



We are proud of what our customers think about Raindrop Sourcing

Our customers had a lot to say when it came to rating Raindrop solutions for the Spend Matters SolutionMap Spring 2025. Participants, like Raindrop, are scored on technical capability and customer ratings; we think the results speak for themselves.







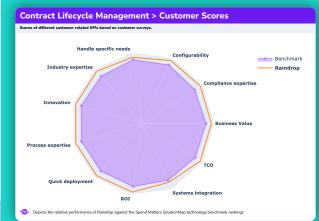




Robust scorecarding and savings pipeline management.

Raindrop Customer Scores

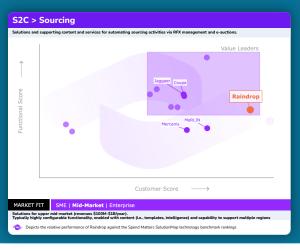
Raindrop customers rated our Sourcing solution ahead of their peers in every single category.





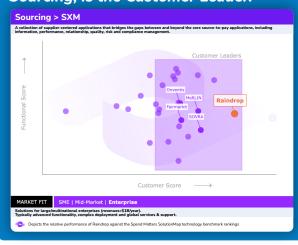
Sourcing Value Leader

Raindrop is a Value Leader and the furthest ahead in customer scoring.



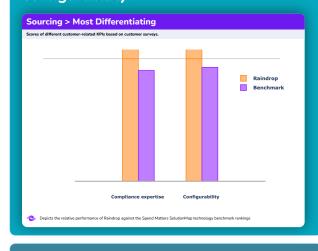
Sourcing SXM Leader

Raindrop's Supplier Management, a critical component of Raindrop Sourcing, is the Customer Leader.



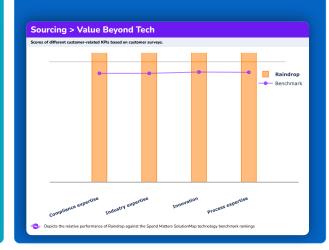
Most Differentiating

Raindrop was above the benchmark in Compliance Expertise and Configurability.



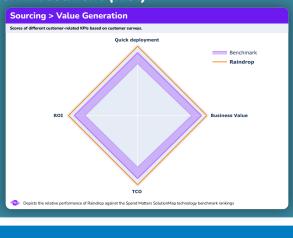
Value Beyond Tech

Raindrop was a top scorer in Value Beyond Tech.



Value Generation

Raindrop scored on top for Quick Deployment, Business Value, Total Cost of Ownership (TCO), and Return on Investment (ROI).



Expectation Delivery

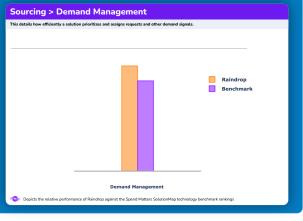
Exceeding expectations across the board, especially with Configurability and User Experience (UX).



Demand Management

and prioritizing requests to streamline the sourcing process, Raindrop came out ahead. Sourcing > Demand Management

When it comes to efficiently managing



Positive Customer Feedback

Quick deployment, easy to use and provides a one-stop shop for processes.

Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

Use of AI in automation of contracts authoring and invoice processing automation. Also as a strong customer success team.

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