



Treasurer's Report November 10, 2020

TO: Honorable Mayor and Members of the Town Council
FROM: Roger Carroll, Treasurer/Finance Officer
DATE: November 3, 2020
RE: Monthly Treasurer's Report

Recommendation:

Receive and file.

Issue Statement and Discussion:

California Government Code and Town Municipal Code require monthly Treasurer's reports. The reports attached are as follows:

- Investment Policy Compliance Report - lists the types of investments allowable by the State and the Town and whether our investments comply.
- Quality Analysis Report - groups the investments by Moody Rating Group.
- Transaction Ledger Report – shows the purchases, sales, interest payments and redemptions during the report period.

Other Information

Compliance with Investment Policy:

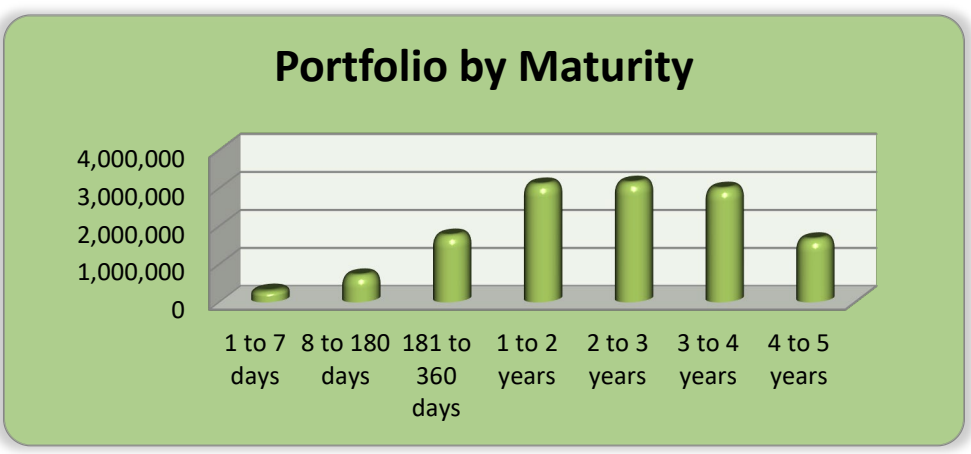
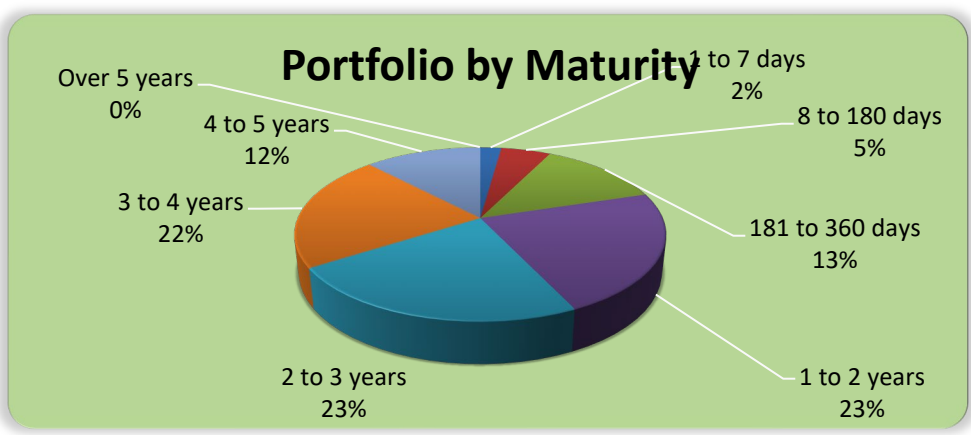
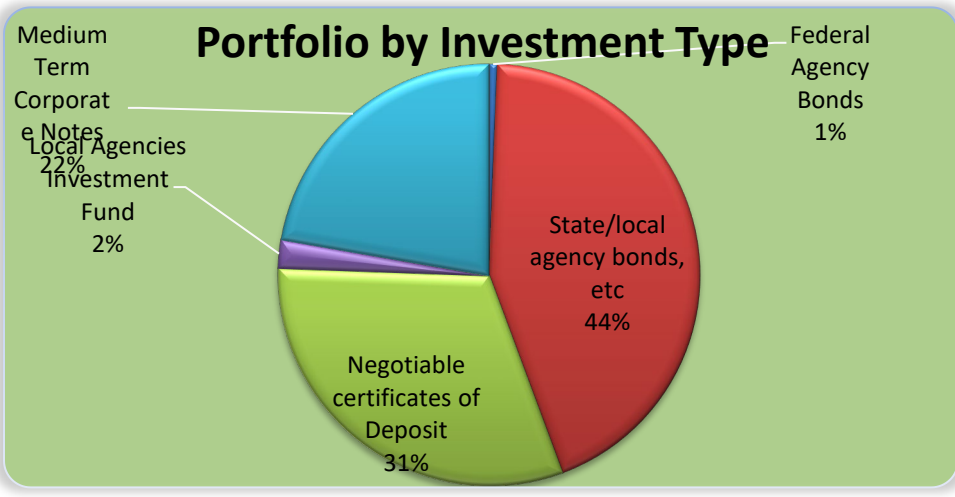
The Town's portfolio is in compliance with our investment policy.

Other Information

Benchmarks as of October 31, 2020:

| | |
|-----------------------|--------|
| Federal Lending Rate: | 0.000% |
| Two Year T-Bill Rate: | 0.140% |
| LAIF daily Rate | 0.620% |

Town of Loomis Weighted Average Rate, excluding LAIF investments: 2.62%
Average Maturity is 2.31 years.



Strategy:

The Treasurer's current practice is:

- Fear of the COVID-19 virus has caused incredible instability in financial markets. The Federal Reserve Board lowered the overnight target lending rate from 1.0% down to 0.0%. Forecasts show that interest rates are likely to remain low for years. The LAIF rate is expected to drop to under 0.5%. Where possible and when prudent, we will liquidate investments to capture gains and purchase only higher rated investments.

CEQA Requirements

CEQA does not apply to financial reporting.

Financial and/or Policy Implications:

None.

Attachments:

- A. Investment Policy Compliance Report
- B. Quality Analysis Report
- C. Transaction Ledger Report

Town of Loomis
Investment Policy Compliance
with Government Code Standards, and the Town of Loomis Investment Plan Standards
As of October 31, 2020

Current Portfolio Balance: \$ 13,648,570

| Ca Government Code Section 53601 | Govt Code Maximum % | Loomis Maximum % | Loomis Actual % | Complies |
|--------------------------------------|---------------------------|------------------------|-----------------------|----------|
| Bonds issued by Loomis | | 5.00% | | Yes |
| Federal Treasury notes, bonds, bills | 100.00% | 100.00% | | Yes |
| State/local agency bonds, etc | 100.00% | 50.00% | 43.73% | Yes |
| Local agency bonds, etc | 100.00% | 50.00% | | Yes |
| Federal Agency Bonds | 100.00% | 100.00% | 0.62% | Yes |
| Bankers Acceptances | 40.00% | 40.00% | | Yes |
| Commercial Paper | 30.00% | 15.00% | | Yes |
| Negotiable certificates of Deposit | 30.00% | 30.00% | 31.18% | No |
| Repurchase Agreements | 20.00% | 20.00% | | Yes |
| Reverse Repurchase Agreements | 20.00% | 20.00% | | Yes |
| Local Agencies Investment Fund | | 100.00% | 2.18% | Yes |
| Time Deposits | 30.00% | 25.00% | 0.00% | Yes |
| Medium Term Corporate Notes | 30.00% | 30.00% | 22.28% | Yes |
| Shares of Beneficial Interest | 20.00% | 0.00% | | Yes |
| Mortgage pass through security bonds | 20.00% | 0.00% | | Yes |
| Total | | | 100.00% | |

| Target Share of Portfolio per Investment Policy | | | Actual % | Actual \$ |
|---|------------------|------------------|-------------|-------------------|
| Range | Not Less Than | Not More Than | | |
| 1 to 7 days | 5% | 70% | 2% | 298,484 |
| 8 to 180 days | 0% | 30% | 5% | 705,183 |
| 181 to 360 days | 0% | 30% | 13% | 1,754,227 |
| 1 to 2 years | 0% | 40% | 23% | 3,099,132 |
| 2 to 3 years | | 40% | 23% | 3,147,009 |
| 3 to 4 years | | 30% | 22% | 2,988,900 |
| 4 to 5 years | | 30% | 12% | 1,655,635 |
| Over 5 years | | 0% | 0% | |
| Total | | | | 13,648,570 |

* State Government Code requires that percentage limits are met when investments are purchased. Subsequent increase or decrease in the portfolio size will change those percentages. In this case, the use of funds on the Downtown Master Plan, phase 3, reduced the size of our portfolio, thus increasing Negotiable Certificates of Deposit above this allowable limit. We will not be purchasing any additional CD's until the percentages return to an acceptable level.

| Cusip | NAME | RATE | NEXT COUPON | MATURITY DATE | UNITS | REMAINING DISCOUNT OR PREMIUM | BOOK VALUE | MARKET VALUE | UNREALIZED MARKET GAIN/LOSS |
|---|------------------------|--------|-------------|---------------|----------------------|-------------------------------|----------------------|----------------------|-----------------------------|
| MUNICIPAL BONDS | | | | | | | | | |
| 072024WQ1 | Bay Area CA Toll Auth | 2.325% | 4/1/2021 | 4/1/2025 | 100,000.00 | 4,618.00 | 104,618.00 | 105,965.00 | 1,347.00 |
| 13034PYJ0 | CA Housing Fin | 2.339% | 2/1/2021 | 2/1/2021 | 200,000.00 | | 200,000.00 | 200,000.00 | - |
| 13034PYN1 | CA Housing Fin | 2.875% | 2/1/2021 | 2/1/2023 | 200,000.00 | 3,070.00 | 203,070.00 | 208,640.00 | 5,570.00 |
| 13048VNZ7 | CA Muni Fin Auth | 1.846% | 12/1/2020 | 12/1/2024 | 250,000.00 | 360.00 | 250,360.00 | 258,952.50 | 8,592.50 |
| 20772JWZ1 | Connecticut GOB | 2.700% | 3/1/2021 | 9/1/2022 | 250,000.00 | | 250,000.00 | 259,427.50 | 9,427.50 |
| 20772KAE9 | Connecticut GOB | 2.990% | 1/15/2021 | 1/15/2023 | 100,000.00 | (783.00) | 99,217.00 | 104,937.00 | 5,720.00 |
| 22973PAE1 | Cudahy Comm Dev | 3.474% | 4/1/2021 | 10/1/2023 | 250,000.00 | 8,590.00 | 258,590.00 | 263,127.50 | 4,537.50 |
| 34439TBC9 | Folsom, CA | 2.250% | 2/1/2021 | 8/1/2022 | 200,000.00 | (2,000.00) | 198,000.00 | 202,884.00 | 4,884.00 |
| 419791YR3 | Hawaii Rev | 5.100% | 2/1/2021 | 2/1/2024 | 105,000.00 | | 114,753.00 | 119,424.90 | 4,671.90 |
| 420507CL7 | Hawthorne, CA | 3.150% | 2/1/2021 | 8/1/2024 | 300,000.00 | | 317,190.00 | 317,736.00 | 546.00 |
| 428061ED3 | Hesperia USD | 1.474% | 2/1/2021 | 2/1/2025 | 300,000.00 | 5,664.00 | 305,664.00 | 299,865.00 | (5,799.00) |
| 45571LCQ8 | Indio, CA Pub Fing | 2.540% | 11/1/2020 | 11/1/2020 | 100,000.00 | | 100,000.00 | 100,000.00 | - |
| 45656RCQ3 | Industry, CA | 3.500% | 1/1/2021 | 1/1/2025 | 250,000.00 | 16,220.00 | 266,220.00 | 274,480.00 | 8,260.00 |
| 45656RDW9 | Industry, CA | 3.000% | 1/1/2021 | 1/1/2023 | 150,000.00 | (1,083.00) | 148,917.00 | 156,949.50 | 8,032.50 |
| 462590LB4 | Iowa St Ln Corp | 2.379% | 12/1/2020 | 12/1/2020 | 270,000.00 | - | 270,000.00 | 270,124.20 | 124.20 |
| 564393HH2 | Mansfield Park | 2.150% | 2/1/2021 | 8/1/2021 | 255,000.00 | | 255,000.00 | 258,034.50 | 3,034.50 |
| 624409BU1 | Mountain View SD | 2.340% | 2/1/2021 | 8/1/2023 | 95,000.00 | 460.00 | 95,460.00 | 97,318.00 | 1,858.00 |
| 657382AB3 | N Augusta SC | 2.811% | 11/1/2020 | 11/1/2021 | 250,000.00 | 737.00 | 250,737.00 | 252,642.50 | 1,905.50 |
| 73208PBF7 | Pomona CA | 4.000% | 2/1/2021 | 8/1/2025 | 250,000.00 | 31,847.50 | 281,847.50 | 276,487.50 | (5,360.00) |
| 79165TSN2 | St Louis Fin | 2.411% | 4/15/2021 | 4/15/2021 | 250,000.00 | 447.00 | 250,447.00 | 251,147.50 | 700.50 |
| 79678RAR6 | San Bern Red | 2.625% | 12/1/2020 | 12/1/2020 | 250,000.00 | 572.00 | 250,572.00 | 250,242.50 | (329.50) |
| 798170AG1 | San Jose Red | 2.958% | 2/1/2021 | 8/1/2024 | 135,000.00 | 3,305.00 | 138,305.00 | 144,539.10 | 6,234.10 |
| 79876CBU1 | San Marcos Red | 2.750% | 4/1/2021 | 10/1/2024 | 100,000.00 | 2,405.00 | 102,405.00 | 107,680.00 | 5,275.00 |
| 80218YAH8 | Santa Fe Springs Dev | 2.250% | 3/1/2021 | 9/1/2024 | 200,000.00 | 1,442.00 | 201,442.00 | 199,368.00 | (2,074.00) |
| 84247PHZ7 | So Cal Public Power Au | 3.608% | 1/20/2021 | 7/1/2024 | 250,000.00 | 19,625.00 | 269,625.00 | 275,635.00 | 6,010.00 |
| 913366HY9 | UC Regents | 2.259% | 11/15/2020 | 5/15/2024 | 250,000.00 | 3,237.00 | 253,237.00 | 262,122.50 | 8,885.50 |
| 92603PER9 | Victor Valley | 1.896% | 2/1/2021 | 8/1/2021 | 250,000.00 | (777.00) | 249,223.00 | 252,427.50 | 3,204.50 |
| 928346NB7 | Vista CA | 5.000% | 2/1/2021 | 8/1/2023 | 265,000.00 | 18,311.00 | 283,311.00 | 287,026.80 | 3,715.80 |
| Sub-Total Municipal Bonds | | | | | 5,825,000.00 | 143,210.50 | 5,968,210.50 | 6,057,184.50 | 88,974.00 |
| CORPORATE SECURITIES | | | | | | | | | |
| 010392FQ6 | Alabama Power Co | 2.450% | 3/30/2021 | 3/30/2022 | 100,000.00 | | 100,000.00 | 102,722.00 | 2,722.00 |
| 0258M0EB1 | American Express | 2.250% | 11/5/2020 | 5/5/2021 | 250,000.00 | | 250,000.00 | 252,082.50 | 2,082.50 |
| 05531FAV5 | BB&T | 2.050% | 11/10/2020 | 5/10/2021 | 250,000.00 | | 250,000.00 | 251,955.00 | 1,955.00 |
| 05565QDL9 | BP Cap PLC | 3.224% | 4/14/2021 | 4/14/2024 | 350,000.00 | 24,495.00 | 374,495.00 | 373,719.50 | (775.50) |
| 06051GFB0 | Bank of America | 4.125% | 1/22/2021 | 1/22/2024 | 250,000.00 | 10,980.00 | 260,980.00 | 276,355.00 | 15,375.00 |
| 10373QAY6 | BP Cap | 3.224% | 4/14/2021 | 4/14/2024 | 150,000.00 | 5,988.00 | 155,988.00 | 161,197.50 | 5,209.50 |
| 24422EUH0 | John Deere Cap | 3.450% | 12/7/2020 | 6/7/2023 | 250,000.00 | 4,200.00 | 254,200.00 | 269,215.00 | 15,015.00 |
| 30231GBH4 | Exxon Mobil Corp | 2.992% | 3/19/2021 | 3/19/2025 | 250,000.00 | 25,495.00 | 275,495.00 | 271,920.00 | (3,575.00) |
| 377372AL1 | Glaxo Smith Kline | 3.380% | 11/15/2020 | 5/15/2023 | 250,000.00 | 720.00 | 250,720.00 | 268,630.00 | 17,910.00 |
| 44932HAH6 | IBM Credit LLC | 3.000% | 2/6/2021 | 2/6/2023 | 200,000.00 | | 200,000.00 | 211,494.00 | 11,494.00 |
| 69371RN44 | PACCAR | 1.650% | 2/11/2021 | 8/1/2021 | 200,000.00 | (1,015.00) | 198,985.00 | 202,206.00 | 3,221.00 |
| 808513AT2 | Charles Schwab | 2.650% | 1/25/2021 | 1/25/2023 | 200,000.00 | (1,480.00) | 198,520.00 | 209,296.00 | 10,776.00 |
| 89236TDP7 | Toyota Motor Credit | 2.600% | 1/11/2021 | 1/1/2022 | 100,000.00 | 395.00 | 100,395.00 | 102,618.00 | 2,223.00 |
| 89788JAA7 | Truist Bank | 1.500% | 3/10/2021 | 3/10/2025 | 175,000.00 | (3,570.00) | 171,430.00 | 179,945.50 | 8,515.50 |
| Sub-Total Corporate Securities | | | | | 2,975,000.00 | 66,208.00 | 3,041,208.00 | 3,133,356.00 | 92,148.00 |
| NEGOTIABLE CERTIFICATES OF DEPOSIT | | | | | | | | | |
| 01748DBA3 | Allegiance Bank | 2.600% | 11/6/2020 | 2/7/2023 | 250,000.00 | | 250,000.00 | 263,510.65 | 13,510.65 |
| 02587CEM8 | Amex FSB | 2.350% | 11/3/2020 | 5/3/2022 | 250,000.00 | | 250,000.00 | 257,868.19 | 7,868.19 |
| 02587DN38 | Amex Centurion | 2.450% | 4/5/2021 | 4/5/2022 | 250,000.00 | | 250,000.00 | 257,800.15 | 7,800.15 |
| 140420Y95 | Capital One Bank | 2.300% | 3/8/2021 | 3/8/2022 | 250,000.00 | | 250,000.00 | 256,841.32 | 6,841.32 |
| 14042RDS7 | Capital One Bank McCle | 1.750% | 4/26/2021 | 10/26/2021 | 100,000.00 | | 100,000.00 | 101,433.53 | 1,433.53 |
| 17312Q3K3 | Citibank | 2.900% | 3/20/2021 | 3/20/2024 | 200,000.00 | | 200,000.00 | 217,719.06 | 17,719.06 |
| 20033AUB0 | Comenity Cap Bank | 2.350% | 11/30/2020 | 5/31/2022 | 250,000.00 | | 250,000.00 | 258,333.94 | 8,333.94 |
| 254672Y36 | Discover Bank | 2.250% | 12/29/2020 | 12/29/2021 | 150,000.00 | | 150,000.00 | 153,402.76 | 3,402.76 |
| 29976D2N9 | Everbank | 2.250% | 3/29/2021 | 3/29/2022 | 200,000.00 | | 200,000.00 | 205,562.73 | 5,562.73 |
| 33715LCB4 | First Tech CU | 3.400% | 11/17/2020 | 8/17/2023 | 150,000.00 | 5,004.00 | 155,004.00 | 163,258.74 | 8,254.74 |
| 38148PUA3 | Goldman Sachs Bank | 2.500% | 12/6/2020 | 12/6/2022 | 250,000.00 | | 250,000.00 | 261,988.35 | 11,988.35 |
| 499724AG7 | Knoxville TVA CU | 3.400% | 11/28/2020 | 12/28/2023 | 150,000.00 | | 150,000.00 | 164,892.86 | 14,892.86 |
| 61747MG54 | Morgan Stanley Bnk | 2.500% | 1/18/2021 | 1/18/2022 | 250,000.00 | | 250,000.00 | 256,733.04 | 6,733.04 |
| 61760AD71 | Morgan Stanley Bnk | 2.600% | 11/30/2020 | 5/30/2024 | 200,000.00 | | 200,000.00 | 216,435.77 | 16,435.77 |
| 62384RAF3 | Mountain America | 3.000% | 11/15/2020 | 3/27/2023 | 250,000.00 | | 250,000.00 | 266,695.72 | 16,695.72 |
| 795450A70 | Sallie Mae Bank | 2.350% | 12/21/2020 | 6/21/2022 | 250,000.00 | | 250,000.00 | 258,596.77 | 8,596.77 |
| 8562845Z3 | State Bnk India NY | 2.350% | 1/26/2021 | 1/26/2022 | 250,000.00 | | 250,000.00 | 256,383.32 | 6,383.32 |
| 87165HQS2 | Synchrony Bank | 2.300% | 2/24/2021 | 2/24/2022 | 100,000.00 | | 100,000.00 | 102,660.62 | 2,660.62 |
| 90348JCR9 | UBS Bank | 3.150% | 11/30/2020 | 5/30/2023 | 250,000.00 | | 250,000.00 | 268,812.10 | 18,812.10 |
| 949763M78 | Wells Fargo | 1.950% | 11/18/2020 | 10/18/2024 | 250,000.00 | 480.00 | 250,480.00 | 266,015.72 | 15,535.72 |
| Sub-Total Negotiable Certificates of Deposit | | | | | 4,250,000.00 | 5,484.00 | 4,255,484.00 | 4,454,945.34 | 199,461.34 |
| | | | | | 13,050,000.00 | 214,902.50 | 13,264,902.50 | 13,645,485.84 | 380,583.34 |
| | | | | | 85,183.16 | | 85,183.16 | 85,183.16 | |
| | | | | | 297,836.69 | | 297,836.69 | 297,836.69 | |
| | | | | | 647.26 | | 647.26 | 647.26 | |
| | | | | | 13,433,667.11 | | 13,648,569.61 | 14,029,152.95 | |

Town of Looms
Transaction Ledger
10/01/20 to 10/31/20

| <u>Trans Date</u> | <u>Quantity</u> | <u>Description</u> | <u>Price</u> | <u>Amount</u> <u>Int Purch/Sold</u> | <u>Premium/Gain</u> <u>(Discount)/(Loss)</u> |
|---------------------------------|-----------------|---|--------------|--|---|
| 10/1/2020 Interest Received | 1,162.50 | Bay Area Toll Authority 2.325% due 4/01/25 | 1.000 | 1,162.50 | 1,162.50 |
| 10/1/2020 Interest Received | 4,342.50 | Cudahy, CA 3.474% due 10/01/23 | 1.000 | 4,342.50 | 4,342.50 |
| 10/1/2020 Interest Received | 1,375.00 | San Marcos, CA 2.75% due 10/01/24 | 1.000 | 1,375.00 | 1,375.00 |
| 10/1/2020 Interest Received | 419.18 | Knoxville TVA CU 3.4% due 12/28/23 | 1.000 | 419.18 | 419.18 |
| 10/2/2020 Interest Received | 0.24 | Federated Govt Oblig Fund 0.01% floating 7 day | 1.000 | 0.24 | 0.24 |
| 10/5/2020 Interest Received | 3,070.89 | American Express 2.45% due 4/05/22 | 1.000 | 3,070.89 | 3,070.89 |
| 10/6/2020 Bond called | 100,000.00 | PNC Bank 2.45% due 11/05/20 | 1.000 | 100,000.00 1,027.64 | 1,027.64 |
| 10/7/2020 Interest Received | 534.25 | Allegiance Bank 2.6% due 2/07/23 | 1.000 | 534.25 | 534.25 |
| 10/7/2020 Transfer | 527,000.40 | To Wells Fargo Checking From Bank of New York Mellon | 1.000 | 111,932.20 | 111,932.20 |
| 10/14/2020 Interest Received | 5,642.00 | BP Capital 3.224% due 4/14/24 | 1.000 | 5,642.00 | 5,642.00 |
| 10/14/2020 Interest Received | 2,418.00 | BP Capital 3.224% due 4/14/24 | 1.000 | 2,418.00 | 2,418.00 |
| 10/15/2020 Interest Received | 616.44 | Mountain America FCU 3.0% due 3/27/23 | 1.000 | 616.44 | 616.44 |
| 10/15/2020 Interest Received | 3,013.75 | St. Louis Financing 2.411% due 4/15/21 | 1.000 | 3,013.75 | 3,013.75 |
| 10/19/2020 Interest Received | 419.18 | First Technology FCU 3.4% due 8/17/23 | 1.000 | 419.18 | 419.18 |
| 10/19/2020 Interest Received | 400.68 | Wells Fargo 1.95% due 10/18/24 | 1.000 | 400.68 | 400.68 |

| | | | | | |
|-------------------------------------|------------|---|-------|------------------------|------------|
| 10/26/2020 Interest Received | 877.40 | Capital One McLean 1.75% due 10/26/21 | 1.000 | 877.40 | 877.40 |
| 10/29/2020 Bond sold | 100,000.00 | Gilead Sciences 1.95% due 3/01/22 | 1.017 | 101,700.00 314.17 | 2,014.17 |
| 10/29/2020 Bond purchased | 250,000.00 | Pomona, CA 4.0% due 8/01/25 | 1.127 | 281,847.50 1,916.67 | |
| 10/28/2020 Transfer | 168,362.55 | From Wells Fargo Checking to Bank of New York Mellon | 1.000 | 168,362.55 | 168,362.55 |
| 10/30/2020 Interest Received | 647.26 | UBS Bank 3.15% due 5/30/23 | 1.000 | 647.26 | 647.26 |
| Local Agency Investment Fund | | | | | |
| 10/15/2020 Interest Received | 2,165.09 | Local Agency Inv Fund Quarterly interest | 1.000 | 2,165.09 | 2,165.09 |
| 10/21/2020 Transfer | 400,000.00 | To Wells Fargo Checking from Local Agency Inv Fund | 1.000 | 400,000.00 | 400,000.00 |
| 10/28/2020 Transfer | 60,000.00 | To Wells Fargo Checking from Local Agency Inv Fund | 1.000 | 60,000.00 | 60,000.00 |