



We are **proud** of what our **customers** think about Raindrop **Contract Lifecycle Management (CLM)**

Our customers had a lot to say when it came to rating Raindrop solutions for the Spend Matters SolutionMap Spring 2025. Participants, like Raindrop, are scored on technical capability and customer ratings; we think the results speak for themselves.

solution ahead of their peers — in every single category.

Raindrop customers rated our Contract Lifecycle Management (CLM)

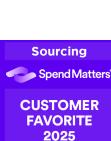
Raindrop Customer Scores

Contract Lifecycle Management > Customer Scores





Raindrop's modules are all on one platform, enabling rapid data transfer and harmonization between modules.





STRENGTHS:

Strong support for projects within the contracts module.

Support for templates and native contract authoring is strong against top competitors.

2025 •

Raindrop came out way ahead as a Customer Leader. S2C > CLM Solutions that automate the authoring, repolation, esecution, implementation, monitoring and renewal of B28 contracts (with an emphasis on supplier contracts).



CLM Customer Leader

Most Differentiating Raindrop was above the benchmark in

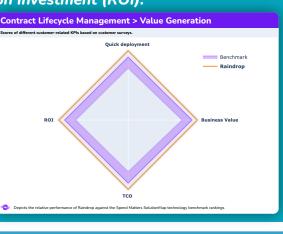
Configurability.

Contract Lifecycle Management > Most Differentiating



Value Generation

Raindrop scored on top for Quick Deployment, Business Value, Total Cost of Ownership (TCO), and Return on Investment (ROI).

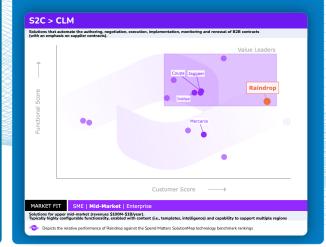


Raindrop received top



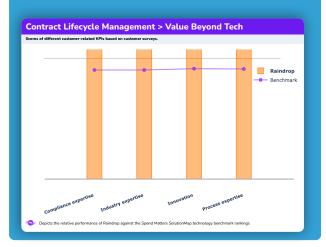
CLM Value Leader

Raindrop is a Value Leader and the furthest ahead in customer scoring.



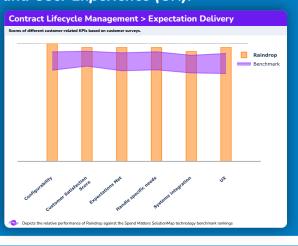
Value Beyond Tech

Raindrop was a top scorer in Value Beyond Tech.



Expectation Delivery

Exceeding expectations across the board, especially with Configurability and User Experience (UX).



Positive Customer Feedback



Quick deployment, easy to use and provides a one-stop shop for processes.



Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.



Use of AI in automation of contracts authoring and invoice processing automation. Also as a strong customer success team.

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