

Turn Key Concrete Coating Business For Sale

FAST-GROWING ECO-SURFACING LEADER SPECIALIZES IN GREEN RUBBERIZED RESURFACING

We are pleased to present a **rare opportunity** to acquire a **fully operational, turnkey, fast-growing eco-surfacing business and facility** specializing in sustainable concrete coating & resurfacing.

TOTAL SALE PRICE
\$3,000,000

BUSINESS SALE PRICE
\$1,000,000

REAL ESTATE SALE PRICE
\$2,000,000

Full listing package available with NDA.

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OFFERING MEMORANDUM

The information contained herein was obtained from sources deemed reliable; however, Berkshire Hathaway NM Commercial Real Estate makes no guaranties, warranties or representations to the completeness or accuracy thereof. The presentation of this real estate information is subject to errors; omissions; change of price; prior sale or lease; or withdrawal without notice.



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BUSINESS DESCRIPTION

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The featured coating company is a rapidly growing specialty surfacing company transforming residential and commercial properties with eco-friendly, non-slip, and temperature-controlled coating surfaces. The company's proprietary system uses recycled rubber from Canadian tires to resurface cracked, deteriorating, or aging concrete and asphalt without demolition — providing a durable, attractive, and sustainable alternative to traditional concrete replacement.

Founded on innovation, sustainability, and craftsmanship, built a strong reputation across New Mexico for quality, safety, and environmental responsibility. With increasing market awareness and year-over-year growth, this turnkey operation presents a rare opportunity to acquire a high-margin business positioned at the intersection of green technology and construction services.



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BRAND STRENGTH

Growth & Expansion Opportunities:

- Leverage the strong brand and process to open additional New Mexico or Southwest markets.

Commercial Contracts:

- Expanding into municipal, education, and hospitality sectors for large-scale resurfacing projects.

Product Diversification:

- Additional complementary services such as playground surfacing, sports courts, or epoxy coatings.

Sustainability Marketing:

- Enhanced positioning as a green building leader through certification programs and partnerships.

SUMMARY

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Eco-Conscious Product Line:

- Manufactured from recycled rubber tires sourced from Canada.
- Each project diverts hundreds of tires from landfills.

Proven, Scalable Model:

- ½-inch rubber overlay system adheres directly to existing surfaces.
- No demolition or disposal required — typically completed in 1–2 days.

Superior Performance:

- Non-slip, shock-absorbing, and up to 30–40°F cooler than concrete.
- Ideal for high-traffic and pool areas — safer and more comfortable underfoot.
- Backed by a 6-year transferable warranty against cracking or delamination.

Aesthetic Flexibility:

- Over 30 customizable colors available.
- Personalized design consultations to match home exteriors, stucco, or landscaping.

Broad Application Range:

- Residential: Driveways, patios, pool decks, walkways.
- Commercial: Entryways, courtyards, recreational spaces, and public areas.

Customer-Centered Service:

- White-glove consultation, design, and installation process. Local brand reputation built on professionalism and quality craftsmanship.



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REAL ESTATE OPPORTUNITY

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Real Estate Opportunity

In addition to the business offering, the owner is also presenting two adjacent industrial/flex buildings that may be purchased with or without the business:

1823 Commercial Ave NE – Suite B (9,593 SF) 9% CAP Rate:

Fully leased to a textile recycling company. Generates \$9,232/month plus NNNs in rental income. Provides immediate passive income and investment stability.

1823 Commercial Ave NE – Suite C (5,827 SF):

Current operating facility for the concrete coating business being offered. Fully built out with office, warehouse, and production areas. Ideal owner-user or investment property.



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Combined Purchase Price (Business + Both Properties): \$3,000,000
Properties may also be purchased separately for \$2,000,000
See broker for details.

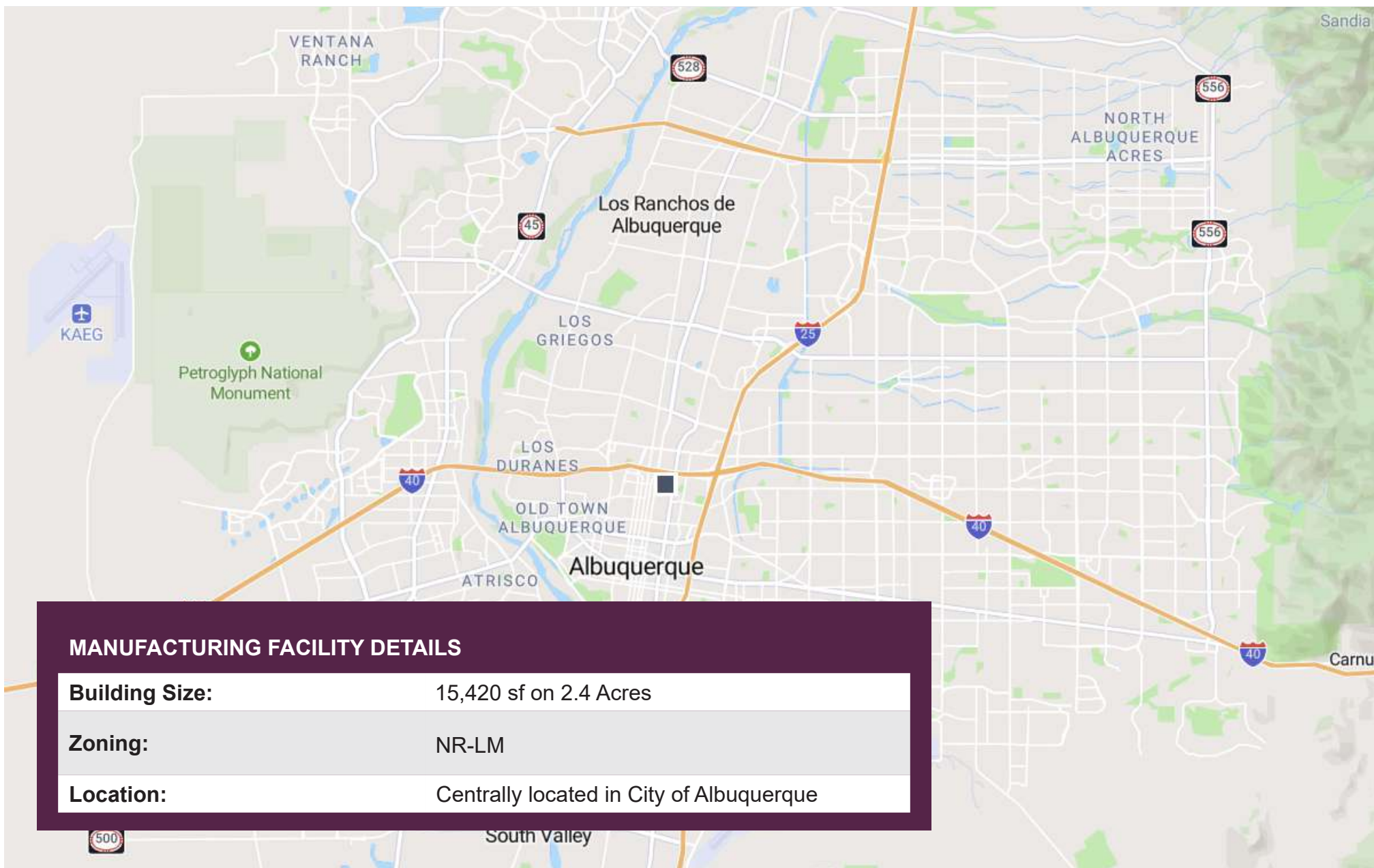


STORE LOCATOR

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MANUFACTURING FACILITY DETAILS

Building Size: 15,420 sf on 2.4 Acres

Zoning: NR-LM

Location: Centrally located in City of Albuquerque

EQUIPMENT INCLUDED

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The sale includes all the **necessary equipment and systems for seamless operations:**

- **Vehicles & Trailers**
- **Machinery & Tools**
- **Inventory (Estimated Value: \$100,000+)**
- **Office, Marketing & Technology**
- **CRM database and customer records**
- **Supplier agreements and distributor relationships**

Full list of included equipment and tools available by request



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KEY INVESTMENT TAKEAWAYS

- **13.94% TOTAL RETURN BUSINESS + PROPERTY CASH FLOW**
- Turnkey, profitable business in a fast-growing sustainability niche.
- Proven resurfacing process with eco-friendly and cost-efficient benefits.
- High-margin operation with minimal overhead. Includes vehicles, tools, materials, and established vendor/supplier relationships.
- Positioned for immediate revenue continuity and long-term expansion.
- Optional real estate purchase with existing lease income and owner-user potential.

FINANCIAL PERFORMANCE

YEAR	Revenue	Net Income	Adj. EBITDA	Notes
2023	\$1,046,120	-\$58,391	≈ Break-even	Ramp-up year
2024	\$2,009,088	\$281,640	≈ \$338,000	Breakout growth
2025 (YTD annualized)	\$1.48M	\$235,000 est.	≈ \$277,000	Stable performance

Strong Financial Growth Year-Over-Year

Full listing package details include:

- Tax documents
- Full list of assets and inventory transferable
- Licensing contracts & supplier relationships
- Training onboarding documentation for new ownership
- Experienced operational systems in place for rapid scaling

All available with a signed NDA

MARKET OVERVIEW

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ALBUQUERQUE

Albuquerque's market is experiencing a period of notable growth and resilience, driven by key factors that make it an increasingly attractive location for businesses, residents, and investors alike. As New Mexico's largest city and a cultural hub of the Southwest, Albuquerque boasts a strong foundation in technology, aerospace, and renewable energy industries, which are contributing to job creation and economic diversification. The city's strategic location, mild climate, and affordable cost of living make it appealing for both businesses looking to expand and residents seeking a balanced lifestyle with urban amenities and natural beauty.

The real estate market in Albuquerque has shown steady demand, with residential properties benefiting from relatively lower prices compared to national levels, attracting first-time homebuyers and retirees. The city's vibrant arts scene, rich history, and unique festivals, such as the famous Albuquerque International Balloon Fiesta, contribute to a high quality of life, drawing in tourists and supporting local businesses. Additionally, ongoing infrastructure developments and revitalization projects in areas like Downtown and Nob Hill are helping Albuquerque evolve into a more modern, connected, and business-friendly city.

With a growing population, a skilled workforce, and a supportive business environment, Albuquerque is poised for continued expansion in key sectors like technology, healthcare, and tourism. This positive market outlook positions the city as a promising locale for long-term investment and growth.



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