

AGEM BUILDING

MATTHEW SAUCIER
OFFICE: 985-217-9924
CELL: 985.969.1676
MATTHEW@GSRES.COM



Sale Price
\$2,750,000

Lease Rate
\$18.50 PSF (NNN)



FOR SALE OR LEASE

14,875 SF | 1.59 Acres

MEDICAL / PROFESSIONAL OFFICE BUILDING
19184 DR. JOHN LAMBERT DRIVE, HAMMOND, LOUISIANA 70403

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Cover

Summary

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Property Overview

The subject property consists of a 14,875 square foot, one-story medical/professional office building situated on 1.59 acres within the Providence Ridge development in Hammond, Louisiana. The building was originally constructed in 2008 and renovated in 2021.

The property is located adjacent to Cypress Pointe Surgical Hospital and benefits from its placement in a well-established medical corridor near the Interstate 12 and Airport Road interchange. This location provides excellent regional access throughout Tangipahoa Parish, the Northshore, and the greater Southeast Louisiana market.

The current tenant has agreed to vacate early, allowing the property to be delivered vacant at closing, which creates a compelling opportunity for an owner-user or a buyer seeking to reposition and re-tenant the asset.

Property Highlights

- Delivered vacant, ideal for owner-user occupancy
- Located within an established medical corridor
- Adjacent to Cypress Pointe Surgical Hospital
- One-story medical office building
- Commercial-Highway zoning allows flexible commercial and medical uses
- Immediate access to Interstate 12 via Airport Road
- Ample surface parking
- Existing medical build-out infrastructure
- Suitable for medical, dental, clinic, or professional office users

Property Address

19184 Dr. John Lambert Drive
Hammond, LA 70403

Offering Type

For Sale or For Lease

Sale Price

\$2,750,000

Lease Rate

\$18.50 PSF (NNN)

Available Space

1,230 SF – 14,875 SF

Building Size

14,875 SF

Land Size

1.59 Acres

Zoning

Commercial-Highway

Year Built

2008 (Renovated 2021)

Primary Use

Medical / Professional Office

Parking

±26 Surface Spaces (ADA Included)

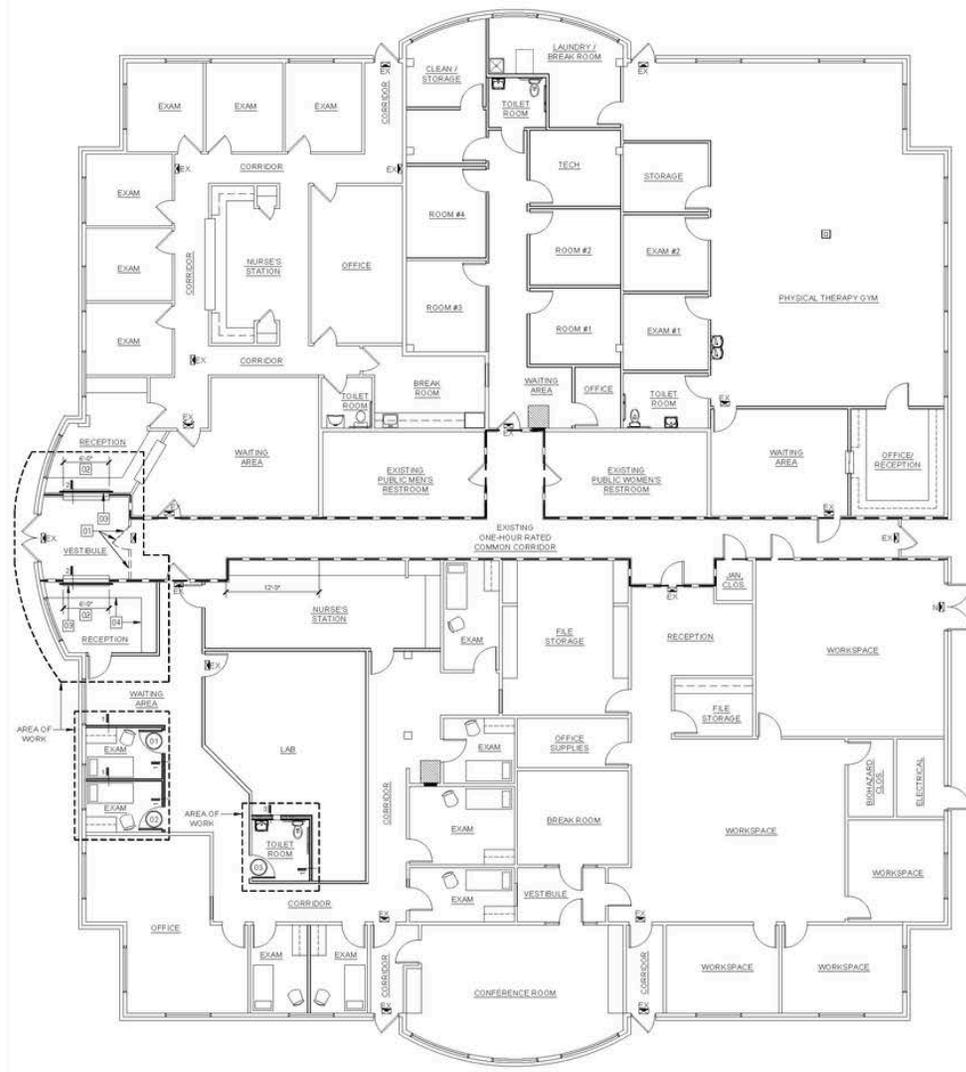
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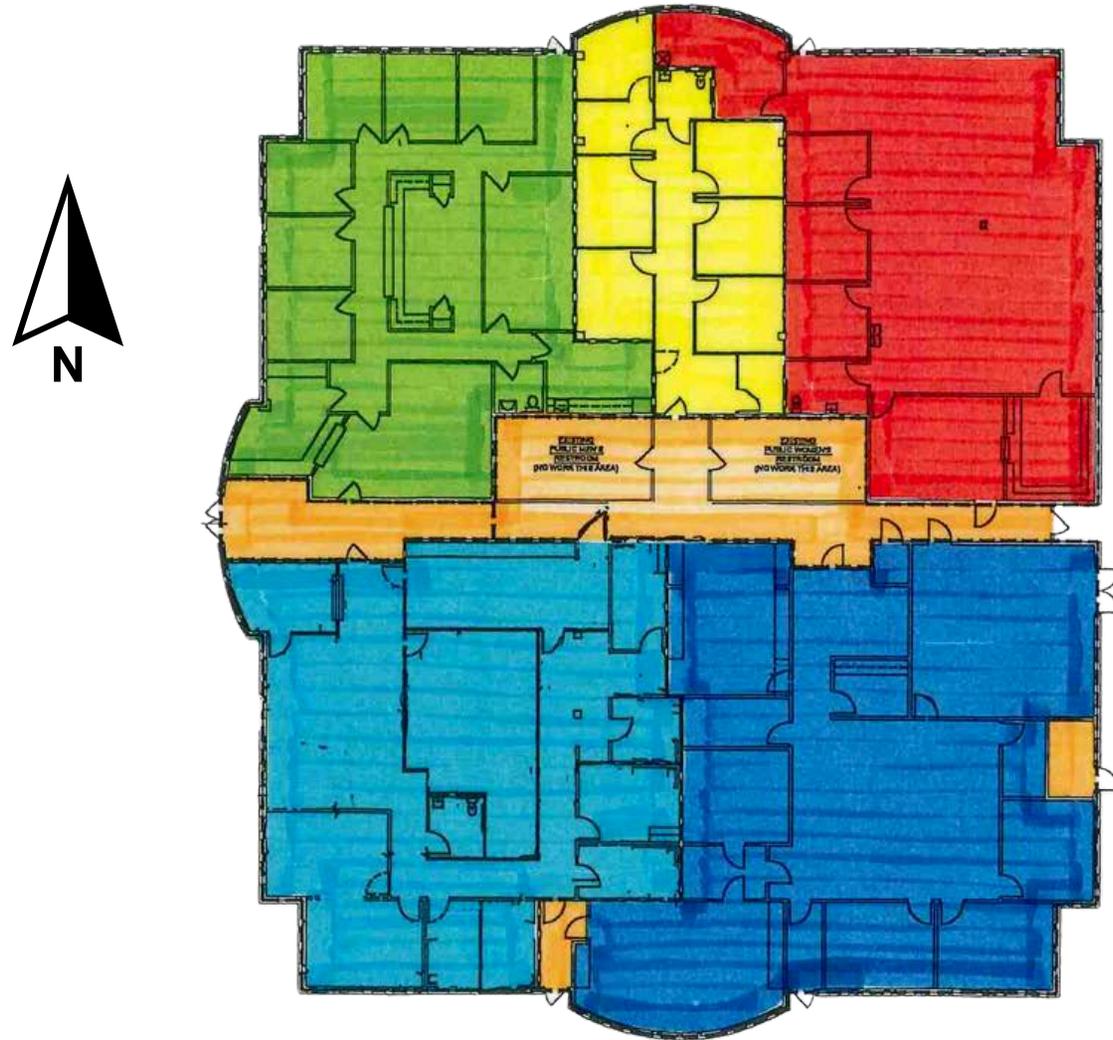
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FLOOR PLAN

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A	2508 SF
B	1230 SF
C	2595 SF
D	3082 SF
E	3743 SF
COMM	1302 SF

LEASE PLAN

The lease plan is conceptual and for marketing purposes only. Building and suite configurations may be adjusted or modified to fit tenant needs.

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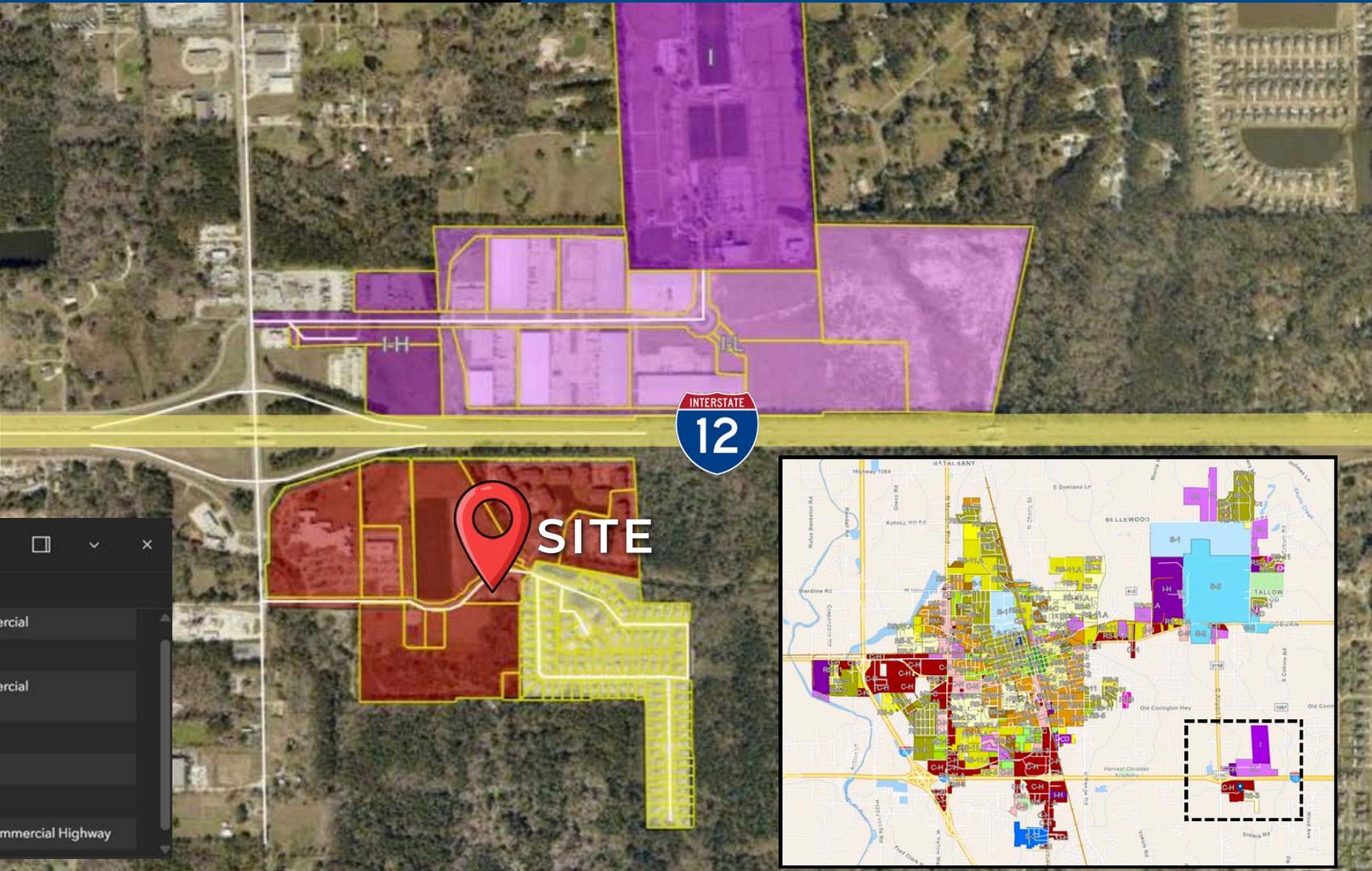


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Legend

- Railroad
- Streets
- City Lots
- City Limits
- Zoning District**
- C-H
- C-H*
- C-N
- I
- I-H
- I-L
- MX-C
- MX-CBD
- MX-N
- PUD
- RM-2
- RM-2*
- RM-3
- RP
- RS-11
- RS-11.A
- RS-3
- RS-3*
- RS-5
- RS-8
- S-1
- S-2
- S-3
- SC



C-H Commercial

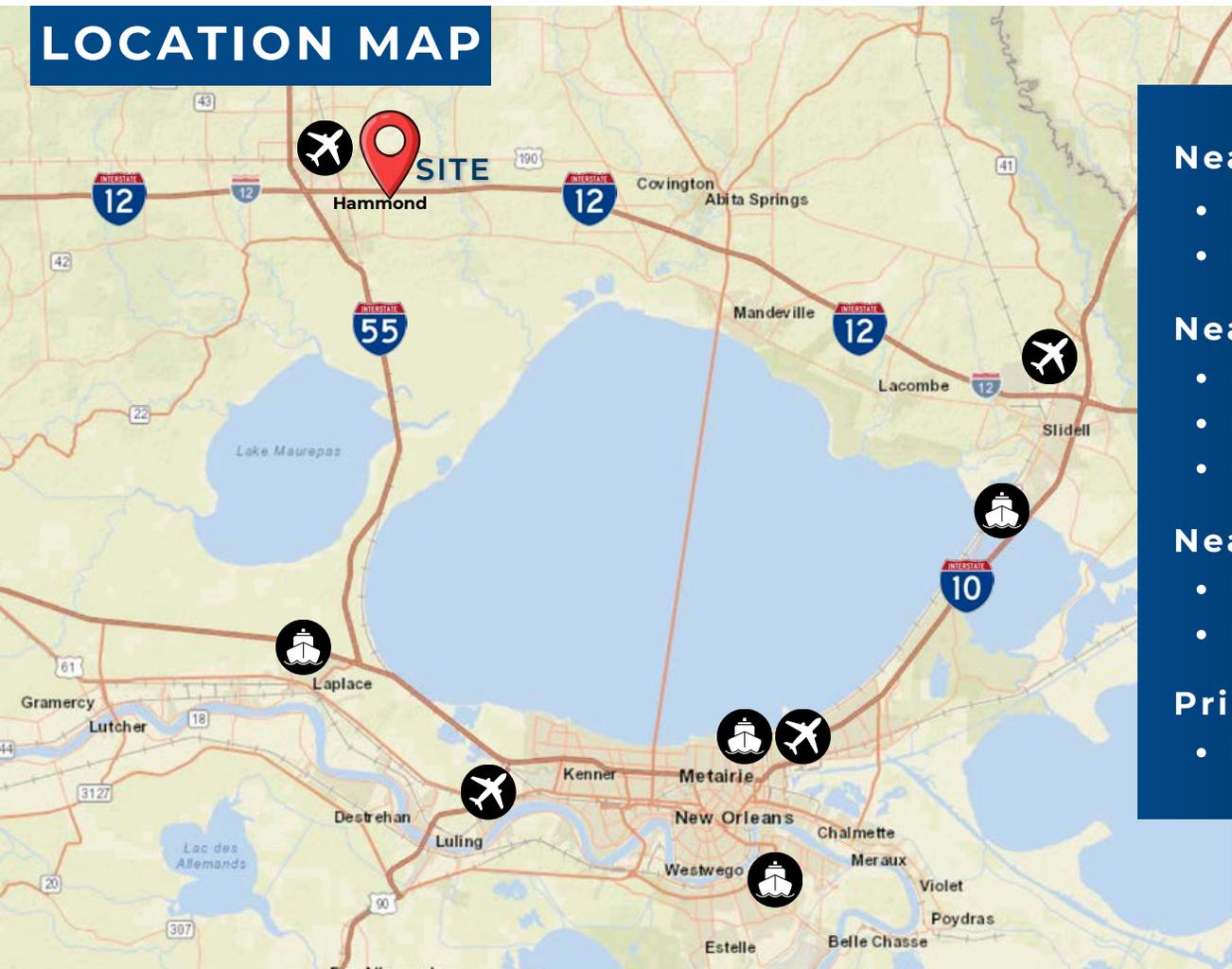
cityzdesc	Commercial
Conditional	
Generalized Zoning Description	Commercial
Short Description	
Zoning	C-H
Zoning Classification	C-H
Zoning Description	C-H Commercial Highway

Vantor | EagleView Technologies, Inc, Tangipahoa Parish Government, City of Hammond | Powered by Esri

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LOCATION MAP



- Nearby Central Business Districts**
 - New Orleans CBD - 54 Miles
 - Baton Rouge CBD - 47 Miles
- Nearby Airports**
 - Hammond Regional Regional - 4 Miles
 - New Orleans International - 41 Miles
 - Baton Rouge Metropolitan - 54 Miles
- Nearby Deep Water Ports**
 - Port of South Louisiana - 37 Miles
 - Port of New Orleans - 56 Miles
- Primary Intermodal**
 - Port of Manchac - 13 Miles

Hammond Market Overview

Hammond, Louisiana, is a dynamic and rapidly growing commercial center in southeastern Louisiana, strategically positioned at the crossroads of Interstates 12 and 55. This prime location provides seamless connectivity to major regional markets such as New Orleans, Baton Rouge, and the Mississippi Gulf Coast, making it a highly desirable destination for medical practices, professional service firms, and office users seeking regional access and visibility.

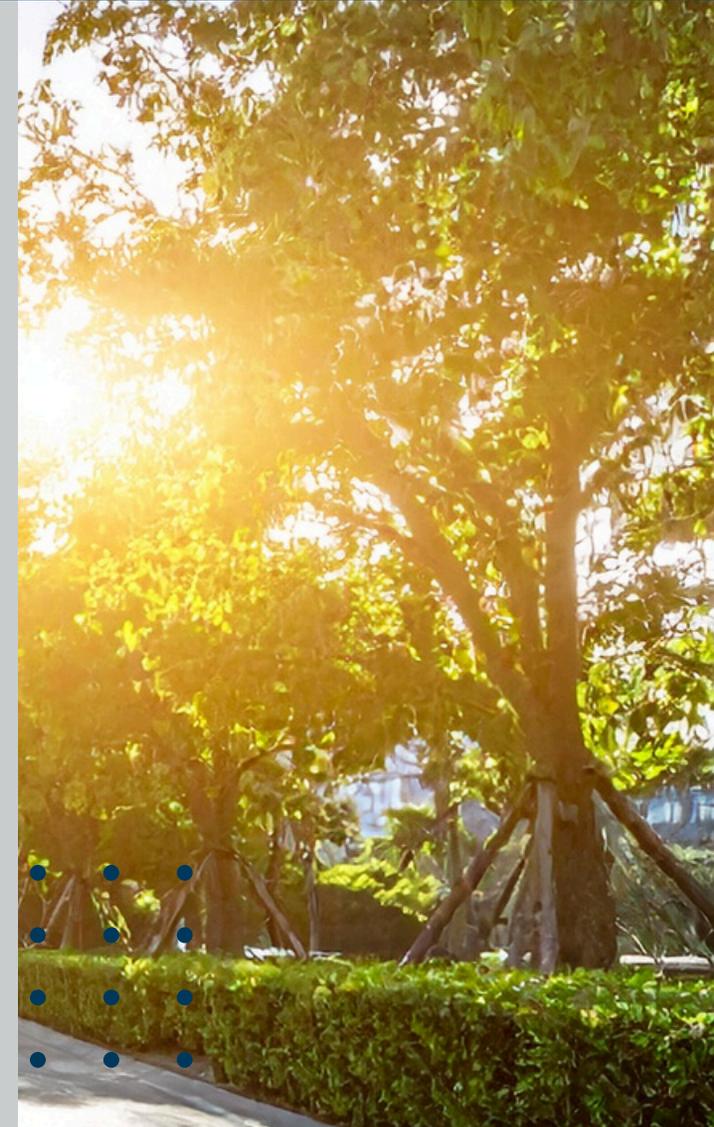
The city's expanding healthcare corridor and continued population growth have driven increased demand for medical and professional office space. Hammond serves as a primary healthcare hub for Tangipahoa Parish and surrounding rural communities, drawing patients and businesses from a broad regional trade area. Facilities such as Cypress Pointe Surgical Hospital, North Oaks Medical Center, and numerous specialty clinics contribute to a strong and stable medical ecosystem.

Hammond also benefits from a business-friendly environment, steady economic growth, and a diverse employment base. Major employers and regional investment by companies such as Medline, Wayfair, Walmart, and Carvana underscore the area's economic strength and long-term growth trajectory.

Southeastern Louisiana University, located just minutes from downtown Hammond, provides a steady pipeline of educated professionals and supports continued population and workforce growth. The university's presence also contributes to strong demand for professional services, medical care, and administrative office space.

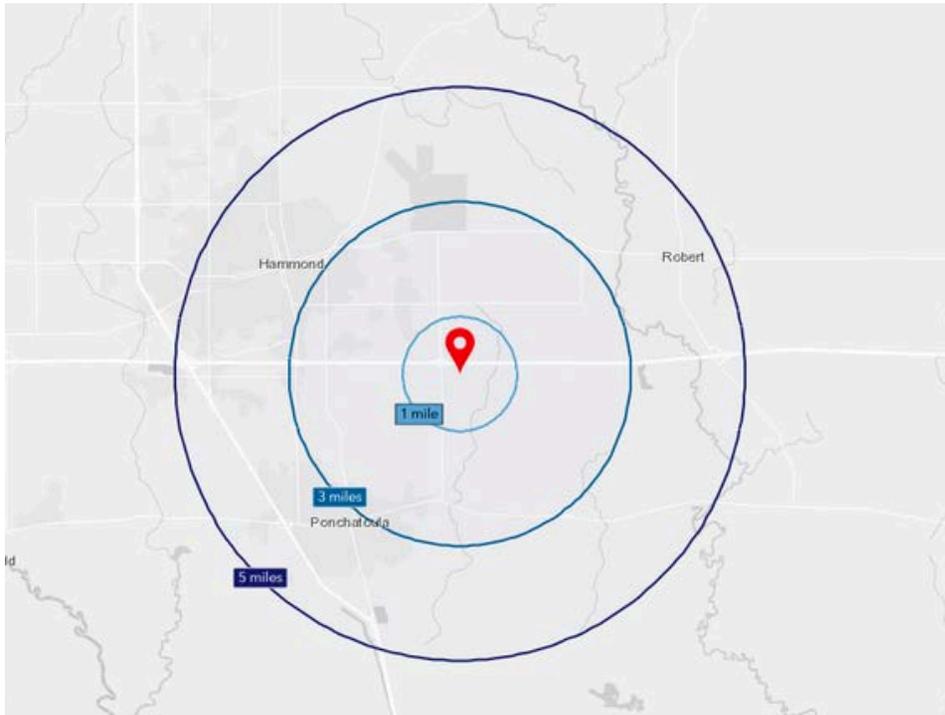
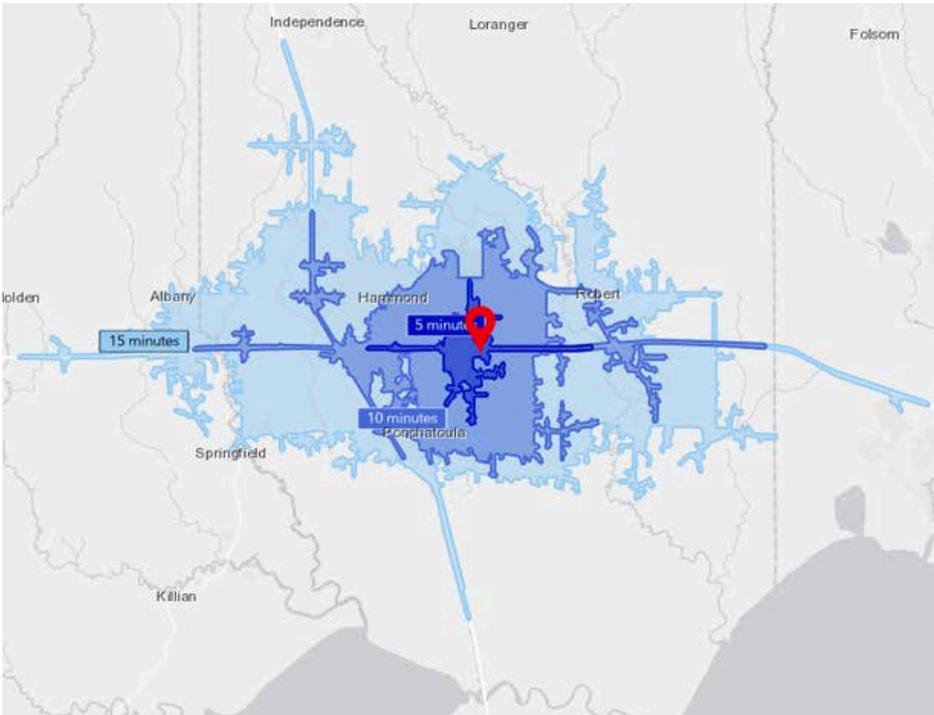
The city offers a balanced mix of commercial districts, suburban growth corridors, and established medical office clusters. This diversity allows medical providers, healthcare groups, and professional businesses to serve both local residents and a wider regional population efficiently.

Hammond's accessibility, growing population, expanding healthcare infrastructure, and competitive real estate costs make it an attractive location for medical practices, dental groups, specialty clinics, and professional office users seeking to establish or expand operations in Southeast Louisiana.



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DRIVE TIME:	5 Min.	10 Min.	15 Min.
Total Population	2,320	29,527	83,000
Median Home Value	\$198,422	\$237,240	\$238,285
Avg. Household Size	2.3	2.4	2.4
Median Household Income	\$52,047	\$62,101	\$58,453

Radius:	1 Mile	3 Miles	5 Miles
Total Population	2,054	20,763	51,021
Median Home Value	\$189,509	\$238,821	\$232,319
Avg. Household Size	2.3	2.4	2.4
Median Household Income	\$53,007	\$64,097	\$57,655



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**Matthew
Saucier**

**DIRECTOR OF PROPERTY
MANAGEMENT/REALTOR**

Matthew Saucier, Director of Property Management at Gulf States Real Estate Services, has over a decade of experience managing a diverse portfolio of commercial and residential properties across Southeast Louisiana. Since joining Gulf States in 2010, Matthew has played a key role in growing and strengthening the company's property management division, overseeing more than five million square feet of retail, office, and mixed-use properties.

Matthew is actively involved in the day-to-day operations, strategic planning, and long-term asset performance of properties under management. His experience includes managing prominent projects such as the Pinnacle Nord de Lac Shopping Center in Covington, the Tamanend Weyerhaeuser Community, the Tammany West Multi-Plex Office Park, and Copperstill Marketplace, which is anchored by Rouses Market.

Through his leadership, organization, and hands-on approach, Matthew has helped Gulf States continue to expand its property management services while maintaining strong relationships with property owners, tenants, and community stakeholders.

Matthew earned a Bachelor of Business Administration from Southeastern Louisiana University. Prior to completing his degree, he played collegiate baseball for two years at John Wood Community College in Quincy, Illinois. He resides in Mandeville, Louisiana, with his wife, Lindsey.

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This Offering Memorandum has been prepared by the Broker for informational purposes only. All information contained herein has been obtained from sources believed to be reliable; however, no representation or warranty is made as to the accuracy or completeness of such information. Prospective purchasers and tenants are encouraged to conduct their own independent investigations and due diligence.

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- To help the buyer compare financing options.
 - To provide information about comparable properties that have sold, so both clients may make educated buying/selling decisions.
 - To disclose financial qualifications of the buyer/lessee to the seller/lessor.
 - To explain real estate terms.
 - To help buyers/lessees arrange for property inspections.
 - To explain closing costs and procedures.
- A dual agent **may not** disclose:
- Confidential information of one client to the other, without the client's permission.
 - The price the seller/lessor will take other than the listing price, without the permission of the seller/lessor.
 - The price the buyer/lessee is willing to pay, without the permission of the buyer/lessee.

CONFIDENTIAL INFORMATION

Confidential information means information obtained by a licensee from a client during the term of a brokerage agreement that was made confidential by the written request or written instruction of the client or is information the disclosure of which could materially harm the position of the client, unless at any time any of the following occurs:

- The client permits the disclosure by word or conduct.
- The disclosure is required by law or would reveal serious defect.
- The information becomes public from a source other than the licensee.

Confidential information **shall not** be considered to be about the physical condition of the property.

Confidential information **can** be disclosed by a designated agent to his broker for the purpose of seeking advice or assistance for the benefit of the client.

CONCLUSION

The Louisiana Real Estate License Law and the Louisiana Real Estate Commission Rules and Regulations require a real estate licensee to provide you with this informational pamphlet on brokerage agency relationships. For additional information on agency disclosure matters, visit the Louisiana Real Estate Commission website at:

www.lrec.gov



Louisiana Real Estate Commission
 9071 Interline Avenue
 Baton Rouge, LA 70809
 1-800-821-4529 (LA only)
 1-225-925-1923

CUSTOMER INFORMATION PAMPHLET

What Customers Need to Know When Working With Real Estate Brokers or Licensees

As real estate transactions have become more complex and varied, real estate brokerage arrangements have evolved to meet the changing needs of customers entering this market. This pamphlet provides a description of the different types of brokerage arrangements available to customers, so that they may choose the brokerage services best suited to their needs.

Under Louisiana's real estate agency law, a licensee engaged in any real estate transaction shall be considered to be representing the person with whom he/she is working, unless there is a written agreement between the broker and the person providing that there is a different relationship or the licensee is performing only ministerial acts on behalf of the person.

A real estate broker and his/her associated licensees can provide valuable real estate services, whether in the form of basic customer services, or through client-level agency representation. The services you expect will depend upon the legal relationship you establish with the company. It is important for you to discuss the information contained inside with the real estate licensee, and to agree on whether your business relationship will be that of a customer or a client, and if a client, the type of agency relationship that will be in your best interest.

This information is provided in accordance with R.S. 37:1455 (A)(21) and R.S. 37:1467 to help you be more informed in the buying, selling, or leasing of real estate. In whatever manner you choose to be represented, the goal is generally the same. The real estate licensee is trying to assist you in the sale, purchase, or lease of real estate upon terms acceptable to all parties. For additional information, you may contact the Louisiana Real Estate Commission at 1-800-821-4529 or 1-225-925-1923.





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CUSTOMER

The **customer** is a person who is provided services by a real estate licensee, but who is not a client of the real estate licensee because the licensee is only performing ministerial acts. In this case, the real estate licensee is not acting as an agent. The actual services you receive from a real estate licensee depend on the arrangement that is established between you and the licensee.

Licensees are allowed to provide ministerial acts to customers without creating an agency relationship; ministerial acts are acts that a licensee may perform for a person that are informative in nature. Examples include, but are not limited to:

- Responding to phone inquiries by persons as to the availability and pricing of brokerage services or pricing on a particular piece of property or location of a property.
- Conducting an open house and responding to questions about the property from a person.
- Setting an appointment to view a property.
- Responding to questions from persons walking into a licensee's office concerning brokerage services offered or particular properties.
- Accompanying an appraiser, inspector, contractor, or similar third party on a visit to a property.
- Describing a property or the property's condition, in response to a person's inquiry.
- Completing business or factual information for a person represented by another licensee on an offer or contract to purchase.
- Showing a person through a property being sold by an owner on his/her own behalf.
- Referral to another broker or service provider.

CLIENT

A **client** is one who engages a licensee for professional advice and services as their agent.

AGENCY

Agency means a relationship in which a real estate broker or licensee represents a client by the client's consent, whether expressed or implied, in an immovable property transaction. An agency relationship is formed when a real estate licensee works for you in your best interest and represents you. Agency relationships can be formed with buyers/sellers and lessors/lessees.

DESIGNATED AGENCY

Designated agency means the agency relationship that shall be presumed to exist when a licensee engaged in any real estate transaction, is working with a client, unless there is a written agreement providing for a different relationship..

- The law presumes that the real estate licensee you work with is your designated agent, unless you have a written agreement otherwise.
- No other licensees in the office work for you, unless disclosed and approved by you.
- You should confine your discussions of buying/selling to your designated agent or agents only.

DUTIES THE DESIGNATED AGENT OWES A CLIENT

- To obey all lawful requests
- To promote your best interest
- To exercise reasonable skill and care

- To keep information that could materially harm your negotiation position confidential
- To present all offers in a timely manner
- To seek a transaction at the price and terms acceptable to you
- To account for all money or property received from the client in a timely manner.

Note: When representing you as a client, your agent does not breach their duty to you by showing alternate properties to the buyers, showing properties in which you are interested to other buyer clients, or receiving compensation based on a percentage of the property sales price.

DUAL AGENCY

Dual agency means an agency relationship in which a licensee is working with both buyer and seller or both landlord and tenant in the same transaction. However, such a relationship shall not constitute dual agency if the licensee is the seller of property that he owns or if the property is owned by a real estate business of which the licensee is the sole proprietor and agent. A dual agency relationship shall not be construed to exist in a circumstance in which the licensee is working with both landlord and tenant as to a lease which does not exceed a term of three years and the licensee is the landlord.

Dual agency is allowed only when informed consent is presumed to have been given by any client who signed the dual agency disclosure form prescribed by the Louisiana Real Estate Commission. Specific duties owed to both buyer/seller and lessor/lessee are:

- To treat all clients honestly.
- To provide factual information about the property.
- To disclose all latent material defects in the property that are known to them.

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ACKNOWLEDGMENT

Your signature only confirms that you have received information on agency law and in no way enters you into a contract.

Buyer(s)/Lessee(s)

Signature

Print name and date

Signature

Print name and date

Seller(s)/Lessor(s)

Signature

Print name and date

Signature

Print name and date

Licensee

Signature

Print name and date

This form will be maintained by the real estate licensee for a period of five years, in accordance with Chapter 37, Section 3703.D of the Louisiana Real Estate Commission Rules and Regulations.

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