housing<br>16K; Open Space 16K; CPA Reserves<br>248 |
| Return funds from Williams Boltwood House Restoration   |                          |                |              |              |               |               |               |               |                                |              |                           |              | Return from Williams Boltwood<br>House to Historical Resources            |
| 23 Account to Historical Resources Reserve & Budget Reserve                                       |                          |                |              |              |               |               |               |               |                                | 73,746.00    | (73,746.00)               |              | Reserve & Budget Reserve  |
| 24 No Funding Action - Revolving acets spending limits  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 25 Pay Prior Years Bills  |                          |                |              | (1,138.29)   |               |               |               |               |                                |              |                           | 1,138.29     | Animal Control Officer Exp  |
| 26 No Funding Action - Contract for Recycling Proc Svcs   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 27 No Funding Action - Contract For School Transportation   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| Authorization to approve a borrowing by the Chesterield-  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| Goshen Regional School Committee of \$440,000 to pay for the                                      | 1                        |                |              |              |               | - 1           |               |               |                                |              |                           |              | Town of Goshen share of debt is   |
| 28 cost of a new roof   |                          | (440,000.00)   |              |              |               | - 1           |               |               |                                | 1            |                           | (440,000.00) |   |
| Authorization to approve a borrowing by the Chesterield-  |                          | 1-1-1-001      |              |              |               |               |               |               |                                |              |                           | (440,000.00) | 227%  |
| Goshen Regional School Committee of \$800,000 to pay for the                                      |                          |                |              |              |               | - 1           |               |               |                                |              |                           |              |   |
| 29 cost of a new roof   |                          | (800,000,00)   |              | 1            |               |               |               |               |                                | -            |                           |              | Town of Goshen share of debt is   |
| 30 No Funding Action - Marijuana Local Sales Tax  |                          | (800,000.00)   |              |              |               |               |               |               |                                |              |                           | (800,000.00) | 400K  |
| 31 No Funding Action - Marijuana Local Sales 1ax  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
|   |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| No Funding Action - Zoning By-law on Medical/Adult Use  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| 32 Marijuana  |                          |                |              |              |               |               |               |               |                                |              |                           |              |   |
| Total Added / Expended May 2019 ATM   | (2,899,057,00)           | (1,210,976.00) | (308,000,00) | (249,514.54) | 379,284.50    | (121,000.00)  | (15,000.00)   | (40,000.00)   | 0.00                           | 195,746.00   | (68,746.00)               | 1,984,263.04 |   |
| Ending Fund Balance   | (2,899,057,00)           | (1,210,976,00) | (308,000,00) |              |               |               |               |               |                                |              |                           |              |   |

## MUNICIPAL FINANCE GLOSSARY of TERMS

**APPROPRIATION:** An authorization granted by the Town Meeting to make expenditures and to incur obligations for specific public purposes. An appropriation is usually limited in amount and to the time period within which it may be expended.

<u>CHERRY SHEET:</u> The official notification to cities, towns and regional school districts of the next fiscal year's state aid and assessments. The aid is in the form of distributions which provide funds based on formulae and reimbursements for expenses incurred in a prior period for certain programs and services. The aid and estimated charges payable are used by the assessors in setting the tax rate. It is named for the cherry colored paper on which they were originally printed.

**CONTINGENT VOTES:** Chapter 634 of the Acts of 1989 permits a Town Meeting to appropriate funds contingent upon passage of a referendum question (OVERRIDE). A contingent vote does not automatically result in an override referendum. An override referendum can only be called by the Selectboard. If a referendum is called by the Selectboard it must take place within forty-five days of the Town Meeting vote.

EXCLUSION: A temporary increase in the Town's levy limit. There are two types of exclusions: capital outlay expenditure exclusion and debt exclusion.

<u>CAPITAL OUTLAY EXPENDITURE EXCLUSION</u>: A temporary increase in the tax levy to fund a capital project or make a capital acquisition. This override ballot question can be placed on a referendum by a two-thirds vote of the Selectboard. If a majority of the voters approve the ballot question the additional amount for the payment of the capital project is added to the levy limit or levy ceiling only for the years in which the project is being undertaken.

**DEBT EXCLUSION:** An action taken by a community through a referendum vote to raise the funds necessary to pay debt service costs for a particular project from the property tax levy, but outside the limits of Proposition 2 ½. By approving a debt exclusion, a community calculates its annual levy limit under proposition 2 ½, then adds the excluded debt service cost. This override ballot question can be placed on a referendum by a two thirds vote of the Selectboard. If a majority of the voters approve the ballot question the Town's levy limit is increased only for the amount voted at the referendum for the life of that debt only. The levy limit increase may exceed the Town's levy ceiling.

FISCAL YEAR (FY): Since 1974, the Commonwealth and municipalities have operated on a budget cycle that begins July 1 and ends June 30. The designation of the fiscal year is that of the calendar year in which the fiscal year ends.

FREE CASH: Free cash is a revenue source calculated and certified by the State Department of Revenue that results from a community's remaining, unrestricted funds from its operations of the previous fiscal year based on the balance sheet as of June 30. It typically includes actual receipts in excess of revenue estimates and unspent appropriated departmental budget amounts for the year just ended, plus unexpended or unallocated free cash from the previous year. It is not cash, but rather is the approximate total of cash and receivables less current liabilities and earmarked reserves. Free cash is offset by property tax receivables and certain deficits. Free Cash is certified each year by the Director of State Bureau of Accounts. Once certified, it is available for appropriation by a Vote of Town Meeting.

<u>LEVY:</u> The property tax levy is the revenue a Town can raise through real and personal property taxes. The property tax levy is the largest source of revenue for the Town. The levy can be any amount up to the levy limit, which is re-established every year in accordance with Proposition 2 ½ provisions.

**LEVY CEILING:** One of two types of tax (levy) restrictions imposed by MGL Ch.59 Sect.21C ((Proposition 2 ½). The ceiling equals 2.5% of the Town's full and fair cash value of all taxable real and personal property. This is the maximum the levy limit can be. Property taxes levied may exceed this limit only if the community passes a capital exclusion, a debt exclusion, or a special exclusion.

LEVY LIMIT: one of two types of tax (levy) restrictions imposed by MGL Ch. 59 Sect 21 (
Proposition 2 ½). It defines the maximum the levy can be in a given year. It states that the real and
personal property taxes imposed by a town may only grow each year by 2 ½ percent of the prior year's
levy limit, plus new growth and any overrides or exclusions. The levy limit can exceed the levy ceiling
only if the community passes a capital expenditure exclusion, debt exclusion, or special exclusion.

<u>NEW GROWTH:</u> Refers to the value of any new construction and / or renovation and /or new parcel subdivision that is added to increase the Town's levy limit.

## OVERLAY, ALSO CALLED ALLOWANCE FOR ABATEMENTS AND EXEMPTIONS:

The overlay is the amount raised by the Assessors in excess of appropriations and other charges for the purpose of creating a fund to cover tax abatements granted and avoiding fractions in the tax rate. It cannot exceed 5% of the levy.

OVERRIDE: A community can permanently increase its levy limit by successfully voting at a referendum to exceed the limits. A community may take this action as long as it is below the levy ceiling.

GENERAL OVERRIDE: A general override ballot question can be placed on a referendum if a majority of the Selectboard votes to do so. If the ballot question is approved by a majority of the voters, the Town's levy limit is permanently increased by the amount voted at the referendum. The levy limit increase may not exceed the Town's levy ceiling. Override questions must be presented in dollar terms and specify the purpose.

**RESERVE FUND:** This fund is established by the voters at an Annual Town Meeting only and is composed of an appropriation (not exceeding 5% of the tax levy of the preceding year). Transfers from the Reserve Fund are within the exclusive control of the Finance Committee, and are for "extraordinary or unforeseen" situations, normally emergencies.

STABILIZATION FUND: A fund designed to accumulate amounts for capital and other future spending purposes, although it may be appropriated for any lawful purpose (MGL CH 40 Sect 5B). Communities may establish one or more stabilization funds for different purposes and may appropriate into them in any year an amount not to exceed ten percent of the prior year's lax levy. The total of all stabilization fund balances shall not exceed ten percent of the community's equalized value, and any interest shall be added to and become a part of the funds. A two –thirds vote of town meeting is required to establish, amend the purposes of or appropriate money into or from the stabilization fund (see DOR 1GR 04-201).

**TRANSFER:** The authorization to use an appropriation for a different purpose; in most cases only the Town Meeting may authorize a transfer.