



# **Target Market Determination – Funds Management**

This Target Market Determination (TMD) is required under section 994B of the *Corporations Act 2001* (Cth) (the Act). It sets out the class of consumers for whom the product (and the particular investment options available under this product), including its key attributes, would likely be consistent with their likely objectives, financial situation and needs. Any reference to product in this TMD includes a reference to the particular investment options or choices offered under it and the TMD has been prepared on that basis. In addition, the TMD outlines the triggers to review the target market and certain other information. It forms part of Melbourne Securities Corporation Limited's (ACN 160 326 545, AFSL 428289) (MSC) and Cache Investment Management Pty Ltd's design and distribution arrangements for the product.

This document is **not** a product disclosure statement and is **not** a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the Product Disclosure Statement (**PDS**) for Upstreet Fund before making a decision whether to buy this product. The PDS can be obtained by visiting the Upstreet Fund website at <u>upstreet.co/terms/PDS.pdf</u>. You should also please read the additional information document (available at upstreet.co/terms/AID.pdf) and the investment options list (available at upstreet.co/terms/iol.pdf).

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined.

### Target Market Summary for Upstreet Fund (The Product)

The Upstreet Fund Product is made up of particular investment options (or choices).

Each of the Investment Options are addressed in this TMD.

#### The Investment Options





Each investment option is likely to be appropriate for a consumer of a relevant partner who wants to participate under a reward offer program. By participating under the reward program, the consumer could experience an investment return that generally reflects the return of the underlying listed security. Other than the AUD Cash investment option which provides exposure to AUD cash, the investment options can be used to gain exposure to a single security portfolio that invests in a particular underlying listed security.

The Cash investment option is designed to be used within a portfolio where the consumer has an investment timeframe of less than 1 year, low risk/return profile and may require immediate access to capital. The AUD Cash investment option is designed to be used within a portfolio where the consumer does not have a minimum investment time frame, low risk/return profile and may require immediate access to capital.

All other investment options are designed to be used within a portfolio where the consumer has a 7 year plus investment timeframe, high risk/return profile and may need infrequent access to capital.

The investment options are:





1. Adairs	Adairs Ltd
	(ASX:ADH)
2. The Athlete's Foot	Accent Group Ltd
	(ASX:AX1)
3. The Good Guys	JB Hi-Fi Limited
	(ASX:JBH)
4. Marley Spoon	Marley Spoon AG
	(ASX:MM)
5. Shaver Shop	Shaver Shop Group Ltd
•	(ASX:SSG)
6. Catch.com.au	Wesfarmers Ltd
	(ASX:WES)
7. Woolworths	Woolworths Group Ltd
	(ASX: WOW)
8. Kogan	Kogan.com Ltd
_	(ASX: KGN)
9. Mighty Craft	Mighty Craft Ltd
	(ASX: MCL)
10. Baby Bunting	Baby Bunting Group Ltd (ASX: BBN)
11. Blackmores	Blackmores Limited
	(ASX: BKL)
12. Kelly Partners	Kelly Partners Group Holdings Limited
	(ASX: KPG)





13. Zip	Zip Co Limited (ASX: Z1P)
14. Coles	Coles Group Ltd (ASX: COL)
15. Booktopia	Booktopia Group Limited (ASX: BKG)





16. Australian Equities	iShares Core S&P/ASX 200 ETF	
	(ASX: IOZ)	
17. Sustainability	Betashares Australian Sustainability Leaders ETF	
	(ASX: FAIR)	
18. FANG+	ETFS FANG+ ETF	
	(ASX: FANG)	
19. Cash	BetaShares Australian High Interest Cash ETF	
	(ASX:AAA)	
20. Coinbase	Coinbase Global, Inc.	
	(NASDAQ: COIN)	
21. Amazon	Amazon.com, Inc.	
	(NASDAQ:AMZN)	
22. Alphabet	Alphabet Inc.	
	(NASDAQ:GOOGL)	
23. Apple	Apple Inc.	
	(NASDAQ: AAPL)	
24. Berkshire Hathaway	Berkshire Hathaway Inc.	
	(NYSE: BRK.B)	
25. The Walt Disney Company	The Walt Disney Company	
	(NYSE: DIS)	
26. Facebook	Facebook, Inc.	
	(NASDAQ: FB)	





27. eBay	eBay Inc.
	(NASDAQ:EBAY)
28. The Coca-Cola Company	The Coca-Cola Company
	(NYSE: KO)
29. Spotify	Spotify Technology S.A.
	(NYSE: SPOT)
30. Microsoft	Microsoft Corporation
	(NASDAQ: MSFT)
31. McDonald's	McDonald's Corporation
	(NYSE:MCD)
32. Netflix	Netflix, Inc.
	(NASDAQ: NFLX)
33. Nike	Nike, Inc.
	(NYSE: NKE)
34. Tesla	Tesla, Inc.
	(NASDAQ:TSLA)
35. Top Shelf International	Top Shelf
	International
	Holdings Ltd
	(ASX: TSI)
36. Ferrari	Ferrari NV
	(NYSE: RACE)





37. Manchester United

Manchester United PLC

(NYSE: MANU)





38. Maggie Beer	Maggie Beer Holdings Ltd	
1218810 2001	(ASX:MBH)	
39. AUD Cash	AUD cash in an AUD-denominated bank account.	
40. Sequoia Financial Group	Sequoia Financial Group Ltd (ASX:SEQ)	
41. Technology One	Technology One Limited	
	(ASX:TNE)	
42. Credit Clear	Credit Clear Ltd (ASX: CCR)	
43. Damstra	Damstra Holdings Pty Ltd (ASX:	
	DTC)	

### Fund and Issuer identifiers

Issuer	Melbourne Securities Corporation Limited		
Issuer ACN	160 326 545		
Issuer AFSL	428 289		
Manager	Cache Investment Management Pty Ltd		
Manager ACN	624 467 270		
Fund	Upstreet Fund		
ARSN	643 467 798		
Date TMD approved	20 January 2023		
TMD Version	Version 5		





TMD Status Current

### **Description of Target Market**

This part is required under section 994B(5)(b) of the Act.





#### TMD indicator key

The Consumer Attributes for which the product is likely to be appropriate have been assessed using a red/amber/green rating methodology with appropriate colour coding:

In target market	Potentially in target market	Not considered in target market
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#### Instructions

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

Generally, a consumer is unlikely to be in the target market for the product if:

- one or more of their Consumer Attributes correspond to a red rating, or
- three or more of their Consumer Attributes correspond to an amber rating.

#### Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (typically with an intended product use of *satellite/small allocation* or *core component*). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a conservative portfolio with a satellite/small allocation to growth assets. In this case, it may be likely that a product with a *High* or *Very High* risk/return profile is consistent with the consumer's objectives for that allocation notwithstanding that the risk/return profile of the consumer as a whole is *Low* or *Medium*. In making this assessment, distributors should consider all features of a product (including its key attributes).

#### 1. Adairs

Consumer Attributes	TMD Indicator	Product description including key attributes			
Consumer's investment objective					
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously			
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed			





Consumer Attributes	TMD Indicator	Product descrip	otion including k	ey attributes		
Capital Guaranteed		security. The underlying security will be linked to the retail partner that offers the re			offers the reward	
Income Distribution		program.				
Consumer's intended product use (%	of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Adairs	Adairs Ltd (ASX:ADH)	99% (80-100%)	Nil	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.			m within eight	
Medium (> 2 years)						
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing the underlying listed security.				th by investing in
Medium						
High						
Very High						
Consumer's need to withdraw money	T					





Consumer Attributes	TMD Indicator	Product description including key attributes
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		
Quarterly		
Annually or longer		

#### 2. The Athlete's Foot

Consumer Attributes	TMD Indicator	Product descript	ion including ke	y attributes		
Consumer's investment objective	Consumer's investment objective					
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneou				
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.				
Capital Guaranteed						
Income Distribution						
Consumer's intended product use (%	of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		The Athlete's Foot	Accent Group Ltd (ASX:AX1)	99% (80-100%)	Nil	1% (0-20%)





Consumer Attributes	TMD Indicator	Product description including key attributes			
Consumer's investment timeframe					
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight			
Medium (> 2 years)		years.			
Long (> 8 years)					
Consumer's Risk (ability to bear loss	) and Return profile				
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in			
Medium		the underlying listed security.			
High					
Very High					
Consumer's need to withdraw money	T.				
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a			
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.			
Monthly		eyaney.			
Quarterly					
Annually or longer					

# 3. The Good Guys

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		





Consumer Attributes	TMD Indicator	Product descrip	otion including ke	ey attributes		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneou enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward offers the reward of the underlying security will be linked to the retail partner that offers the reward of the underlying security will be linked to the retail partner that offers the reward of the underlying security.				
Capital Preservation						
Capital Guaranteed		program.	, ,		1	
Income Distribution						
Consumer's intended product use (%	% of Investable Assets	s)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)			1% (0-20%)			
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer ha	as a long investmen	nt timeframe and is	unlikely to redee	em within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	s) and Return profile					
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in			th by investing in	
Medium		the underlying lis	sted security.			
High						
Very High						





Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		Sydney.
Quarterly		
Annually or longer		

# 4. Marley Spoon

Consumer Attributes	TMD Indicator	Product descript	ion including ke	y attributes		
Consumer's investment objective						
Capital Growth						ilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the rewar				
Capital Guaranteed		program.	, , ,			
Income Distribution						
Consumer's intended product use (%	6 of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Marley Spoon	Marley Spoon (ASX:MM)	99% (80-100%)	Nil	1% (0-20%)





Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment timeframe		
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight
Medium (> 2 years)		years.
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		Sydney.
Quarterly		
Annually or longer		

### 5. Shaver Shop

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		





Consumer Attributes	TMD Indicator	Product descript	ion including ke	y attributes		
Capital Preservation		The consumer will seek to participate under a reward offer program, whilst simultaneous		nilst simultaneously		
Capital Guaranteed		enjoying an invest	ment return that g	generally reflects th	ne return of the u	nderlying listed
Income Distribution		security. The underlying security will be linked to the retail partner that offers the rewar program.				offers the reward
Consumer's intended product use (% of Investable Assets)						
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Shaver Shop	Shaver Shop Group Ltd (ASX:SSG)	99% (80-100%)	Nil	1% (0-20%)
Consumer's investment timeframe			<del> </del>	<u> </u>	<u> </u>	
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight				m within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in		th by investing in		
Medium		the underlying listed security.				
High						
Very High						
Consumer's need to withdraw money	7					





Consumer Attributes	TMD Indicator	Product description including key attributes
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		
Quarterly		
Annually or longer		

### 6. Catch.com.au

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	of Investable Assets	
Solution/Standalone (75-100%)		
Core Component (25-75%)		





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes		
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)
		Catch.com.au	Wesfarmers Ltd (ASX:WES)	99% (80-100%)	Nil	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer ha	s a long investmen	at timeframe and is	unlikely to redee	m within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low		The consumer has a high-risk tolerance, seeking long term capital growth by inves		th by investing in		
Medium		the underlying list	ted security.			
High						
Very High						
Consumer's need to withdraw money	Į.					
Daily		Consumers will normally be able to redeem from the fund on any Business Day,		3 1		
Weekly		day other than a Saturday or Sunday on which banks are open for general business Sydney.			ral business in	
Monthly		Sydney.				
Quarterly						
Annually or longer						





### 7. Woolworths

Consumer Attributes	TMD Indicator	Product descrip	otion including k	ey attributes		
Consumer's investment objective						
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneou enjoying an investment return that generally reflects the return of the underlying listed				
Capital Preservation				ill be linked to the 1		
Capital Guaranteed		program.			-	
Income Distribution						
Consumer's intended product use (%	6 of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Woolworths	Woolworths Group Ltd (ASX:WOW)	99% (80-100%)	Nil	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer ha	as a long investmen	nt timeframe and is	unlikely to redee	em within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					





Consumer Attributes	TMD Indicator	Product description including key attributes
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		oyaney.
Quarterly		
Annually or longer		

# 8. Kogan

Consumer Attributes	TMD Indicator	Product description including key attributes		
Consumer's investment objective				
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously		
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward		
Capital Guaranteed		program.		
Income Distribution				
Consumer's intended product use (% of Investable Assets)				





Consumer Attributes	TMD Indicator	Product descri	ption including ke	ey attributes				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash		
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		Kogan	Kogan.com Ltd (ASX: KGN)	99% (80-100%)	Nil	1% (0-20%)		
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer h	The consumer has a long investment timeframe and is unlikely to redeem within eight					
Medium (> 2 years)		years.						
Long (> 8 years)								
Consumer's Risk (ability to bear los	ss) and Return profile							
Low			nas a high-risk tolera	ance, seeking long t	erm capital grow	th by investing in		
Medium		the underlying listed security.						
High								
Very High								
Consumer's need to withdraw mon-	ey							
Daily			normally be able to					
Weekly		day other than a Saturday or Sunday on which banks are open for general business Sydney.						
Monthly								
Quarterly								





Consumer Attributes	TMD Indicator	Product description including key attributes
Annually or longer		

# 9. Mighty Craft

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth					1 0	hilst simultaneously	
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (%	of Investable Assets	3)					
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash	
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Mighty Craft	Mighty Craft Ltd (ASX:MCL)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight					
Medium (> 2 years)		years.					





Consumer Attributes	TMD Indicator	Product description including key attributes
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		<i>- - - - - - - - - -</i>
Quarterly		
Annually or longer		

### 10. Baby Bunting

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes		
Income Distribution						
Consumer's intended product use (%	of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Baby Bunting	Baby Bunting Group Ltd (ASX:BBN)	99% (80-100%)	Nil	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer ha	s a long investmen	nt timeframe and is	unlikely to redee	m within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low			0	ince, seeking long t	erm capital grow	th by investing in
Medium		the underlying list	ted security.			
High						
Very High						
Consumer's need to withdraw money	,					
Daily						





Consumer Attributes	TMD Indicator	Product description including key attributes
Weekly		Consumers will normally be able to redeem from the fund on any Business Day, being a
Monthly		day other than a Saturday or Sunday on which banks are open for general business in
Quarterly		Sydney.
Annually or longer		

### 11. Blackmores

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth						nilst simultaneously	
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward					
Capital Guaranteed		program.					
Income Distribution							
Consumer's intended product use (%	of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
Core Component (25-75%)		Option					
Satellite/small allocation (<25%)		Blackmores	Blackmores Limited (ASX: BKL)	99% (80-100%)	Nil	1% (0-20%)	





Consumer Attributes	TMD Indicator	Product description including key attributes				
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight				
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	Consumer's Risk (ability to bear loss) and Return profile					
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in				
Medium		the underlying listed security.				
High						
Very High						
Consumer's need to withdraw money	T.					
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a				
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.				
Monthly		eyaney.				
Quarterly						
Annually or longer						

# 12. Kelly Partners

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes			
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (	% of Investable Asset	s)					
Solution/Standalone (75-100%)		Investment	Cash or cash				
Core Component (25-75%)		Kelly Partners Kelly Partn Group Holdings	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)			Holdings Limited (ASX:	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer ha	s a long investmer	nt timeframe and is	unlikely to redee	m within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear los	s) and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in					
Medium		the underlying list	ted security.				
High							





Consumer Attributes	TMD Indicator	Product description including key attributes			
Very High					
Consumer's need to withdraw money	<i>I</i>				
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a			
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.			
Monthly					
Quarterly					
Annually or longer					

# 13. Zip

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	of Investable Assets	)
Solution/Standalone (75-100%)		
Core Component (25-75%)		





Consumer Attributes	TMD Indicator	Product descript	tion including ke	y attributes			
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Zip	Zip Co Limited (ASX:Z1P)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has	s a long investmen	t timeframe and is	unlikely to redeen	m within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss) and Return profile							
Low		The consumer has		nce, seeking long t	erm capital growt	h by investing in	
Medium		the underlying list	ted security.				
High							
Very High							
Consumer's need to withdraw money	y .						
Daily			ormally be able to				
Weekly		day other than a S Sydney.	Saturday or Sunday	on which banks a	re open for gener	al business in	
Monthly		Sydney.					
Quarterly							
Annually or longer							





### 14. Coles

Consumer Attributes	TMD Indicator	Product descri	Product description including key attributes					
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward						
Capital Preservation								
Capital Guaranteed		program.	·					
Income Distribution								
Consumer's intended product use	(% of Investable Asset	rs)						
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash		
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		Coles	Coles Group Ltd (ASX:COL)	99% (80-100%)	Nil	1% (0-20%)		
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer h	nas a long investme	nt timeframe and is	unlikely to redee	em within eight		
Medium (> 2 years)		years.						
Long (> 8 years)								
Consumer's Risk (ability to bear lo	ss) and Return profile							
Low								





Consumer Attributes	TMD Indicator	Product description including key attributes				
Medium						
High		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.				
Very High						
Consumer's need to withdraw money	Consumer's need to withdraw money					
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a				
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.				
Monthly		by different control of the control				
Quarterly						
Annually or longer						

### 15. Booktopia

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	of Investable Assets	
Solution/Standalone (75-100%)		





Consumer Attributes	TMD Indicator	Product descri	ption including ke	y attributes			
Core Component (25-75%) Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Booktopia	Booktopia Group Limited (ASX:BKG)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe	•		·		•		
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.					
Medium (> 2 years)							
Long (> 8 years)							
Consumer's Risk (ability to bear lo	ss) and Return profile	:					
Low			as a high-risk tolera	nce, seeking long t	erm capital grow	th by investing in	
Medium		the underlying li	sted security.				
High							
Very High							
Consumer's need to withdraw mon	ey						
Daily			normally be able to		•	•	
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.					
Monthly							
Quarterly							
Annually or longer							





Weekly		
Monthly		
Quarterly		
Annually or longer		

# 16. Australian Equities

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward					
Capital Preservation							
Capital Guaranteed		program.					
Income Distribution							
Consumer's intended product use (%	6 of Investable Assets	)					
Solution/Standalone (75-100%)						Cash or cash	
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Australian Equities	iShares Core S&P/ASX 200 ETF (ASX:IOZ)	99% (80-100%)	Nil	1% (0-20%)	





Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment timeframe		
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight
Medium (> 2 years)		years.
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	T.	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		Symmey.
Quarterly		
Annually or longer		

# 17. Sustainability

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	ey attributes			
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (%	% of Investable Assets	s)					
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash	
Core Component (25-75%)		Option  Sustainability	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)			Betashares Australian Sustainability Leaders ETF (ASX:FAIR)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer ha	s a long investmen	nt timeframe and is	unlikely to redee	em within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	s) and Return profile						
Low			0	ance, seeking long t	erm capital grow	th by investing in	
Medium		the underlying lis	ted security.				
High							





Consumer Attributes	TMD Indicator	Product description including key attributes
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		by different control of the control
Quarterly		
Annually or longer		

## 18. FANG+

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective	Consumer's investment objective						
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously					
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward					
Capital Guaranteed		program.					
Income Distribution							
Consumer's intended product use (%	of Investable Assets						
Solution/Standalone (75-100%)							
Core Component (25-75%)							





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes			
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		FANG+	ETFS FANG+ ETF (ASX: FANG)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer ha	ıs a long investmen	t timeframe and is	unlikely to redee	m within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	) and Return profile						
Low			ıs a high-risk tolera	nce, seeking long t	erm capital grow	th by investing in	
Medium		the underlying lis	ted security.				
High							
Very High							
Consumer's need to withdraw money	7						
Daily			ormally be able to				
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.					
Monthly							
Quarterly							
Annually or longer							





# 19. Cash

Consumer Attributes	TMD Indicator	Product descri	Product description including key attributes					
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneous enjoying an investment return that generally reflects the return of the underlying listed						
Capital Preservation		security. The underlying security will be linked to the retail partner that offers the reward program.						
Capital Guaranteed								
Income Distribution								
Consumer's intended product use	(% of Investable Asset	rs)						
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash		
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		Cash	BetaShares Australian High Interest Cash ETF (ASX:AAA)	99% (80-100%)	Nil	1% (0-20%)		
Consumer's investment timeframe				•		·		
Short (≤ 2 years)		The consumer h	nas a short investme	ent timeframe and i	s unlikely to rede	eem within 2 years.		
Medium (> 2 years)								
Long (> 8 years)								





Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's Risk (ability to bear loss	and Return profile	
Low		The consumer has a low risk tolerance, seeking to preserve capital on the short term and
Medium		may require immediate access to cash.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney.
Monthly		Sydney.
Quarterly		
Annually or longer		

### 20. Coinbase

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.





Consumer Attributes	TMD Indicator	Product descrip	otion including key a	ittributes		
Income Distribution						
Consumer's intended product use (%	of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)
Satellite/small allocation (<25%)		Coinbase	Coinbase Global, Inc. (NASDAQ:COIN)	Nil	99% (80- 100%)	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer h	as a long investment ti	imeframe and is	unlikely to redeen	n within eight
Medium (> 2 years)		years.				
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low			as a high-risk toleranc	e, seeking long t	term capital growtl	n by investing in
Medium		the underlying li	sted security.			
High						
Very High						
Consumer's need to withdraw money						
Daily						





Consumer Attributes	TMD Indicator	Product description including key attributes
Weekly		Consumers will normally be able to redeem from the fund on any Business Day, being a
Monthly		day other than a Saturday or Sunday on which banks are open for general business in New
Quarterly		York.
Annually or longer		

### 21. Amazon

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (%	% of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying listed security	Australian	International Equities	Cash or cash	
Core Component (25-75%)		Option		Equities		equivalents (US or AUD)	
Satellite/small allocation (<25%)		Amazon	Amazon.com, Inc. (NASDAQ:AMZN)	Nil	99% (80- 100%)	1% (0-20%)	





Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment timeframe		
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight
Medium (> 2 years)		years.
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	T.	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		10111
Quarterly		
Annually or longer		

## 22. Alphabet

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		





Consumer Attributes	TMD Indicator	Product descri	ption including key attr	ributes			
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (%	6 of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying listed	International	Cash or cash		
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Alphabet	Alphabet Inc. (NASDAQ:GOOGL)	Nil	99% (80- 100%)	1% (0-20%)	
Consumer's investment timeframe							
Short ( $\leq 2$ years)			nas a long investment tim	eframe and is u	ınlikely to redeem	within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in					
Medium		the underlying l	isted security.				
High							





Consumer Attributes	TMD Indicator	Product description including key attributes				
Very High						
Consumer's need to withdraw money	Ţ.					
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a				
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.				
Monthly						
Quarterly						
Annually or longer						

# 23. Apple

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	of Investable Assets	
Solution/Standalone (75-100%)		
Core Component (25-75%)		





Consumer Attributes	TMD Indicator	Product descrip	ption including key a	ttributes		
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)
		Apple	Apple Inc. (NASDAQ:AAPL)	Nil	99% (80- 100%)	1% (0-20%)
Consumer's investment timeframe						<u> </u>
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.				
Medium (> 2 years)						
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low			as a high-risk tolerance	e, seeking long to	erm capital growth	n by investing in
Medium		the underlying li	sted security.			
High						
Very High						
Consumer's need to withdraw money	7					
Daily			normally be able to rec			
Weekly		day other than a Saturday or Sunday on which banks are open for general business York.				
Monthly						
Quarterly						
Annually or longer						





Weekly		
Monthly		
Quarterly		
Annually or longer		

## 24. Berkshire Hathaway

Consumer Attributes	TMD Indicator	Product description including key attributes				
Consumer's investment objective	·					
Capital Growth			ill seek to participat			
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.				
Capital Guaranteed						
Income Distribution						
Consumer's intended product use (	% of Investable Assets	)				
Solution/Standalone (75-100%)		Investment	Underlying listed security	Australian	International Equities	Cash or cash equivalents (US or AUD)
Core Component (25-75%)		Option		Equities		
Satellite/small allocation (<25%)		Berkshire Hathaway	Berkshire Hathaway Inc. (NYSE:BRK.B)	Nil	99% (80-100%)	1% (0-20%)
Consumer's investment timeframe						





Consumer Attributes	TMD Indicator	Product description including key attributes
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight
Medium (> 2 years)		years.
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		2 02
Quarterly		
Annually or longer		

25. The Walt Disney Company

	1	
Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed





Consumer Attributes	TMD Indicator	Product description including key attributes					
Capital Guaranteed		· ·	lerlying security wi	ll be linked to the	retail partner that o	ffers the reward	
Income Distribution		program.					
Consumer's intended product use (%	of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash	
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		The Walt Disney Company	The Walt Disney Company (NYSE:DIS)	Nil	99% (80-100%)	1% (0-20%)	
Consumer's investment timeframe		-					
Short (≤ 2 years)		The consumer h	as a long investmen	nt timeframe and i	s unlikely to redeen	n within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	) and Return profile						
Low			_	ance, seeking long	term capital growth	n by investing in	
Medium		the underlying listed security.					
High							
Very High							
Consumer's need to withdraw money							





Consumer Attributes	TMD Indicator	Product description including key attributes
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

### 26. Facebook

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	6 of Investable Assets	)
Solution/Standalone (75-100%)		
Core Component (25-75%)		





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes		
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)
		Facebook	Facebook, Inc. (NASDAQ:)	Nil	99% (80-100%)	1% (0-20%)
Consumer's investment timeframe						
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.				
Medium (> 2 years)						
Long (> 8 years)						
Consumer's Risk (ability to bear loss	) and Return profile					
Low			s a high-risk tolera	nce, seeking long t	erm capital growth	n by investing in
Medium		the underlying lis	ted security.			
High						
Very High						
Consumer's need to withdraw money	T.					
Daily			ormally be able to			
Weekly		day other than a Saturday or Sunday on which banks are open for general business York.				
Monthly						
Quarterly						
Annually or longer						





## 27. eBay

Consumer Attributes	TMD Indicator	Product descri	Product description including key attributes					
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously						
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.						
Capital Guaranteed								
Income Distribution								
Consumer's intended product use	(% of Investable Asset	rs)						
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash		
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		eBay Inc. (NASDAQ:EBAY)		Nil	99% (80- 100%)	1% (0-20%)		
			-	'				
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer l	nas a long investment ti	meframe and is	s unlikely to redeer	n within eight		
Medium (> 2 years)		years.						
Long (> 8 years)								
Consumer's Risk (ability to bear lo	oss) and Return profile							
Low								





Consumer Attributes	TMD Indicator	Product description including key attributes
Medium		
High		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.
Very High		the dideriying noted security.
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

# 28. The Coca-Cola Company

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously					
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying list security. The underlying security will be linked to the retail partner that offers the re					
Capital Guaranteed		program.					
Income Distribution							
Consumer's intended product use (%	of Investable Assets						
Solution/Standalone (75-100%)							





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	y attributes			
Core Component (25-75%) Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		The Coca-Cola Company	The Coca-Cola Company (NYSE:KO)	Nil	99% (80-100%)	1% (0-20%)	
Consumer's investment timeframe	•		•	•			
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.					
Medium (> 2 years)							
Long (> 8 years)							
Consumer's Risk (ability to bear lo	ss) and Return profile						
Low				nce, seeking long	term capital growth	n by investing in	
Medium		the underlying list	ted security.				
High							
Very High							
Consumer's need to withdraw more	ey						
Daily					fund on any Busin		
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Ne York.					
Monthly							
Quarterly							
Annually or longer							





# 29. Spotify

Consumer Attributes	TMD Indicator	Product descri	Product description including key attributes					
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.						
Capital Preservation								
Capital Guaranteed								
Income Distribution								
Consumer's intended product use	(% of Investable Asset	es)						
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash		
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		Spotify	Spotify Technology S.A. (NASDAQ:COIN)	Nil	99% (80- 100%)	1% (0-20%)		
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer l	nas a long investment ti	imeframe and i	s unlikely to redeen	n within eight		
Medium (> 2 years)		years.						
Long (> 8 years)								
Consumer's Risk (ability to bear le	oss) and Return profile							





Consumer Attributes	TMD Indicator	Product description including key attributes
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

### 30. Microsoft

Consumer Attributes	TMD Indicator	Product description including key attributes				
Consumer's investment objective						
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously				
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward				
Capital Guaranteed		program.				
Income Distribution						
Consumer's intended product use (%	Consumer's intended product use (% of Investable Assets)					





Consumer Attributes	TMD Indicator	Product descri	ption including key a	uttributes			
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash	
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Microsoft	Microsoft Corporation (NASDAQ:MSFT)	Nil	99% (80- 100%)	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.					
Medium (> 2 years)							
Long (> 8 years)							
Consumer's Risk (ability to bear loss	) and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in					
Medium		the underlying listed security.					
High							
Very High							
Consumer's need to withdraw money	T						
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a					
Weekly		day other than a Saturday or Sunday on which banks are open for general business in York.					
Monthly							
Quarterly							





Consumer Attributes	TMD Indicator	Product description including key attributes
Annually or longer		

## 31. McDonald's

Consumer Attributes	TMD Indicator	Product description including key attributes						
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously						
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward						
Capital Guaranteed		program.						
Income Distribution								
Consumer's intended product use (% of Investable Assets)								
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash		
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		McDonald's	McDonald's Corporation (NYSE:MCD)	Nil	99% (80-100%)	1% (0-20%)		
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.						
Medium (> 2 years)								





Consumer Attributes	TMD Indicator	Product description including key attributes
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

### 32. Netflix

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		





Consumer Attributes	TMD Indicator	Product descr	Product description including key attributes					
Consumer's intended product use	(% of Investable Asset	s)						
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash		
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)		Netflix	Netflix, Inc. (NASDAQ:NFLX)	Nil	99% (80- 100%)	1% (0-20%)		
Consumer's investment timeframe		F-11			1'1 1 1	. 1 1		
Short (≤ 2 years)		The consumer years.	has a long investment ti	metrame and is	s unlikely to redeen	n within eight		
Medium (> 2 years)		y cars.						
Long (> 8 years)								
Consumer's Risk (ability to bear le	oss) and Return profile							
Low			has a high-risk tolerance	e, seeking long	term capital growtl	h by investing in		
Medium		the underlying	isted security.					
High								
Very High								
Consumer's need to withdraw mor	ney							
Daily								
Weekly								





Consumer Attributes	TMD Indicator	Product description including key attributes			
Monthly		Consumers will normally be able to redeem from the fund on any Business Day, being a			
Quarterly		day other than a Saturday or Sunday on which banks are open for general business in York.			
Annually or longer		2 0224			

## 33. Nike

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth			vill seek to participate				
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Guaranteed							
Income Distribution							
Consumer's intended product use (%	% of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash	
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Nike Nike, Inc. (NASDAQ:TSLA) Nil 99% (80-100%) 1% (0-20)					
Consumer's investment timeframe							





Consumer Attributes	TMD Indicator	Product description including key attributes
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight
Medium (> 2 years)		years.
Long (> 8 years)		
Consumer's Risk (ability to bear loss	) and Return profile	
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in
Medium		the underlying listed security.
High		
Very High		
Consumer's need to withdraw money	T.	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		10111
Quarterly		
Annually or longer		

#### 34. Tesla

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously					
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed					





Consumer Attributes	TMD Indicator	Product descr	iption including key	attributes			
Capital Guaranteed		security. The underlying security will be linked to the retail partner that offers the reward program.					
Income Distribution							
Consumer's intended product use	(% of Investable Asset	ts)					
Solution/Standalone (75-100%)		Investment	Underlying listed	Australian	International	Cash or cash	
Core Component (25-75%)		Option	security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Tesla	Tesla, Inc. (NASDAQ:TSLA)	Nil	99% (80- 100%)	1% (0-20%)	
Consumer's investment timeframe		7T1	1 1 .		111 1 1	. 1 1	
Short ( $\leq 2$ years)		The consumer years.	has a long investment t	imetrame and i	s unlikely to redeer	n within eight	
Medium (> 2 years)		) <b>-</b>					
Long (> 8 years)							
Consumer's Risk (ability to bear lo	oss) and Return profile						
Low			has a high-risk toleranc	e, seeking long	term capital growt	h by investing in	
Medium		the underlying listed security.					
High							
Very High							
Consumer's need to withdraw mor	ney						





Consumer Attributes	TMD Indicator	Product description including key attributes
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

# 35. Top Shelf International

Consumer Attributes	TMD Indicator	Product description including key attributes				
Consumer's investment objective						
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously				
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward				
Capital Guaranteed		program.				
Income Distribution						
Consumer's intended product use (%	of Investable Assets					
Solution/Standalone (75-100%)						
Core Component (25-75%)						





Consumer Attributes	TMD Indicator	Product descrip	tion including ke	ey attributes			
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Top Shelf International	Top Shelf International Holdings Ltd (ASX:TSI)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.					
Medium (> 2 years)							
Long (> 8 years)							
Consumer's Risk (ability to bear loss	s) and Return profile						
Low			0	ance, seeking long t	term capital grow	th by investing in	
Medium		the underlying lis	ted security.				
High							
Very High							
Consumer's need to withdraw mone	y						
Daily				redeem from the			
Weekly		day other than a Saturday or Sunday on which banks are open for general business in N York.					
Monthly		1 OIK.					
Quarterly							





Annually or longer

#### 36. Ferrari

Consumer Attributes	TMD Indicator	Product descri	ption including ke	y attributes			
Consumer's investment objective	e	·					
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneous enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
Consumer's intended product us	se (% of Investable Asse	ts)					
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash	
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)	
Satellite/small allocation (<25%)		Ferrari	Ferrari NV (NYSE:RACE)	Nil	99% (80-100%)	1% (0-20%)	
					·		
Consumer's investment timefran	ne	_					
Short (≤ 2 years)			nas a long investmen	t timeframe and	l is unlikely to redeen	n within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear	loss) and Return profile						
Low			$\sim$	nce, seeking lon	g term capital growth	n by investing in	
Medium		the underlying li	sted security.				





Consumer Attributes	TMD Indicator	Product description including key attributes
High		
Very High		
Consumer's need to withdraw money	V	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a
Weekly		day other than a Saturday or Sunday on which banks are open for general business in New York.
Monthly		
Quarterly		
Annually or longer		

### 37. Manchester United

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously					
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying lists security. The underlying security will be linked to the retail partner that offers the rev					
Capital Guaranteed		program.					
Income Distribution							
Consumer's intended product use (%	of Investable Assets						
Solution/Standalone (75-100%)							
Core Component (25-75%)							





Consumer Attributes	TMD Indicator	Product descrip	tion including key	y attributes			
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Manchester United	Manchester United PLC (NYSE:MANU)	Nil	99% (80- 100%)	1% (0-20%)	
Consumer's investment timeframe					•		
Short (≤ 2 years)		The consumer ha	s a long investment	t timeframe and is	unlikely to redeen	n within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	) and Return profile						
Low			ıs a high-risk toleran	nce, seeking long t	erm capital growtl	n by investing in	
Medium		the underlying lis	ted security.				
High							
Very High							
Consumer's need to withdraw money	<i>I</i>						
Daily			ormally be able to				
Weekly		day other than a S York.	Saturday or Sunday	on which banks a	re open for genera	ll business in New	
Monthly		2 02111					
Quarterly							
Annually or longer							





## 38. Maggie Beer

Consumer Attributes	TMD Indicator	Product descrip	otion including ke	ey attributes				
Consumer's investment objective								
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously						
Capital Preservation			enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the rewa					
Capital Guaranteed		program.			_			
Income Distribution								
Consumer's intended product use	(% of Investable Asset	ts)						
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash		
Core Component (25-75%)		Option	listed security	Equities	Equities	equivalents (US or AUD)		
Satellite/small allocation (<25%)				1% (0-20%)				
Consumer's investment timeframe								
Short (≤ 2 years)		The consumer ha	as a long investmen	nt timeframe and is	unlikely to redee	em within eight		
Medium (> 2 years)		years.						
Long (> 8 years)								
Consumer's Risk (ability to bear lo	oss) and Return profile							
Low								





Consumer Attributes	TMD Indicator	Product description including key attributes			
Medium					
High		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.			
Very High		the underlying fisted security.			
Consumer's need to withdraw money	7				
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a day other than a Saturday or Sunday on which banks are open for general business in Sydney.			

## 39. AUD Cash

Consumer Attributes	TMD Indicator	Product description including key attributes				
Consumer's investment objective						
Capital Growth		The consumer's objective will be to achieve a return similar to the volume-weighted average interbank overnight interest rate on a per annum basis on unsecured borrowing and lending transactions between cash market participants settled within the Reserve Ba				
Capital Preservation						
Capital Guaranteed		Information and Transfer System and published on market data services and on the Reserve Bank of Australia website.				
Income Distribution						
Consumer's intended product use (%	% of Investable Assets	ssets)				
Solution/Standalone (75-100%)		AUD Cash	100%			
Core Component (25-75%)				_		





Consumer Attributes	TMD Indicator	Product description including key attributes			
Satellite/small allocation (<25%)					
Consumer's investment timeframe					
Short (≤ 2 years)		The consumer has no minimum investment timeframe			
Medium (> 2 years)					
Long (> 8 years)					
Consumer's Risk (ability to bear loss	) and Return profile				
Low		The consumer has a low risk tolerance, seeking to preserve capital, or to temporarily hold			
Medium		their investment capital prior to investing it into other investment options.			
High					
Very High					
Consumer's need to withdraw money	T				
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a			
Weekly		day other than a Saturday or Sunday on which banks are open for general business in Sydney, New York and other markets.			
Monthly		of the j, 1 to w 1 of white of the marketo.			
Quarterly					
Annually or longer					





# 40. Sequoia Financial Group

Consumer Attributes	TMD Indicator	Product description including key attributes					
Consumer's investment objective							
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward program.					
Capital Preservation							
Capital Guaranteed							
Income Distribution							
	( CT	\ \					
Consumer's intended product use (%	of Investable Assets	)					
Solution/Standalone (75-100%)		Investment	Underlying	Australian	International	Cash or cash equivalents (US or AUD)	
Core Component (25-75%)		Option	listed security	Equities	Equities		
Satellite/small allocation (<25%)		Sequoia Financial Group	Sequoia Financial Group Ltd (ASX:SEQ)	99% (80 – 100%)	Nil	1% (0 – 20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer ha	as a long investmen	nt timeframe and	is unlikely to redee	em within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	and Return profile						
Low						_	





Consumer Attributes	TMD Indicator	Product description including key attributes
Medium		
High		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.
Very High		are underlying indea decurry.
Consumer's need to withdraw money	7	
Daily		Consumers will normally be able to redeem from the fund on any Business Day, being a day other than a Saturday or Sunday on which banks are open for general business in Sydney.

# 41. Technology One

Consumer Attributes	TMD Indicator	Product description including key attributes
Consumer's investment objective		
Capital Growth		The consumer will seek to participate under a reward offer program, whilst simultaneously
Capital Preservation		enjoying an investment return that generally reflects the return of the underlying listed security. The underlying security will be linked to the retail partner that offers the reward
Capital Guaranteed		program.
Income Distribution		
Consumer's intended product use (%	6 of Investable Assets	
Solution/Standalone (75-100%)		
Core Component (25-75%)		





Consumer Attributes	TMD Indicator	Product descript	Product description including key attributes				
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Technology One	Technology One Limited (ASX: TNE)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe		· ·				<u> </u>	
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight				n within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	s) and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.				h by investing in	
Medium							
High							
Very High							
Consumer's need to withdraw money							
Daily				redeem from the f on which banks a			





#### 42. Credit Clear

Consumer Attributes	TMD Indicator	Product descrip	Product description including key attributes				
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Credit Clear	Credit Clear Ltd (ASX: CCR)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight				m within eight	
Medium (> 2 years)		years.					
Long (> 8 years)							
Consumer's Risk (ability to bear loss	s) and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.				th by investing in	
Medium							
High							
Very High							
Consumer's need to withdraw money	y						
Daily				redeem from the f on which banks a			





#### 43. Damstra

Consumer Attributes	TMD Indicator	Product descrip	Product description including key attributes				
Satellite/small allocation (<25%)		Investment Option	Underlying listed security	Australian Equities	International Equities	Cash or cash equivalents (US or AUD)	
		Damstra	Damstra Holdings Pty Ltd (ASX: DTC)	99% (80-100%)	Nil	1% (0-20%)	
Consumer's investment timeframe							
Short (≤ 2 years)		The consumer has a long investment timeframe and is unlikely to redeem within eight years.				m within eight	
Medium (> 2 years)							
Long (> 8 years)							
Consumer's Risk (ability to bear loss	s) and Return profile						
Low		The consumer has a high-risk tolerance, seeking long term capital growth by investing in the underlying listed security.				th by investing in	
Medium							
High							
Very High							
Consumer's need to withdraw mone	y						
Daily			-	redeem from the f on which banks a	•	,	





### **Appropriateness**

Note: This section is required under RG 274.64–66.

The Issuer has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market as described above, as the features of this product in Column 3 of the table above are likely to be suitable for consumers with the attributes identified with a green TMD Indicator in Column 2.

#### Distribution conditions/restrictions

This part is required under section 994B(5)(c) of the Act.

Distribution Condition	Distribution Condition Rationale
There are no distribution conditions.	Not applicable.

#### Review triggers

This part is required under section 994B(5)(d) of the Act.

Material change to key attributes, fund investment objective and/or fees.

Material deviation from benchmark / objective over sustained period.

Key attributes have not performed as disclosed by a material degree and for a material period.

Determination by the Issuer of an ASIC reportable Significant Dealing.

Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.

The use of Product Intervention Powers, regulator orders or directions that affects the product.

#### Mandatory review periods

This part is required under section 994B(5)(e) and (f) of the Act.





Review period	Maximum period for review
Initial review	1 year
Subsequent review	2 years (from initial review)

#### Distributor reporting requirements

This part is required under section 994B(5)(g) and (h) of the Act.

Reporting requirement	Reporting period	Which distributors this requirement applies to
Complaints (as defined in section 994A(1) of the Act) relating to the product design, product availability and distribution. The distributor should provide all the content of the complaint, having regard to privacy.	Within 10 business days following end of calendar quarter.	All distributors
Significant dealing outside of target market, under s994F(6) of the Act.  See Definitions for further detail.	As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors
To the extent a distributor is aware, dealings outside the target market, including reason why acquisition is outside of target market, and whether acquisition occurred under personal advice.	Within 10 business days following end of calendar quarter.	All distributors

If practicable, distributors should adopt the FSC data standards for reports to the issuer. Distributors must report to **MSC** using the quarterly compliance report or other method specified by the Issuer or by email to <u>trustee@msc.group</u> using the subject line 'DDO Reporting – Upstreet Fund'. **MSC** can be contacted in relation to this TMD on 1300 798 790.





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# **Definitions**

Term	Definition	
Consumer's investment objective		
Capital Growth	The consumer seeks to invest in a product designed to generate capital return. The consumer prefers exposure to growth assets (such as shares or property) or otherwise seeks an investment return above the current inflation rate.	
Capital Preservation	The consumer seeks to invest in a product to reduce volatility and minimise loss in a market down-turn. The consumer prefers exposure to defensive assets (such as cash or fixed income securities) that are generally lower in risk and less volatile than growth investments.	
Capital Guaranteed	The consumer seeks a guarantee or protection against capital loss whilst still seeking the potential for capital growth (typically gained through a derivative arrangement). The consumer would likely understand the complexities, conditions and risks that are associated with such products.	
Income Distribution	The consumer seeks to invest in a product designed to distribute regular and/or tax-effective income. The consumer prefers exposure to income-generating assets (typically, high dividend-yielding equities, fixed income securities and money market instruments).	
Consumer's intended product use (% of Investable Assets)		





Term	Definition	
Solution/Standalone (75-100%)	The consumer intends to hold the investment as either a part or the majority (up to 100%) of their total <i>investable assets</i> (see definition below). The consumer typically prefers exposure to a product with at least High <i>portfolio diversification</i> (see definitions below).	
Core Component (25-75%)	The consumer intends to hold the investment as a major component, up to 75%, of their total <i>investable assets</i> (see definition below). The consumer typically prefers exposure to a product with at least Medium <i>portfolio diversification</i> (see definitions below).	
Satellite (<25%)	The consumer intends to hold the investment as a smaller part of their total portfolio, as an indication it would be suitable for up to 25% of the total <i>investable assets</i> (see definition below). The consumer is likely to be comfortable with exposure to a product with Low <i>portfolio diversification</i> (see definitions below).	
Investable Assets	Those assets that the investor has available for investment, excluding the residential home.	
Portfolio diversification (for completing the key product attribute section of consumer's intended product use)		
Low	Single asset class, single country, low or moderate holdings of securities - e.g. high conviction Aussie equities.	
Medium	1-2 asset classes, single country, broad exposure within asset class, e.g. Aussie equities "All Ords".	
High	Highly diversified across either asset classes, countries or investment managers, e.g. Australian multi-manager balanced fund or global multi-asset product (or global equities).	
Consumer's intended investment timeframe		
Short (≤ 2 years)	The consumer has a short investment timeframe and may wish to redeem within two years.	
Medium (> 2 years)	The consumer has a medium investment timeframe and is unlikely to redeem within two years.	
Long (> 8 years)	The consumer has a long investment timeframe and is unlikely to redeem within eight years.	
Consumer's Risk (ability to bear	loss) and Return profile	

#### Consumer's Risk (ability to bear loss) and Return profile

Issuers should undertake a comprehensive risk assessment for each product. The FSC recommends adoption of the Standard Risk Measure (*SRM*) to calculate the likely number of negative annual returns over a 20 year period, using the guidance and methodology outlined in the <u>Standard Risk Measure</u> <u>Guidance Paper For Trustees</u>. SRM is not a complete assessment of risk and potential loss. For example, it does not detail important issues such as the





Term	Definition	
potential size of a negative return or that a positive return could still be less than a consumer requires to meet their investment objectives/needs. Issuers may wish to supplement the SRM methodology by also considering other risk factors. For example, some products may use leverage, derivatives or short selling, may have liquidity or withdrawal limitations, or otherwise may have a complex structure or increased investment risks, which should be documented together with the SRM to substantiate the product risk rating.		
Low	profile would generally take into account the impact of fees, costs and taxes.  The consumer is conservative or low risk in nature, seeks to minimise potential losses (e.g. has the ability to bear up to 1 negative return over a 20 year period (SRM 1 to 2)) and is comfortable with a low target return profile.	
	Consumer typically prefers defensive assets such as cash and fixed income.	
Medium	The consumer is moderate or medium risk in nature, seeking to minimise potential losses (e.g. has the ability to bear up to 4 negative returns over a 20 year period (SRM 3 to 5)) and comfortable with a moderate target return profile.	
	Consumer typically prefers a balance of growth assets such as shares, property and alternative assets and defensive assets such as cash and fixed income.	
High	The consumer is higher risk in nature and can accept higher potential losses (e.g. has the ability to bear up to 6 negative returns over a 20 year period (SRM 6)) in order to target a higher target return profile.	
	Consumer typically prefers predominantly growth assets such as shares, property and alternative assets with only a smaller or moderate holding in defensive assets such as cash and fixed income.	
Very high	The consumer has a more aggressive or very high risk appetite, seeks to maximise returns and can accept higher potential losses (e.g. has the ability to bear 6 or more negative returns over a 20 year period (SRM 7) and possibly other risk factors, such as leverage).	
	Consumer typically prefers growth assets such as shares, property and alternative assets.	
Consumer's need to withdraw money		

#### Consumer's need to withdraw money

Issuers should consider in the first instance the redemption request frequency under ordinary circumstances. However, the redemption request frequency is not the only consideration when determining the ability to meet the investor's requirement to access capital. To the extent that the liquidity of the underlying investments or possible liquidity constraints (e.g. ability to stagger or delay redemptions) could impact this, this is to be taken into consideration in completing this section.





Term	Definition
Daily/Weekly/Monthly/Quarterly/ Annually or longer	The consumer seeks to invest in a product which permits redemption requests at this frequency under ordinary circumstances and the issuer is typically able to meet that request within a reasonable period.
Distributor Reporting	
Significant dealings	Section 994F(6) of the Act requires distributors to notify the issuer if they become aware of a significant dealing in the product that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and distributors have discretion to apply its ordinary meaning.
	The issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC.
	Dealings outside this TMD may be significant because:
	• they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or
	• they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consumer (or class of consumer).
	In each case, the distributor should have regard to:
	• the nature and risk profile of the product (which may be indicated by the product's risk rating or withdrawal timeframes),
	• the actual or potential harm to a consumer (which may be indicated by the value of the consumer's investment, their intended product use or their ability to bear loss), and
	• the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red or amber ratings attributed to the consumer).
	Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:
	<ul> <li>it constitutes more than half of the distributor's total retail product distribution conduct in relation to the product over the reporting period,</li> <li>the consumer's intended product use is <i>Solution / Standalone</i>, or</li> </ul>





Term	Definition
	• the consumer's intended product use is <i>Core component</i> and the consumer's risk (ability to bear loss) and return profile is <i>Low</i> .