



8816-26 Spruce Street New Orleans, LA, 70118

# Offering Memorandum

Bridgewater Realty Advisors www.bridgewater.realty 3500 N. Hullen St, Suite 18:233 Metairie, LA, 70001 504-901-0463 Licensed in LA, MS



8816-26 SPRUCE STREET NEW ORLEANS, LA, 70118

6-Unit Multifamily Complex

MASON W. MCCULLOUGH

Principal | Broker
504.298.8631

mason@bridgewater.realty

BRYCE MARULLO
Principal | Agent
504.301.5583
Bryce@bridgewater.realty

# **OFFERING**

8816-26 Spruce Street is а multifamily property located in the rapidly-growing Leonidas/Carrollton neighborhood, just blocks away from the Carrollton Avenue and S. Claiborne Avenue. The property is in excellent condition and has major upside potential in rents as the current owner favored maintaining relationships with long term tenants.

There are two (2) buildings included in the overall property that each have their own individual tax parcel, a four-plex and a duplex. This allows for a buyer to obtain residential 1-4 investment financing which is favorable compared to commercial 5+ financing.

All of the units are separately metered for water AND electricity. The tenants are responsible for all utilities, which brings down overall costs and greatly enhances the value of the asset.

## **SUMMARY**

**BUILDING PRICE: \$599,000** 

UNIT COUNT: 6

**PRICE PER UNIT:** \$99,833

**GBA:** 4,547 sf

PRICE PER SF: \$142/sf

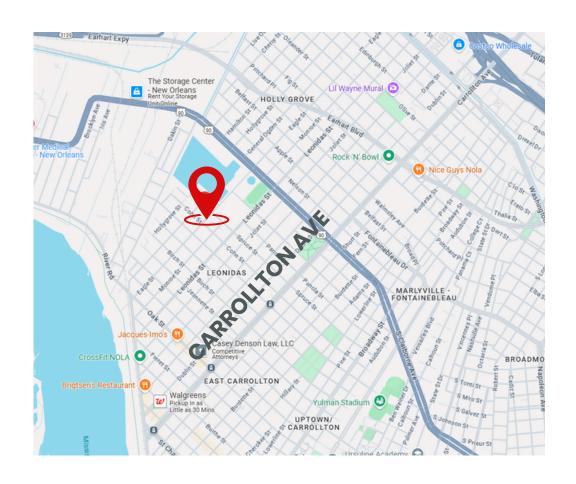
**LOT SIZE:** 9,000 SF

IN PLACE CAP RATE: 6.58%

STORIES: 2

PRO FORMA CAP RATE: 9.32%

FLOOD ZONE: X





























# FINANCIAL OVERVIEW

8816-26 SPRUCE ST, NEW ORLEANS, LA, 70118

### RENT ROLL // 8816-26 SPRUCE STREET

| Unit # | Туре        | Size (sf) | Current Rent | Market Rent |
|--------|-------------|-----------|--------------|-------------|
| A      | 2 BD / 1 BA | 713       | \$850        | \$1,100     |
| В      | 2 BD / 1 BA | 713       | \$900        | \$1,100     |
| С      | 2 BD / 1 BA | 713       | \$900        | \$1,100     |
| D      | 2 BD / 1 BA | 713       | \$875        | \$1,100     |
| 8824   | 2 BD / 1 BA | 686       | \$850        | \$1,100     |
| 8826   | 2 BD / 1 BA | 686       | \$825        | \$1,100     |
|        | PER MONTH   | 4224      | \$5,200      | \$6,600     |
|        | PER YEAR    |           | \$62,400     | \$79,200    |

#### **OPERATING STATEMENT** // 8816-26 SPRUCE STREET

| INCOME                  | CURRENT  | PRO-FORMA     |       | NOTES | PER UNIT | PER SF  |
|-------------------------|----------|---------------|-------|-------|----------|---------|
| Potential Gross Rent    | \$62,220 | \$79,020      |       |       | \$10,370 | \$14.73 |
| Physical Vacancy        | \$1,556  | 2.50% \$1,976 | 2.50% | [1]   | \$329    | \$0.37  |
| Effective Rental Income | \$60,665 | \$77,045      |       |       | \$10,111 | \$14.36 |
| Laundry                 | \$0.00   | \$0.00        |       |       | \$0.00   | \$0.00  |
| Effective Gross Income  | \$60,665 | \$77,045      |       |       | \$10,111 | \$14.36 |

| EXPENSES                     | CURRENT  | PRO-FORMA | NOTES PER UNIT | PER SF |
|------------------------------|----------|-----------|----------------|--------|
| Real Estates Taxes - 8816    | \$3,529  | \$3,529   | \$588          | \$0.84 |
| Real Estates Taxes - 8824/26 | \$2,369  | \$2,369   | \$395          | \$0.56 |
| Property Insurance - 8816    | \$4,909  | \$4,909   | \$818          | \$1.16 |
| Property Insurance - 8824/26 | \$4,609  | \$4,609   | \$768          | \$1.09 |
| Repairs & Maintenance        | \$4,966  | \$4,966   | \$828          | \$1.18 |
| Landscaping                  | \$840    | \$840     | \$140          | \$0.20 |
| Total Expenses               | \$21,222 | \$21,222  | \$3,537        | \$5.02 |
| Expenses as % of EGI         | 35%      | 28%       | 35%            | 35%    |
| Net Operating Income         | \$39,442 | \$55,822  | \$6,574        | \$9.34 |

Operating Statement Notes:

<sup>[1]</sup> Market vacancy is 2.5%

<sup>[2]</sup> All units separately metered for power and water and tenants are responsible for all utilities

#### 5-YR CASH FLOW MODEL // 8816-26 SPRUCE STREET

| OPERATING DATA               | YEAR 1      | YEAR 2*     | YEAR 3      | YEAR 4      | YEAR 5      |
|------------------------------|-------------|-------------|-------------|-------------|-------------|
| Gross Potential Rent         | \$62,220.00 | \$79,020.00 | \$80,600.40 | \$82,212.41 | \$83,856.66 |
| Less Vacancy/Collection Loss | -\$1,555.50 | -\$1,975.50 | -\$2,015.01 | -\$2,055.31 | -\$2,096.42 |
| Effective Gross Income       | \$60,664.50 | \$77,044.50 | \$78,585.39 | \$80,157.10 | \$81,760.24 |
|                              |             |             |             |             |             |
| EXPENSES                     |             |             |             |             |             |
| Real Estates Taxes - 8816    | \$3,529.00  | \$3,599.58  | \$3,671.57  | \$3,745.00  | \$3,819.90  |
| Real Estates Taxes - 8824/26 | \$2,369.00  | \$2,416.38  | \$2,464.71  | \$2,514.00  | \$2,564.28  |
| Property Insurance - 8816    | \$4,909.00  | \$5,007.18  | \$5,107.32  | \$5,209.47  | \$5,313.66  |
| Property Insurance - 8824/26 | \$4,609.00  | \$4,701.18  | \$4,795.20  | \$4,891.11  | \$4,988.93  |
| Repairs & Maintenance        | \$4,966.25  | \$5,065.58  | \$5,166.89  | \$5,270.22  | \$5,375.63  |
| Landscaping                  | \$840.00    | \$856.80    | \$873.94    | \$891.41    | \$909.24    |
| Total Expenses               | \$21,222.25 | \$21,646.70 | \$22,079.63 | \$22,521.22 | \$22,971.65 |
| Net Operating Income         | \$39,442.25 | \$55,397.81 | \$56,505.76 | \$57,635.88 | \$58,788.59 |
|                              |             |             |             |             |             |
| DEBT SERVICE                 |             |             |             |             |             |
| Interest Payments            | \$30,980.40 | \$30,980.40 | \$30,980.40 | \$30,980.40 | \$30,980.40 |
| Net Cash Flow After DS       | \$8,461.85  | \$24,417.41 | \$25,525.36 | \$26,655.48 | \$27,808.19 |
| Debt Coverage Ratio          | 1.27        | 1.79        | 1.82        | 1.86        | 1.90        |
| Cash on Cash Return          | 4.71%       | 13.59%      | 14.20%      | 14.83%      | 15.47%      |
| Monthly Cash Flow            | \$705.15    | \$2,034.78  | \$2,127.11  | \$2,221.29  | \$2,317.35  |

<sup>\*</sup>In Year 2, all units have been increased to market rate of \$1,100 per month\*

#### CASH FLOW ANALYSIS // 8816-26 SPRUCE STREET

#### **Current: Below Market Rents**

| Purchase Price      | \$599,000  |
|---------------------|------------|
| Down Payment        | \$179,700  |
| Loan Amount         | \$419,300  |
| Monthly Payments    | (\$2,582)  |
| Annual Debt Service | (\$30,980) |
| NOI                 | \$39,442   |
| Income After ADS    | \$8,462    |
| DSCR                | 1.27       |
| Cash on Cash Return | 4.71%      |
| Monthly Cash Flow   | \$705      |

#### Financing Terms:

| Rate (%)     | 6.25 |
|--------------|------|
| Amortization | 30   |
| LTV          | 70%  |

#### Pro Forma: Increase Rents to Market

| Purchase Price      | \$599,000  |
|---------------------|------------|
| Down Payment        | \$179,700  |
| Loan Amount         | \$419,300  |
| Monthly Payments    | (\$2,582)  |
| Annual Debt Service | (\$30,980) |
| NOI                 | \$55,822   |
| Income After ADS    | \$24,842   |
| DSCR                | 1.80       |
| Cash on Cash Return | 13.82%     |
| Monthly Cash Flow   | \$2,070    |

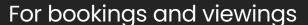
#### Financing Terms:

| Rate (%)     | 6.25 |
|--------------|------|
| Amortization | 30   |
| LTV          | 70%  |

<sup>\*1-4</sup> unit residential investment financing can be obtained for each property\*



# CONTACT DETAILS



The information provided herein has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy or completeness of the information. References to square footage, age, or any other details are approximate and subject to errors, omissions, or changes. It is the buyer's responsibility to independently verify the information and bear all risks associated with any inaccuracies. We do not guarantee, warranty, or represent the accuracy, suitability, or performance of the property. Any projections, opinions, assumptions, or estimates are provided for illustrative purposes only and should not be considered as indicators of current or future property performance. The value of this transaction is contingent upon various factors, including tax considerations, which should be assessed by your own tax, financial, and legal advisors. Prior to making any decisions, you and your advisors should conduct a thorough and independent investigation to ensure the property's suitability for your specific needs. Bridgewater Realty Advisors is a Real Estate Brokerage licensed in the State of Louisiana, U.S.A.



MASON W. MCCULLOUGH
Principal | Broker

Mobile Phone 504.298.8631

Email Address mason@bridgewater.realty



BRYCE MARULLO
Principal | Agent

Mobile Phone 504-301-5583

Email Address bryce@bridgewater.realty

Bridgewater Realty Advisors www.bridgewater.realty 3500 N. Hullen St, Suite 18:233 Metairie, LA, 70001 504-901-0463 Licensed in LA, MS