Basic questions to start a successful recommendation

Asking the right questions is the key to generating good references.

1. Which email platform do you use? Do you have owned or leased servers?

2. Why don't you have an email with your own domain?

3. Have you considered the benefits if your email was @mycompany.com?

4. Does your company have problems with spam, data loss or instability in network connection?

5. Does your company have a cloud storage solution?

6. Would you like to ensure the safety of your data?

7. Do your employees waste a lot of time performing IT tasks?

8. Would you like to have the IT services of a big company without investing in infrastructure or maintenance?

9. Could your employees benefit from a better communication platform?

10. Would you like to give your team the tools to increase productivity and effectiveness?

11. Does your company have employees who travel or work remotely, who also need to stay up to date and connected with the office?

12. Do your employees use an online calendar that can be updated in real-time to organise their activities and help schedule optimal meeting times?

13. Would you like access to your work documents and your company email from anywhere and from any device, even when travelling?

14. Can your employees benefit from working on the same documents or presentations simultaneously rather than sending files back and forth?

15. Does your company need large storage capacity?