



Treasurer's Report

April 10, 2012

TO: Honorable Mayor and Town Council
FROM: Roger Carroll, Treasurer/Finance Officer
DATE: April 3, 2012
RE: Monthly Treasurer's Report

RECOMMENDED ACTION:

Receive and file.

ISSUE STATEMENT AND DISCUSSION:

California Government Code and Town Municipal Code require monthly Treasurer's reports. The reports attached are as follows:

- Investment Policy Compliance Report - lists the types of investments allowable by the State and the Town and whether our investments comply.
- Quality Analysis Report - groups the investments by Moody Rating Group.
- Transaction Ledger Report – shows the purchases, sales, interest payments and redemptions during the report period.

Other Information

COMPLIANCE WITH INVESTMENT POLICY:

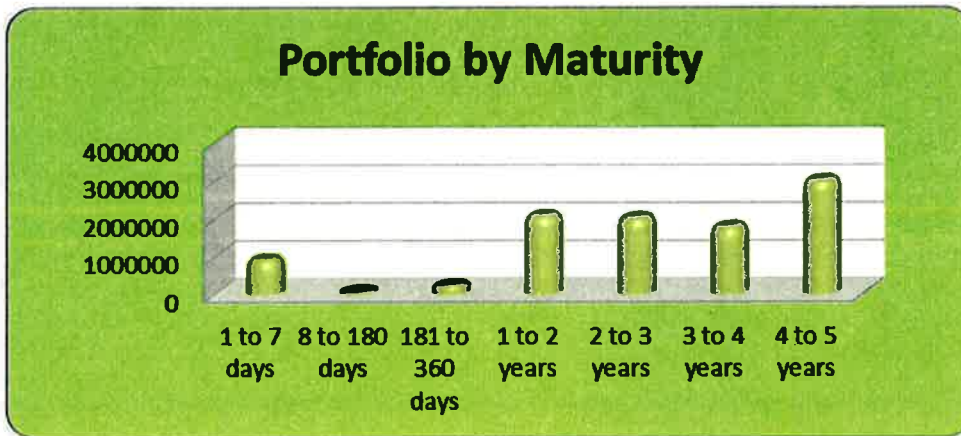
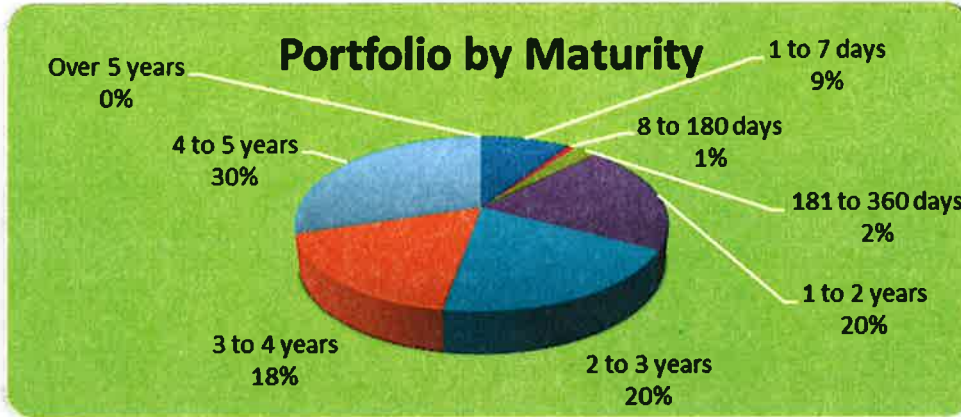
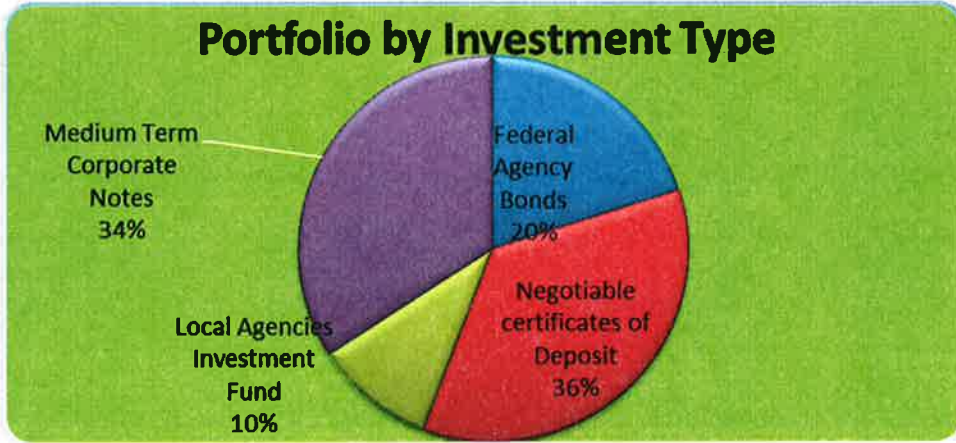
Although the Town's portfolio currently exceeds the allowable limit on Negotiable Certificates of Deposit (CD's), the CD's were purchased when the current volume was allowable, and therefore is in compliance with our investment policy. All CD's are Federally insured and pose no risk of loss. Over the next few months, the Treasurer will sell some of the CD's as values allow.

Other Information

Benchmarks as of March 31, 2012:

Federal Lending Rate:	0.25%
Two Year T-Bill Rate:	0.33%
LAIF daily Rate	0.37%

Town of Loomis Weighted Average Rate, excluding LAIF investments: 3.02%
 Average Maturity is 2.88 years.



Strategy

The Treasurer's current practice is:

- Sell bonds with higher interest rates to capture the market gain before it evaporates, but only if replacement earnings plus the market gain exceed the current projected earnings.
- Approximate a "barbell" strategy by investing in higher earning investments in the four to five year maturity range, and shorter term investments to be in position for as rates start to climb.

POLICY AND/OR FINANCIAL IMPLICATIONS:

None.

Attachments: Investment Policy Compliance Report
Quality Analysis Report
Transaction Ledger Report

Town of Loomis
Investment Policy Compliance
with Government Code Standards, and the Town of Loomis Investment Plan Standards
As of March 31, 2012

Current Portfolio Balance: \$ 10,179,455

Ca Government Code Section 53601	Govt Code Maximum %	Loomis Maximum %	Loomis Actual %	Complies
a Bonds issued by Loomis		5.00%		Yes
b Federal Treasury notes, bonds, bills	100.00%	100.00%		Yes
c State/local agency bonds, etc	100.00%	50.00%	9.45%	Yes
d Local agency bonds, etc	100.00%	50.00%		Yes
e Federal Agency Bonds	100.00%	100.00%	18.17%	Yes
f Bankers Acceptances	40.00%	40.00%		Yes
g Commercial Paper	30.00%	15.00%		Yes
h Negotiable certificates of Deposit	30.00%	30.00%	32.36%	No
l(1) Repurchase Agreements	20.00%	20.00%		Yes
l(3) Reverse Repurchase Agreements	20.00%	20.00%		Yes
Local Agencies Investment Fund		100.00%	9.14%	Yes
h Time Deposits	30.00%	25.00%		Yes
j Medium Term Corporate Notes	30.00%	30.00%	30.88%	No
k Shares of Beneficial Interest	20.00%	0.00%		Yes
l Local agency Certificates of Participation, security pledges, lease installments, etc.		0.00%		Yes
m Local agency notes, bonds, etc.	0.00%	0.00%		Yes
n Mortgage pass through security bonds	20.00%	0.00%		Yes
Total			100.00%	

Target Share of Portfolio per Investment Policy			Actual %	Actual \$
Range	Not Less Than	Not More Than		
1 to 7 days	5%	70%	9%	930,197
8 to 180 days	0%	30%	1%	77,939
181 to 360 days	0%	30%	2%	250,000
1 to 2 years	0%	40%	20%	2,082,497
2 to 3 years		40%	20%	2,029,475
3 to 4 years		30%	18%	1,794,203
4 to 5 years		30%	30%	3,015,145
Over 5 years		0%	0%	
Total				10,179,455

Town of Loomis
Quality Analysis Report

3/31/2012				SETTLEMENT	NEXT	MATURITY		DISCOUNT	BOOK	MARKET	UNREALIZED
Cusip		NAME	RATE	DATE	COUPON	DATE	UNITS	OR PREMIUM	VALUE	VALUE	MARKET
											GAIN/LOSS
313371NW2	B	AGY FHLB	1.375%	12/28/2010	6/11/2012	12/11/2015	280,000.00	(7,770.10)	272,229.90	286,692.00	14,462.10
3133XWX95	B	AGY FHLB	2.750%	3/25/2010	3/13/2012	3/13/2015	500,000.00	(216.00)	499,784.00	530,580.00	30,796.00
3134G2V66		AGY FHLMC	1,500%	10/19/2011	4/19/2012	10/16/2016	250,000.00		250,000.00	250,747.50	747.50
3135GOGY3	1X	AGY FNMA	1,250%	3/20/2012	7/30/2012	1/30/2017	250,000.00		250,000.00	250,605.00	605.00
3136FTHU6	1X	AGY FNMA	1,800%	11/16/2011	5/16/2012	11/16/2016	250,000.00		250,000.00	250,412.50	412.50
3136FRUM3	1X	AGY FNMA	2,000%	6/29/2011	12/29/2011	6/29/2016	250,000.00		250,000.00	250,990.00	990.00
13034AAP4	1X	A- CA Infra Econ	3,314%	12/16/2011	4/1/2012	10/1/2015	250,000.00	1,317.70	251,317.70	253,010.00	1,692.30
13063A5D2	1X	A1 CA State GOB	5,950%	9/21/2011	4/1/2012	4/1/2016	100,000.00	12,576.01	112,576.01	114,585.00	2,008.99
28282QB8	1X	AA- El Centro Fing	1,180%	2/17/2012	4/1/2012	10/1/2013	175,000.00	2,783.03	177,783.03	177,479.75	(303.28)
4521518V8	1X	A1 Illinois GOB	4,421%	8/3/2010	1/1/2012	1/1/2015	100,000.00		100,000.00	104,785.00	4,785.00
452151LC5	1X	A1 Illinois GOB	4,050%	8/24/2010	12/1/2011	6/1/2015	150,000.00	625.14	150,625.14	155,947.50	5,322.36
913366ET3	1X	A1 UCD	2,875%	11/18/2010	1/15/2012	5/15/2015	170,000.00		170,000.00	174,661.40	4,661.40
02003MBQ6	n/a	AA Alstate LF GLB	5,375%	5/1/2009	10/30/2011	4/30/2013	250,000.00		250,000.00	262,575.00	12,575.00
02005QQD8		CD Ally Bank	2,150%	6/2/2011	12/2/2011	6/2/2016	250,000.00		250,000.00	261,499.80	11,499.80
02580VB3	n/a	CD Amex Bank FSB	5,000%	11/26/2008	11/26/2011	11/26/2013	100,000.00		100,000.00	107,073.59	7,073.59
02586TBJ2	n/a	CD Amex Bank	5,000%	11/26/2008	11/26/2011	11/26/2013	100,000.00		100,000.00	107,073.59	7,073.59
05155THC5	n/a	CD Aurora Bank	1,500%	5/23/2011	11/23/2011	5/23/2014	200,000.00		200,000.00	203,866.08	3,866.08
05967EGY9	n/a	CD Banco Popular	1,200%	8/24/2011	2/24/2012	8/24/2014	200,000.00		200,000.00	200,000.00	-
06740KCB1	n/a	CD Barclays Bank	3,200%	10/14/2009	11/14/2011	10/14/2014	100,000.00		100,000.00	106,446.71	6,446.71
05568PPD3	n/a	CD BMW Bank	3,550%	3/31/2009	9/30/2011	3/31/2014	97,000.00		97,000.00	97,000.00	-
140653TS5	n/a	CD CAPMARK BANK	5,000%	10/22/2008	10/22/2011	10/22/2013	100,000.00		100,000.00	106,592.46	6,592.46
17284ADC9	n/a	CD CIT Bank	3,650%	5/22/2009	11/22/2011	5/22/2014	100,000.00		100,000.00	106,568.80	6,568.80
17284ARS9	n/a	CD CIT Bank SLC	2,250%	5/27/2011	11/11/2011	5/11/2016	100,000.00	(198.32)	99,801.68	105,030.76	5,229.08
254670F49	n/a	CD DISCOVER BANK	2,150%	6/3/2011	12/1/2011	5/31/2016	150,000.00		150,000.00	150,000.00	-
25469JSW5	n/a	CD DISCOVER BANK	3,550%	5/20/2009	11/20/2011	5/20/2014	100,000.00		100,000.00	106,336.97	6,336.97
3191404X4	n/a	CD Firstbank Highland	3,400%	5/20/2009	11/20/2011	5/20/2014	100,000.00		100,000.00	106,014.19	6,014.19
36160XLY5		CD GE Cap Financial	2,050%	10/28/2011	4/28/2012	10/28/2016	250,000.00		250,000.00	260,474.73	10,474.73
36159S2H3	n/a	CD GE Cap Ret Bnk	2,000%	10/11/2011	4/7/2012	10/7/2016	250,000.00		250,000.00	259,790.08	9,790.08
36962G3Z5	n/a	AA GECC (F)	1,570%	8/3/2010	9/23/2011	9/23/2013	150,000.00	(2,240.00)	147,760.00	150,703.13	2,943.13
36962GK94	n/a	AA GECC (F)	0,730%	6/28/2010	9/15/2011	9/15/2014	100,000.00	(3,428.76)	96,571.24	98,667.00	2,095.76
38141EKF5	n/a	A GOLDMAN SACHS	0,869%	7/16/2010	1/22/2012	7/22/2015	250,000.00	(12,187.50)	237,812.50	233,757.50	(4,055.00)
3814264E2	n/a	CD GOLDMAN SACHS BAI	1,850%	8/24/2011	2/24/2012	8/24/2016	100,000.00		100,000.00	103,348.12	3,348.12
428236BC6	n/a	A2 Hewlett Packard	2,125%	9/21/2011	3/13/2012	9/13/2015	250,000.00	(1,323.97)	248,676.03	251,980.00	3,303.97
40429XUJ3	n/a	AA- HSBC	6,000%	11/16/2009	10/15/2011	4/15/2013	250,000.00	9,834.14	259,834.14	257,847.50	(1,986.64)
46625HHB9	n/a	AA- JP Morgan	4,750%	5/26/2009	11/1/2011	5/1/2013	250,000.00	3,120.00	253,120.00	260,360.00	7,240.00
46625HHP8	n/a	AA- JP Morgan	3,700%	8/23/2011	1/20/2012	1/20/2015	250,000.00	8,120.00	258,120.00	263,612.50	5,492.50
59012YG43		CD Merrick Bank	2,000%	6/15/2011	4/15/2012	6/15/2016	200,000.00		200,000.00	208,045.18	8,045.18
59018YM40	n/a	A2 MERIL LYNCH	5,450%	3/28/2008	1/5/2012	2/5/2013	250,000.00		250,000.00	257,067.50	7,067.50
61747MQF1	n/a	CD MORGAN STANLEY CC	5,050%	10/29/2008	10/29/2011	10/29/2013	100,000.00		100,000.00	106,828.77	6,828.77
61745EG70	n/a	A2 MORGAN STANLEY	4,500%	8/31/2011	3/2/2012	8/31/2015	225,000.00		225,000.00	223,760.25	(1,239.75)
61747YCL7	n/a	A2 MORGAN STANLEY	4,100%	1/29/2010	2/26/2011	1/26/2015	275,000.00		275,000.00	275,957.00	957.00
21686CAD2	n/a	Aaa Rabobank	3,375%	2/15/2012	7/19/2012	1/19/2017	150,000.00	4,811.18	154,811.18	153,351.56	(1,459.62)
785907AV8	n/a	CD Saehan Bank	3,400%	3/31/2009	2/27/2011	3/24/2014	97,000.00		97,000.00	102,489.73	5,489.73
7954550HP3	n/a	CD Sallie Mae Bk	3,500%	2/19/2009	2/19/2011	2/19/2014	100,000.00		100,000.00	105,478.20	5,478.20
856283RL2	n/a	CD State Bnk India	2,000%	8/12/2011	2/12/2012	8/12/2016	200,000.00		200,000.00	207,942.26	7,942.26
92979HFG6	n/a	CD WACHOVIA BANK	5,000%	7/25/2008	1/25/2012	7/25/2013	100,000.00		100,000.00	105,379.16	5,379.16
92977BQA2	n/a	CD WACHOVIA BANK	5,000%	7/25/2008	1/25/2012	7/25/2013	100,000.00		100,000.00	105,379.16	5,379.16
92976GAF8	n/a	AA WACHOVIA Bank	0,803%	7/6/2011	3/15/2012	3/15/2016	250,000.00	(11,458.42)	238,541.58	236,285.00	(2,256.58)
929781FF4	n/a	CD WACHOVIA MTG	5,000%	7/25/2008	1/25/2012	7/25/2013	100,000.00		100,000.00	105,379.16	5,379.16
949746QU8	n/a	AA Wells Fargo	3,676%	7/6/2011	3/15/2012	6/15/2016	240,000.00	7,956.00	247,956.00	256,298.40	8,342.40
ACCRUED INT	n/a	AGY					77,938.52		77,938.52		
Sub- total							9,236,938.52	12,320.13	9,249,258.65	9,416,755.49	245,435.36
Balance on account with LAIF/Money market							930,196.51		930,196.51	930,196.51	
Total Portfolio							10,167,135.03		10,179,455.16		

**Town of Looms
Transaction Ledger
3/01/12 to 3/31/12**

<u>Trans Date</u>	<u>Quantity</u>	<u>Description</u>	<u>Price</u>	<u>Amount</u> <u>Int Purch/Sold</u>	<u>Premium/Gain</u> <u>(Discount)/(Loss)</u>
3/1/2012 Interest Received	-	Highmark Treas Fund 0.00% floating 7 day	1.000	-	-
3/13/2012 Interest Received	6,875.00	FHLB 2.75% due 3/13/15	1.000	6,875.00	6,875.00
3/13/2012 Interest Received	2,656.25	Hewlett Packard 2.125% due 9/13/15	1.000	2,656.25	2,656.25
3/15/2012 Interest Received	203.80	GE FR% due 9/15/14	1.000	203.80	203.80
3/15/2012 Interest Received	553.74	Wachovia FR% due 3/15/16	1.000	553.74	553.74
3/15/2012 Interest Received	317.81	Merrick Bank 2.0% due 6/15/16	1.000	317.81	317.81
3/15/2012 Interest Received	4,411.20	Wells Fargo 3.676% due 6/15/16	1.000	4,411.20	4,411.20
2/29/2012 Transfer	232,913.10	Transfer from Wells Fargo	1.000	232,913.10	-
3/21/2012 Bond Purchase	250,000.00	FNMA 1.25% due 1/30/17	1.000	250,000.00 434.03	250,000.00
3/23/2012 Interest Received	595.77	GE FR% due 9/23/13	1.000	595.77	595.77
3/27/2012 Interest Received	822.24	Saehan Bank 3.4% due 3/27/14	1.000	822.24	822.24
2/22/2012 Transfer	327,397.97	Transfer to Wells Fargo	1.000	327,397.97	-
2/24/2012 Interest Received	932.60	Goldman Sachs Bank 1.85% due 8/24/16	1.000	932.60	932.60
2/24/2012 Interest Received	1,209.86	Banco Popular 1.2% due 8/25/14	1.000	1,209.86	1,209.86

Local Agency Investment Fund

3/14/2012 Withdrawal	(25,000.00)	Local Agency Investment Fund State Pool	1.000	(25,000.00)
3/19/2012 Withdrawal	(235,000.00)	Local Agency Investment Fund State Pool	1.000	(235,000.00)
3/30/2012 Withdrawal	(425,000.00)	Local Agency Investment Fund State Pool	1.000	(425,000.00)