# Solano Local Agency Formation Commission 

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## Staff Report

DATE: $\quad$ March 9, 2020
TO: Local Agency Formation Commission
FROM: Rich Seithel
SUBJECT: Mid-Year Budget Status

## DISCUSSION:

The FY 2019/20 mid-year (MY) budget status provides an overview of LAFCO's expenses and revenues through December 31, 2019. The Commission adopted a \$697,726 FY 19/20 operating budget on June 10, 2019. After rolling over encumbrances of $\$ 2,849$ for a laptop computer and $\$ 74,025$ for the Levee and Reclamation Districts Municipal Service Review, the FY 2019/20 adjusted budget is $\$ 774,600$.

This report includes a mid-year review of the financial activities and the presentation of a spreadsheet (Attachment 1) showing: adopted budget; adjusted budget; line item budgeted expenditures and receipts; mid-year results, and; year-end estimates.

## Adopted Budget:

The $\$ 697,726$ FY 19/20 adopted budget includes:

| Adopted Budget |  |  |
| :--- | ---: | ---: |
| Salaries and Employee Benefits | $\$ 379,275$ | $54 \%$ |
| Services and Supplies | $\$ 300,558$ | $43 \%$ |
| 20\% Reserve Requirement Adjustment | $\$ 17,893$ | $3 \%$ |
| Total Expenses | $\$ 697, \mathbf{7 2 6}$ | $\mathbf{1 0 0 \%}$ |


| Licenses \& Permits, Other | $\$ 10,000$ | $1 \%$ |
| :--- | :--- | ---: |
| Interest Income | $\$ 83,000$ | $1 \%$ |
| Other Governmental Agencies | $\$ 629,726$ | $90 \%$ |
| Fund Balance | $\$ 55,000$ | $8 \%$ |
| Total Revenue | $\$ 697,726$ | $\mathbf{1 0 0 \%}$ |

## Commissioners

Jim Spering, Chair • Nancy Shopay, Vice-Chair • Harry Price • Ron Rowlett • John Vasquez
Alternate Commissioners
Ron Kott • Shawn Smith • Skip Thomson
Staff
Rich Seithel, Executive Officer • Michelle McIntyre, Sr. Analyst • P. Scott Browne, Legal Counsel

## Adjusted Budget:

Two budget adjustments, totaling $\$ 76,874$, were made post-adoption:

1. A budget adjustment of $\$ 74,025$ (sub-object $\# 0002245$ ) was required because of the Levee and Reclamation District municipal service review. The Commission entered into a contract in FY 2018-19, and work continues to the current fiscal year. The contract was budgeted in FY 2018-19 and rolled over into the current FY.
2. A budget adjustment of $\$ 2,849$ was required because of a $p c$ that was purchased in FY 2018-19 but was not delivered until the current FY.

By budget category, the FY 19/20 budget, after adjustments, is:

| Adjusted Budget | Adopted | Adjustment | Total |
| :--- | :---: | :---: | :---: |
| Salaries and Employee Benefits | $\$ 379,275$ |  | $\$ 379,275$ |
| Services and Supplies | $\$ 300,558$ | $\$ 76,874$ | $\$ 377,432$ |
| 20\% Reserve Requirement Adjustment | $\$ 17,893$ |  | $\$ 17,893$ |
| Total Expenses | $\$ 697,726$ | $\$ 76,874$ | $\$ 774,800$ |

From a revenue perspective, FY 18/19 funds budgeted for the two expenditures were not expended in FY 18/19 and are rolled over to cover these expenditures in FY 19/20.

## Mid-Year Analysis ${ }^{1}$ :

At Mid-Year, expenses total \$409,421 (52.9\%) and revenues total \$690,632 (106.2\%) of the adjusted budget. ${ }^{1}$

| Mid-Year | Adjusted | MY Actual | \% |
| :--- | ---: | ---: | ---: |
| Salaries and Employee Benefits | $\$ 379,275$ | 149,908 | $39.5 \%$ |
| Services and Supplies | $\$ 377,432$ | 241,620 | $64.0 \%$ |
| 20\% Reserve Requirement Adjustment | $\$ 17,893$ | 17,893 | $100.0 \%$ |
| Total Expenses | $\$ 774,600$ | $\mathbf{\$ 4 0 9 , 4 2 1}$ | $\mathbf{5 2 . 9} \%$ |


| Licenses \& Permits, Other - | $\$ 10,000$ | 57,492 | $574.9 \%$ |
| :--- | ---: | ---: | ---: |
| Interest Income | $\$ 83,000$ | 3,415 | $113.8 \%$ |
| Other Governmental Agencies | $\$ 629,726$ | 629,725 | $100.0 \%$ |
| Fund Balance appropriation + roll over | $\$ 131,874$ | 131,874 | $100.0 \%$ |
| Total Revenue | $\$ \mathbf{7 7 4 , 6 0 0}$ | $\mathbf{8 2 2 , 5 0 6}$ | $\mathbf{1 0 6 . 2 \%}$ |

[^0]A mid-year budget breakdown by line item is attached (Attachment \#1). You may note on Attachment \#1 that a few line items vary notably from the mid-year (50\%) mark. Following is a discussion of items that reflect a notable variance from $50 \%$ and have a significant dollar amount budgeted:

1. Salaries and Benefits ( 1000 series):

At mid-year, salaries and benefits are at $\$ 149,908$, which is $39.5 \%$ of the adjusted budget. The mid-year salaries and benefits items are less than forecast for the following reasons:

- The Senior Analyst position was funded at full-time; however, the employee was on $100 \%$ disability for the second quarter of the fiscal year (and is currently on $50 \%$ disability). This resulted in a savings of approximately $\$ 15,000$ to LAFCO because a portion of the employee's salary was covered by State Disability Insurance. (Estimate due to an SDI unpaid balance)
- The LAFCO Tech position was budgeted as a part-time employee (. 5 FTE), with benefits (pro-rata), totaling $\$ 42,688$ for the FY . This position was vacant for the first-half of FY 19/20.
- To immediately address the long-term absence of the Senior Analyst, an extrahelp employee (no benefits) was hired for 16 hours per week for the second quarter of FY 2019-20 to assist with administrative and research tasks. The total cost to LAFCO at mid-year was $\$ 10,373$.


## 2. Services and Supplies (2000 series):

Overall, at mid-year, the Services and Supplies account (2000 series) is at $64.0 \%$ of the Adjusted Budget. The expenditures for the special fire study and the Levee and Reclamation Districts MSR (line item 2245) are helping drive the early FY spending, as well as, annual charges that are paid in the first quarter (i.e., Rents \& Leases). The spending trend will flatten out in the second half of FY 19/20.

In addition, at mid-year, Central Data Processing Services (CDPS) (\#2266), was \$3,400 higher than budget due to LAFCO staff differentiating the cost of County DoIT for computer services and mapping services. We have since been advised that all costs associated with DoIT should be budgeted under CDPS. A line-item adjustment may be necessary prior to the close of the FY.
3. Revenue (9000):

At mid-year, \$690,632 in revenue (not including applied fund balance) representing $107 \%$ of the budget, was received. This represents an additional $\$ 47,905$ that is primarily the result of project application fees. Revenue from project applications was approximately $\$ 47,500$ higher than anticipated due to FY $18 / 19$ projects that were certified complete and fees deposited in the first quarter of FY 19/20.

## Year-End Estimates:

The Commission's FY 19/20 Budget continues to be financially sound. Each category is projected to be within their budgeted amounts at year-end. As calculated in Attachment \#1, staff forecasts year-end expenditures of $94 \%$ of the adjusted budget and revenues of 107\%.

|  | Adjusted | MY Actual | YE Est | \% of Adj |
| :--- | :---: | ---: | :---: | :---: |
| Salaries and Employee Benefits | $\$ 379,275$ | $\$ 149,908$ | $\$ 337,346$ | $89 \%$ |
| Services and Supplies | $\$ 377,432$ | $\$ 241,620$ | $\$ 371,830$ | $99 \%$ |
| 20\% Reserve Requirement <br> Adjustment | $\$ 17,893$ | $\$ 17,893$ | $\$ 17,893$ | $100 \%$ |
| Total Expenses | $\mathbf{\$ 7 7 4 , 6 0 0}$ | $\mathbf{\$ 4 0 9 , 4 2 1}$ | $\mathbf{\$ 7 2 7 , 0 7 0}$ | $\mathbf{9 4 \%}$ |


| Licenses \& Permits, Other - | $\$ 10,000$ | $\$ 57,492$ | $\$ 60,492$ | $605 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Interest Income | $\$ 3,000$ | $\$ 23,415$ | $\$ 5,122$ | $171 \%$ |
| Other Governmental Agencies | $\$ 629,726$ | $\$ 629,725$ | $\$ 629,725$ | $100 \%$ |
| Fund Balance appropriation + roll <br> over | $\$ 131,874$ | $\$ 131,874$ | $\$ 131,874$ | $100 \%$ |
| Total Revenue | $\mathbf{\$ 7 7 4 , 6 0 0}$ | $\mathbf{\$ 8 2 2 , 5 0 6}$ | $\mathbf{\$ 8 2 7 , 2 1 4}$ | $\mathbf{1 0 7 \%}$ |

## RECOMMENDATION:

It is recommended that the Commission ACCEPT the FY 2019/20 Mid-Year Budget Status update.

|  |  |  |  |  |  |  |  |  |  | Attachment \#1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Description | FY 18/19 Actuals | FY 19/20 Adopted Budget (WB) | FY 19/20 Adjusted <br> Budget ${ }^{1}$ <br> (AB) | FY 19/20 Actuals MidYear (MY) | AB - MY | Percent (MY/AB) | YE Est. | YE Est - AB | $\begin{gathered} Y E \text { as } \% \text { of } \\ A B \end{gathered}$ |
|  | 1000 | Salaries \& Employee Benefits |  |  |  |  |  |  |  |  |  |
|  | 1110 | SALARY/WAGES REGULAR | 247,838 | 283,224 | 283,224 | 109,318 | 173,906 | 38.6\% | 240,540 | $(42,684)$ | 85\% |
|  | 1121 | SALARY/WAGES-EXTRA HELP | 0 | 0 | 0 | 8,068 | $(8,068)$ | - | 18,442 | 18,442 |  |
|  | 1210 | RETIREMENT-EMPLOYER | 28,278 | 39,631 | 39,631 | 11,533 | 28,098 | 29.1\% | 39,631 | - | 100\% |
|  | 1212 | DEFERRED COMP-COUNTY MATCH | 155 | 390 | 390 | 120 | 270 | 30.8\% | 240 | (150) | 62\% |
|  | 1220 | FICA-EMPLOYER | 3,816 | 3,722 | 3,722 | 2,388 | 1,334 | 64.2\% | 4,776 | 1,054 | 128\% |
|  | 1230 | HEALTH INS-EMPLOYER | 18,234 | 27,086 | 27,086 | 8,101 | 18,985 | 29.9\% | 18,201 | $(8,885)$ | 67\% |
|  | 1231 | VISION CARE INSURANCE | 318 | 600 | 600 | 146 | 454 | 24.3\% | 292 | (308) | 49\% |
|  | 1240 | COMPENSATION INSURANCE | 797 | 963 | 963 | 1,622 | (659) | 168.4\% | 1,622 | 659 | 168\% |
|  | 1241 | LT DISABILITY INSURANCE ER | 1,374 | 1,374 | 1,374 | 630 | 744 | 45.8\% | 1,374 | - | 100\% |
|  | 1250 | UNEMPLOYMENT INSURANCE | 868 | 1,302 | 1,302 | 434 | 868 | 33.3\% | 1,302 | - | 100\% |
|  | 1260 | DENTAL INS-EMPLOYER | 1,512 | 2,931 | 2,931 | 746 | 2,185 | 25.5\% | 1,493 | $(1,439)$ | 51\% |
|  | 1270 | ACCRUED LEAVE CTO PAYOFF | 5,703 | 15,949 | 15,949 | 5,970 | 9,979 | 37.4\% | 7,770 | $(8,179)$ | 49\% |
|  | 1290 | LIFE INSURANCE-EMPLOYER | 1,815 | 2,103 | 2,103 | 832 | 1,271 | 39.6\% | 1,664 | (439) | 79\% |
|  |  |  | 310,708 | 379,275 | 379,275 | 149,908 | 229,367 | 39.5\% | 337,346 | $(41,929)$ | 89\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2000 | Services and Supplies |  |  |  |  |  |  |  |  |  |
|  | 2021 | COMMUNICATION-TELEPHONE SYSTEM | 553 | 748 | 748 | 0 | 748 | 0.0\% | 748 | - | 100\% |
|  | 2026 | CELL PHONE ALLOWANCE | 600 | 1,200 | 1,200 | 670 | 530 | 55.9\% | 1,341 | 141 | 112\% |
|  | 2028 | TELEPHONE SERVICES | 2,941 | 2,780 | 2,780 | 1,277 | 1,503 | 45.9\% | 2,780 | - | 100\% |
|  | 2051 | LIABILITY INSURANCE | 4,339 | 4,556 | 4,556 | 5,075 | (519) | 111.4\% | 5,075 | 519 | 111\% |
|  | 2140 | MAINTENANCE-BLDGS \& IMPROVE | 175 | 400 | 400 | 0 | 400 | 0.0\% | 400 | - | 100\% |
|  | 2170 | MEMBERSHIPS | 5,141 | 5,913 | 5,913 | 5,822 | 91 | 98.5\% | 5,822 | (91) | 98\% |
|  | 2180 | BOOKS \& SUBSCRIPTIONS | 168 | 400 | 400 | 0 | 400 | 0.0\% | 400 | - | 100\% |
|  | 2200 | OFFICE EXPENSE | 2,249 | 3,000 | 3,000 | 1,143 | 1,857 | 38.1\% | 3,000 | - | 100\% |
|  | 2202 | CONTROLLED ASSETS \$1500-\$4999 ${ }^{1}$ | 2,195 | 1,800 | 4,649 | 2,849 | 1,800 | 61.3\% | 4,649 | - | 100\% |
|  | 2205 | POSTAGE | 132 | 500 | 500 | 298 | 202 | 59.6\% | 596 | 96 | 119\% |
|  | 2235 | ACCOUNTING \& FINANCIAL SERVICE | 22,223 | 9,800 | 9,800 | 1,816 | 7,984 | 18.5\% | 9,800 | - | 100\% |
|  | 2239 | LEGAL SERVICE | 0 | 0 | 0 | 12 | (12) | - | 12 | 12 | - |
|  | 2245 | CONTRACTED SERVICES ${ }^{1}$ | 37,913 | 120,000 | 194,025 | 165,682 | 28,343 | 85.4\% | 194,025 | - | 100\% |
|  | 2250 | OTHER PROFESSIONAL SERVICES | 36,303 | 85,610 | 85,610 | 10,328 | 75,282 | 12.1\% | 62,298 | $(23,312)$ | 73\% |
|  | 2266 | CENTRAL DATA PROCESSING SVCE | 9,797 | 16,440 | 16,440 | 19,874 | $(3,434)$ | 120.9\% | 39,752 | 23,312 | 242\% |
|  | 2270 | SOFTWARE | 159 | 600 | 600 | 492 | 108 | 82.0\% | 600 | - | 100\% |
|  | 2280 | PUBLICATIONS AND LEGAL NOTICES | 418 | 2,260 | 2,260 | 286 | 1,974 | 12.7\% | 2,260 | - | 100\% |
|  | 2285 | RENTS \& LEASES - EQUIPMENT | 5,074 | 6,368 | 6,368 | 2,734 | 3,634 | 42.9\% | 6,368 | - | 100\% |
|  | 2295 | RENTS \& LEASES-BUILDINGS/IMPR | 17,600 | 17,483 | 17,483 | 16,792 | 691 | 96.0\% | 16,792 | (691) | 96\% |
|  | 2310 | EDUCATION \& TRAINING | 450 | 2,000 | 2,000 | 173 | 1,827 | 8.7\% | 2,000 | - | 100\% |
|  | 2335 | TRAVEL EXPENSE | 1,276 | 10,000 | 10,000 | 2,456 | 7,544 | 24.6\% | 4,912 | $(5,088)$ | 49\% |
|  | 2337 | MEALS/REFRESHMENTS | 193 | 0 | 0 | 0 | 0 | - | - | - | - |
|  | 2339 | MANAGEMENT BUSINESS EXPENSE | 754 | 500 | 500 | 240 | 260 | 48.1\% | 500 | - | 100\% |
|  | 2354 | CAR ALLOWANCE | 6,900 | 7,200 | 7,200 | 3,600 | 3,600 | 50.0\% | 7,200 | - | 100\% |
|  | 2355 | PERSONAL MILEAGE | 517 | 1,000 | 1,000 | 0 | 1,000 | 0.0\% | 500 | (500) | 50\% |
|  |  |  | 158,069 | 300,558 | 377,432 | 241,620 | 135,812 | 64.0\% | 371,830 | $(5,602)$ | 99\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | OTHER | Other Expenses |  |  |  |  |  |  |  |  |  |
|  |  | 20\% RESERVE POLICY ADJ |  | 17,893 | 17,893 | 17,893 | 17,893 | 100.0\% | 17,893 | - | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL | TOTAL EXPENSES | 468,777 | 697,726 | 774,600 | 409,421 | 383,072 | 52.9\% | 727,070 | $(47,531)$ | 94\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9200 | Licenses \& Permits-Other |  |  |  |  |  |  |  |  |  |
|  | 9229 | LICENSES \& PERMITS-OTHER | 52,340 | 10,000 | 10,000 | 57,492 | 47,492 | 574.9\% | 60,492 | 50,492.00 | 605\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9400 | Revenue From Useof Money/Prop |  |  |  |  |  |  |  |  |  |
|  | 9401 | INTEREST INCOME | 12,000 | 3,000 | 3,000 | 3,415 | 415 | 113.8\% | 5,122 | 2,122.38 | 171\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9500 | Intergovernmental Revenues |  |  |  |  |  |  |  |  |  |
|  | 9511 | OTHER GOVERNMENTAL AGENCIES | 470,293 | 629,726 | 629,726 | 629,725 | (1) | 100.0\% | 629,726 | - | 100\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL | TOTAL REVENUE | 534,633 | 642,726 | 642,726 | 690,632 | 47,906 | 107.5\% | 695,340 | 52,614 | 108\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 1000 |  | 379,275 | 379,275 | 149,908 | 229,367 | 39.5\% | 337,346 | $(41,929)$ | 89\% |
|  |  | 2000 |  | 300,558 | 377,432 | 241,620 | 135,812 | 64.0\% | 371,830 | $(5,602)$ | 99\% |
|  |  | Reserve Adjustment |  | 17,893 | 17,893 | 17,893 | 17,893 | 100.0\% | 17,893 | - | 100\% |
|  |  | TOTAL EXPENDITURES |  | 697,726 | 774,600 | 409,421 | 383,072 | 52.9\% | 727,070 | $(47,531)$ | 94\% |
|  |  | 9200 |  | 10,000 | 10,000 | 57,492 | 47,492 | 574.9\% | 60,492 | 50,492 | 605\% |
|  |  | 9400 |  | 3,000 | 3,000 | 3,415 | 415 | 113.8\% | 5,122 | 2,122.38 | 171\% |
|  |  | 9500 |  | 629,726 | 629,726 | 629,725 | (1) | 100.0\% | 629,726 | - | 100\% |
|  |  | Fund Balance Appropriation |  | 55,000 | 55,000 | 55,000 | 0 | 100.0\% | 55,000 | - | 100\% |
|  |  | Encumbrance Roll-over |  | 0 | 76,874 | 76,874 | 0 | 100.0\% | 76,874 | - | 100\% |
|  |  | TOTAL REVENUE |  | 697,726 | 774,600 | 822,506 | 47,906 | 106.2\% | 827,214 | 52,614 | 107\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 740 | Fund Balance (EOY) | 119,845 | 64,845 | 64,845 |  |  |  | 164,990 |  |  |
|  | 730 | Reserve ( $20 \%$ operating expense) |  | 135,967 |  |  |  |  |  |  |  |
|  | 2 adjustments: 1) controlled assets roll-over of \$2,849 for PC and 2) contracted services roll-over of \$74,025 for Reclamation District MSR |  |  |  |  |  |  |  |  |  |  |


[^0]:    ${ }^{1}$ Note: See attachment \#1 for: adopted budget; adjusted budget; line item budgeted expenditures and receipts; mid-year results, and; year-end estimates

