Revolut People

Scaling excellence with Revolut People

LiveFlow unlocked 360-degree performance tracking by transitioning from Lattice to Revolut People.



Challenge

Manual management friction

As LiveFlow scaled, their leadership team found the performance management software they used, Lattice, was becoming a bottleneck. The main obstacle was the platform's slow speed, which created daily frustration for busy managers and executives who needed quick answers and efficient processes.

Additionally, the platform's lack of automation forced the team to manually add every goal update, and without integrations to other software, it was nearly impossible to see how individual efforts contributed to departmental and company-wide objectives.

Solution

High speed for high-performers

LiveFlow transitioned to Revolut People, allowing them to connect directly to Salesforce, Linear, and HubSpot, and receive goal progress updates automatically. The team also adopted our Bar Raiser framework, which offers prompts during performance reviews to encourage deeper reflection from managers into an employee's alignment with company culture and values.

With the new framework helping assess cultural fit, and the Revolut People platform offering real-time KPI tracking, LiveFlow could get a complete view of each employee's impact. Plus, significantly faster load times removed technical delays from the review process.



Results

A shared language for success

Adopting Revolut People allowed LiveFlow to move past their slow, admin-heavy HR processes. Leadership now has total visibility over the organisation's performance, distinguishing between exceptional and average teams at a glance via data-driven insights and informative dashboards.

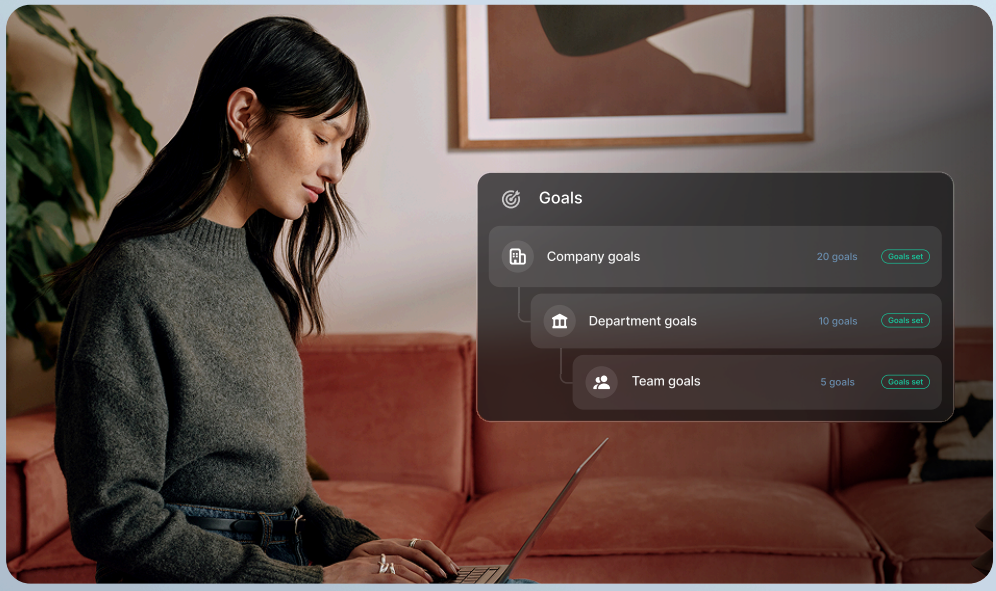
Revolut People's intuitive interface allows for agile quarterly reviews that ensure company-wide alignment, while historical data helps managers confirm that every individual is objectively improving over time. The platform also helps employees understand exactly what's required to reach the next level of seniority, clearly outlining the goals they need to achieve.



"Revolut People isn't just an HR tool for admin, it's a performance platform that helps us tie results directly back to business metrics and drive higher output across the company."

— Lasse Kalkar, CEO • LiveFlow

Upgrade your operating system



Transforming a company's performance tracking requires moving away from sluggish legacy tools and leaning into real-time, integrated data. By replacing manual updates with automated connections to their existing tech stack, LiveFlow has not only automated 100% of their goal tracking but has built an environment where leadership has a full 360-degree view of how every employee impacts the bottom line. This was all possible by adopting the Revolut People platform.

Revolut People was built to help ambitious companies move away from fragmented spreadsheets, subjective manager bias, and administrative bloat. Run precise, skill-based reviews, ensure continuous feedback, and execute fair, data-driven compensation cycles—all seamlessly integrated into one secure platform.

Scale your impact, not your admin.

Book a demo