

PROPERTY OVERVIEW

Asking Price: \$998,000

Acres: 0.55 Building SF: 9,087

Rooms: 29 + Managers Apt

Price per Door: \$33,267 Price per SF: \$109.83

Parking Spaces: 27

Zoning: MX-M

DETAILS:

- Added to the historic registry in 1998
- One of the oldest continuously operating motels on Route 66
- Over \$200,000 in recent renovations
- Can continue operating as a motel or renovate for another use
- Located 1 mile west of The Downs Racetrack & Casino, Expo New Mexico, & Albuquerque Fairgrounds
- Approx. 135ft of Central Ave frontage
- 17,200 VPD on Central Ave
- 29,600 VPD on San Mateo Blvd
- 12,100 VPD on San Pedro Dr



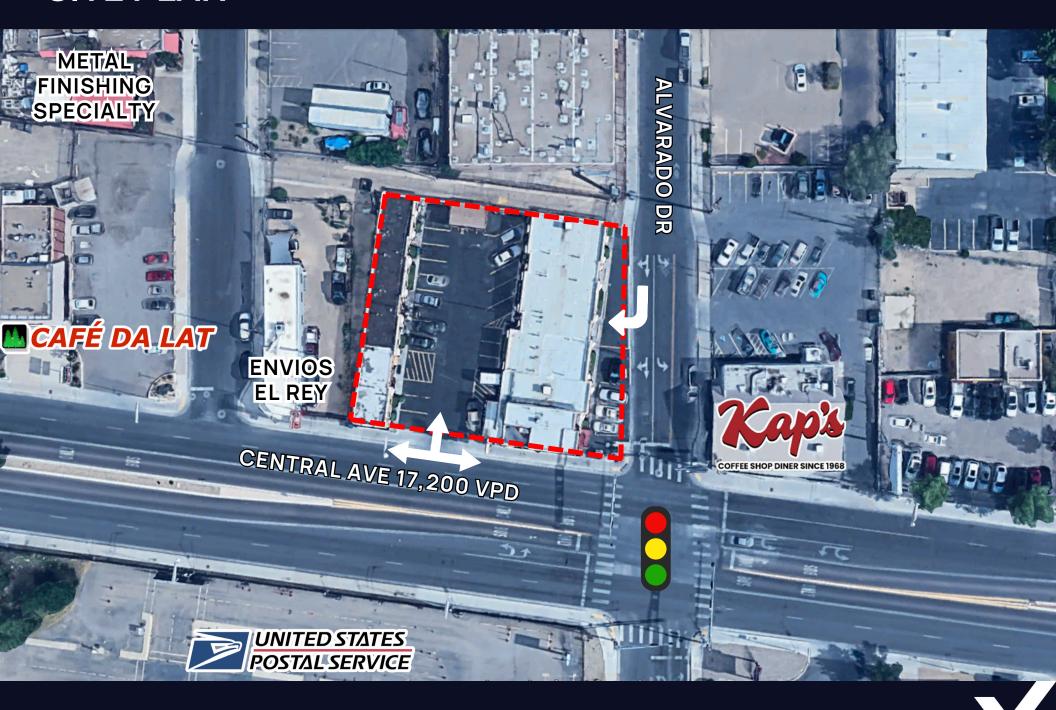
FINANCIAL OVERVIEW

INCOME		
Q3 2024	\$230,842	
2023	\$296,330	
2022	\$273,066	



2024 EXPENSES	
Property Taxes	\$7,418.90
2025 Insurance	\$16,257
Payroll	\$29,711
Phone & Internet	\$2,843
Utilities	\$31,861
Supplies & Maintenance	\$14,634
Booking/Card Fees	\$70
Total	\$102,794.90

SITE PLAN



TRADE AREA



COMPARABLES



Westward Ho Motel

7500 Central Ave SW Albuquerque, NM 87121

Sold Price: \$660,000

of Rooms: 12

Acres: 0.33

Building SF: 4,908

Price/Door: \$55,000

Price/SF: \$134

*sold February 2024



Americana Motel

5908 Central Ave SW Albuquerque, NM 87105, USA

Sold Price: \$810,000

of Rooms: 18

Acres: 0.92

Total SF: 4,962

Price/Door: \$45,000

Price/SF: \$163

*sold October 2023



La Hacienda Motel

6214 Central Ave SW Albuquerque, NM 87105, USA

Sold Price: \$1,040,000

of Rooms: 21

Acres: 0.70

Building SF: 6,500

Price/Door: \$61,667

Price/SF: \$151

*sold March 2024

COMPARABLES



Motel Hiway House

3200 Central Ave SE Albuquerque, NM 87106

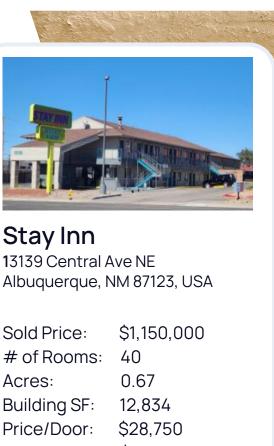
Sold Price: \$3,750,000

of Rooms: 58

1.0847 Acres: Building SF: 21,664 Price/Door: \$64,655

Price/SF: \$173

*Sold April 2024, fully renovated when it sold

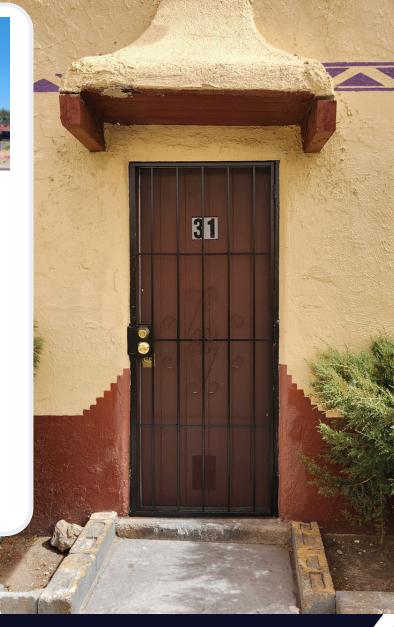


Acres: Building SF:

\$90 Price/SF:

*Sold January 2024, has been

renovated since



CABQ RESOURCES

Metropolitan Redevelopment Agency

• Tax Abatement Program: https://www.cabq.gov/mra/tax-abatement

Landlord Engagement Program

- City: https://housingnm.org/programs/landlord-program/landlord-engagement-program
- County: https://www.bernco.gov/blog/2023/12/29/bernalillo-countyoffers-landlord-incentive-program-beginning-jan-2/

Albuquerque Housing Authority

https://abqha.org/how-to-apply/

KAFB Housing

• https://www.kirtlandfamilyhousing.com/contact-us

Nichole Rogers, District 6 City Councilor

- 505-768-3121
- nrogers@cabq.gov
- https://www.cabq.gov/council/find-your-councilor/district-6



DEMOGRAPHICS

70

Population

1 Mile 35,300

3 Miles 146,700

323,900 5 Miles



39 Median Age

Under 20

25 - 45

45 - 65

Over 65



Household Income

Median Income \$56,100

\$61,100 2028 Estimate

\$25k - 50k 33,200

\$50k - 75k 44,000

\$100k & Over

38,400



Employees

Total

Top Industries

271,100

67,000

94,700

78,100

50,800

Management, Business, Science, **Arts Occupations**



Housing Occ. Ratio

150,900 Occupied

Vacant

11,900











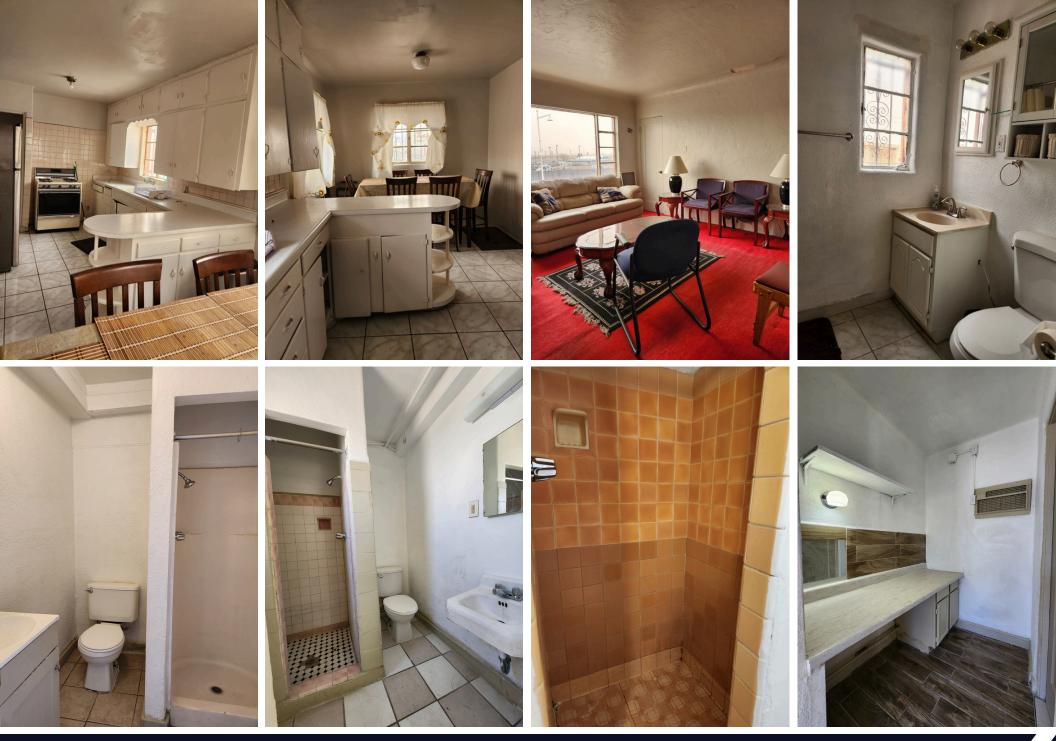




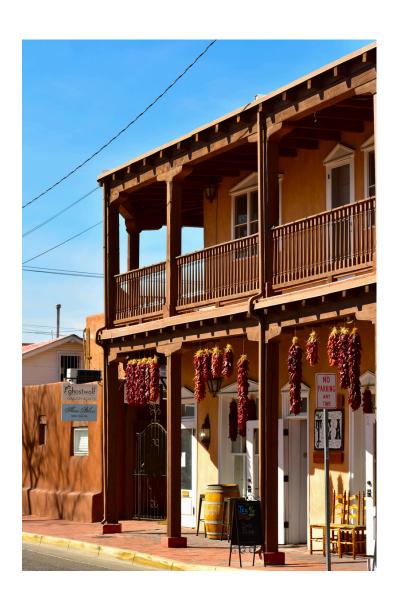








LOCATION OVERVIEW: ALBUQUERQUE



Visiting Albuquerque allows you to experience the authentic Southwest. As one of the oldest cities in the United States, Albuquerque boasts a unique multicultural history and heritage. Native American, Hispanic & Latino, Anglo and other cultural influences are a part of everyday life. You will always know you're someplace special, whether you're eating at one of our traditional New Mexican restaurants, shopping at one of the thousands of shops and galleries around town, enjoying our world-class visual and performing arts, or playing on the best golf courses in the Southwest. Nowhere is the confluence of past and present more dramatic than here in Albuquerque, where the modern city skyline is set against a backdrop of the stunning Sandia Mountains and an endless, timeless blue sky.

When visiting Albuquerque, you'll find its spectacular weather—with 310 days of sunshine—perfect for outdoor activities, including biking, skiing and hiking. Our incomparable weather and scenery also make Albuquerque the hot air ballooning capital of the world. Balloons dot our clear blue skies throughout the year, revealing a myriad of colors.

At night, Albuquerque is bathed in the glow of neon signs, relics of the city's role along historic Route 66. Locals and visitors enjoy kicking up their heels in our bustling downtown entertainment district, taking in a show by one of our international theater and dance companies, and visiting the many casinos surrounding the metropolitan area. (Courtesty of: www.visitalbuquerque.org)