

**BE IT REMEMBERED** that a Special Meeting of the City Council of Jackson, Mississippi, was called by a majority of the City Council Members and notices having been placed by the City Clerk at 1:30 p.m. on Thursday, January 24, 2019, in the Clerk's Office, electronic notifications to all Council Members, on the City's website and on the public bulletin board in City Hall, relative to: 1) Order recommending acceptance of the proposal of ZoOceanarium Group, LLC for contract negotiation related to professional management services at the Jackson Zoological Park; 2) Order authorizing the Mayor to execute an agreement with Styling Your Life Solutions, LLC to provide an assessment of the COJ's workplace environments and conduct training to enhance leadership and management skills of mid- and upper-level managers; 3) Order authorizing the Mayor to execute an agreement with Thomas Consulting Group, LLC to serve as Financial Consultant for the City of Jackson's Department of Administration; 4) Order authorizing the Mayor to execute a contract between the City of Jackson and Baye Wilson, an attorney, to provide economic development consulting services; 5) Order authorizing the Mayor to modify the budget of the FY2017 Office of Homeland Security-Bomb team and implementation grant program application by moving funds from Account #123-442-62-6240 to #123-442-62-6868, which is a grant administrated by the State of Mississippi Department of Public Safety in the amount of \$3,898.00; and 6) Order authorizing the Mayor's acceptance of the FY2018 State of Mississippi Department of Public Safety JAG (Hot Spot) implementation grant program, which is administrated by the State of Mississippi Department of Public Safety for \$199,105.00. The meeting was convened in the Council Chambers located at 219 S. President at 1:00 p.m. on Monday, January 28, 2019 being the fourth Monday of said month, when and where the following things were had and done to wit:

**Present:** Council Members: Melvin Priester, Jr., Council President, Ward 2; Virgi Lindsay, Vice-President, Ward 7; Ashby Foote, Ward 1; Kenneth Stokes, Ward 3; De'Keither Stamps, Ward 4; Charles H. Tillman, Ward 5 and Aaron Banks, Ward 6. Directors: Chokwe Antar Lumumba, Mayor; Kristi Moore, City Clerk; Angela Harris, Deputy City Clerk; Allice Lattimore, Deputy City Clerk and Timothy Howard, City Attorney.

**Absent:** None.

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The meeting was called to order by **President Melvin Priester, Jr.**

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**ORDER RECOMMENDING ACCEPTANCE OF THE PROPOSAL OF ZOOCEANARIUM GROUP, LLC FOR CONTRACT NEGOTIATION RELATED TO PROFESSIONAL MANAGEMENT SERVICES AT THE JACKSON ZOOLOGICAL PARK.**

**WHEREAS**, the City of Jackson solicited proposals for the provision of services related to the management of the Jackson Zoological Park; and

**WHEREAS**, three (3) proposals were received in response to the solicitation and opened on November 13, 2018; and

**WHEREAS**, ZoOceanarium Group, LLC, has a principal office of address of 1820 Market Street, St. Louis, Missouri 63103, and is amenable to providing management services for a period of five (5) years; and

**WHEREAS**, no cost term was specified requested in the solicitation; therefore, cost was not factored in the rating of the proposals; and

**WHEREAS**, the Department of Parks and Recreation reviewed the proposals submitted and believes that the proposal submitted by ZoOcenarium Group LLC, contained new and innovative ideas to help increase interest, attendance, interactive activities and revenue; and

WHEREAS, municipal staff rated the proposals and the ratings were as follows:

**RATING OF PROPOSALS  
RECEIVED FOR  
PROFESSIONAL MANAGEMENT SERVICES OF THE JACKSON ZOOLOGICAL  
PARK**

<b>RFP Number:</b>	<b>90260518</b>
<b>Advertised:</b>	<b>August 29 – November 1, 2018</b>
<b>Opened:</b>	<b>November 13, 2018</b>
<b>Term:</b>	<b>Five (5) Years</b>

		Submitter's Qualifications and Experience with similar projects. <b>(30 pts.)</b>	Qualifications and Experience of Staff assigned to the project. <b>(25 pts.)</b>	References Including Applicable past work. <b>(20 pts.)</b>	Understanding of services to be provided. <b>(25 pts.)</b>	TOTAL AVERAGE SCORE <b>(ALL)</b>
1.	Jackson Zoological Park	20.8	18.6	15	18	<b>18.1</b>
2.	Zoo Managerial Services, LLC	14	9	11	17	<b>12.75</b>
3.	ZoOceanarium Group, LLC	25	22	16	19.8	<b>20.7</b>

**IT IS HEREBY ORDERED** that the Mayor and Department of Parks and Recreation shall be authorized to enter into negotiations with ZoOceanarium Group, LLC concerning a contract for management services.

**IT IS HEREBY ORDERED** that if negotiations are successful, the contract for the management of the zoo, including all terms related to animals, disposal of personal property, costs, and expenses shall be presented to the Council for approval.

**Council Member Tillman** moved adoption; **President Priester** seconded.

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**President Priester** recognized **Chris Davis**, Managing Partner and **Erin Clark**, Director of Projects Team of ZoOceanarium Group, LLC, who provided a brief overview of services provided by their company and answered questions posed to them by Council via videoconference.

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Thereafter, **President Priester** called for a vote on said item:

Yeas- Banks, Foote, Lindsay, Priester, Stamps, Stokes and Tillman.  
Nays- None.  
Absent- None.

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There came on for consideration Agenda Item No. 2:

**ORDER AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH STYLING YOUR LIFE SOLUTIONS, LLC TO PROVIDE ASSESSMENT OF COJ'S WORKPLACE ENVIRONMENTS, AND CONDUCT TRAINING TO ENHANCE LEADERSHIP AND MANAGEMENT SKILLS OF MID- AND UPPER-LEVEL MANAGERS.** Said item was pulled by **Mayor Lumumba**.

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**ORDER AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH THOMAS CONSULTING GROUP, LLC TO SERVE AS FINANCIAL CONSULTANT FOR THE CITY OF JACKSON'S DEPARTMENT OF ADMINISTRATION.**

**WHEREAS**, Thomas Consulting Group, LLC has experience in municipal finance and previously assisted the City of Jackson in development of its municipal budget; and

**WHEREAS**, Michelle Thomas, is a principal and CEO of Thomas Consulting Group, LLC and has directly participated in activities associated with the City of Jackson's budgeting and finance management; and

**WHEREAS**, the best interest of the City of Jackson would be served by contracting with Thomas Consulting Group LLC to serve as a consultant and advisor for the Department of Administration; and

**WHEREAS**, Thomas Consulting Group, LLC will work with Department of Administration staff to complete the CAFR, prepare the 2020 municipal budget, and develop strategies to improve the City's financial position; and

**WHEREAS**, Thomas Consulting Group will work with the Capital City Convention Center Complex (CCCCC), SMG, Jackson Convention and Visitors Bureau (JCVB) and other stakeholders to develop a long-term strategy to support and sustain the Jackson Convention Center; and

**WHEREAS**, Thomas Consulting Group will facilitate the implementation of a Small Business Program (SBP) with an imbedded disadvantaged business program, featuring a sheltered market and a scalable structure for growth and capacity-building for small businesses; and

**WHEREAS**, Thomas Consulting Group will work with purchasing staff to update the current procurement policy manual to reflect the new SBP program and the implementation of the program into the new ERP system; and

**WHEREAS**, Thomas Consulting Group will work with City of Jackson staff to update certain municipal policies to include, but not be limited to purchasing and travel policies; and periodic financial reporting; and

**WHEREAS**, Thomas Consulting Group will identify and pursue new and recurring revenue sources to improve revenues without raising taxes and stabilize the long-term financial position of the City; renegotiating any contract that would save the City in excess of \$100,000.00 annually,

**IT IS HEREBY ORDERED** that the Mayor be authorized to execute an agreement with Thomas Consulting Group to serve as Financial Consultant for the City of Jackson in order to provide professional advice, services and assistance related to the City of Jackson's fiscal management.

**IT IS FURTHER ORDERED** that the term of this agreement shall not exceed a one-year period commencing January 22, 2019.

**IT IS FURTHER ORDERED** that the compensation paid to Thomas Consulting Group shall not exceed the sum of \$96,000.00 exclusive of reasonable expenses for supplies, copying, etc., which must be approved in accordance with the terms of the contract.

**Council Member Stokes** moved adoption; **Council Member Tillman** seconded.

Yeas- Banks, Lindsay, Priester, Stamps, Stokes and Tillman.

Nays- Foote.

Absent- None.

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**ORDER AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT BETWEEN THE CITY OF JACKSON AND BAYE WILSON, AN ATTORNEY, TO PROVIDE ECONOMIC DEVELOPMENT CONSULTING SERVICES.**

**WHEREAS**, the Department of Planning is preparing to move forward with several Economic Development Initiatives; and

**WHEREAS**, the City has engaged Mr. Baye Wilson, who is willing to act as an independent Consultant for the City, to perform in a manner satisfactory to the City and consistent with the scope of services and terms of agreement; and

**WHEREAS**, the Consultant agrees to work with the Mayor's Office, Department of Planning & Development's staff, and Jackson Redevelopment Authority to create pathways to move forward with various economic development projects, develop strategies to improve the City's overall outlook on economic development, and manage contract negotiations on economic development projects; and

**WHEREAS**, the Consultant will provide services beginning February 7, 2019, and the term of the agreement will last no longer than six (6) months; and

**WHEREAS**, in consideration of the services to be provided and Mr. Wilson's skills and experience, the City will compensate the consultant in an amount not to exceed \$48,000.00.

**IT IS, THEREFORE, ORDERED** that the Mayor be authorized to execute a contract and all applicable documents with Baye Wilson necessary to provide Economic Development consultation services for the City of Jackson.

**Council Member Stokes** moved adoption; **Council Member Tillman** seconded.

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**President Priester** recognized **Council Member Stokes** who moved, seconded by **Council Member Banks** to substitute the body of said order with an amended version. The motion prevailed by the following vote:

Yeas- Banks, Lindsay, Priester, Stamps, Stokes and Tillman.

Nays- None.

Abstention- Foote.

Absent- None.

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Thereafter, **President Priester** called for a vote on said item as amended:

**ORDER AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT BETWEEN THE CITY OF JACKSON AND BAYE WILSON, AN ATTORNEY, TO PROVIDE ECONOMIC DEVELOPMENT CONSULTING SERVICES.**

**WHEREAS**, the Department of Planning is preparing to move forward with several Economic Development Initiatives; and

**WHEREAS**, the City has engaged Mr. Baye Wilson, who is willing to act as an independent Consultant for the City, to perform in a manner satisfactory to the City and consistent with the scope of services and terms of the contractual agreement; and

**WHEREAS**, Mr. Wilson is a lawyer and economic development specialist, with experience in arts and cultural districts and neighborhood-based community economic development projects; and

**WHEREAS**, with respect to the Farish Street Neighborhood Historic District, Mr. Wilson will provide a legal strategy for settlement of liens and protracted litigation and assist with the implementation of the strategy; and

**WHEREAS**, with respect to the downtown Hotel/Convention Center Project, Mr. Wilson will collaborate closely with the Department of Planning and Development to select a qualified developer, to include fine tuning the request for proposal, if needed; giving a written critique of developers' submissions; actively participating on the selection committee; and meeting with the successful developer to provide a structure and timeline for the developer to commence development; and

**WHEREAS**, with respect to other neighborhood-based community economic development, Mr. Wilson will provide an analysis on the current need and search for developers and/or financing partners for these projects; and

**WHEREAS**, Mr. Wilson will provide services beginning Monday, February 11, 2019, and the term of the agreement will not exceed six (6) months; and

**WHEREAS**, in consideration of the services to be provided and Mr. Wilson's skills and experience, the City will compensate him in an amount not to exceed \$48,000.00; and

**WHEREAS**, Mr. Wilson will provide the City with monthly invoices and detailed, itemized statements of work performed.

**IT IS, THEREFORE, ORDERED** that the Mayor be authorized to execute a contract and all applicable documents with Baye Wilson necessary to provide Economic Development consulting services for the City of Jackson.

Yeas- Banks, Lindsay, Stamps, Stokes and Tillman.  
Nays- Foote and Priester.  
Absent- None.

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**ORDER AUTHORIZING THE MAYOR, TO MODIFY THE BUDGET OF THE FY 2017 OFFICE OF HOMELAND SECURITY-BOMB TEAM AND IMPLEMENTATION GRANT PROGRAM APPLICATION BY MOVING FUNDS FROM ACCOUNT #123-442-62-6240 TO #123-442-62-6868, WHICH IS A GRANT ADMINSTRATED BY THE STATE OF MISSISSIPPI DEPARTMENT OF PUBLIC SAFETY IN THE AMOUNT OF \$3,898.00.**

**WHEREAS**, the City of Jackson has been granted the opportunity to apply and receive for the Fiscal Year 2017 Office of Homeland Security-Bomb Team Grant and Implementation Grant administered by the State of Mississippi department of public safety; and

**WHEREAS**, the 2017 Office of Homeland Security-Bomb Team Grant and Implementation Grant Program requires no matching funds; and

**WHEREAS**, the grant will assist the City of Jackson Police Department-Bomb Team in the purchase of a truck to provide the team with transportation and mobile 'Ready Made' work space during an explosive related issue. The grant will also provide the team with necessary equipment to dispose and transport suspected explosive materials with a K-9 Bomb dog and SUV.

**IT IS, HEREBY, ORDERED** that the Mayor is authorized to modify the budget for the 2017 Bomb Team K-9 and Implementation Grant.

**IT IS FURTHERED ORDERED** that the Mayor or his designee be authorized to execute any and all documents necessary for the modification and administration of said grant.

**Council Member Stokes** moved adoption; **Council Member Tillman** seconded.

Yeas- Banks, Foote, Lindsay, Priester, Stamps, Stokes and Tillman.  
Nays- None.  
Absent- None.

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**ORDER AUTHORIZING THE MAYOR'S ACCEPTANCE OF THE FY 2018 STATE OF MS, DEPARTMENT OF PUBLIC SAFETY, JAG (HOT SPOT) IMPLEMENTATION GRANT PROGRAM, WHICH IS ADMINISTRATED BY THE STATE OF MISSISSIPPI DEPARTMENT OF PUBLIC SAFETY FOR \$199,105.00.**

**WHEREAS**, the City of Jackson has been granted the opportunity to receive for the fiscal year 2018 Department of Public Safety-JAG (Hot Spot) Implementation Grant which is administered by the State of Mississippi Department of Public Safety; and

**WHEREAS**, the 2018 Department of Public Safety – JAG (Hot Spot) and Implementation Grant Program requires no matching funds; and

**WHEREAS**, the grant will assist the City of Jackson Police Department (Precinct 1) with crime in the southern part of the city and the necessary equipment for Hot Spot Policing.

**IT IS, HEREBY, ORDERED** that the Mayor be authorized to accept an award for the FY 2018 Department of Public Safety – JAG (Hot Spot) grant.

**IT IS FURTHERED ORDERED** that the Mayor or his designee be authorized to execute all documents necessary for the acceptance and administration of said grant awarded.

**Council Member Stokes** moved adoption; **Council Member Tillman** seconded.

Yeas- Banks, Foote, Lindsay, Priester and Tillman.  
Nays- Stamps.  
Absent- Stokes.

**Note: Council Member Stokes** left the meeting prior to voting.

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There being no further business to come before the City Council, it was unanimously voted to adjourn until the next Regular Zoning Meeting to be held at 2:30 p.m. on Monday, January 28, 2019 and at 2:57 p.m., the Council stood adjourned.

**ATTEST:**

*Yvonne Moore*  
CITY CLERK

**APPROVED:**

*Charles G. Lumbly* <sup>1500</sup>  
MAYOR <sub>PK</sub>      2/5/19  
DATE

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