



May 2, 2022

**REQUEST FOR PROPOSALS (RFP) FOR AUDIT SERVICES  
RFP 2022 - 1**

The City of Adel, IA will receive proposals for audit services relating to the audit for the fiscal years ending June 30, 2022 – June 30, 2024. Attached is information relating to minimum specifications of services, data to be included in the proposal, evaluation criteria, and selected information relating to the entity to be audited.

Sealed proposals (4 copies) or a scanned PDF to Brittany Sandquist at [bsandquist@adeliowa.org](mailto:bsandquist@adeliowa.org) will be accepted until 1:00 p.m., May 31, 2022, at the office of the Finance Director, located at 301 S 10th St in Adel, Iowa. If mailed, the proposals should be mailed to:

Brittany Sandquist, Finance Director  
City of Adel  
301 S 10th St  
PO Box 248  
Adel, IA 50003

Those submitting sealed proposals should indicate on the outside of the envelope in the lower left-hand corner that it is a sealed proposal for the RFP number indicated above and the name of the firm submitting the proposal.

The Adel City Council plans to select an auditing firm and award the contract for services by June 14, 2022. The City requests that the auditing firm complete their field work and draft report preparation by November 1 following the end of the fiscal year, subject to extension by mutual agreement of the parties. The auditing firm shall assist in the preparation of the financial statements, notes, and other supplementary schedules as well as the Schedule of Expenditures of Federal Awards. The final report shall be completed and delivered by December 31 following the end of the fiscal year to meet continuing disclosure requirements, subject to extension by mutual agreement of the parties.

Further information may be obtained from Brittany Sandquist at (515) 993-4525 ext. 104 or [bsandquist@adeliowa.org](mailto:bsandquist@adeliowa.org).

## I. SPECIFIC REQUIREMENTS

1. The City reserves the right to reject any and all proposals received.
2. Only proposals received at the location described and in the time frame given will be considered.
3. The original and one copy of the enclosed contract should be completed and manually signed by a partner of the firm submitting the proposal.
4. The audit shall be performed in accordance with the following:
  - U.S. generally accepted auditing standards.
  - The standards for financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.
  - The Single Audit Act Amendments of 1996 and Title 2 Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), when applicable.
5. The fees quoted in your proposal and included in the contract will be the maximum paid per hour and in total, unless an amendment to the contract is completed by both parties.
6. The audit report should conform to:
  - Reporting formats specified by the Auditor of State's (AOS) office.
  - AICPA Audit Guides.
  - Governmental Accounting Standards Board reporting requirements.
  - The requirements of the Single Audit Act Amendments of 1996 Title 2 Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), when applicable.
7. The audit report should include a management letter, if appropriate, which includes recommendations related to the financial statements, internal control, accounting systems, and compliance issues.
8. An electronic (PDF) copy of the report shall be provided to the City Administrator and Finance Director.
9. An electronic (PDF) of the report, including the management letter, a detailed per diem audit bill, and a copy of the news release shall be submitted to the Auditor of State at [SubmitReports@aos.iowa.gov](mailto:SubmitReports@aos.iowa.gov) upon release of the reports to the entity.

## **II. DATA TO BE INCLUDED IN PROPOSAL**

In order to simplify the review process and to obtain the maximum degree of comparability, the proposal should include the following items and be organized in the manner specified below.

### **A. Letter of Transmittal**

A letter of transmittal briefly outlining the proposer's understanding of the work and general information regarding the firm and individuals to be involved is permitted, but not required, if it is limited to not more than two pages. If a transmittal letter is presented, it should clearly set forth the local address of the office of the firm which will perform the work, the telephone number and the name of the contact person.

### **B. Table of Contents**

Include a table of contents which identifies the material by section, page number and a reference to the following information to be contained in the proposal. If a transmittal letter is not submitted, please include in the table of contents the local address of the office which will perform the work, the telephone number and the name of the contact person.

### **C. Profile of Firm Proposing**

1. State whether the firm is a local, national or international firm and a brief description of the size of the firm.
2. State whether the firm is in compliance with the registration requirements to engage in the practice of public accounting within Iowa.
3. State whether the firm is independent of the entity to be audited in accordance with Government Auditing Standards.
4. Describe the local office which will perform the audit, including:
  - a. Location of the office.
  - b. Current size of the office.
  - c. Size of professional staff by level, such as partner, manager, supervisor, senior and other professional staff.
  - d. Number of CPA's in the office.
5. Submit any other information required to describe the office which will perform the work.

### **D. Qualifications**

1. Describe the recent local office auditing experience in similar types of audits to which the proposal relates. If appropriate, include regional experience in auditing similar types of entities. If desired, it is permissible to include your five largest clients which are not governmental clients.

## II. DATA TO BE INCLUDED IN PROPOSAL

(Continued)

### D. Qualifications (continued)

2. Include resumes of all key professional members who will be assigned to the audit. Resumes should be included for all members of the audit team from the audit partner through at least the on-site in-charge auditor. The resumes should include:
  - a. The amount of experience the individual has had in the auditing profession.
  - b. A summary of similar audits on which the individual has worked.
  - c. A summary of the continuing professional education the individual has had in governmental accounting and auditing during the last two years.
  - d. A statement as to whether the individual is independent of the entity, as defined by Government Auditing Standards.
3. Describe the firm's policy on notification of changes in key personnel.
4. Provide a listing of or the number of professionals in the office who are experienced in governmental auditing.
5. Describe the availability of individuals within the firm who are primarily involved in governmental auditing and reporting and with whom the audit team may consult.
6. Describe briefly the firm's system of quality control to ensure the audit is adequately performed.

### E. **Scope of Services and Proposed Schedule**

Briefly describe your understanding of the scope of services to be provided. Indicate a proposed time schedule for completing the work, assuming the contract is issued on the date given in the cover letter. Include the approximate dates you would perform fieldwork, office review, and report preparation and the latest delivery date of the final report.

### F. **Fees and Compensation**

Provide the following information:

1. Estimated total hours.
2. Estimated out-of-pocket expenses.
3. Hourly rate by staff classification.
4. All-inclusive maximum fee and out-of-pocket expenses, which will not be exceeded.
5. Frequency and timing of your billing process.

### **III. EVALUATION CRITERIA**

The proposal will be evaluated based upon the following two areas. Therefore, it is important the proposal is responsive to the data requested.

1. Cost

Overall cost, including out-of-pocket expenses, for performance of the audit.

2. Qualifications

- a. Organizational structure and size of the firm.
- b. Organizational structure and size of the office which will perform the audit.
- c. Recent experience in similar audits.
- d. Qualifications of the audit team.
- e. Individuals with whom the audit team can consult.
- f. Level of effort, understanding of work and timetable to complete the audit.

#### IV. ENTITY PROFILE

The City of Adel is a political subdivision of the State of Iowa located in Dallas County. Adel is a growing suburb in the Des Moines metropolitan area with a 2020 Census population of 6,153.

The City operates under the Mayor-Council form of government with the non-voting Mayor and five Council Members elected on a non-partisan basis. The City's departments include the following: Police, Fire, Streets, Library, Parks & Recreation (including Cemetery and Pool), Finance, and Zoning/Code Compliance/Permitting. Business-type activities include Water, Sewer, Storm Water, and Garbage/Recycling.

During the calendar year, the City employs around 110 positions. Of this total, ~31 employees are full-time, ~7 are permanent part-time, 6 receive Mayor/Council pay and the remainder are employed on a seasonal or on-call basis.

Total budgeted revenues and other sources for fiscal year 2022 prior to amendment are \$28,146,057.

Total budgeted expenditures/transfers out for fiscal year 2022 prior to amendment are \$26,790,097.

Public Safety	\$ 1,403,407
Public Works	\$ 694,628
Culture & Recreation	\$ 1,333,826
Community/Econ Dev	\$ 73,819
General Government	\$ 324,637
Debt Service	\$ 844,655
Capital Projects	\$ 650,000
Business Type/Ent	\$20,307,150
Transfers Out	\$ 1,157,975
Total	<u>\$26,790,097</u>

Outstanding debt as of 06/30/21 included G.O. bonds totaling \$6,535,000 (2 issuances) and revenue bonds totaling \$24,431,424 (5 issuances). The City utilizes tax increment financing to pay for a portion of the G.O. payments as well as other eligible expenditures.

The City has two component units, the South Dallas County Landfill Agency and the Friends of the Adel Library Foundation.

The City's current billing and accounting records are maintained in ERP Pro (formerly Incode) from Tyler Technologies of Texas (currently using version 09.01.02).

The City budgets and operates on a cash basis. A recent Treasurer's Report is attached to provide a representation of the City's fund structure. The City's overall financial condition is in good standing.

#### **IV. ENTITY PROFILE**

(Continued)

It is possible the City will require a single audit in one or all three of the years under contract, as the City has qualified in the past and may have federal projects in the future. In recent years, the City has entered into several loan/grant agreements with USDA.

Those wishing to review prior year audits may locate them at <https://www.auditor.iowa.gov/reports/audit-reports/>. City reports and workpapers can be obtained from Brittany Sandquist at (515) 993-4525 ext. 104 or [bsandquist@adeliowa.org](mailto:bsandquist@adeliowa.org) upon request.

#### **IV. WORK AND REPORTING REQUIREMENTS**

The auditing firm shall assist in the preparation of the financial statements, notes, and other supplementary schedules as well as the Schedule of Expenditures of Federal Awards.

The City will provide the auditors with reasonable workspace, desks/tables and chairs. The auditors will also be provided with access to a telephone line, the internet and a photocopy/scan/fax machine.

Report preparation and editing shall be the responsibility of the firm. The firm will be responsible for the proper and timely filing of the final report with the Auditor of State.

The firm should have enough staff dedicated to the audit to complete on-site fieldwork within ten (10) working days, unless extended by mutual agreement of the parties. Fieldwork will occur, whenever possible, in contiguous blocks of time. An exit conference will take place on the final day of fieldwork, or as schedule by mutual agreement of the parties.



AGREEMENT BETWEEN

City of Adel, IA

AND

\_\_\_\_\_  
THIS AGREEMENT made and entered into this \_\_\_\_ day of \_\_\_\_\_,  
2022, by and between the City of Adel, IA, hereinafter called "City" and  
\_\_\_\_\_, hereinafter called "CPA."

WHEREAS, the City wishes to obtain the services of the CPA to perform an audit  
in accordance with Section 11.6 of the Code of Iowa for the fiscal years ending June 30,  
2022; June 30, 2023; and June 30, 2024; and

WHEREAS, the CPA is equipped and staffed to perform the above audit; and

WHEREAS, this agreement is in the public interest in fulfilling the requirements  
of Chapter 11 of the Code of Iowa.

NOW, THEREFORE, BE IT UNDERSTOOD AND AGREED:

1. The CPA will:

- A. Provide auditors of various classifications and for the estimated hours as detailed in 2.A of this agreement.
- B. Begin work on the audit as specifically agreed upon with the City.
- C. Perform all work in accordance with U.S. generally accepted auditing standards, Government Auditing Standards and applicable federal requirements.
- D. Immediately inform the City, the Auditor of State and the County Attorney if the audit discloses any significant irregularity in the collection or disbursement of public funds.
- E. Provide access to the working papers to any appropriate federal agencies for the period of time specified in relevant agreements entered into by the City.
- F. Provide access to the working papers to the Auditor of State in accordance with Chapter 11 of the Code of Iowa.

2. Conditions of Payment:

- A. It is understood the fees for the services set forth above shall be reimbursed at the following hourly rates:

<u>Classification</u>	<u>Estimated Hours</u>	<u>Hourly Rate</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- B. The CPA shall present an invoice for services in the following manner: Mailing to the City at PO Box 248, Adel, IA 50003 or emailing to the City’s Finance Director.
- C. Payment shall be made within \_\_\_ days of receipt of invoice.
- D. The total reimbursement shall not be for more than \$\_\_\_\_\_, except as specifically agreed by the City and the CPA.

3. Termination of Agreement:

- A. The City may terminate this contract without notice if the CPA fails to perform the covenants or agreements contained herein.
- B. The CPA shall be paid for all work satisfactorily performed to the date of termination.

IN WITNESS THEREOF, the City and CPA have executed this AGREEMENT as of the date indicated below:

CPA  By _____  Title _____  Date _____	City of Adel, IA  By _____  Title _____  Date _____
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**EVALUATION CRITERIA AND TECHNIQUES  
FOR RESPONSES TO REQUESTS FOR PROPOSALS**

Evaluation of responses to a request for proposal is based upon a 100-point rating system. A maximum of 25 points is assigned to the cost of the bid proposal, and a maximum of 75 points is assigned to the qualifications of the bidding firm or individual. The techniques used to evaluate these two components are described below.

Criteria: **COST**  
Evaluation Value: 25 points  
Evaluation Technique: For each firm evaluated

$$\text{Cost Score} = \left[ \frac{\text{Lowest cost of all bids received}}{\text{Bid cost for this firm}} \right] \times 25$$

Criteria: **QUALIFICATIONS**  
Evaluation Value: 75 points  
Evaluation Technique: Subjective scoring for the following factors:

<u>Qualification Factor</u>	<u>Possible Points</u>
1. Organizational structure and size of the entire firm (resources available – personnel and research, existence of areas of specialization, commitment to governmental auditing, etc.)	0-5
2. Organizational structure and size of the office which will perform the audit (resources available – personnel and research, existence of area of specialization, commitment to governmental auditing, etc.)	0-5
3. Recent experience in similar audits (involvement in local governmental audits – extensiveness, variety, length of time performing audits, etc.)	0-15
4. Qualifications of the audit team (level of experience as accountants, auditors, governmental auditors, variety of experience, % of time devoted to governmental audits, number of CPAs involved, training, etc.)	0-25
5. Individuals with whom the audit team can consult (level and variety of experience, number of CPAs, training, etc.)	0-5
6. Understanding of work and timetable to complete audit (number of hours, projected timetable, commentary showing understanding of the entity and general knowledge of what is required, etc.)	0-20
 Total points - Qualifications	<hr/> <u>0-75</u>

Each firm’s total evaluation score is the sum of its cost score plus its qualification score. The maximum score is 100 points.