



Agenda Item No: 4.g Meeting

Date: March 3, 2025

SAN RAFAEL CITY COUNCIL AGENDA REPORT

Department: Library & Recreation

**Prepared by: Catherine Quffa,
Library & Recreation Director**

City Manager Approval: _____

TOPIC: DOWNTOWN LIBRARY FURNITURE PURCHASE

SUBJECT: RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A PURCHASE ORDER WITH TROPE GROUP FOR THE PURCHASE OF FURNITURE FOR THE DOWNTOWN LIBRARY IN AN AMOUNT NOT TO EXCEED \$188,000, WHICH INCLUDES THE BASE BID OF \$168,870 AND \$19,130 IN CONTIGENGY

RECOMMENDATION:

Staff recommends that the City Council adopt a resolution authorizing the City Manager to execute a purchase order with Trope Group for the purchase of furniture for the Downtown Library in an amount not to exceed \$188,000, which includes a base bid of \$168,870 and \$19,130 in contingency.

BACKGROUND:

The San Rafael Downtown Public Library (“Downtown Library”) is located adjacent to City Hall and bounded by Fifth Avenue, E Street (main entrance), and Mission Avenue (1100 E. Street). In 2022, the City secured approximately \$3,000,000 in funding for infrastructure improvements at the Downtown Library. Funding includes \$2,000,000 in Building Forward and Targeted California State grants and \$1,000,000 in memorial funds donated to the City to improve library facilities. The City also allocated Measure D funding in the fiscal year (FY) 2024-25 budget for supplemental furniture, shelving, and equipment purchases to complement the renovation.

The Downtown Library Renovation Project addresses the most pressing safety and infrastructure needs, including fixing the roof, upgrading plumbing and electrical to meet code, installing a fire alarm system, accessibility improvements, repairing the heating, ventilation, and air conditioning (HVAC) system, and hazmat remediation. The project also includes minor design improvements to enhance the patron and staff experience. Construction on the project started in September 2024, and the Downtown Library is scheduled to re-open in Summer 2025.

FOR CITY CLERK ONLY

Council Meeting: _____

Disposition: _____

To enhance the infrastructure project and improve the usability of the Downtown Library, the City intends to purchase new furniture for the children’s room, teen space, Carnegie reading room, public computing area, and some staff workspaces.

ANALYSIS:

The furniture bid package was posted publicly on the Bids and Proposals page of the City website from January 28 to February 12, 2025. The RFP was also emailed to local vendors. Three vendors submitted proposals; the pricing received from the bid is included in Table 1.

Table 1: RFP Responses

Vendor Name	Bid Total
Coordinated Resources Inc., DBA CRI	\$201,169.55
Resource Design Interiors	\$173,903.87
Trope Group	\$166,869.49

The City intends to purchase from Trope Group, which provided the lowest bid for the requested furniture package. Trope Group’s proposal is included in Attachment 2. Staff is proposing an additional \$19,130 in contingency funds be added to the agreement for any additions or modifications the City may need to make as the project progresses.

FISCAL IMPACT:

The furniture purchase will be funded from Measure D (Fund 215) equipment, supplies, and materials budget. Sufficient appropriations to cover this purchase are included in the Library’s approved FY 2024-25 budget (215-51-11001-9360).

OPTIONS:

The City Council has the following options to consider on this matter:

1. Adopt the resolution.
2. Adopt the resolution with modifications.
3. Do not adopt a resolution.

RECOMMENDED ACTION:

Staff recommends that the City Council adopt a resolution authorizing the City Manager to execute a purchase order with Trope Group for the purchase of furniture for the Downtown Library in an amount not to exceed \$188,000, which includes a base bid of \$168,870 and \$19,130 in contingency.

ATTACHMENTS:

1. Resolution
2. Trope Group Bid Response

RESOLUTION NO. _____

RESOLUTION OF THE SAN RAFAEL CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXECUTE PURCHASE ORDER WITH TROPE GROUP FOR THE PURCHASE OF FURNITURE FOR THE DOWNTOWN LIBRARY IN AN AMOUNT NOT TO EXCEED \$188,000, WHICH INCLUDES THE BASE BID OF \$168,870 AND \$19,130 IN CONTIGENGY

WHEREAS, in 2022, the City secured approximately \$3,000,000 in funding for infrastructure improvements at the Downtown Library; and

WHEREAS, the Downtown Library renovation project is addressing the most pressing safety and infrastructure needs of the facility as well as making minor design improvements to enhance the patron and staff experience; and

WHEREAS, construction on the Downtown Library renovation project began in October 2024 and is expected to be completed in Summer 2025; and

WHEREAS, the City is desirous of purchasing new furniture to enhance and support the broader Downtown Library renovation project; and

WHEREAS, the City released a furniture package for competitive bid on January 28, 2025; and

WHEREAS, the City received three bids on February 12, 2025, and of the three bids, Trope Group was determined to be the lowest responsive and responsible bidder; and

WHEREAS, sufficient funding for the purchase of furniture was included in the FY 2024-25 Measure D equipment, supplies, and materials budget (215-51-11001-9360).

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of San Rafael hereby authorizes the City Manager to execute a purchase order with Trope Group for the purchase of furniture for the Downtown Library in the amount of \$188,000, which includes the base bid of \$168,870 and \$19,130 in contingency.

I, LINDSAY LARA, Clerk of the City of San Rafael, hereby certify that the foregoing Resolution was duly and regularly introduced and adopted at a regular meeting of the City Council of the City of San Rafael, held on Monday, the 3rd day of March 2025, by the following vote, to wit:

AYES: **Councilmembers:**
NOES: **Councilmembers:**
ABSENT: **Councilmembers:**

Lindsay Lara, City Clerk



2305 Circadian Way Santa Rosa CA 95407
 www.tropegroup.com main 707 546 8181
 Lic#822416 fax 707 546 1409

P R O P O S A L

DATE 02/12/25

PROPOSAL# 48164
 PROJECT# 250-82

QUOTE VALID THRU 03/14/25

CUSTOMER:

SAN RAFAEL, CITY OF

P O BOX 151560
 SAN RAFAEL CA 94915
 PH# 415.485.3058

INSTALL AT:

SAN RAFAEL, CITY OF

1100 E. ST
 SAN RAFAEL CA 94901

FAX NUMBER#	CUSTOMER P.O.#	SALESPERSON	TERMS	SHIP VIA
415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
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Pricing subject to
 change due to

* manufacturer price increases
 * and/or surcharges

SPEC C-04 NOT INCL. DUE
 TO DISCONTINUATION

6	360	Napoli - 48" Wide Banquette	1,951.41	11,708.46
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COM Customers Own Material
 ~ No Selection
 ~ No Selection
 2FO Two Fabric Option (Avg Grade Rounded up from the S
 ~ No Selection
 ~ No Selection
 ~ Laminate Plinth Base
 RB1 Recessed Base (1 side)
 ~ No Selection
 ~ No Selection

1	360	Napoli - 48" Wide Banquette	2,359.59	2,359.59
---	-----	--------------------------------	----------	----------

COM Customers Own Material
 ~ No Selection
 ~ No Selection
 2FO Two Fabric Option (Avg Grade Rounded up from the S
 ~ No Selection
 ~ No Selection

CONTINUED...



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415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
	~	Laminate Plinth Base		
	*			
	1-UNIT	1 Electrical Unit		
		305237.03.06.09Cove Rectangle (1 power outlet/2 USB), Silver		
1	360	Napoli - 48" Wide Banquette	2,511.00	2,511.00
	COM	Customers Own Material		
	~	No Selection		
	~	No Selection		
	2FO	Two Fabric Option (Avg Grade Rounded up from the S		
	~	No Selection		
	~	No Selection		
	~	Laminate Plinth Base		
	GBP	Ganging Bracket for Plinth Base		
	1-UNIT	1 Electrical Unit		
		305237.03.06.09Cove Rectangle (1 power outlet/2 USB), Silver		
3	COR3048	Corsa - Rectangle Cafe Table 30 X 48	1,084.66	3,253.98
	GRP 3	Group 3		
	3A	3MM Edge		
	EDGE	Honey Maple		
	~	Standard Stainless Steel		
	~	No Selection		
	~	No Selection		
	RAD	3" Radius Corners for 3MM Edge		
	~	No Selection		



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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
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2	COR24D	Corsa - Round Cafe Table 24" Dia.	704.48	1,408.96
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GRP 3	Group 3
3A	3MM Edge
~	Standard Stainless Steel
~	No Selection
RAD	3" Radius Corners for 3MM Edge
EDGE COLOR	Honey Maple

Hightower
 NCPA/OMNIA07-94

4	HTJX025	Jaxson - Bar Height Stool	742.98	2,971.92
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SEAT:	Ash Wood
BASE:	Navy Mood Powder Coat

1	FR	Shipping	575.00	575.00
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1	100439175	Jarvis Bamboo Standing Desk	985.00	985.00
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*	Quote S04791560
*	Bamboo 48x27 Rect. 3stage
*	Programmable Contol Switch
*	Silver
*	Power Grommet
*	Cable Manager



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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
5	100439176	Jarvis Bamboo Standing Desk	1,075.00	5,375.00
		* Quote S04791560		
		* Bamboo 60x27 Rect. 3stage		
		* Programmable Contol Switch		
		* Silver		
		* Power Grommet		
		* Cable Manager		
1	SLTC11312BC T	Lottie Chair - Child	538.68	538.68
		STAIN: Tonor Wood Finish		
		* Maple in Lime 80		
		CUTOUT: Marine Series - MAR.J Jack		
		* Cut Through		
1	SLTC11312BC T	Lottie Chair - Child	538.68	538.68
		STAIN: Tonor Wood Finish		
		* Maple in Chickory 108		
		CUTOUT: Marine Series - MAR.D Dolphin		
		* Cut Through		
1	SLTC11312BC T	Lottie Chair - Child	538.68	538.68
		STAIN: Tonor Wood Finish		
		* Maple in Dahlia 79		
		CUTOUT: Marine Series - MAR.S Starfish		
		* Cut Through		
1	SLTC11312BC T	Lottie Chair - Child	538.68	538.68
		STAIN: Tonor Wood Finish		

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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
		* CUTOUT: *		
		Maple in Mango 113 Marine Series - MAR.H Seahorse Cut Through		
2	TRV1	HDS Chair Trolley	1,213.29	2,426.58
		Frame *		
		Black Epoxy 40.6" W x 18"H x 24"D		
50	HDS 1.1	HDS 1.1 High Density Stacking Chair	290.51	14,525.50
		Seat Frame *		
		Grey Chrome 19.3"W x 31.5"H x 18.1"SH		
2	5720	Mitt - Standard Stitch and Handle 33 1/2w x 33 1/2d x 32h	2,034.29	4,068.58
		COM *		
		COM (Momentum Silica Leather/Aloe)		
1	SMS-RLK-FS	Solem Rectangular Top 1081 x 42w x 29 1/4h	2,145.00	2,145.00
		FS WGL 680 OAK TBD		
		Flat Laminate Woodgrain Laminate 680 Oak To be determined		



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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
1	SMS-BAT	Solem Base	1,501.55	1,501.55
	OAK	Oak		
	TBD	To be determined		
2		Byrne Hemisphere	162.61	325.22
	*	BE03770-2-1-Z130-MR-AC1-120		
	*	2 Power-1USB A+C		
	*	Black Finish		
	*	120" Cord		
6	SMS-CLA-FS	Solem Square Top 36l x 36w x 29 1/4h	668.79	4,012.74
	FS	Flat Laminate		
	WGL	Woodgrain Laminate		
	680	680		
	OAK	Oak		
	TBD	To be determined		
6	SMS-BAG	Solem Base	1,188.10	7,128.60
	OAK	Oak		
	TBD	To be determined		
1	FR	Shipping	2,364.55	2,364.55

TIPS CONTRACT 230301



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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
4	5469	Greyson Chair	2,464.23	9,856.92
	*	31"W X 44"H X 37"D		
	*	Graded in M + 5		
	Upholstery	Silica Leather/Driftwood/9141504		
	Legs	Maple with Dark Stain (TBD)		
3	SDT2021L	Stand Round End Table	875.06	2,625.18
	*	20"D x 21"H		
	*	Maple Top		
	Finish	Maple with Dark Stain (TBD)		
1	CUSTOM	BASED ON SDT361816C	2,312.34	2,312.34
	*	60"W x 16"H x 36"D		
	*	Custom Corian Top & Custom Size		
	Top	CORIAN / Deep Night Sky		
	Base	Maple with Dark Stain (TBD)		
1	FR	Shipping	2,294.60	2,294.60
		Omnia Contract #		
		OT0040131		
	*	Region #4 # R221003		
1	MPCSO45SM	MyPlace 45 Degree Curved Shelving, Outside-Facing, 32" H, Starter, 12 D x 51-1/2" W, Maple	1,583.79	1,583.79

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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
	/MMA	Kensington Maple on Maple		
3	MPCSO45AM	MyPlace 45 Degree Curved Shelving, Outside-Facing, 32" H, Adder, 12 D x 50-1/2" W, Maple	1,300.34	3,901.02
	/MMA	Kensington Maple on Maple		
4	MPCI45/CGL/FC	MyPlace Inside Back 45 Curve, Concealed Glide, Contrast	1,157.07	4,628.28
	I	Fabric Grade I		
	/NFR	Compliance to TB 117-2013		
	I	Fabric Grade I		
	NFR	Compliance to TB 117-2013		
	I	Fabric Grade I		
	NFR	Compliance to TB 117-2013		
	I	Fabric Grade I		
	/NP	No power		
	/NMB	No Moisture Barrier		
1	RUW20E	Ruckus, Single Post Pneumatic Adjustable Lectern on Casters	586.03	586.03
	/NB	No book storage		
	/CCC	Carpet casters		
	Standard	KI laminates		
	/LBW	BRIGHTON WALNUT #7922-38		
	/EPW	Pinnacle Walnut edge		

CONTINUED...



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415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
	/WG	Warm Grey		
1	C9SCC27F	C9 SNAP ON CABLE CHANNEL, FOR HEIGHT ADJUSTABLE TABLE WITH GLIDES	74.42	74.42
	STG	POWDER FINISH: Stone		
1	S25-0190--2 448	C9 RECTANGULAR DESK, FOUR LEG, HEIGHT ADJUSTABLE BASE - 27"-46"H, 24"D X 48"W	1,676.74	1,676.74
	NP	No Utility Power		
	CTL	Cable Tray on Left		
	C9SWITCH	C9 Standard Switch		
	G	With Grommet (60mm)		
	~6	Special		
	NSCR	Watson-Supplied / Special Order		
	*	NSCR-25-0779		
	*	Pionite Honey Maple WM951-SD		
	STG	POWDER FINISH: Stone		
1	ZSCREDC2060 26-M	ZO STORAGE CREDENZA, DOOR, 20"D X 60"W X 26"H, WITH ZO BASE	1,337.21	1,337.21
	V	A/V CUTOOUT		
	FQ	CASE FINISH: Fashion Grey		
	E	Special		
	NSCR	Watson-Supplied / Special Order		
	*	NSCR-25-0779 Pionite Honey Maple		

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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
-----	---------	-------------	-----------	-------------

1	C9SCC27F	LOCK A WA FACTORY INSTALLED LOCKCORE ALTO PULL - SILVER POWDER FINISH: Silver	74.42	74.42
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1	S25-0058--3 648	STG C9 RECTANGULAR DESK, FOUR LEG, HEIGHT ADJUSTABLE TABLE WITH GLIDES POWDER FINISH: Stone	1,813.95	1,813.95
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1	S25-0191-36 29	NP CTL C9SWITCH G ~6 NSCR * * Edge Type Edge Finish STG No Utility Power Cable Tray on Left C9 Standard Switch With Grommet (60mm) Special Watson-Supplied / Special Order NSCR-25-0779 Pionite Honey Maple WM951-SD C9 90 Trim NSCR25-0780 Pionite Honey Maple Edge Banding POWDER FINISH: Stone	883.72	883.72
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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
	G C-N ~6 NSCR * STG	Glides CENTER: NO POWER Special Watson-Supplied / Special Order NSCR25-0779 Pionite Honey Maple WM951-SD POWDER FINISH: Stone		
6	C9NALS1948	EDISON RAIL FABRIC SCREEN, LANDSCAPE, 19"H X 48"W - 46" SYSTEM HEIGHT	437.21	2,623.26
	~S 7K STG	FABRIC TYPE: Sprite (GOM) FABRIC: Khaki (2671-030) POWDER FINISH: Stone		
1	C9R4D2448	C9 RECTANGULAR DESK, FOUR LEG, HEIGHT ADJUSTABLE BASE - 27"-46"H, 24"D X 48"W	1,674.42	1,674.42
	NP CTL C9SWITCH N ~6 NSCR * Edge Type Edge Finish STG	No Utility Power Cable Tray on Left C9 Standard Switch No Grommet Special Watson-Supplied / Special Order NSCR25-0779 Pionite Honey Maple WM951-SD 90 Edge Clear Stain POWDER FINISH: Stone		



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QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
2	SWJDEL	EDISON JUNIOR END LEG	162.79	325.58
	SEC	Standard End Cap		
	STG	POWDER FINISH: Stone		
4	SWJDTBA0448	EDISON JUNIOR DUAL SIDED BENDABLE ADDER, TWO DUPLEX/USER, 04"D X 48"W	800.00	3,200.00
	S	Single Circuit Power		
	YJ	With Jumper		
	STL	Steel		
	STG	POWDER FINISH: Stone		
2	SWJDTS0448	EDISON JUNIOR DUAL SIDED STARTER, TWO DUPLEX/USER, 04"D X 48"W	730.23	1,460.46
	S	Single Circuit Power		
	SGL	INFEED TYPE: Single Circuit 73"		
	SEC	Standard End Cap		
	STL	Steel		
	STG	POWDER FINISH: Stone		
11	SWNARMD2448 B	EDISON RAIL, RISER MOUNTED DESK, RECTANGLE, 24"D X 48"W	553.49	6,088.39
	N	No Grommet		
	~6	Special		
	NSCR	Watson-Supplied / Special Order		
	SD	BASE TYPE: Edison Desk, Fixed Height 29.5"		
	*	NSCR25-0779 Pionite Honey Maple WM951-SD		
	Edge Type	90 Edge		

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 SAN RAFAEL CA 94915
 PH# 415.485.3058

INSTALL AT:

SAN RAFAEL, CITY OF

1100 E. ST
 SAN RAFAEL CA 94901

FAX NUMBER#	CUSTOMER P.O.#	SALESPERSON	TERMS	SHIP VIA
415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
	Edge Finish STG	Clear Stain POWDER FINISH: Stone		
1	C9R4D3072	C9 RECTANGULAR DESK, FOUR LEG, HEIGHT ADJUSTABLE BASE - 27"-46"H, 30"D X 72"W	1,723.26	1,723.26
	NP CTL C9SWITCH G ~6 NSCR * EDGE TYPE EDGE FINISH STG	No Utility Power Cable Tray on Left C9 Standard Switch With Grommet (60mm) Special Watson-Supplied / Special Order NSCR25-0781 Wilsonart Walnut Heights 7965K-12 C90 90 TRIM Walnut Heights POWDER FINISH: Stone		
1	C9SCC27F	C9 SNAP ON CABLE CHANNEL, FOR HEIGHT ADJUSTABLE TABLE WITH GLIDES	74.42	74.42
	STG	POWDER FINISH: Stone		
1	C9SCC27F	C9 SNAP ON CABLE CHANNEL, FOR HEIGHT ADJUSTABLE TABLE WITH GLIDES	74.42	74.42
	STG	POWDER FINISH: Stone		



2305 Circadian Way Santa Rosa CA 95407
 www.tropegroup.com main 707 546 8181
 Lic#822416 fax 707 546 1409

P R O P O S A L

DATE 02/12/25

PROPOSAL# 48164
 PROJECT# 250-82

QUOTE VALID THRU 03/14/25

CUSTOMER:

SAN RAFAEL, CITY OF

P O BOX 151560
 SAN RAFAEL CA 94915
 PH# 415.485.3058

INSTALL AT:

SAN RAFAEL, CITY OF

1100 E. ST
 SAN RAFAEL CA 94901

FAX NUMBER#	CUSTOMER P.O.#	SALESPERSON	TERMS	SHIP VIA
415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
1	S24-1162-30 42	MODIFIED C9R4D C9 RECTANGULAR DESK, FOUR LEG, HEIGHT ADJUSTABLE BASE - 27"-46"H, 30"D X 42"W	1,665.12	1,665.12
	NP	No Utility Power		
	CTL	Cable Tray on Left		
	C9SWITCH	C9 Standard Switch		
	G	With Grommet (60mm)		
	~6	Special		
	*	NSCR25-0781 Wilsonart Walnut Heights 7965K-12		
	*	C90 90 TRIM		
	*	Walnut Heights		
	STG	POWDER FINISH: Stone		
1	MCMREC3660- 42	MIRO MOBILE MEETING TABLE, 36"D X 60"W X 42"H WITH INDUSTRIAL CASTERS	1,986.05	1,986.05
	N	CENTER POWER: None		
	~1	Standard Laminates		
	WM	SURFACE FINISH 1: White Markerboard (1573-9-136)		
	M	EDGE TYPE: Miro Edge		
	ZE	EDGE FINISH: Clear Stain		
	ZE	POWDER FINISH: Clearcoat		

Pricing Per Herman
 Miller and OMNIA
 Partners Contract

* Contract: 2020000622
 * Discounting Schedule: UNR482, Tier 1



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415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
4	Y1150.MTLTC 6024R	+Ambit Ht Adj Table Screen, Thin Profile Fabric,Motia,lf hand return,mounted on top of wk surf (for benching applications),privacy (46" high),60" w,2	450.00	1,800.00
	1HA	+medley-Pr Cat 2		
	23	+medley pewter		
	G1	+graphite (CP)		
	613	+silver (CP)		
	NN	+none		
11	Y1150.MTRTC 6024R	+Ambit Ht Adj Table Screen, Thin Profile Fabric,Motia,rt hand return,mounted on top of wk surf (for benching applications),privacy (46" high),60" w,2	450.00	4,950.00
	1HA	+medley-Pr Cat 2		
	23	+medley pewter		
	G1	+graphite (CP)		
	613	+silver (CP)		
	NN	+none		
5	AER1B22DW	+Work Chair,New Aeron,B Size,Std-Hgt Range Adj,Tlt Lim,Fully Adj Arms,Non-Uphst Armpads	1,099.00	5,495.00
	ALP	+adjustable posturefit SL		

CONTINUED...



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415.485.3100		NICK HARRIS	NET 10	TGI

QTY	PRODUCT	DESCRIPTION	SELL EACH	SELL EXTEND
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BK		+black		
BLX		+onyx ultra matte		
BK		+black		
BB		+2 1/2" hard caster, black yoke, carpet only		
BK		+black		
231		+8Z Pellicle-Pr Cat 1		
05		+8Z Pellicle black		

1	RDI	Receive, Deliver and Install	14,150.00	14,150.00
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* PREVAILING WAGE per DIR Regs
 * Install Mon - Fri, Reg Hours, 8AM - 4PM
 * Assumes specified items fit in elevator
 * (No Stair Carry)
 * Items in warehouse may incurr storage if
 * not installed within 30 days of agreed upon
 * install date.

DISCOUNT PRICING REFLECTS PAYMENT VIA CHECK (NOT CREDIT CARD) .
 PROPOSAL IS SUBJECT TO ATTACHED TERMS AND CONDITIONS.

DEPOSIT REQUIRED	83,435.00	TOTAL PRODUCT	138,590.95
		DELIV/INSTALL	14,150.00
		TAX	14,128.54

ACCEPTED BY _____

DATE ACCEPTED _____

TOTAL 166,869.49