

ddc | dayton
development
coalition



Ohio's Economic
Development Corporation



4.10.2024

Miami Valley Communications Council

The DDC



Vision

Where are we going?

To drive an economic development engine for the Dayton Region that is nationally recognized.

Mission

Why do we exist?

To recruit, expand, and retain jobs in the Dayton Region.

Core Values

Service	Integrity
Leadership	Catalyst
Collaboration	Inclusive

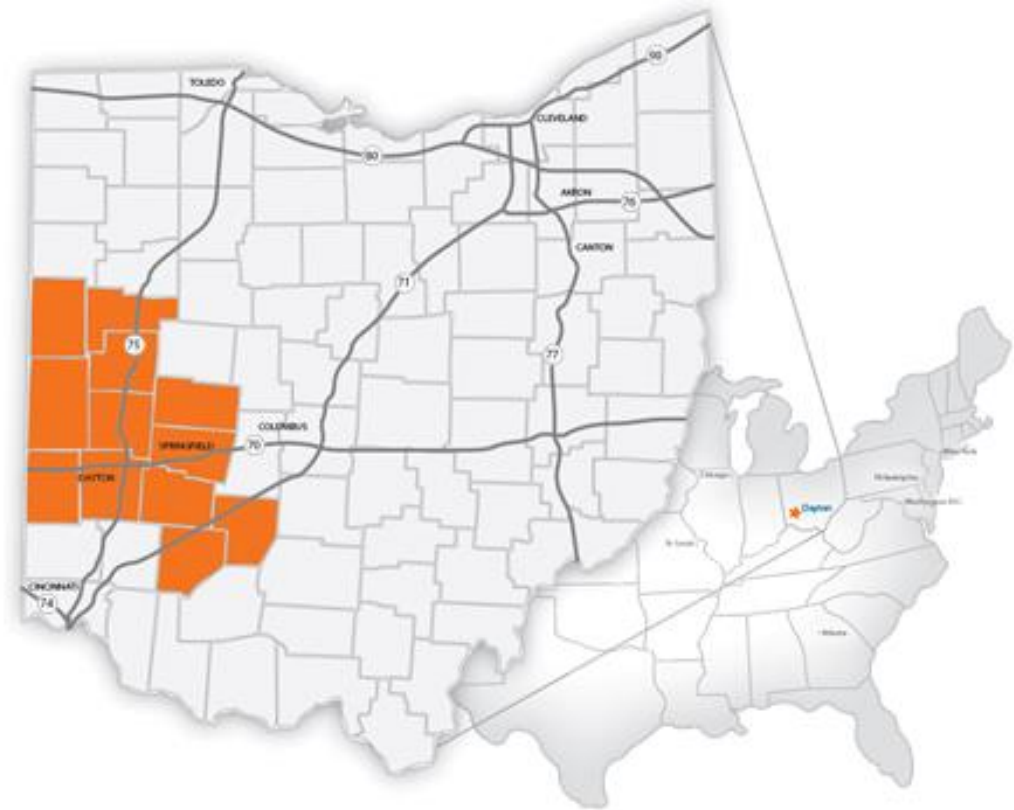


Dayton Development Coalition

Private, non-profit organization,
established in 1994 to lead regional
economic development and advocacy

Mission: To recruit, expand, and
retain jobs in the Dayton Region.

*We bring public and private partners
together to help the Dayton Region
grow and prosper as one of the most
livable regions in America.*



12 County Market
1.7 Million Citizens

Focus Areas



- Responsible for carrying out economic development initiatives to attract, grow, and retain jobs in the region’s strategic industry sectors.
- Work with government leaders on issues affecting the Dayton Region.
- Protect, grow, and attract defense missions at Wright-Patterson Air Force Base, Springfield Air National Guard Base, and the Dayton VA Medical Center.

What That Really Means:

The DDC:

- Supports companies as they create jobs
 - New companies
 - Existing companies
- Builds relationships with local companies
 - Address issues early on
 - Connect them to resources
- Pitches the region to new companies
 - Highlight industry benefits
 - Regional assets
- Supports Defense Installations
 - Address workforce needs
 - Support active duty and civilian personnel



Focus Industries

- Advanced Manufacturing
- Aerospace & Aviation
- Automotive
- Advanced Mobility
- Energy & Chemicals
- Financial Services
- Food & Agribusiness
- Healthcare
- Logistics & Distribution
- Military & Federal
- Technology



JobsOhio Ohio's Private Economic Development Corporation



**STABLE
FUNDING**

**PRIVATE
STRUCTURE**

**STATE &
GLOBAL
COVERAGE**



Incentives

***Funding decisions are based on several project factors, including but not limited to: job creation, payroll figures, fixed-asset investment commitment, project location, ability to fund project costs and project return on investment.**



Ohio's Economic
Development Corporation





JobsOhio Economic Development Grant

The ED grant is a reimbursement-based grant that provides funding towards fixed asset investments made related to the project such as Land, Building, Infrastructure and Machinery and Equipment.



JobsOhio Workforce Training Grant / Talent Acquisition Services

- The Workforce Training grant is a reimbursement-based grant that provides funding towards employee development and training.
- The grant is reimbursed on the number of hours trained using the jobs created average hourly wage.
- Talent Acquisition Services is a value of services tailored to meet the individual journey gaps of the company.



JobsOhio Growth Fund Loan

The JobsOhio Growth Fund Loan (JOL) promotes economic development, business expansion, and job creation by providing funding for eligible projects in the State of Ohio. The JOL focuses on fixed-asset investment. JOL financing is contingent upon meeting all program guidelines, establishment of appropriate credit enhancement, completion of due diligence, and satisfactory review of the company's financial statements. The Borrower will be responsible for securing financing for the project related costs through loan closing and project completion.



Ohio Job Creation Tax Credit

A refundable and performance-based tax credit calculated as a percent of created payroll and applied toward the company's commercial activity tax liability.

Benefits

- **Value of the credit is 100% reimbursable**
 - The credit is first applied to the company's Commercial Activity Tax value and any amount that exceeds the tax liability is disbursed to the company.
- **The credit is uncapped and performance-based**
 - The more payroll that is created, the more value the company receives over the term of the credit. The value is not capped by job commitments



Roadwork Development (629) Funds

- Available for public roadway improvements, including engineering and design costs.
- Grants are provided to a local jurisdiction and require local participation



The Dayton Region's Continued Growth

	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	Total
Jobs* Committed	2,216	3,072	2,068	3,623	3,082	3,687	2,078	3,880	2,752	1,994	4,264	5,943	5,212	43,871
Jobs Retained	5,245	8,461	6,961	8,164	10,975	11,240	10,207	13,363	8,921	8,203	3,298	6,865	5,806	107,709
New Payroll	\$92.3M	\$123M	\$74M	\$144.5M	\$137.5M	\$158.8M	\$112.3M	\$202.8M	\$129.9M	\$117.2M	\$165.7M	\$357.6M	\$383.3M	\$2.2B
Capital Investment	\$192.6M	\$557.7M	\$365M	\$663.6M	\$586.5M	\$389.6M	\$949.7M	\$854.8M	\$738.8M	\$604.9M	\$854.7M	\$5.5B	\$1B	\$12.9B
Projects Won	31	45	35	26	34	32	37	36	43	30	63	40	39	491

Active Projects: 59

Active Leads : 61

*As of 1.9.24

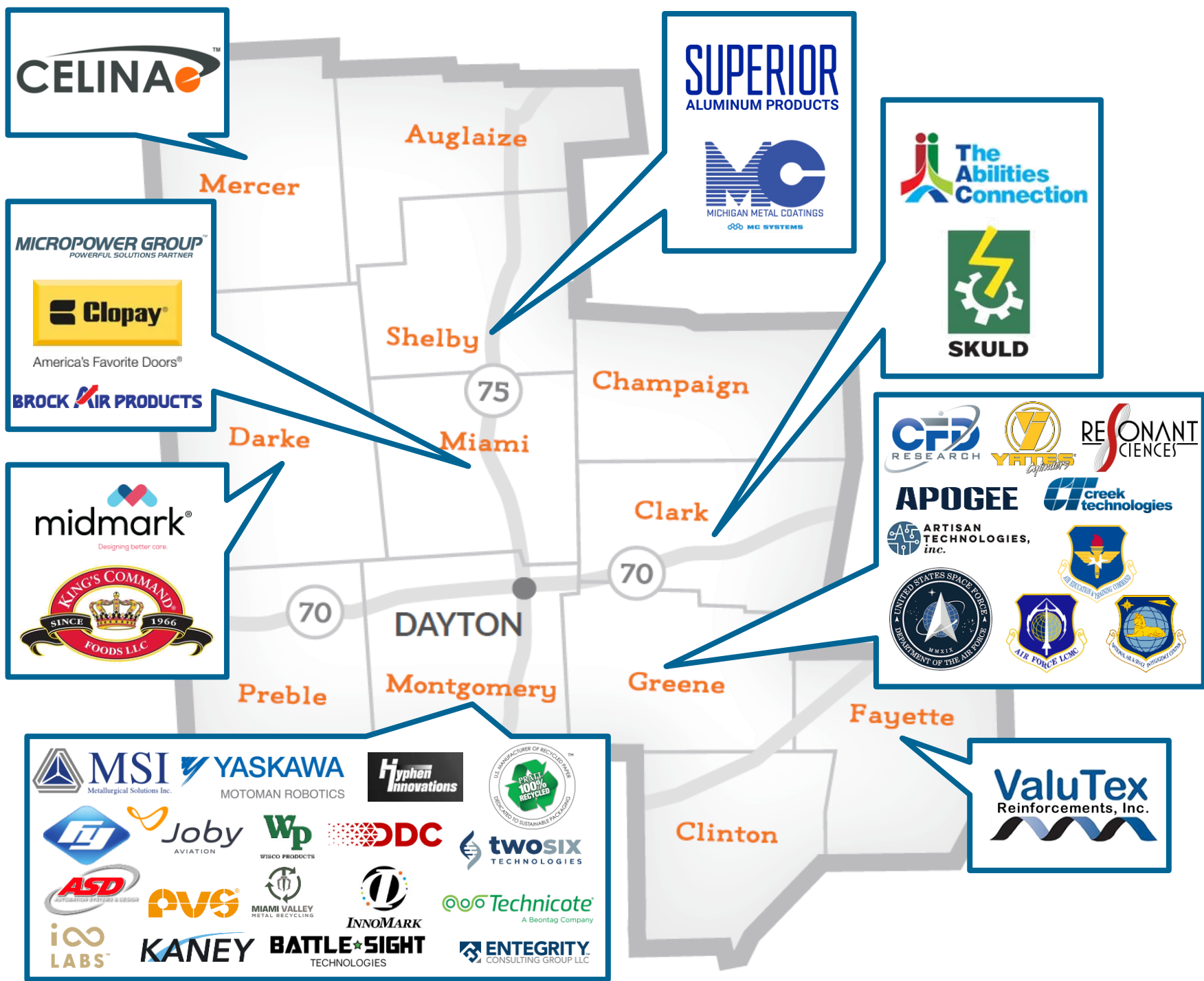
*Jobs Committed represents jobs a company commits to create. Actual job creation may be higher.

2023 Year
End

39
Projects Won

5,212
New Jobs Committed

\$1B+
Invested



Focus Areas



- Responsible for carrying out economic development initiatives to attract, grow, and retain jobs in the region's strategic industry sectors.
- Work with government leaders on issues affecting the Dayton Region.
- Protect, grow, and attract defense missions at Wright-Patterson Air Force Base, Springfield Air National Guard Base, and the Dayton VA Medical Center.

Aerospace & Defense



- Attract, retain and expand Aerospace and Defense Industries in the Dayton Region
- Grow and protect defense missions at Wright-Patterson Air Force Base, Springfield Air National Guard Base and the Department of Veterans Affairs
- Build strategic Aerospace and Defense networks to support the State of Ohio

Wright-Patterson Air Force Base



- State's Largest Single-Site Employer
- \$16B Annual Economic Activity Annually
- 35k employees "inside the fence"
- 50k employees "outside the fence"

Focus Areas



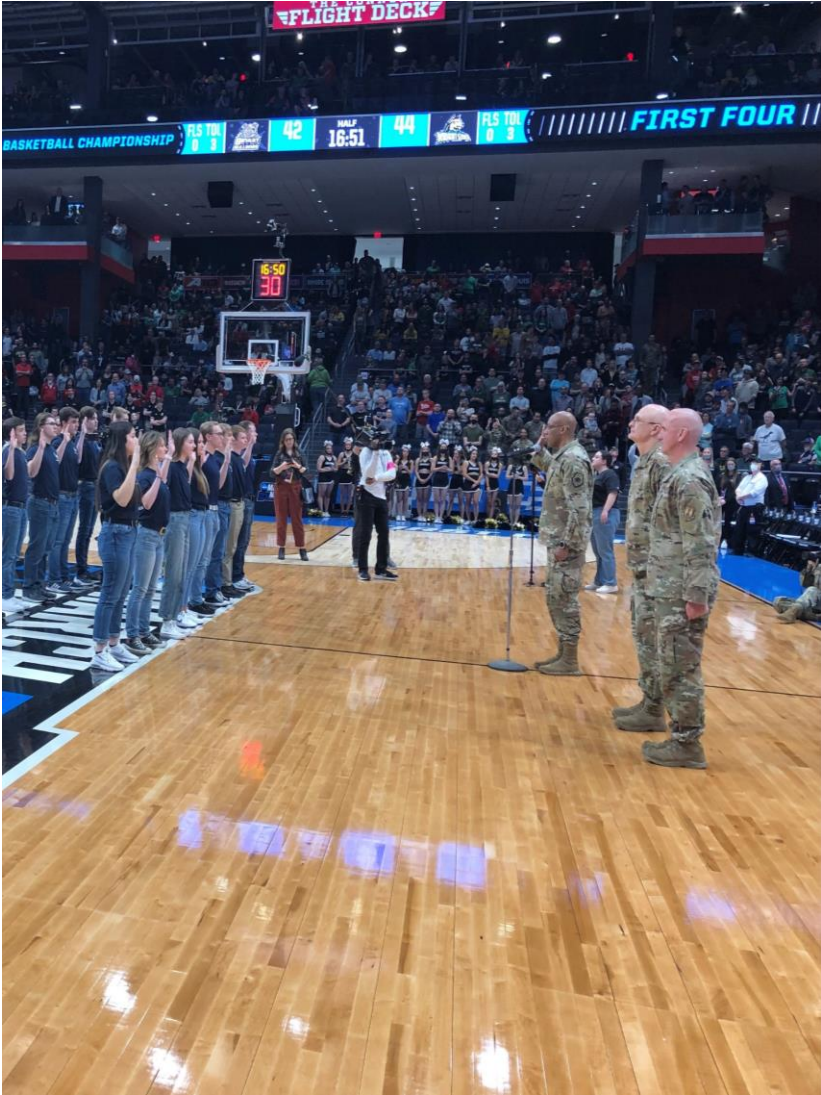
- Responsible for carrying out economic development initiatives to attract, grow, and retain jobs in the region’s strategic industry sectors.
- Work with government leaders on issues affecting the Dayton Region.
- Protect, grow, and attract defense missions at Wright-Patterson Air Force Base, Springfield Air National Guard Base, and the Dayton VA Medical Center.

Advocacy

- The Dayton Region Priority Development & Advocacy Committee (PDAC)
- The Dayton Region Community Fly-In



NCAA First Four/Big Hoopla

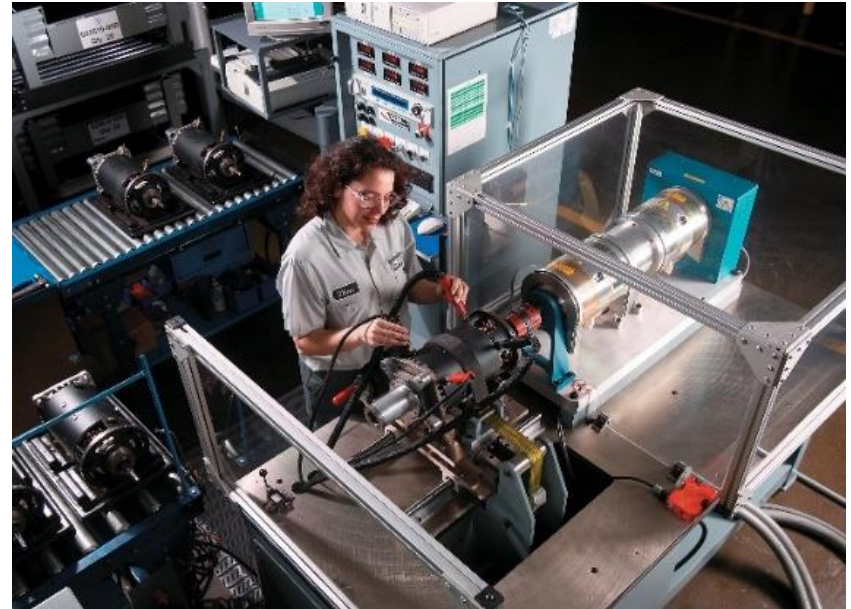


Hometown Heroes



Hometown Heroes Military Appreciation Night





ddc | dayton
development
coalition

ddc | dayton
development
coalition



Ohio's Economic
Development Corporation

Thank You

Julie Sullivan, EVP Regional Development
jsullivan@daytonregion.com

