# Solano Local Agency Formation Commission 

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## Staff Report

DATE: $\quad$ March 8, 2021
TO: Local Agency Formation Commission
FROM: Michelle McIntyre
SUBJECT: Mid-Year Budget Status

## DISCUSSION:

The fiscal year (FY) 2020/21 mid-year (MY) budget status provides an overview of LAFCO's expenses and revenues through December 31, 2020. The Commission adopted a $\$ 807,232$ FY 2020/21 operating budget on June 8, 2020. After rolling over an encumbrance of $\$ 28,347$ for the fire district special study, the FY 2020/21 adjusted budget is $\$ 835,579$.

This report includes a mid-year review of the financial activities and the presentation of a spreadsheet (Attachment 1) showing: adopted budget; adjusted budget; line item budgeted expenditures and receipts; mid-year results, and; year-end estimates.

## Adopted Budget:

The \$807,232 FY 2020/21 adopted budget includes:

| Adopted Budget |  |  |
| :--- | ---: | :---: |
| Salaries and Employee Benefits | $\$ 476,033$ | $58.97 \%$ |
| Services and Supplies | $\$ 309,966$ | $38.40 \%$ |
| 20\% Reserve Requirement Adjustment | $\$ 21,233$ | $2.63 \%$ |
| Total Expenses | $\$ 807,232$ | $\mathbf{1 0 0 \%}$ |


| Licenses \& Permits, Other | $\$ 10,000$ | $1.24 \%$ |
| :--- | ---: | :---: |
| Interest Income | $\$ 3,000$ | $0.37 \%$ |
| Other Governmental Agencies | $\$ 711,738$ | $88.17 \%$ |
| Fund Balance | $\$ 82,494$ | $10.22 \%$ |
| Total Revenue | $\$ 807,232$ | $\mathbf{1 0 0 \%}$ |

Commissioners
Nancy Shopay, Chair • Ron Rowlett, Vice-Chair • Harry Price •Jim Spering •John Vasquez
Alternate Commissioners
Ron Kott • Mitch Mashburn • Shawn Smith

## Staff

Rich Seithel, Executive Officer • Michelle McIntyre, Sr. Analyst •Jeffrey Lum, Analyst II • P. Scott Browne, Legal Counsel

## Adjusted Budget:

A budget adjustment of $\$ 28,347$ (sub-object \#0002245) was required because of the fire districts special study. The Commission entered into a contract in FY 2019/20, and work continues to the current fiscal year. The contract was budgeted in FY 2019/20 and rolled over into the current FY. (From a revenue perspective, FY 2019/20 funds budgeted for the expenditure was not expended in FY 2019/20 and rolled over to cover this expenditure in the current FY.)

## Mid-Year Analysis ${ }^{1}$ :

At Mid-Year, expenses total \$346,708 (41.49\%) and revenues total \$824,158 (98.61\%) of the adjusted budget. ${ }^{1}$

| Mid-Year | Adjusted | MY Actual | \% |
| :--- | ---: | ---: | :---: |
| Salaries and Employee Benefits | $\$ 476,033$ | $\$ 216,406$ | $45.46 \%$ |
| Services and Supplies | $\$ 338,313$ | $\$ 108,836$ | $32.17 \%$ |
| 20\% Reserve Requirement Adjustment | $\$ 21,233$ | $\$ 21,233$ | $100 \%$ |
| Other Charges | $\$ 0$ | $\$ 232$ | - |
| Total Expenses | $\$ 835,579$ | $\$ 346,708$ | $\mathbf{4 1 . 4 9 \%}$ |


| Licenses \& Permits, Other - | $\$ 10,000$ | $\$ 0$ | - |
| :--- | ---: | ---: | :---: |
| Interest Income | $\$ 3,000$ | $\$ 1,422$ | $47.40 \%$ |
| Other Governmental Agencies | $\$ 711,738$ | $\$ 711,739$ | $100.0 \%$ |
| Fund Balance appropriation + roll over | $\$ 110,841$ | $\$ 110,841$ | $100.0 \%$ |
| Total Revenue | $\$ 835,579$ | $\$ 824,002$ | $\mathbf{9 8 . 6 1 \%}$ |

A mid-year budget breakdown by line item is attached (Attachment A). You may note on Attachment A that a few line items vary notably from the mid-year (50\%) mark. Following is a discussion of items that reflect a notable variance from $50 \%$ and have a significant dollar amount budgeted:

1. Salaries and Benefits (1000 series):

At mid-year, salaries and benefits are at $\$ 216,406$, which is $45.46 \%$ of the salaries and benefits adjusted budget. The mid-year salaries and benefits items are less than 50\% for the following reasons:

- Health Insurance (\#0001230) - The budget anticipated the Executive Officer would utilize the health insurance benefit, but he has declined. The budget anticipated a new employee would use the family rate but is using the employee only rate. Thus, the total for health insurance for the agency is only at $26.5 \%$ of

[^0]the anticipated cost.

- Compensation Insurance - (\#0001240) Compensation insurance is billed annually in May. (The $\$ 208$ is a refund from prior year due to a decrease in salary expense in FY 2019-20 as a result of the Senior Analyst's medical leave.)

2. Services and Supplies (2000 series):

Overall, at mid-year, the Services and Supplies account (2000 series) is at $32 \%$ of the Adjusted Budget. The lower expenses can be attributed to:

Travel Expenses - Due to COVID19, the CALAFCO conference and workshop were cancelled.

Municipal Service Review - The Commission's workplan anticipated the need for a water municipal review, but staff anticipate that work on this project will commence the third quarter of the fiscal year.

Revenue (9000):
At mid-year, there were no revenues realized from project applications, however; as of the end of February 2021, revenue from project applications totaled \$49,000. These were a result of several reorganization and changes of organization applications that were approved by the Commission at the end of the 2020 calendar year, but not administratively closed until beginning of 2021.

## Year-End Estimates:

The Commission's FY 2020/21 Budget continues to be financially sound. Each category is projected to be within their budgeted amounts at year-end. As calculated in Attachment A, staff forecasts year-end expenditures of $94 \%$ of the adjusted budget and revenues of $101 \%$.

|  | Adjusted | MY Actual | YE Est | \% of Adj |
| :--- | ---: | ---: | ---: | :---: |
| Salaries and Employee Benefits | $\$ 476,033$ | $\$ 216,406$ | $\$ 449,534$ | 94\% |
| Services and Supplies | $\$ 338,313$ | $\$ 108,836$ | $\$ 315,162$ | $93 \%$ |
| 20\% Reserve Adjustment | $\$ 21,233$ | $\$ 21,233$ | $\$ 21,233$ | $100 \%$ |
| Other Charges | $\$ 0$ | $\$ 232$ | $\$ 232$ | - |
| Total Expenses | $\$ 835,579$ | $\mathbf{\$ 3 4 6 , 7 0 8}$ | $\mathbf{\$ 7 8 6 , 1 6 1}$ | $\mathbf{9 4 \%}$ |


| Licenses \& Permits, Other - | $\$ 10,000$ | $\$ 0$ | $\$ 49,000$ | $490 \%$ |
| :--- | ---: | ---: | ---: | :---: |
| Interest Income | $\$ 3,000$ | $\$ 1,578$ | $\$ 3,000$ | $100 \%$ |
| Other Governmental Agencies | $\$ 711,738$ | $\$ 711,739$ | $\$ 711,739$ | $100 \%$ |
| Fund Balance appropriation + roll <br> over | $\$ 110,841$ | $\$ 110,841$ | $\$ 110,841$ | $100 \%$ |
| Total Revenue | $\$ 835,579$ | $\$ 824,158$ | $\mathbf{\$ 8 7 4 , 5 8 0}$ | $\mathbf{1 0 5 \%}$ |

[^1]
## RECOMMENDATION:

Staff recommends the Commission receive the FY 2020/21 Mid-Year Budget Status update.

Attachment:
A - Fiscal Year 2020-21 Mid-Year Budget Worksheet

Agenda Item 8C Attachment A

|  |  | Description | FY 19/20 Actuals | $\begin{array}{\|c\|} \hline \text { FY } 20 / 21 \text { Working } \\ \text { Budget (WB) } \\ \hline \end{array}$ | Adjustment <br> (A) | WB + A (WBA) | $\begin{array}{\|c\|} \hline \text { FY 20/21 Mid- } \\ \text { Year (MY)* } \\ \hline \end{array}$ | WBA-MY | $\begin{array}{\|c\|} \hline \text { (MY/WB } \\ \mathrm{A}) \end{array}$ | YE Est. | YE Est -WBA | YE as \% of WBA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1000 | SALARIES AND EMPLOYEE BENEFITS |  |  |  |  |  |  |  |  |  |  |
|  | 0001110 | SALARY/WAGES REGULAR | \$243,645 | \$351,758 |  | \$351,758 | \$160,563 | \$191,195 | 46\% | \$341,117 | -\$10,641 | 97\% |
|  | 0001121 | SALARY/WAGES-EXTRA HELP | \$24,435 | \$0 |  | \$0 | \$4,668 | -\$4,668 | \#DIV/0! | \$4,668 | \$4,668 | \#DIV/0! |
|  | 0001210 | RETIREMENT-EMPLOYER | \$22,967 | \$38,408 |  | \$38,408 | \$20,839 | \$17,569 | 54\% | \$38,408 | \$0 | 100\% |
|  | 0001212 | DEFERRED COMP-COUNTY MATCH | \$262 | \$390 |  | \$390 | \$173 | \$217 | 44\% | \$390 | \$0 | 100\% |
|  | 0001220 | FICA-EMPLOYER | \$5,760 | \$5,090 |  | \$5,090 | \$2,890 | \$2,200 | 57\% | \$5,781 | \$691 | 114\% |
|  | 0001230 | HEALTH INS-EMPLOYER | \$17,803 | \$49,884 |  | \$49,884 | \$13,201 | \$36,683 | 26\% | \$28,667 | -\$21,217 | 57\% |
|  | 0001231 | VISION CARE INSURANCE | \$321 | \$720 |  | \$720 | \$143 | \$577 | 20\% | \$720 | \$0 | 100\% |
|  | 0001240 | COMPENSATION INSURANCE | \$3,057 | \$1,556 |  | \$1,556 | -\$208 | \$1,764 | -13\% | \$1,556 | \$0 | 100\% |
|  | 0001241 | LT DISABILITY INSURANCE ER | \$1,385 | \$1,702 |  | \$1,702 | \$618 | \$1,084 | 36\% | \$1,702 | \$0 | 100\% |
|  | 0001250 | UNEMPLOYMENT INSURANCE | \$1,484 | \$1,302 |  | \$1,302 | \$350 | \$952 | 27\% | \$1,302 | \$0 | 100\% |
|  | 0001260 | DENTAL INS-EMPLOYER | \$1,380 | \$2,869 |  | \$2,869 | \$968 | \$1,901 | 34\% | \$2,869 | \$0 | 100\% |
|  | 0001270 | ACCRUED LEAVE CTO PAYOFF | \$5,970 | \$19,828 |  | \$19,828 | \$11,384 | \$8,444 | 57\% | \$19,828 | \$0 | 100\% |
|  | 0001290 | LIFE INSURANCE-EMPLOYER | \$1,830 | \$2,526 |  | \$2,526 | \$817 | \$1,709 | 32\% | \$2,526 | \$0 | 100\% |
|  | TOTAL | SALARIES AND EMPLOYEE BENEFITS | \$330,299 | \$476,033 | \$0 | \$476,033 | \$216,406 | \$259,627 | 45\% | \$449,534 | -\$26,499 | 94\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2000 | SERVICES AND SUPPLIES |  |  |  |  |  |  |  |  |  |  |
|  | 0002021 | COMMUNICATION-TELEPHONE SYSTEM | \$557 | \$748 |  | \$748 | \$255 | -\$493 | 34\% | \$748 | \$0 | 100\% |
|  | 0002025 | CELLULAR COMMUNICATION SERVICE | \$0 | \$0 |  | \$0 | \$308 | \$308 | \#DIV/0! | \$616 | \$616 | \#DIV/0! |
|  | 0002026 | CELL PHONE ALLOWANCE | \$1,551 | \$1,680 |  | \$1,680 | \$470 | -\$1,210 | 28\% | \$1,680 | \$0 | 100\% |
|  | 0002028 | TELEPHONE SERVICES | \$3,128 | \$3,336 |  | \$3,336 | \$1,603 | -\$1,733 | 48\% | \$3,336 | \$0 | 100\% |
|  | 0002051 | LIABILITY INSURANCE | \$11,980 | \$6,902 |  | \$6,902 | \$0 | -\$6,902 | 0\% | \$6,902 | \$0 | 100\% |
|  | 0002140 | MAINTENANCE-BLDGS \& IMPROVE | \$0 | \$400 |  | \$400 | \$0 | -\$400 | 0\% | \$400 | \$0 | 100\% |
|  | 0002170 | MEMBERSHIPS | \$5,822 | \$9,306 |  | \$9,306 | \$8,745 | -\$561 | 94\% | \$9,306 | \$0 | 100\% |
|  | 0002180 | BOOKS \& SUBSCRIPTIONS | \$0 | \$400 |  | \$400 | \$0 | -\$400 | 0\% | \$400 | \$0 | 100\% |
|  | 0002200 | OFFICE EXPENSE | \$3,494 | \$3,000 |  | \$3,000 | \$1,629 | -\$1,371 | 54\% | \$3,000 | \$0 | 100\% |
|  | 0002202 | CONT ASSETS COMPUTER RELATED | \$2,849 | \$0 |  | \$0 | \$5,865 | \$5,865 | \#DIV/0! | \$5,865 | \$5,865 | \#DIV/0! |
|  | 0002204 | COMPUTER RELATED ITEMS: $<\$ 500$ | \$0 | \$0 |  | \$0 | \$168 | \$168 | \#DIV/0! | \$168 | \$168 | \#DIV/0! |
|  | 0002205 | POSTAGE | \$301 | \$500 |  | \$500 | \$455 | -\$45 | 91\% | \$911 | \$411 | 182\% |
|  | 0002207 | ERGONOMIC UNDER \$1500 | \$1,625 | \$0 |  | \$0 | \$0 | \$0 | \#DIV/0! | \$0 | \$0 | \#DIV/0! |
|  | 0002235 | ACCOUNTING \& FINANCIAL SERVICE | \$10,528 | \$24,918 |  | \$24,918 | \$16,373 | -\$8,545 | 66\% | \$24,918 | \$0 | 100\% |
|  | 0002239 | LEGAL SERVICE | \$12 | \$0 |  | \$0 | \$0 | \$0 | \#DIV/0! | \$0 | \$0 | \#DIV/0! |
|  | 0002245 | CONTRACTED SERVICES | \$149,296 | \$120,000 | \$28,347 | \$148,347 | \$31,409 | -\$116,938 | 21\% | \$148,347 | \$0 | 100\% |
|  | 0002250 | OTHER PROFESSIONAL SERVICES | \$30,017 | \$58,296 |  | \$58,296 | \$9,685 | -\$48,611 | 17\% | \$39,680 | -\$18,616 | 68\% |
|  | 0002266 | CENTRAL DATA PROCESSING SVCE | \$38,252 | \$31,548 |  | \$31,548 | \$6,215 | -\$25,333 | 20\% | \$31,548 | \$0 | 100\% |
|  | 0002270 | SOFTWARE | \$532 | \$900 |  | \$900 | \$0 | -\$900 | 0\% | \$900 | \$0 | 100\% |
|  | 0002271 | SOFTWARE RENTAL / SUBSCRIPTION | \$0 | \$0 |  | \$0 | \$474 | \$474 | \#DIV/0! | \$947 | \$947 | \#DIV/0! |
|  | 0002280 | PUBLICATIONS AND LEGAL NOTICES | \$592 | \$2,260 |  | \$2,260 | \$118 | -\$2,142 | 5\% | \$591 | -\$1,669 | 26\% |
|  | 0002285 | RENTS \& LEASES - EQUIPMENT | \$5,910 | \$6,944 |  | \$6,944 | \$3,563 | -\$3,381 | 51\% | \$7,127 | \$183 | 103\% |
|  | 0002295 | RENTS \& LEASES-BUILDINGS/IMPR | \$16,792 | \$18,128 |  | \$18,128 | \$17,128 | -\$1,000 | 94\% | \$17,128 | -\$1,000 | 94\% |
|  | 0002310 | EDUCATION \& TRAINING | \$173 | \$2,000 |  | \$2,000 | \$50 | -\$1,950 | 3\% | \$2,000 | \$0 | 100\% |
|  | 0002335 | TRAVEL EXPENSE | \$4,525 | \$10,000 |  | \$10,000 | \$0 | -\$10,000 | 0\% | \$0 | -\$10,000 | 0\% |
|  | 0002339 | MANAGEMENT BUSINESS EXPENSE | \$1,054 | \$500 |  | \$500 | \$482 | -\$18 | 96\% | \$963 | \$463 | 193\% |
|  | 0002354 | CAR ALLOWANCE | \$7,860 | \$7,200 |  | \$7,200 | \$3,840 | -\$3,360 | 53\% | \$7,680 | \$480 | 107\% |
|  | 0002355 | PERSONAL MILEAGE | \$59 | \$1,000 |  | \$1,000 | \$0 | -\$1,000 | 0\% | \$0 | -\$1,000 | 0\% |
|  | TOTAL | SERVICES AND SUPPLIES | \$296,908 | \$309,966 | \$28,347 | \$338,313 | \$108,836 | -\$229,477 | 32\% | \$315,162 | -\$23,151 | 93\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 3000 | OTHER CHARGES |  |  |  |  |  |  |  |  |  |  |
|  | 0003696 | OTHER CHARGES | \$0 | \$0 | \$0 | \$0 | \$232 | \$232 | \#DIV/0! | \$232 | \$232 | \#DIV/0! |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | OTHER EXPENSES |  |  |  |  |  |  |  |  |  |  |
|  | 0000730 | 20\% RESERVE POLICY ADJ | \$135,967 | \$21,233 | \$0 | \$21,233 | \$21,233 |  |  | \$21,233 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL | TOTAL EXPENSES | \$763,175 | \$807,232 | \$28,347 | \$835,579 | \$346,708 | \$488,871 | 41\% | \$786,161 | -\$49,418 | 94\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9200 | LICENSES, PERMITS \& FRANCHISE |  |  |  |  |  |  |  |  |  |  |
|  | 0009229 | LICENSES, PERMITS \& FRANCHISE | \$57,492 | \$10,000 | \$0 | \$10,000 | \$0 | -\$10,000 | 0\% | \$49,000 | \$39,000 | 490\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9400 | REVENUE FROM USE OF MONEY/PROP |  |  |  |  |  |  |  |  |  |  |
|  | 0009401 | REVENUE FROM USE OF MONEY/PROP | \$12,959 | \$3,000 | \$0 | \$3,000 | \$1,578 | -\$1,422 | 53\% | \$3,000 | \$0 | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9500 | INTERGOVERNMENTAL REVENUES |  |  |  |  |  |  |  |  |  |  |
|  | 0009511 | INTERGOVERNMENTAL REVENUES | \$629,725 | \$711,738 | \$0 | \$711,738 | \$711,739 | \$1 | 100\% | \$711,739 | \$1 | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | OTHER REVENUE |  |  |  |  |  |  |  |  |  |  |
|  | 740 | FUND BALANCE FROM PY | \$64,845 | \$82,494 | \$0 | \$82,494 | \$82,494 |  |  | \$82,494 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL | TOTAL REVENUES | \$765,021 | \$807,232 | \$28,347 | \$835,579 | \$824,158 | \$11,421 | 99\% | \$874,580 | \$39,001 | 105\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 1000 |  | \$476,033 | \$0 | \$476,033 | \$216,406 | \$259,627 | 45\% | \$449,534 | -\$26,499 | 94\% |
|  |  | 2000 |  | \$309,966 | \$28,347 | \$338,313 | \$108,836 | \$229,477 | 68\% | \$315,162 | -\$23,151 | 93\% |
|  |  | 3000 |  | \$0 | \$0 | \$0 | \$232 | -\$232 | \#DIV/0! | \$232 | \$232 | \#DIV/0! |
|  |  | Reserve Adjustment |  | \$21,233 | \$0 | \$21,233 | \$21,233 | \$21,233 | 100\% | \$21,233 | \$0 | 100\% |
|  |  | TOTAL EXPENDITURES |  | \$807,232 | \$28,347 | \$835,579 | \$346,708 | \$488,871 | 41\% | \$786,161 | -\$49,418 | 94\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\stackrel{\text { 』 }}{\stackrel{0}{0}}$ | 9200 |  | \$10,000 | \$0 | \$10,000 | \$0 | \$10,000 | 0\% | \$49,000 | \$39,000 | 490\% |
|  |  | 9400 |  | \$3,000 | \$0 | \$3,000 | \$1,578 | \$1,422 | 53\% | \$3,000 | \$0 | 100\% |
|  |  | 9500 |  | \$711,738 | \$0 | \$711,738 | \$711,739 | -\$1 | 100\% | \$711,739 | \$1 | 100\% |
|  |  | Fund Balance Appropriation |  | \$82,494 | \$0 | \$82,494 | \$82,494 | \$0 | 100\% | \$82,494 | \$0 | 100\% |
|  |  | Encumbrance Roll-over |  | \$0 | \$28,347 | \$28,347 | \$28,347 | \$0 | 100\% | \$28,347 | \$0 | 100\% |
|  |  | TOTAL REVENUES |  | \$807,232 | \$28,347 | \$835,579 | \$824,158 | \$11,421 | 99\% | \$874,580 | \$39,001 | 105\% |

*MY Includes Encumbrances
Adjustment - Contracted services roll-over of $\$ 28,347$ for Fire Special Study


[^0]:    ${ }^{1}$ Note: See attachment A for: adopted budget; adjusted budget; line item budgeted expenditures and receipts; mid-year results, and; year-end estimates

[^1]:    *amounts are rounded up/down to nearest whole dollar and whole percentage.

