

2026 National Sales Meeting

FRIDAY **30** – SUNDAY **1**
JANUARY FEBRUARY



**Gaylord Pacific Resort
& Convention Center**
San Diego, CA

Paragon²⁰
a  ZIMMER BIOMET company

FRIDAY, JANUARY 30, 2026

SPEAKER

LOCATION

12:00pm	Registration		Pre-Function La Perla
6:30pm	Surf Theme Surfing the Portfolio – Product Fair		La Perla Ballroom
9:00pm	Adjourn		La Perla Ballroom

SATURDAY, JANUARY 31, 2026

7:30am	Breakfast		Pre-Function La Perla
7:45am	Welcome to NSM 2026	Albert DaCosta	La Perla Ballroom
8:15am	2026 Growth Drivers	Matt Jarboe	La Perla Ballroom
8:45am	Powering the Future: Inside the SMART28 Ecosystem	Cropper, DaCosta, & Shumaker	La Perla Ballroom
9:20am	The Time is Now: Selling the Paragon 28 TAR Portfolio	Dave Baerveldt	La Perla Ballroom
9:50am	The 2026 Bunion Breakthrough: Leading and Winning with MIS and Forefoot	Steve Dodge	La Perla Ballroom
10:20am	Anchored in Innovation: Expanding Your Bag with JuggerKnot, R3FLEX & Grappler	Jason Wong	La Perla Ballroom
10:35am	Owning the Biologics Conversation: Your Path to More Sales	Nick Sorensen	La Perla Ballroom
10:50am	From Rails to Rings: The Complete Fixation Story	Mike Fernandes	La Perla Ballroom
11:30am	AcuityMD	Dena Hong	La Perla Ballroom
12:00pm	Lunch on Own		La Perla Ballroom

2026 NATIONAL SALES MEETING



SATURDAY, JANUARY 31, 2026

		SPEAKER	LOCATION
5:30pm	Cocktails		La Perla Ballroom
6:00pm	Dinner		La Perla Ballroom
6:30pm	CEO Keynote Address	Ivan Tornos	La Perla Ballroom
7:00pm	Awards	Matt Jarboe	La Perla Ballroom
9:00pm	Live Music/Dancing	Spazmatics (80's Cover Band)	La Perla Ballroom
11:00pm	Adjourn		La Perla Ballroom

SUNDAY, FEBRUARY 1, 2026

8:30am	Breakfast & Raffle	Teddy Mundt	La Perla Ballroom
9:00am	A Conversation with Our Global President	Kevin Thornal	La Perla Ballroom
9:30am	Leadership Forum	Thornal, Tornos, DaCosta, & Shumaker	La Perla Ballroom
10:15am	Executing 2026—All In	Albert DaCosta	La Perla Ballroom
10:45am	Adjourn		La Perla Ballroom



All presentations and information shared at this meeting are confidential and trade secrets of Paragon 28.

SPOUSES AND PLUS-ONE FUNCTIONS

Previously declared guests are welcome to join during these portions of the agenda. All other portions require a badge for attendance for privacy reasons. Please be sure you've informed the Events Team of your guests to ensure accurate catering counts.

FRIDAY, JANUARY 30, 2026

6:30pm Product Fair & Welcome Reception
Attire: Surf Theme, Westsuits & Beach Wear

SATURDAY, JANUARY 31, 2026

5:30pm Awards Banquet
Attire: Formal



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In accordance with Paragon 28® policy as well as the AdvaMed Code of Ethics, P28® kindly requests that no guests attend. P28 does not pay for meals or other expenses of guests of Health Care Professionals or any person who does not have a bona fide professional interest in the information presented at any of our events. P28 educational events are not CME accredited.

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