



Acting Mayor Terence Murphy

City of Holyoke

Lori J. Belanger

Department of Purchases

July 30, 2021

Holyoke City Council
536 Dwight Street
Holyoke, MA 01040

Dear Councilors:

In 2020, the City twice issued an RFP for Health Insurance Consulting Services. The purpose of this RFP was to provide the City with an analysis of its current health insurance plan as well as options to alternative plan options including the GIC and MIA.

I've been speaking with Shelia Bierman and Acting Mayor Murphy on renewal strategies for the next fiscal year.

Attached is a copy of the report provided by HUB International, who submitted the most advantageous proposal.

Members of the review committee are Katie Jackowski, Quentin Donahue (representing Section 19) and myself. I think it makes sense that members of the committee, Shelia Bierman, and a representative from HUB International attend a council or sub-committee meeting to discuss the data in the report and answer questions.

Please note that the School Department paid for the cost of this consultant which was \$8,450.00.

Sincerely,

Lori J. Belanger

Lori J. Belanger, MCPPO
Chief Procurement Officer

CC: Acting Mayor Terence Murphy
Shelia Bierman
Katie Jackowski
Quentin Donahue
Marc Criscitelli-HUB International