



Staff Report

April 9, 2019

TO: Honorable Mayor and Members of the Town Council
FROM: Britton Snipes, Town Engineer/Public Works Director
DATE: April 9, 2019
RE: Purchase Maintenance Lawn Mower

Recommendation

Waive the formal bidding requirements under Section 3.12.110 of the Municipal Code and Authorize the Town Manager to purchase a lawn mower at a cost not-to-exceed \$33,000.

Issue Statement and Discussion

The lawn mower that the maintenance department currently uses is several years old and has out lived its useful life. The manufacture has gone out of business, so replacement parts are no longer available, so when parts break they must be manufactured. Many times, when the mower is in the shop for repairs, town staff must rent a mower or hire contractors to ensure weed abatement is performed in a timely manner.

Town Staff has reached out to several suppliers and received quotes for two lawn mowers. John Deere was selected for its price, versatility and reliability.

The old mower will be sold as scrap and the funds will be returned to the Equipment Purchasing Account.

Funding

The funds to acquire this vehicle have been budgeted in the Equipment Purchasing Account.

Attachments

- A. Resolution
- B. Exhibit A Contract Quote from John Deere.

TOWN OF LOOMIS

RESOLUTION NO. 01-

RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF LOOMIS
AUTHORIZING THE TOWN MANAGER TO PURCHASE A LAWN MOWER
AT A NOT-TO-EXCEED COST OF \$33,000

WHEREAS, the Town’s existing lawnmower is several years old, breaks down frequently and warrants replacement; and

WHEREAS, the growing workload of the Public Works Department doesn’t allow the time needed to take the existing mower back and forth to the repair facility; and

WHEREAS, staff evaluated repairing the existing mower as well as purchasing a used mower and determined the most cost effective solution is to purchase a new mower that will be under warranty; and

WHEREAS, the formal bid requirements can be waived as outlined in the Municipal Code Section 3.12.110.C; and

WHEREAS, the Town will purchase the new mower under the Town’s Equipment Purchasing Account.

NOW, THEREFORE, IT IS HEREBY RESOLVED that the Town of Loomis Town Council waives the formal bidding requirements under Section 3.12.110 of the Municipal Code and Authorizes the Town Manager to purchase a new mower at a cost not-to-exceed \$33,000.

PASSED AND ADOPTED by the Council of the Town of Loomis this 9th day of April, 2019 by the following vote:

- AYES:
- NOES:
- ABSENT:
- ABSTAINED:

Mayor

ATTEST:

Town Clerk

YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

- Shipping address
- Billing address
- Vendor: John Deere Company
- 2000 John Deere Run Cary, NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

For any questions, please contact:

Justin Olson

Valley Truck and Tractor Inc
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624

Tel: 916-714-2600
Fax: 916-714-2661
Email: jolson@vttco.net

Quote Id: 19258191

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Valley Truck and Tractor Inc
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624
916-714-2600
general@vtco.net

Prepared For:

Town Of Loomis



Proposal For:

Delivering Dealer:
Justin Olson

Valley Truck and Tractor Inc
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624

general@vtco.net

Quote Prepared By:
Justin Olson
jolson@vtco.net

Date: 29 March 2019

Offer Expires: 29 April 2019

Confidential



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Deere & Company
2000 John Deere Run
Cary, NC 27513
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Valley Truck and Tractor Inc
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624
916-714-2600
general@vttco.net

Quote Summary

Prepared For:

Town Of Loomis
3665 Taylor Road
Loomis, CA 95650
Business: 916-430-4329

Delivering Dealer:

Valley Truck and Tractor Inc
Justin Olson
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624
Phone: 916-714-2600
jolson@vttco.net

For David Strok
Price on NPP contract
SUBJECT TO TOWN OBTAINING NPP MEMBERSHIP- UNABLE TO VERIFY

Quote ID: 19258191
Created On: 29 March 2019
Last Modified On: 29 March 2019
Expiration Date: 29 April 2019

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 5045E Utility Tractor	\$ 28,274.23	\$ 23,186.13 X	1 =	\$ 23,186.13

Contract: National Purchasing Partners-NPP Lawn & Landscape (PG 5S CG 70)
Price Effective Date: March 29, 2019

JOHN DEERE 390 Heavy Duty Flail Mower - 12 In. Offset	\$ 6,939.00	\$ 5,343.03 X	1 =	\$ 5,343.03
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Contract: National Purchasing Partners-NPP Lawn & Landscape (PG 5S CG 70)
Price Effective Date: March 29, 2019

Equipment Total **\$ 28,529.16**

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 28,529.16
Trade In	
SubTotal	\$ 28,529.16
Sales Tax - (7.25%)	\$ 2,067.86
Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 30,597.02
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 30,597.02

Salesperson : X _____

Accepted By : X _____



JOHN DEERE



**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Valley Truck and Tractor Inc
10490 E Stockton Blvd Ste400
Elk Grove, CA 95624
916-714-2600
general@vttco.net

Salesperson : X _____

Accepted By : X _____

Confidential



JOHN DEERE

Selling Equipment



Quote Id: 19258191 Customer Name: TOWN OF LOOMIS

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2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

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JOHN DEERE 5045E Utility Tractor

Contract: National Purchasing Partners-NPP Lawn & Landscape (PG 5S CG 70)

Suggested List *

\$ 28,274.23

Price Effective Date: March 29, 2019

Selling Price *

\$ 23,186.13

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1726LV	5045E Utility Tractor	1	\$ 20,543.00	18.00	\$ 3,697.74	\$ 16,845.26	\$ 16,845.26
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operator's Manual and Decal Kit	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1363	9F/3R SyncShuttle Transmission (TSS)	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1799	Less Loader Prep Package	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2000	Open Operator Station	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3400	Less Mid Valves	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
5184	16.9-24 In. 6PR R4 Bias	1	\$ -61.00	18.00	\$ -10.98	\$ -50.02	\$ -50.02
6040	Mechanical Front Wheel Drive (MFWD)	1	\$ 5,482.00	18.00	\$ 986.76	\$ 4,495.24	\$ 4,495.24
6133	12.5/80-18 In. 6PR I3(R4 Type) Bias	1	\$ 748.00	18.00	\$ 134.64	\$ 613.36	\$ 613.36
Standard Options Total			\$ 6,169.00		\$ 1,110.42	\$ 5,058.58	\$ 5,058.58
Dealer Attachments/Non-Contract/Open Market							
R262449	Front Weight Support, 187 Lbs	1	\$ 481.63	18.00	\$ 86.69	\$ 394.94	\$ 394.94
R127764	Weight, front suitcase 43 kg (95 lb) quantity of one	8	\$ 134.20	18.00	\$ 24.16	\$ 880.35	\$ 880.35
Dealer Attachments Total			\$ 615.83		\$ 110.85	\$ 1,275.29	\$ 1,275.29
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Suggested Price							\$ 23,179.13
Fees							
	CA Tire fee	1	7.00			7.00	7.00



Selling Equipment



Quote Id: 19258191 Customer Name: TOWN OF LOOMIS

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 Deere & Company
 2000 John Deere Run
 Cary, NC 27513
 FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
 Valley Truck and Tractor Inc
 10490 E Stockton Blvd Ste400
 Elk Grove, CA 95624
 916-714-2600
 general@vttco.net

Equipment Fees Total	\$ 7.00	\$ 7.00	\$ 7.00
Total Selling Price	\$ 27,334.83	\$ 4,919.01	\$ 22,415.82 \$ 23,186.13

JOHN DEERE 390 Heavy Duty Flail Mower - 12 In. Offset

Contract: National Purchasing Partners-NPP Lawn & Landscape (PG 5S CG 70)

Suggested List *

\$ 6,939.00

Price Effective Date: March 29, 2019

Selling Price *

\$ 5,343.03

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0487P	390 Heavy Duty Flail Mower - 12 In. Offset	1	\$ 6,939.00	23.00	\$ 1,595.97	\$ 5,343.03	\$ 5,343.03
Standard Options - Per Unit							
1000	Heat Treated Side-Slicer Knives	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Suggested Price							\$ 5,343.03
Total Selling Price			\$ 6,939.00		\$ 1,595.97	\$ 5,343.03	\$ 5,343.03



JOHN DEERE

Extended Warranty Proposal

PowerGard™ Protection Plan

Tractors - Utility					
Date : March 29, 2019					
Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Plan Type:	New	Deductible:	\$ 250
Equipment Type	Tractors - Utility	Coverage:	Comprehensive	Quoted Price	\$ 3,879.00
Model	5045E	Total Months:	72		
Country	US	Total Hours:	5000	Date Quoted	March 29, 2019
MFWD/Tracks	N				
Scraper Use					
THIS PROPOSAL IS VALID FOR 30 DAYS FROM DATE ISSUED.					

PowerGard Protection Proposal Prepared for: *I have been offered this extended warranty and*

Customer Name - Please Print

- I ACCEPT the PowerGard Protection
- I DECLINE the PowerGard Protection

Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard Protection coverage terms and conditions, please refer to the actual PowerGard Protection Plan contract for more information and the terms, conditions and limitations of the agreement.

What PowerGard Protection is :

The PowerGard Protection Plan is an **extended warranty** program for reimbursement on parts and labour for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Commercial and Agricultural equipment, who purchase the PowerGard Plans for the desired coverage as indicated in this proposal.

What PowerGard Protection is not :

PowerGard Protection is **not insurance**. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income or loss of value of crops during or after an equipment failure. See the actual product-specific PowerGard Protection Plan agreement for a complete listing of covered components, and limitations and conditions under the program.



JOHN DEERE

Features/Benefits:

PowerGard protection include the following features and benefits under the program :

- Pays for parts and labour costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.
- PowerGard Protection agreements ensure that only Genuine John Deere Parts are used in all repairs,
- PowerGard coverage is fully transferable to future owners, with no transfer fees when coverage remains,
- PowerGard ensures higher resale value and makes equipment more marketable during the sale or trade-in,
- PowerGard allows you to budget your total cost of ownership, with financing available through John Deere Credit or other sources,
- PowerGard helps prevent large,unexpected repair bills during later years of equipment ownership,in exchange for a smaller protection fee up front.



Quote Id: 19258191

Customer: TOWN OF LOOMIS

Valley Truck and Tractor Inc - ELK GROVE, CA
10490 E Stockton Blvd Ste400
ELK GROVE, CA 95624
Phone: 916-714-2600
E-Mail: general@vtco.net

Privacy and Data Policy Overview

VALLEY TRUCK AND TRACTOR COMPANY

Effective Date: June 15, 2014

This is only a summary of our Privacy and Data Policy. For more information you can review a complete version of our Privacy and Data Policy located on our website at www.valleytruckandtractor.com or by requesting a copy at our Administrative and Training Center Located at 1003 Stabler Lane in Yuba City or by calling us at (530) 673-4615

This Privacy and Data Policy Overview provides a description of the privacy and data use practices of Valley Truck and Tractor Company (“us”, “we” or “our”) in connection with our receipt, collection and use of data and information from you as our customer, visitor, or user, as applicable. The policy may be changed or updated from time to time. If there is any conflict between this Overview and our full Privacy and Data Policy, the terms of our full Privacy and Data Policy will control.

Collection of Data:

The types of information we collect and share depend on the products or services you purchase, license or access from us or third parties through which you have authorized us to receive information (such as through John Deere’s JD Link™ Telematics system or Trimble’s “Connected Farm” system). We generally receive, collect, use and share both Customer Data (including social security numbers, names, addresses, phone numbers, and other personal information) and Machine Data (information related to the performance, use, and location of equipment or computers with various information collection devices) as described in this Policy (collectively “Data”). **You agree to notify all personnel that use any tracked equipment that their use and location is remotely monitored.** If you need to update or change any information which you previously provided to us then you may contact us at privacy@vtco.net .

Protection of Data:

We strive to protect your Data using commercially reasonable standards. We use a variety of commercially reasonable security technologies to help protect your Data from unauthorized access, use, or disclosure. However, the use of such standards and security technologies is not, and should not be considered to be, any type of guarantee or warranty by us that your Data will not be accessed by third parties.

Sharing and Use of Data:

We use your Data to provide products, services and information to you. Some of the services are designed to allow faster communications and responsiveness between you and us to ensure that we provide services to you as efficiently as possible. We may also review equipment diagnostic information remotely to diagnose and recommend equipment maintenance and repairs. We share your information with certain third parties in order to better serve you or upon your request or approval. These third parties may include equipment suppliers, financing institutions or other third party service providers who assist us in providing the products and services you request or their respective subsidiaries or affiliates. We also may share your information with our marketing, technical, accounting, legal or other professionals to assist us in our business operations. If you purchase products for personal, family, or household use through financing that is provided by us or facilitated by us, you may request that we not share your personal information derived from that transaction with unaffiliated third parties by returning the opt-out form at the bottom of our Privacy and Data Use Policy.

If you have any additional questions, please contact us at privacy@vtco.net