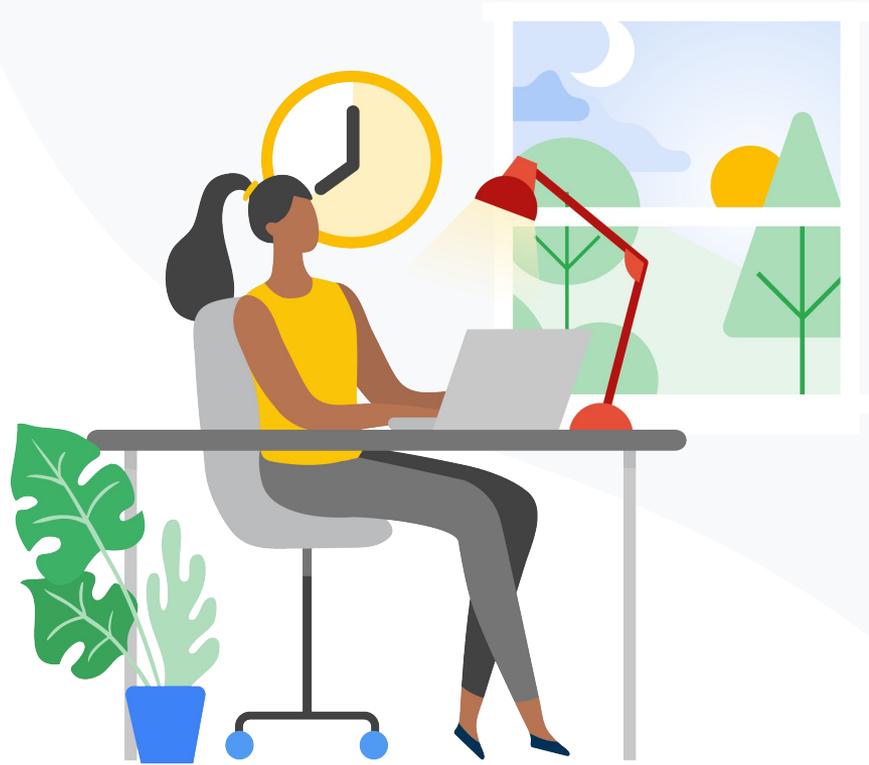




Accomplish more together with Google Workspace & RoundTechSquare

35% of office workers
spend less than 15 minutes
outside each day.



Work is transforming in unprecedented ways, and employees are more overwhelmed than ever



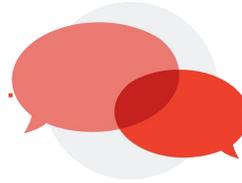
Work is no longer a place

An estimated 48% of workers will continue to work remotely post-COVID



Time is more precious

1 in 4 working parents is also a primary caregiver right now



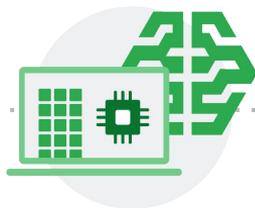
Human connection is crucial

1 in 3 workers feels disconnected from company culture and colleagues

Imagine a world where...



Flexible solutions
make work from
anywhere a reality



Helpful tools let
people maximize
their time



Simple, human-centered
design deepens
connection

So that you can deliver the **best possible outcome** to your customers

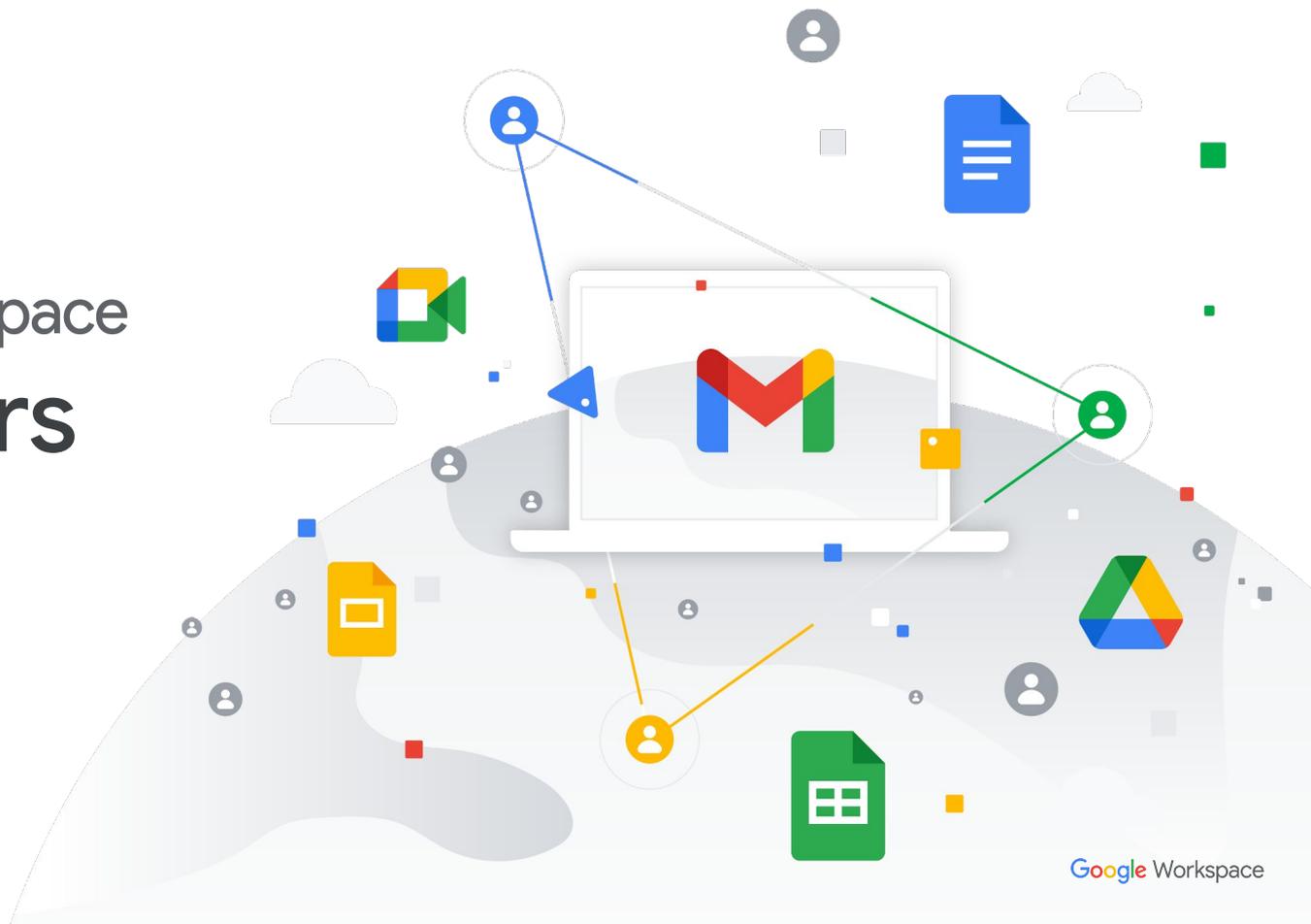
Introducing

Google Workspace

Everything you need
to get work done,
now in one place



Google Workspace
2.6B users



We're helping more than 6 million businesses move into the future



AirAsia



AIRBUS

The New York Times



Whirlpool
CORPORATION



FINISH LINE



nielsen

verizon✓

NETFLIX

ATB Financial



Google Workspace

Google Workspace helps businesses succeed in a highly distributed and increasingly digitized world



Internal teams that
need to power remote
collaboration



Frontline workforces
that rely on mobile



Customer experiences
that need to be reimagined
digitally

Introducing Google Workspace

Everything you need
to get work done,
now in one place



Google Workspace

It's the best way to communicate,
collaborate, and create with



Mail



Chat



Meetings



Documents



Tasks



and more...

All together in a single place

What can we do for
your business?

People who use Google Workspace are happier at work, more innovative, and future generations expect to use it



Companies with engaged employees have **higher retention**

68%

of Google Workspace users in large companies say they **enjoy their work** more since adopting it versus 30% of Microsoft 365 users



Innovative companies have stronger **profit growth**

75%

of Google Workspace users say it has made their team **more innovative**, versus 55% of Microsoft 365 users



The **workforce of tomorrow** uses Google Workspace

140M+

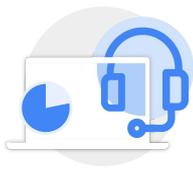
Students and teachers use Google Workspace for education

Which translates directly to business impact



171

hours saved per user per year
Equal to ~21 days per user per year



20%↓

reduction of on-demand
tech support*



331%

ROI driven by G Suite

What makes us different

How we're different

This ...

Flexible workspace that “just works,” no matter what device/browser you're using and scales with your organization

Helpful technology, powered by Google AI, makes smart suggestions and gets out of the way so you can get stuff done

Simple cloud-based products are chosen and loved by billions of people because they're easy to learn and use together

Not that ...

Rigid tools that only work one way, lock you into a specific stack, and best serve the vendor, not the user

Patchwork products create redundancy and a fragmented user experience that slows teams down

Retrofitted hybrid cloud/desktop environment replicates old work habits and prevents meaningful change

What our customer are saying...

With Google Workspace, CHA has transformed how our staff and caregivers work, providing collaborative tools to better patient care. We didn't realize how integral Google Workspace had become to our daily work until dealing with a pandemic where consistent communication with our CHA staff was of utmost importance.

James LaPlante

*Sr. Director, Technology and
Biomedical Services, CHA*

Helping businesses continue to serve their customers

Thanks to Google Workspace, CHA was able to continue serving their patients in a timely manner as COVID-19 hit. Outpatient Psychiatry was an early adopter of video visits, which are more appropriate for behavioral health care than phone consultations. Between March and June 2020, CHA was able to maintain 90% of its expected patient visit volume in Psychiatry.



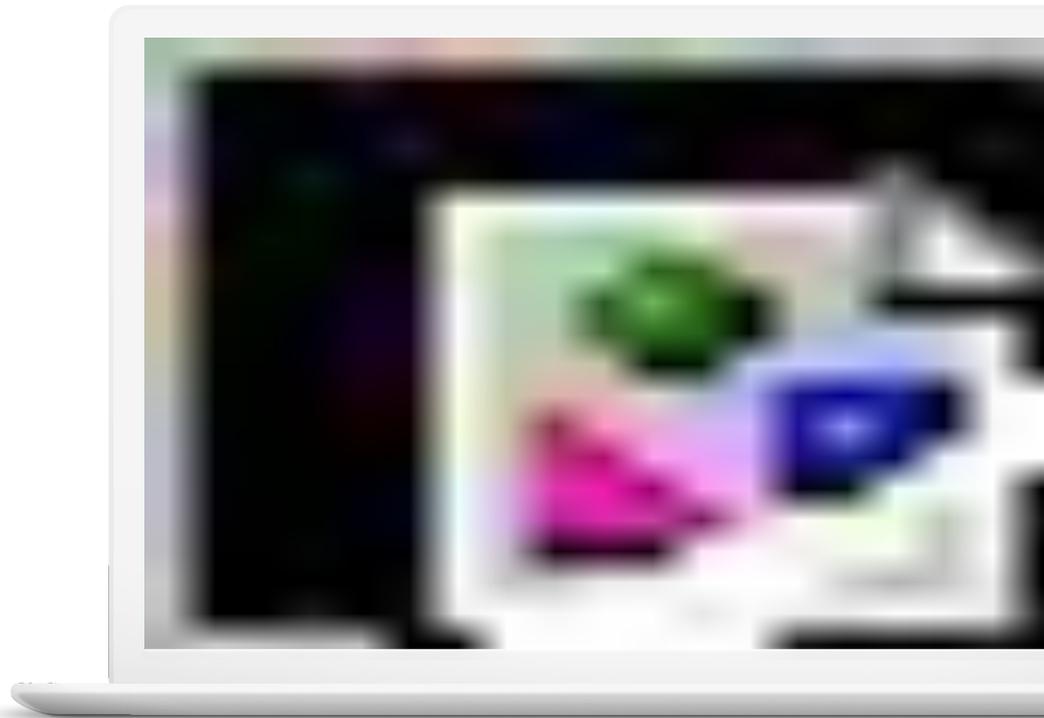
Flexible

Flexible solutions make it easy to work securely **from anywhere**

Create and share documents right from Gmail to collaborate with anyone, anywhere

See your upcoming schedule and jump into meetings—or start a direct call without leaving Gmail

Pull up any file, anytime, from anywhere using any browser, desktop or mobile device



Flexible

Hardware that works where you work

Meet from any room in your house with Google Meet on Chromecast and Nest Hub Max

Design and configure flexible workspaces with Series One meeting room kits that use the best of Google AI to create immersive and inclusive meetings

Keep hands and work surfaces cleaner by using your voice to begin a meeting, mute/unmute and more.

 works with **Hey Google**



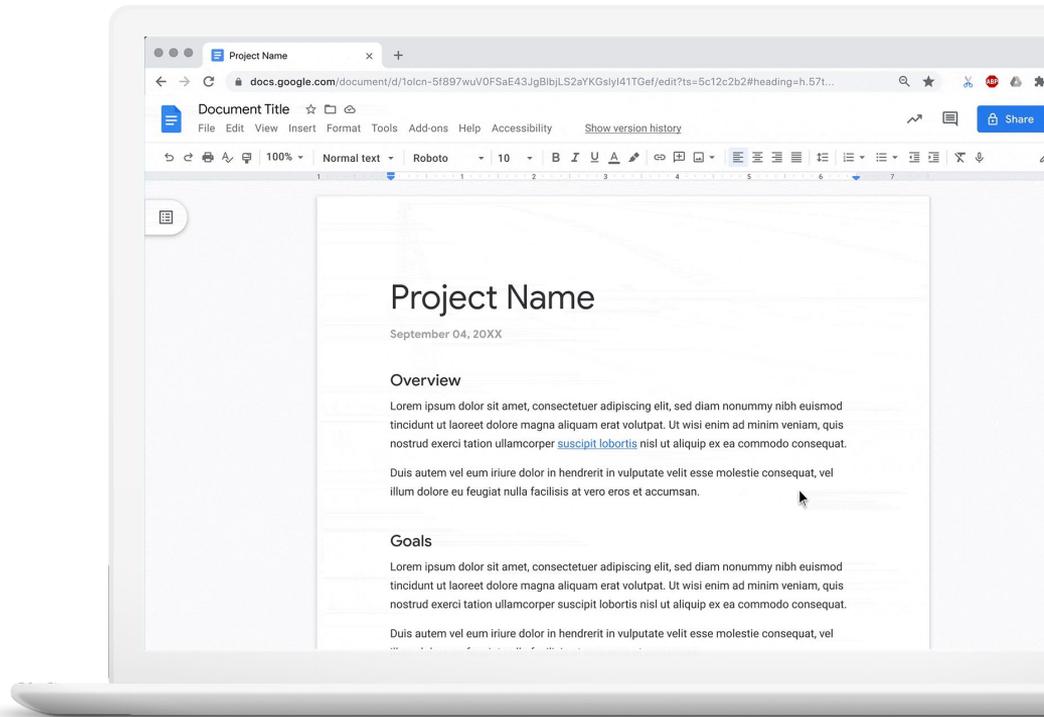
Helpful

Helpful tools let you maximize your time

Linked content and interactive previews let you do more without switching apps

AI-powered data tools help you analyze and optimize processes

Smart writing suggestions help your teams create high-quality content faster



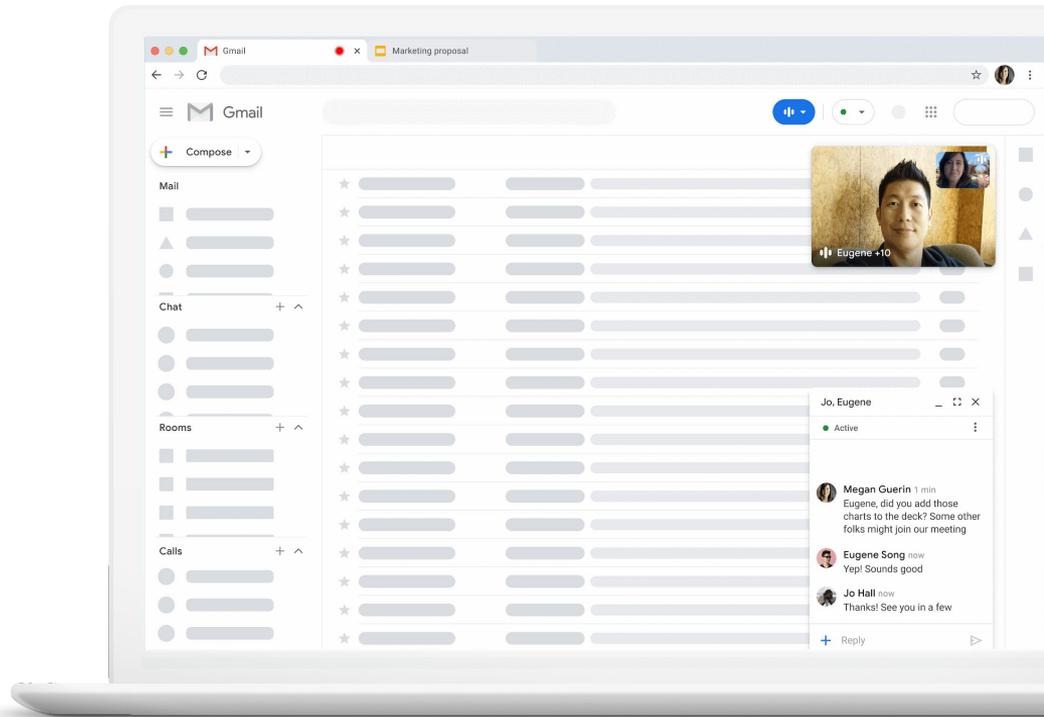
Simple

Simple, human-centered design keeps people **connected**

Immersive experiences like Meet picture-in-picture improve collaboration by helping people build meaningful connections

Enhancements like live captions, in-meeting translation, adaptive layouts, low-light mode, and noise cancellation connect workers, from the frontline to the back office

Chosen by billions of users for their simplicity and ease of use — not mandated by IT



Lila's Bday

GIFT IDEAS

- Choc chip cookies
- Tulips (her fav!)
- Birthday wishes
[SLIDES HERE](#)

Wishes for Lila



Birthday
Wishes for
Lila



17

What you get from working with Google

The same secure infrastructure and built-in protection that Google uses

Intelligent tools let security teams focus on the most important challenges instead of tactical fire fighting

Machine learning across 2B+ billion users³ automatically identifies and protects against emerging threats

One single admin console gives a simpler way to manage users, control devices, ensure compliance, and keep data secure



99.9%+

accuracy in blocking
spam and business email
compromise scams¹

¹Google Internal Data, June, 2020

²Google Internal Data, March, 2020

³Google Internal Data, December, 2019

Zero

phished accounts for users
enrolled in Google's Advanced
Protection Program (APP)²

All on the cleanest cloud in the industry



Less energy

Take advantage of AI-optimized, efficient data centers and better utilization.

Google data centers **are twice as energy efficient** than average and compared to 5 years ago we deliver 7x the compute power for the same amount of electricity.



Zero net emissions

Meet your public sustainability commitments and reduce the environmental impact of IT operations.

Google has eliminated all legacy emissions since 1998 and **matched 100% of electricity use** with renewable energy since 2017, including the electricity that powers your workloads.



Carbon-free energy by 2030

First company to set the goal to completely decarbonize electricity

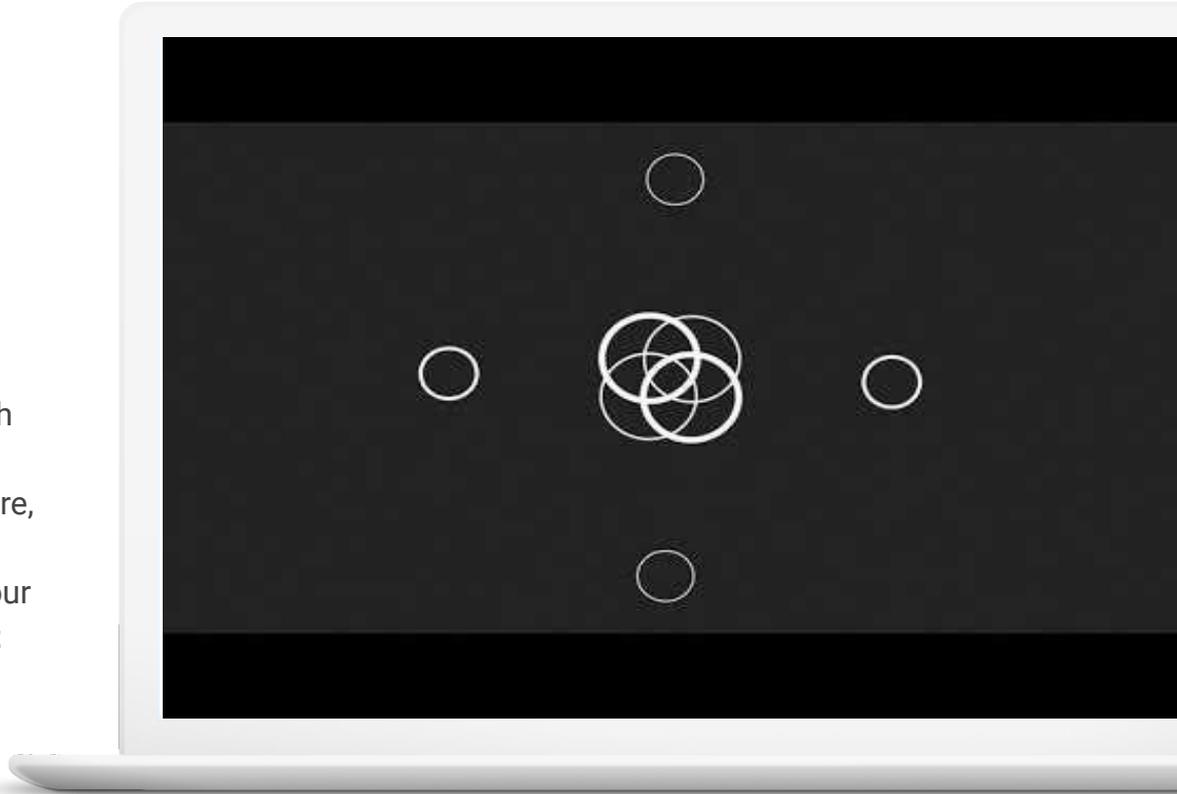
By 2030, we aim to **run on 24/7 carbon-free energy at all our data centers, around the clock.**

How we support you
through the process



Let's establish partnership
and build effective solutions
with **RoundTechSquare**

- **RoundTechSquare** specializes in technological and IT-related services such as product engineering, warranty management, building cloud, infrastructure, network, etc.
- We put a **strong focus** on the needs of your business to figure out solutions **that best fits your demand and nail it.**



Google Workspace commercial offerings support the needs of your business



Flexibility for frontline workers

Empower your frontline teams to collaborate with the rest of your organization with our productivity tools from any device



Modern collaboration with your existing email and calendar solution

Easy way to start with Google Workspace's market-leading collaboration and productivity tools without the hassle of a migration



Complete collaboration and productivity platform

The full power of Google Workspace with our most advanced security and compliance protection for organizations of all sizes



Advanced security and compliance

Complete offering of management tools for security, privacy and data protection including compliance certifications, data regions and Vault



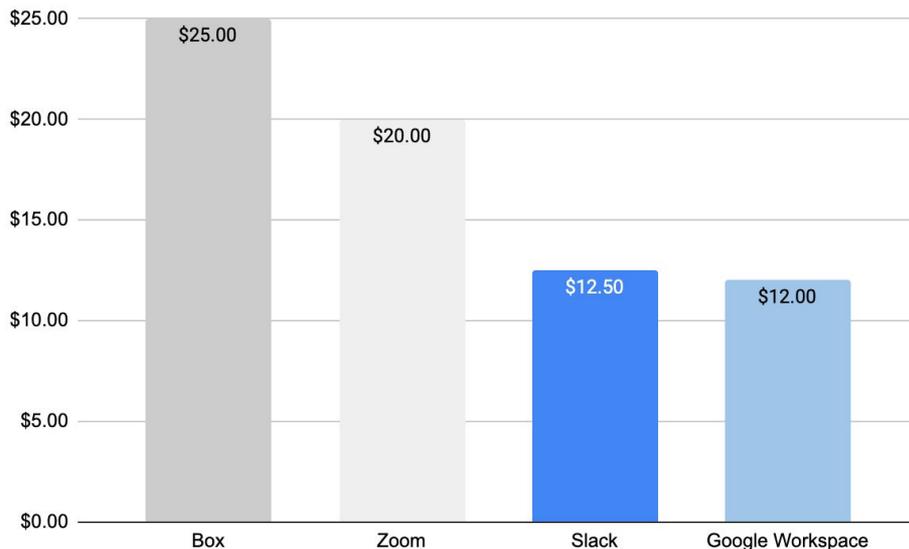
Everything teams need to get work done,
now in one place

Cost savings

Google Workspace provides significant cost savings

Replacing Box, Zoom, and Slack with Google Workspace can save **70%+** in monthly costs

Monthly per user list price

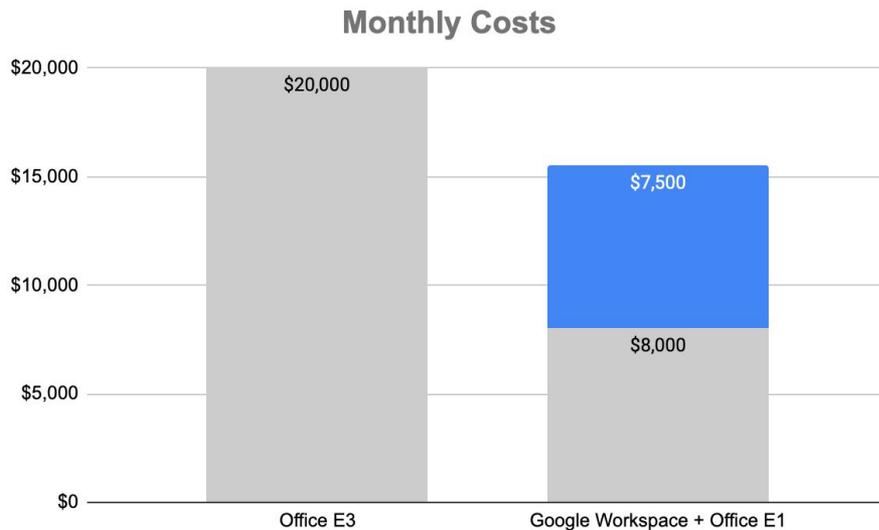


You can keep Office and save money

Office 365 customers that purchase Google Workspace Business Essentials can:

- **Keep using Outlook** for email and calendar
- Host and join reliable, easy to use, and **secure video conferences** with Meet
- Use Google's **modern collaboration tools with existing Office files**, without the need to convert or migrate files
- Save **>20%** in monthly costs

Monthly costs



Thank You