

We are proud of what our customers think about Raindrop Spend and Procurement Analytics

Our customers had a lot to say when it came to rating Raindrop solutions for the Spend Matters SolutionMap Spring 2025. Participants, like Raindrop, are scored on technical capability and customer ratings; we think the results speak for themselves.

raindrop

SpendMatters®

SolutionMap
VALIDATED
2025

✓

Spend Analytics

SpendMatters®

CUSTOMER
FAVORITE
2025

♥

“Raindrop’s analytics data model is also used in the core system, so the entire platform can run on one unified data model.”

S2C

SpendMatters®

CUSTOMER
FAVORITE
2025

♥

Sourcing

SpendMatters®

CUSTOMER
FAVORITE
2025

♥

Raindrop Customer Scores

Raindrop customers rated our Spend and Procurement Analytics solution ahead of their peers — in every single category.

Spend & Procurement Analytics > Customer Scores

Scores of different customer-related KPIs based on customer surveys.

Depicts the relative performance of Raindrop against the Spend Matters SolutionMap technology benchmark rankings

Raindrop received top customer scores.

QUICK DEPLOYMENT

+

ROI

+

TCO

+

BUSINESS VALUE

+

LEGEND

UNAVAILABLE/FUNCTIONALITY

BELOW BENCHMARK

AT BENCHMARK

ABOVE BENCHMARK

TOP

Most Differentiating

Raindrop is above the benchmark in Compliance Expertise and Configurability.

Spend & Procurement Analytics > Most Differentiating

Scores of different customer-related KPIs based on customer surveys.

Depicts the relative performance of Raindrop against the Spend Matters SolutionMap technology benchmark rankings

Value Beyond Tech

Raindrop was a top scorer in Value Beyond Tech.

Spend & Procurement Analytics > Value Beyond Tech

Scores of different customer-related KPIs based on customer surveys.

Depicts the relative performance of Raindrop against the Spend Matters SolutionMap technology benchmark rankings

Value Generation

Raindrop scored on top for Return on Investment (ROI), Quick Deployment, Business Value, and Total Cost of Ownership (TCO).

Spend & Procurement Analytics > Value Generation

Scores of different customer-related KPIs based on customer surveys.

Depicts the relative performance of Raindrop against the Spend Matters SolutionMap technology benchmark rankings

Expectation Delivery

Exceeding expectations across the board, especially with Configurability and User Experience (UX).

Spend & Procurement Analytics > Expectation Delivery

Scores of different customer-related KPIs based on customer surveys.

Depicts the relative performance of Raindrop against the Spend Matters SolutionMap technology benchmark rankings

Positive Customer Feedback

Quick deployment, easy to use and provides a one-stop shop for processes.

Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

*Source: Spend Matters SolutionMap Spring 2025

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