



**SPECIAL MEETING OF THE CITY COUNCIL
CITY OF JACKSON, MISSISSIPPI
August 19, 2021
AGENDA
2:30 PM**

CALL TO ORDER BY THE PRESIDENT

REGULAR AGENDA

- 1. ORDER AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT AND RELATED DOCUMENTS WITH FCC ENVIRONMENTAL SERVICES, LLC TO PROVIDE SOLID WASTE COLLECTION AND HAULING SERVICES FOR A SIX (6) YEAR TERM COMMENCING OCTOBER 1, 2021 WITH FOUR (4) ONE (1) YEAR EXTENSION OPTIONS. (ALL WARDS)**

ANNOUNCEMENTS

ADJOURNMENT


Office of the City Attorney

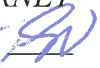
455 East Capitol Street
Post Office Box 2789
Jackson, Mississippi 39207-2779
Telephone: (601) 960-1799
Facsimile: (601) 960-1756

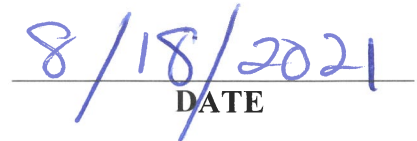
OFFICE OF THE CITY ATTORNEY
8-18-2021

OFFICE OF THE CITY ATTORNEY

This **ORDER AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT AND RELATED DOCUMENTS WITH FCC ENVIRONMENTAL SERVICES, LLC TO PROVIDE SOLID WASTE COLLECTION AND HAULING SERVICES FOR A SIX (6) YEAR TERM COMMENCING OCTOBER 1, 2021 WITH FOUR (4) ONE (1) YEAR EXTENSION OPTIONS (ALL WARDS)** is legally sufficient for placement in NOVUS Agenda.



MONICA D. ALLEN, CITY ATTORNEY
Terry Williamson, Legal Counsel 



DATE

OFFICE OF THE CLERK
6-18-2021

ORDER AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT AND RELATED DOCUMENTS WITH FCC ENVIRONMENTAL SERVICES, LLC TO PROVIDE SOLID WASTE COLLECTION AND HAULING SERVICES FOR A SIX (6) YEAR TERM COMMENCING OCTOBER 1, 2021 WITH FOUR (4) ONE (1) YEAR EXTENSION OPTIONS (ALL WARDS)

WHEREAS, the current contract for solid waste collections, and hauling services expires on September 30, 2021; and

WHEREAS, on March 25, 2021, the City requested proposals for solid waste collection and hauling services, with various options; and

WHEREAS, in response to said solicitation, on May 11, 2021, the City received proposals from: (1) Waste Management of Mississippi, Inc., (2) FCC Environmental Services, LLC, and (3) Richard's Disposal; and

WHEREAS, an Evaluation Committee consisting of City of Jackson employees reviewed the proposals submitted and recommended to the Mayor for his consideration FCC Environmental Services, LLC has having submitted the best proposal; and

WHEREAS, the Mayor, based on the recommendation of the Evaluation Committee and his own consideration of the proposals, determined to negotiate with FCC Environmental Services, LLC as the best proposal; and

WHEREAS, the Mayor designated certain City employees to negotiate on behalf of the City of Jackson; and

WHEREAS, a previous Order was presented to this City Council on August 9, 2021 to award the contract for Solid Waste Collection to FCC Environmental Services, LLC, which this Council failed to pass on a vote of 3 in favor and 4 opposed; and

WHEREAS, FCC Environmental Services, LLC has presented an amended pricing proposal to the Mayor that reduces the cost of the collection services to \$16.08 per household per month, based on 53,869 customers, which totals \$10,394,562.24, while continuing to provide solid waste collection and hauling services consistent with the request for proposals, once each week, the purchase of and delivery to each sanitation customer of a 96-gallon trash cart, and four (4) crews consisting of a pickup, trailer, driver, and hopper to provide litter pickup, beautification services, and the pickup and collection of up to 100 trash receptacles placed at locations throughout the City; and

WHEREAS, the Request for Proposals requested monthly assistance with the cleanup of illegal dumping; and

WHEREAS, FCC Environmental Services, LLC originally proposed to assist weekly by providing a rear end loader collection truck on Saturday, but as a cost savings measure now proposed

By: (Williams, Lumumba)

to provide the truck monthly, which is consistent with the Request for Proposals; and

WHEREAS, FCC Environmental Services, LLC originally intended to provide collection services using 18 routes, which would optimize the number of employees that would be retained from the existing contract, FCC Environmental Services, LLC is now proposing to provide collection services using 17 routes, which will reduce cost by eliminating one read end loader collection truck, a driver, and two hoppers; and

WHEREAS, FCC Environmental Services, LLC continues to propose to collect garbage from City facilities at a cost of \$200.00 per haul and to provide roll-off containers for special events at a cost of \$245.00 per haul; and

WHEREAS, the cost of the services under the proposed contract are indexed annually, beginning on October 1, 2023, either up or down, on the United States Bureau of Labor Statistics All Urban Consumers, Southern Region, Consumer Price Index; and

WHEREAS, the initial term of the contract will be for six (6) years with four (4) one-year extension options, each at the sole discretion of the City.

IT IS, THEREFORE, ORDERED that the Mayor is authorized to execute a contract and related documents with FCC Environmental Services, LLC to provide solid waste collection and hauling services consistent with the terms set forth in this order, with the Request for Proposals, and FCC's Proposal, once each week, at a cost of \$16.08 for an initial term of six (6) years commencing on October 1, 2021, with four (4) one-year extension options, each such option being at the sole discretion of the City.

IT IS FURTHER ORDERED that the contract will provide that FCC Environmental Services, LLC will be compensated at a rate of \$200.00 per haul to collect garbage from City facilities as designated by the City and will be compensated at a rate of \$245.00 per haul to provide roll-off containers for special events as requested by the City.

IT IS FURTHER ORDERED that the contract will provide that the cost of the services under the contract will be indexed annually, beginning on October 1, 2023, either up or down, on the United States Bureau of Labor Statistics All Urban Consumers, Southern Region, Consumer Price Index.

By: (Williams, Lumumba)

CITY COUNCIL AGENDA ITEM 10 POINT DATA SHEET

August 18, 2021

	P O I N T S	C O M M E N T S
1.	Brief Description/Purpose	ORDER AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT AND RELATED DOCUMENTS WITH FCC ENVIRONMENTAL SERVICES, LLC TO PROVIDE SOLID WASTE COLLECTION AND HAULING SERVICES FOR A SIX (6) YEAR TERM COMMENCING OCTOBER 1, 2021 WITH FOUR (4) ONE (1) YEAR EXTENSION OPTIONS. (ALL WARDS)
2.	Public Policy Initiative <ol style="list-style-type: none"> 1. Youth & Education 2. Crime Prevention 3. Changes in City Government 4. Neighborhood Enhancement 5. Economic Development 6. Infrastructure and Transportation 7. Quality of Life 	Quality of Life Neighborhood Enhancement
3.	Who will be affected	The City of Jackson
4.	Benefits	With this contract the City of Jackson will remain in compliance with the Federal and State regulations that mandate that the City provide proper and controlled collection, transportation, processing and disposal of solid waste.
5.	Schedule (beginning date)	N/A
6.	Location: <ul style="list-style-type: none"> ▪ WARD ▪ CITYWIDE (yes or no) (area) ▪ Project limits if applicable 	Citywide (all wards)
7.	Action implemented by: <ul style="list-style-type: none"> ▪ City Department <input type="checkbox"/> ▪ Consultant <input type="checkbox"/> 	Public Works Department/ Solid Waste Division
8.	COST	\$10,394,562.24 annually for the first two contract years, for the Solid Waste Collection and Hauling Agreement, with the price indexed annually at the end of the second contract year.
9.	Source of Funding <ul style="list-style-type: none"> ▪ General Fund <input type="checkbox"/> ▪ Grant <input type="checkbox"/> ▪ Bond <input type="checkbox"/> ▪ Other <input type="checkbox"/> 	Solid Waste Enterprise Fund/ 009-455.10.6426
10.	EBO participation	ABE _____% WAIVER yes ___ no ___ N/A _____ AABE _____% WAIVER yes ___ no ___ N/A _____ WBE _____% WAIVER yes ___ no ___ N/A _____ HBE _____% WAIVER yes ___ no ___ N/A _____ NABE _____% WAIVER yes ___ no ___ N/A _____



Department of Public Works

To: Mayor Chokwe A. Lumumba

From: Marlin King, Interim Director of Public Works MK

Council Agenda Item Briefing Memo

Agenda Item: ORDER AUTHORIZING THE MAYOR TO EXECUTE THE CONTRACT AND RELATED DOCUMENTS WITH FCC ENVIRONMENTAL SERVICES, LLC TO PROVIDE SOLID WASTE COLLECTION AND HAULING SERVICES FOR A SIX (6) YEAR TERM COMMENCING OCTOBER 1, 2021 WITH FOUR (4) ONE (1) YEAR EXTENSION OPTIONS (ALL WARDS)

Item #:

Council Meeting:

Special Council Meeting,

Consultant/Contractor:

FCC Environmental Services, LLC

EBO:

Purpose:

Entering into a contract with FCC Environmental Services will provide health and welfare for the citizens of Jackson by providing sanitation services.

Cost:

\$10,394,562.24 Annually (subject to indexing on Oct. 1, 2023)

Project/Contract Type:

Solid Waste Collection and Hauling

Funding Source:

Public Works Department/Solid Waste Division

Schedule/Time:

October 1, 2021

DPW Manager:

Lakesha Weathers

Background: Attached for your consideration is an agenda item authorizing the execution of a contract with FCC Environmental Services, LLC for solid waste collection and hauling services. The current contract with Waste Management expires on September 30, 2021.

The body of the original memorandum is included to provide relevant information. However, because the City Council voted against the original order on August 9, 2021, FCC Environmental Services, LLC adjusted their proposal to reduce the cost. The current proposal presented reduces the cost of the proposals by \$0.82 per household per month to \$16.08 per household per month. Based on 53,869 customers (which is the lowest house count of habitable residential structures) the annual cost of the contract will be \$10,394,562.24, a savings of \$530,070.96 annually. FCC achieved this cost reduction through the following means:

- 1) The Request for Proposals requested monthly assistance with cleanup of illegal dumping. FCC proposed to provide a rear end loader collection truck weekly on Saturdays (in addition to the four litter crews that would be assisting with cleanup during the week). The revised proposal, consistent with the RFP, will provide a rear end loader collection truck once each month on Saturday (in addition to the four litter crews that would be assisting with cleanup during the week).
- 2) Reduce the number of collection routes from 18 to 17. This will reduce the number of rear end loader collection trucks needed by 1, and the personnel needed by 1 driver and two hoppers.
- 3) Reducing their profit margin.

The information that follows was provided in the initial memorandum and is provided for your convenience.

The City advertised a Request for Proposals for Solid Waste Collection and Hauling Services, pursuant to Mississippi purchasing law, and received Proposals on May 11, 2021. Three (3) proposals were received from Richard's Disposal, FCC Environmental Services, and Waste Management. The Evaluation Committee members met to score the three proposals using the criteria listed in the Composite Results and Ranking. Based on the scoring of the Evaluation Committee, FCC Environmental Services presented the best proposal.

The Request for Proposals requested that the proposers provide a separate cost for 65-gallon carts. Waste Management and Richard's Disposal declined to provide a separate cost for the carts, each stating that the cost of carts was included their proposed collection cost for the two collection options. FCC Environmental Services, LLC provided a separate cost for 65-gallon carts for customers and also provided an optional separate cost for 96-gallon carts for customers, particularly for the one collection day per week option. Because of the manner in which the other vendors quoted their price, the cost proposals were scored using the cost per unit per month cost provided in the scoring sheet. Because FCC provided a separate cost for carts, their cost per unit per month for once per week collection was ranked as the lowest. Additionally, 4 of the 5 evaluators ranked FCC as the best technical proposal. Consequently, the Evaluation Committee ranked FCC Environmental as the best proposal for both once per week collection and twice per week collection and recommended FCC to the Mayor as the best proposal.

The Mayor was also provided with supplemental information about cost proposals after the recommendation. The supplemental information consisted of footnoted information FCC provided in their cost proposal that provided a proposed cost with the cost of the 65-gallon cart and the 96-gallon cart combined with the collection cost for each option as the other two proposers had provided. This alternate cost information provided by FCC made it possible to compare the overall cost of FCC's proposals to the cost proposals as presented by the other two proposers. However, it still prevented the City from determining which portion of the other two proposer's cost proposal was attributable to carts. When FCC's supplemental costs in formation was compared with the cost proposals submitted by the other two vendors, FCC was the second ranked once-per-week option, but remained the best ranked twice-per-week option. FCC was the

best ranked technical proposal by four of the five evaluators. Upon being presented with this supplement information, the Mayor determined to move forward with FCC as having presented the best overall proposal.

The Mayor expressed his interest in negotiating an agreement for once per week service, providing customers with a 96-gallon cart.

Furthermore, the Mayor also wished to include in the negotiations the alternative option of FCC to provide, in addition to the regular collection and hauling services, litter collection and beautification crews. In addition to collecting litter and picking up illegal dumping sites, these crews would be available for beautification projects designated by the City. FCC's alternative option also proposed 100 trash receptacles at City designated locations that would be maintained by FCC personnel.

The original cost of FCC's proposal at the once per week collection, the 96-gallon cart, and the litter collection and beautification crews was \$18.27 per unit per month.

At the conclusion of negotiations, FCC Environmental Services, LLC offered once-a-week garbage, yard waste, and bulky waste collection with a 96-gallon cart, four (4) litter collection and beautification crews, and illegal dumping collection services every Saturday, and up to 100 garbage receptacles within the City which will be maintained by FCC Environmental Services staff at a unit price of \$16.90. FCC will provide collection services at municipal collection facilities at a cost of \$200.00 per haul and roll-off containers for special events at a cost of \$245.00 per haul. The RFP proposed to index the price of the services according to the All Urban Consumers, Southern Region, CPI beginning at the end of the first year of the contract. The City was able to negotiate to postpone the price indexing until the end of the second year of the contract. As is the case with the current contract and consistent with the RFP, the City will pay the cost of disposal of all garbage through its separate disposal contract with Waste Management, a contract that extends through October 31, 2026 and includes up to two additional terms of five (5) years.

The term of the proposed contract with FCC Environmental Services, LLC would be for six (6) years commencing on October 1, 2021, with four (4) one-year options solely at the discretion of the City.

If you have any questions, please let me know.

Estimated Fees: \$10,394,562.24

Talking Points:

- Residents will receive a 96 gallon cart. The larger carts will allow residents to dispose of more debris allowing for the once a week collection change.

- Beautification initiative with four (4) litter crews for debris removal and illegal dumping cleanup every Saturday will assist the Solid Waste division in cleaning up the City and addressing concerns in more areas.
- The larger bins would allow for larger bulky items to be disposed.
- Use of a cart with a lid will reduce the incidence of wind-blown litter, and animal scavenging.
- The rolling carts are easier to transport to the curb.
- Using the 96 gallon carts can assist in recovering over 450 pounds of municipal waste per household per year.
- Placing out garbage receptacles will assist with litter debris along right-of-ways, and allow for disposal of trash for the walking commuters.