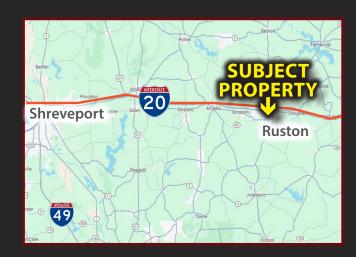


# COMMERICAL LAND FOR SALE IN RUSTON

TARBUTTON ROAD & I-20, RUSTON, LA 71270

- Approx. 12 Acres of commercial land off the new I-20 Tarbutton exit
- Excellent visibility located in close proximity to the new Buc-ee's
- Located approx. 1.3 miles from Louisiana Tech University
- Zoned B-4 (highway business)
- Property may be subdivided
- Traffic Counts: 51,760 Average VPD
- Asking price: \$2,950,000

# FOR SALE MAY BE SUBDIVIDED

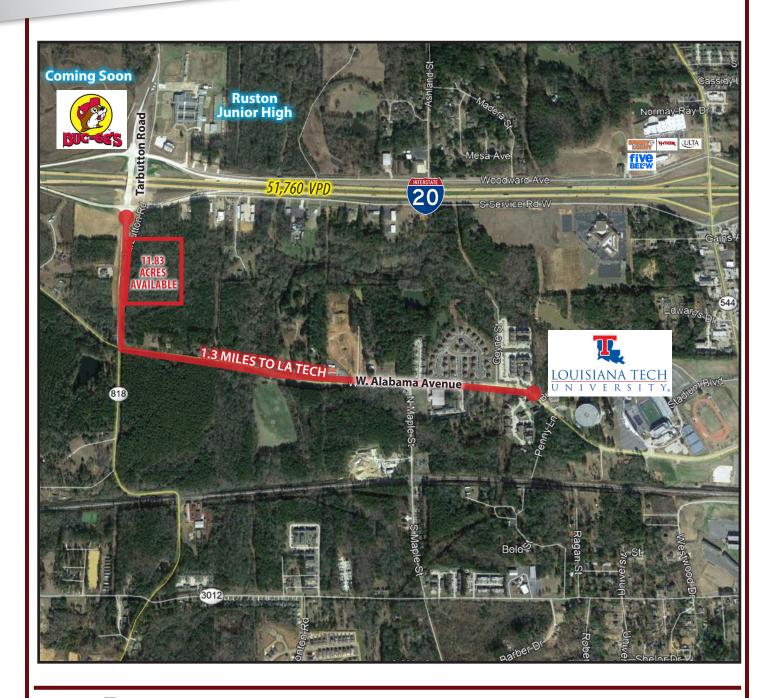


For more information, contact:

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**REALTY COMPANY** 

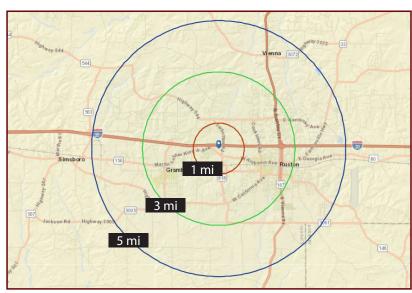


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## COMMERCIAL LAND FOR SALE IN RUSTON

### POINTS OF INTEREST







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## COMMERCIAL LAND FOR SALE IN RUSTON

## DEMOGRAPHIC SNAPSHOT - 3,5,10 MILE AROUND PROPERTY



### **Executive Summary**

Ruston, Louisiana Prepared by Esri
Rings: 3, 5, 10 mile radii Latitude: 32.53891
Longitude: -92.67917

	3 miles	5 miles	10 miles
Population			
2010 Population	21,430	32,808	42,352
2020 Population	21,878	33,587	43,747
2024 Population	22,098	33,632	43,754
2029 Population	22,281	33,612	43,823
2010-2020 Annual Rate	0.21%	0.23%	0.32%
2020-2024 Annual Rate	0.24%	0.03%	0.00%
2024-2029 Annual Rate	0.17%	-0.01%	0.03%
2020 Male Population	47.6%	47.6%	48.0%
2020 Female Population	52.4%	52.4%	52.0%
2020 Median Age	23.9	25.5	28.8
2024 Male Population	48.2%	48.2%	48.6%
2024 Female Population	51.8%	51.8%	51.4%
2024 Median Age	24.3	26.7	29.3

In the identified area, the current year population is 43,754. In 2020, the Census count in the area was 43,747. The rate of change since 2020 was 0.00% annually. The five-year projection for the population in the area is 43,823 representing a change of 0.03% annually from 2024 to 2029. Currently, the population is 48.6% male and 51.4% female.

Average Household Income			
2024 Average Household Income	\$51,957	\$54,652	\$61,398
2029 Average Household Income	\$58,401	\$61,368	\$69,696
2024-2029 Annual Rate	2.37%	2.35%	2.57%

or more owner-occupied housing units. The Gini index measures the extent to which the distribution of income or consumption among individuals or households within an economy deviates from a perfectly equal distribution. A Gini index of 0 represents perfect equality, while an index of 100 implies perfect inequality.

Source: U.S. Census Bureau. Esri forecasts for 2024 and 2029. Esri converted Census 2010 into 2020 geography and Census 2020 data.

October 15, 2024



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## COMMERCIAL LAND FOR SALE IN RUSTON





**RUSTON, LOUISIANA** is located in North Louisiana between Shreveport and Monroe, and is the parish seat of Lincoln Parish. Other Lincoln Parish communities include Choudrant, Dubach, Grambling, Simsboro, and Vienna. With a population of 48,396, Lincoln Parish is a thriving area covering 472 sq. miles of land. Ruston is known for its lively college-town atmosphere, 25-block historic downtown district, thriving arts culture, scenic sports and outdoor attractions, peach orchards, and the Louisiana Peach Festival. Ruston lies at the intersection of Interstate 20 and Highway 167, providing easy access to a number of national markets. Lincoln Parish is also home to a diverse economic base of both domestic and internationally based companies, including advanced manufacturing, technology/support services, healthcare, and financial services.

Commercial real estate investment continues to grow not only in the heart of downtown, but along I-20 as Ruston invests in infrastructure. Construction on Buc-ee's travel center began in 2024 and the new Tarbutton Exchange with more than 50 adjacent acres for further development. Several hotels and restaurants have already secured land in the development.

With Louisiana Tech University, Grambling State University, and Louisiana Delta Community College nearby, education is an economic anchor for our city. The universities are large employers in the area, contributing to Ruston's healthy and growing economy.

#### REGIONAL CITIES DISTANCE FROM SHREVEPORT:

•	SHREVEPORT, LA	70 MILES	•	LITTLE ROCK, AR	170 MILES
•	MONROE, LA	32 MILES	•	JACKSON, MS	150 MILES
•	ALEXANDRIA, LA	93 MILES	•	HOUSTON, TX	305 MILES
	VICKSBURG, MS	109 MILES	•	NEW ORLEANS, LA	283 MILES
	DALLAS, TX	254 MILES		MEMPHIS, TN	305 MILES





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### **MAJOR EMPLOYERS**

Louisiana Tech University	1200
Lincoln Parish School Board	1080
Northern Louisiana Medical Center	525
Grambling State University	500
Methodist Children's Home	350
Green Clinic	325
City of Ruston	300
Hunt, Guillot and Associates LLC	270
Ardagh Group, Glassware	220
Origin Bank (HQ)	200
Roseburg Forest Products	170
Mortgage Contracting Services	150
O'Neal Gas/Hercules Transport	130
Industry Services, ML Smith	120
Johns Manville	103

Source: Ruston.org (2020)



#### **POPULATION**

RUSTON **22,224** 

LINCOLN PARISH

48,478

STATE OF LOUISIANA

4.6 MILLION



# NUMBER OF HOUSEHOLDS

RUSTON **8,709** 

LINCOLN PARISH

18,241

STATE OF LOUISIANA

**1.85 MILLION** 



### NUMBER OF WHITE COLLAR EMPLOYEES

**RUSTON** 

56.4%

LINCOLN PARISH

**58.1%** 

STATE OF LOUISIANA

58.3%



# AVERAGE HOUSEHOLD INCOME

RUSTON

\$53,911

LINCOLN PARISH

\$62,913

STATE OF LOUISIANA

\$85,114



### MEDIAN AGE

RUSTON	26.5
LINCOLN PARISH	30.3
STATE OF LOUISIANA	38.6

## **HIGHER EDUCATION**







#### **LOUISIANA TECH UNIVERSITY**

(11,612+ Students)

**GRAMBLING STATE UNIVERSITY** 

(5,114+ Students)

#### **LOUISIANA DELTA COMMUNITY COLLEGE**

(4100+ Students total, 250 in Ruston)



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## **ECONOMIC NEWS AND DRIVERS**



### 2024

Louisiana Tech University's College of Business was named to U.S. News & World Report's 2024-2025 list of Best Graduate Schools of Business. The university tied for the highest-ranked public business school in Louisiana at spot 97. Other recognitions include being named the Best College of Business in Louisiana by Niche and the second-best value MBA by College Consensus.



### **Coming Soon**

The first-ever Bu-cee's in Louisiana will open in Ruston in 2027. Conveniently located off I-20 across from Ruston Junior High School, the new Bu-cee's will bring 250 jobs to the area. As of July 2025, there are 54 Buc-ee's stores in the United States.

## **New Sports Complex**

In January 2022 the \$35 million Ruston Sports Complex opened. In 2023 it saw 210,000 annual visitors and in 2024 they are on track to see 410,000 visitors. The complex hosts baseball, softball, soccer, tennis and football, and



attracts sports enthusiasts in the region. The complex is expected to generate \$1.2 billion over the next 20 years, making a tremendous economic impact. The indoor and outdoor complexes includes a 62,470-square-foot indoor facility features a multipurpose room, meeting rooms, offices and concession area, plus six multi-use courts that can simultaneously host six basketball games, eight volleyball games, 15 pickleball games or six indoor soccer games. The outdoor facility features 15 turf multi-use fields, nine tennis courts, three grass soccer and football fields, seven grass baseball and softball fields, three playgrounds, a six-acre pond, a walking trail, charging station areas, concessions and 10 full-service RV slots.



2023 - Reports confirmed that JPMorgan Chase is planning to build a new 50,000-square-foot operations center in Ruston, La. The project would

be a minimum \$30 million investment and would create 200 full-time jobs when completed, with an average wage of \$50,000 per year. The building would be located on the North Frontage Road of Interstate 20.

# RADIANCE New Microchip Packaging Facility

Radiance Technologies is set to expand its operations in Louisiana with a \$370 million microchip packaging facility in Ruston. This facility will be a significant investment in the region's economic development, focusing on national security and innovation. The facility will be developed by the Louisiana Tech Foundation on land provided by the City of Ruston, north of the Ruston Sports Complex. It's expected to open in 2027, creating 150 new jobs.



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