



Fiscal Year 2021-2022 First Quarter Budget Update

City Council Meeting
December 21, 2021



AGENDA

- ◆ **General Fund Performance**
- ◆ **First Quarter General Fund Revenues**
- ◆ **First Quarter General Fund Expenditures**
- ◆ **Vacancy Report as of September 30, 2021**

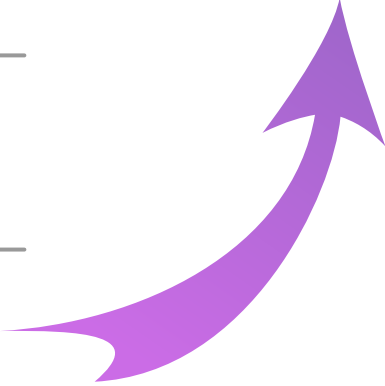


General Fund Performance

- ◆ **FY20-21 Sales Tax and Business Tax performed better than anticipated**
- ◆ **FY20-21 Expenditure Savings during the Pandemic**
 - Parks and Libraries were not at full service
 - Staff vacancies remained vacant
 - Pandemic priorities funded by CARES supplanted regular operations
 - Departments were more careful and controlled spending during pandemic uncertainty
- ◆ **The updated Sales Tax estimate for FY21-22 means the City does not need to use General Fund balance for the FY21-22 operating budget**
- ◆ **Final Result: The FY 21-22 budget is balanced, and the General Fund has \$42 million available for one-time spending**

General Fund One-Time Availability

FY 2020-21	General Fund	FY 2021-22	General Fund
Carryforward to FY 2021-22	4,042,487	Available for One-Time Spending	\$42,289,528
Operating Reserve 18%	63,083,968	One-Time Proposed Appropriations	(24,655,000)
Available for One-Time Spending	42,289,528	Net Increase to Operating Reserve	(1,270,388)
Total Fund Balance 6/30/2021	\$109,415,983	Total Est. Available One-Time Funding	\$16,364,140



1st Quarter General Fund Revenues

Revenue Source	FY 21-22 Adopted Budget	FY 21-22 1st Quarter Actuals	% Received	Revenue 3-Year Average
Sales Tax	\$ 53,650,000	\$ 4,976,064	9.3%	Quarter 1 8%
Sales Tax (Measure X)	65,000,000	6,788,501	10.4%	Quarter 2 24%
Property Tax/ Property Tax In-Lieu of VLF/ SA Residual	88,874,500	676,230	0.8%	Quarter 3 28%
Hotel Visitor's Tax	5,000,000	1,467,700	29.4%	Quarter 4 40%
Business License	12,200,000	1,430,783	11.7%	
Utility User's Tax	23,650,000	4,395,892	18.6%	
Cannabis Tax*	20,875,000	3,660,967	17.5%	
Subtotal Top GF Revenues	\$ 269,249,500	\$ 23,396,137	8.7%	
Other General Fund Revenues	71,694,700	13,375,214	18.7%	
Total Revenues	\$ 340,944,200	\$ 36,771,351	10.8%	

*Includes Medical, Adult-Use Retail, Cultivation, Distribution, Manufacturing and Testing

1st Quarter Other Key General Fund Revenues

Revenue Source	FY 21-22 Adopted Budget	FY 21-22 1st Quarter Actuals	% Received
Jail Revenue	\$ 15,910,920	\$ 241,235	1.5%
Permits	3,285,400	1,129,351	34.4%
Plan Checks	2,590,100	2,678,708	103.4%
Parking Fines	4,900,000	1,022,210	20.9%
Paramedic Services Charge	6,375,000	1,584,113	24.8%
Other Key Revenues	\$ 33,061,420	\$ 6,655,617	20.1%

Sales Tax

FY 2020-21

Bradley Burns

Measure X

Amended Budget

\$49,198,300

\$61,432,700

Actuals

54,999,505

75,094,336

Positive Variance

\$5,801,205

\$13,661,636

FY 2021-22

Bradley Burns

Measure X

Adopted Budget

\$53,650,000

\$65,000,000

Updated Estimate

57,600,000

77,250,000

Increase

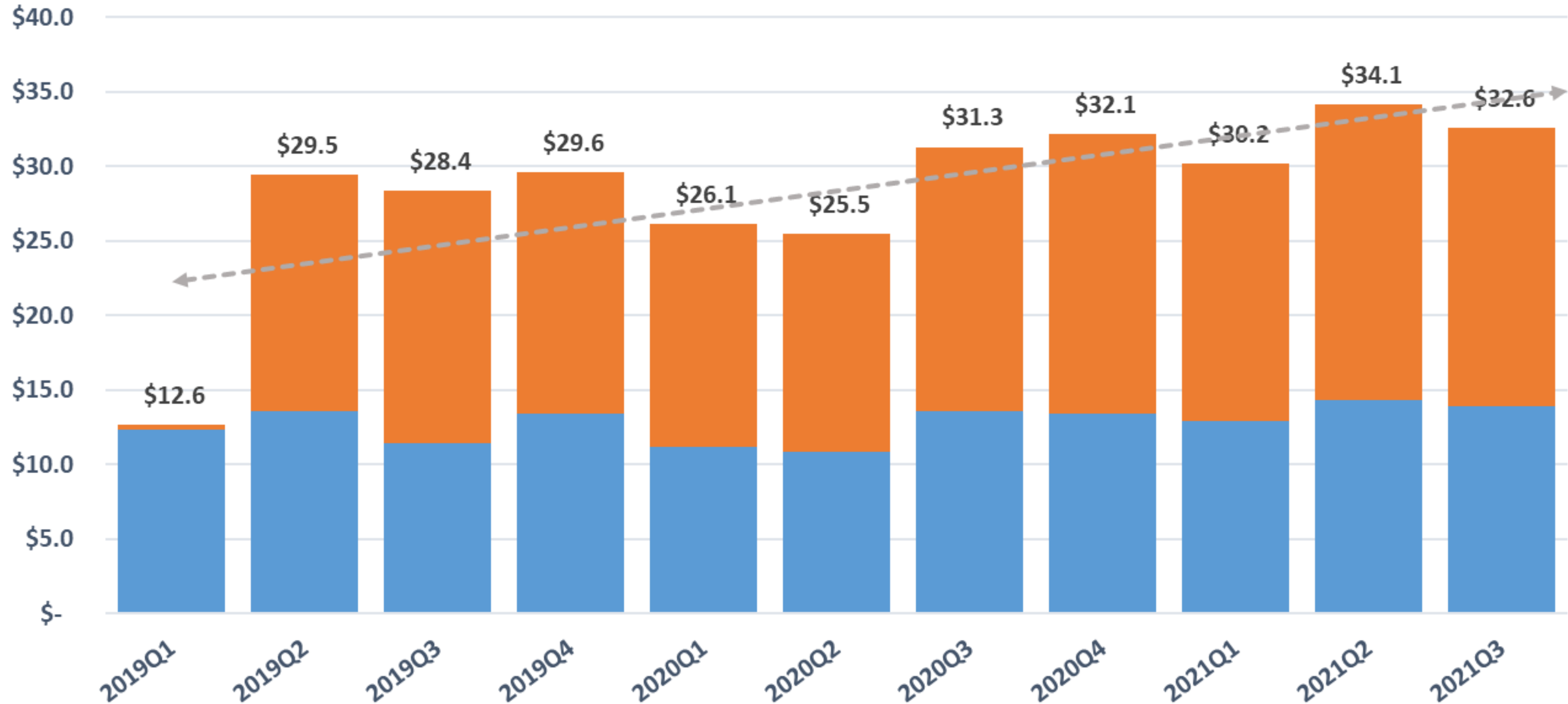
\$3,950,000

\$12,250,000

Quarterly Sales Tax Revenue

(in Millions)

Bradley-Burns Measure X Trendline



1st Quarter General Fund Expenditures

Department	FY 21-22 Adopted Budget	FY 21-22 1st Quarter	% Expended
City Manager	2,774,200	555,222	20.0%
City Council	569,280	107,740	18.9%
Non-Departmental	49,206,780	8,222,586	16.7%
Transfers to Projects and Debt Service	24,173,510	5,101,901	21.1%
Clerk of the Council	1,470,790	296,272	20.1%
City Attorney's Office	2,955,140	628,003	21.3%
Human Resources	3,455,190	820,179	23.7%
Finance & Management Services	10,416,490	2,078,650	20.0%
Library	5,864,340	1,223,188	20.9%
Bowers Museum	1,474,030	364,157	24.7%
Parks and Recreation Services Agency	23,289,740	4,618,057	19.8%
Police Department	141,082,500	33,368,870	23.7%
Fire Department*	51,618,690	16,558,701	32.1%
Planning & Building Agency	15,535,280	2,710,431	17.4%
Public Works Agency	15,711,070	2,881,665	18.3%
Community Development	3,898,130	491,905	12.6%
TOTAL GENERAL FUND	\$ 353,495,160	\$ 80,027,526	22.6%

Expenditures 3-Year Average
Quarter 1 23%
Quarter 2 25%
Quarter 3 26%
Quarter 4 27%

*Includes one month advanced payment

Vacancy Report as of September 30

Department	FY 21-22 Funded Positions	GF Vacancies	Non-GF Vacancies	Total Vacancies	Hiring Freeze Vacancies	Total Funded Vacancies
City Manager's Office	12	3	1	4	0	4
City Attorney's Office	15	2	0	2	2	0
Clerk of the Council	6	0	0	0	0	0
Community Development	51	1	6	7	0	7
Finance & Management Services	64	3	0	3	1	2
Information Technology	24	0	7	7	0	7
Human Resources	29	6	2	8	0	8
Planning & Building	80	13	3	16	5	11
Police Department	628	44	0	44	10	34
Parks, Recreation, & Community Services	79	14	2	16	8	8
Library	26	4	0	4	0	4
Public Works Agency	249	7	36	43	4	39
Total	1263	97	57	154	30	124