## Name of Reporting Institution: San Jose State University

 Information for the Reporting Year: 20123
Check to release your information to your conference
This will enable your data to be included in a summary that is sent to the conference office if they request it.
Number of Undergraduates (i.e.; full-time, baccalaureate, degree-seeking students) by Gender: (Use fall semester enrollment figures)

|  | Number | Percent |
| :--- | ---: | ---: | ---: |
| Male Undergraduates: | 12465 | $50.5 \%$ |
| Female Undergraduates: | 12216 | $49.5 \%$ |
| Total Undergraduates: | 24681 | $100.0 \%$ |

## Institutional Contact:

| Primary Contact Person: | Matt Witty |
| :---: | :---: |
| Person best suited for the NCAA to contact with questions regarding the data submitted. |  |
| Title: | Associate Athletics Director for Business |
| Phone: | $(408)$ ) 924 - 1312 |
| Email: | matt.witty@sjsu.edu |
| CEO: | Dr. Mohammad H. Qayoumi |
| CEO's e-mail address: | sjsupres@sjsu.edu |
| * University CFO: | Shawn Bibb |
| * University CFO's e-mail address: | shawn.bibb@sjsu.edu |
| Auditors(NCAA Agreed-Upon Procedures): | KPMG |

## Current Classification:

| NCAA division | ○1-A | ○II (with football) |
| :--- | :--- | :--- |
|  | ○1-AA | ○II (without football) |
|  | 〇1-AAA | III (with football) |
|  |  | $\bigcirc$ III (without football) |

## Miscellaneous Information:

Total Revenues amd Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:

| Revenues: | 393872041 |
| :--- | ---: |
| Expenses: | 396713072 |

## Institution's Education and General Expenses

* E \& G as defined in NACUBO'S Finance and Reporting Manual: E\&G expenses are categorized as instruction, research, public service, academic support, student services, instructional support, and scholarships and fellowships. E\&G does not include auxiliary enterprises, hospitals or independent operations.

| E \& G : | 304941156 |
| :--- | :--- |

## Average Cost of Full Grant-In-Aid:

(Institution's total cost for tuition, fees, room and board, and books)

| In-State: | 17511 |
| :--- | ---: |
| Out-of-State: | 28671 |

15.02.5 Full Grant-in-Aid. A full grant-in-aid is financial aid that consists of tuition and fees, room and board, and required course-related books.

## Total Cost of Attendance:

| In-State: | 23846 |
| :--- | ---: |
| Out-of-State: | 35006 |

15.02.2 Cost of attendance. The "cost of attendance" is an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution. (Adopted: 1/11/94) Refer to 15.02.2.1 for Calculation of Cost of Attendance.

Please verify the Men's, Women's and Mixed Teams your institution sponsors:

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :--- | :---: | :---: | :---: |
| Baseball | X | X |  |
| Basketball | X | X |  |
| Bowling |  | X |  |
| Cross Country |  |  |  |
| Equestrian |  | X |  |
| Fencing | X | X |  |
| Field Hockey | X |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Rifle |  |  |  |
| Rowing |  |  |  |
| Rugby |  |  |  |
| Sand Volleyball |  |  |  |


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| Soctit |  | ${ }^{\text {x }}$ |  |
| Ssimming |  | ${ }_{\text {x }}$ |  |
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| Track outior |  | ${ }^{\times}$ |  |
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## Revenue/Expense Summary

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 1 | Ticket Sales. | 685972 | Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions). |
| 2 | Student Fees | 5689727 | Include student fees assessed and restricted for support of intercollegiate athletics. |
| 3 | Guarantees. | 941000 | Include revenue received from participation in away games. |
| 4 | Contributions. | 2761047 | Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship). |
| 5 | Compensation and Benefits Provided by a Third Party. | 0 | Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined. |
| 6 | Direct State or Other Government Support. | 0 | Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7). |
| 7 | Direct Institutional Support. | 9566945 | Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37). |
| 8 | Indirect Facilities and Administrative Support. | 651172 | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support). |
| 9 | NCAA/Conference Distributions including all tournament revenues. | 1667437 | Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams). |
| 10 | Broadcast, Television, Radio, and Internet Rights. | 3397 | Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts. |
| 11 | Program Sales, Concessions, Novelty Sales, and Parking. | 270034 | Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships). |
| 12 | Royalties, Licensing, Advertisements and Sponsorships. | 233155 | Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products). |
| 13 | Sports Camp Revenues. | 10000 | Include amounts received by the athletics department for sports-camps and clinics. |
| 14 | Endowment and Investment Income. | 73557 | Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.? |
| 15 | Other Operating Revenue. | 1365342 | Less than $5 \%$ of total revenues may appear on this line. If the number is greater than $5 \%$, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than $5 \%$ of the total operating revenue. |
| 16 | Total Operating Revenue. | 23918785 | Add Categories 1-15. |
| Expenses |  |  |  |
| 17 | Athletic Student Aid. | 4881712 | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport. |
| 18 | Guarantees. | 169552 | Include amounts paid to visiting participating institutions. |
| 19 | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | 4940125 | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |
| 20 | Coaching Other Compensation and Benefits Paid by a Third Party. |  | Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |
| 21 | Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | 4082550 | Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column. |
| 22 | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. |  | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution? s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |
|  |  |  |  |


| 23 | Severance Payments. | 0 | Include severance payments and applicable benefits recognized for past coaching and administrative personnel. |
| :---: | :---: | :---: | :---: |
| 24 | Recruiting. | 417349 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |
| 25 | Team Travel | 2008414 | Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation. |
| 26 | Equipment, Uniforms and Supplies. | 793552 | Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. |
| 27 | Game Expenses. | 861351 | Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such. |
| 28 | Fund Raising, Marketing and Promotion. | 630411 | Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such. |
| 29 | Sports Camp Expenses. | 5473 | Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22. |
| 30 | Direct Facilities, Maintenance, and Rental. | 1710430 | Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service. |
| 31 | Spirit Groups | 375000 | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. |
| 32 | Indirect Facilities and Administrative Support. | 651172 | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support). |
| 33 | Medical Expenses and Medical Insurance | 389840 | Include medical expenses and medical insurance premiums for student-athletes. |
| 34 | Memberships and Dues. | 941746 | Include memberships, conference and association dues. |
| 35 | Other Operating Expenses. | 646489 | Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to $10 \%$ of total operating expenses. If the number is greater than $10 \%$, please provide the top three categories and amounts in the comments section below. |
| 36 | Total Operating Expenses. | 23505166 | Add Categories 17-35. |
| 37 | Transfers to Institution | 0 | Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution. |
| 38 | Total Expenses | 23505166 | Add Categories 36-37. |

## Revenue/Expense Detail

Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of

|  | Men | Women's Teams Only |  | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues by Source | Ticket Sales. | Ticket Sales. |  | Ticket Sales. |  |
| Baseball | 16754 |  |  |  |  |
| Basketball | 58066 | 7528 |  |  |  |
| Football | 576201 |  |  |  |  |
| Golf |  |  |  |  |  |
| Gymnastics |  | 3752 |  |  |  |
| Soccer | 4673 | 8449 |  |  |  |
| Softball |  | 2596 |  |  |  |
| Swimming |  |  |  |  |  |
| Tennis |  |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |  |
| Volleyball |  | 3653 |  |  |  |
| Others |  |  |  |  |  |
| Water Polo |  | 245 |  |  |  |
| Subtotal All Teams | 655694 | 26223 |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  | 4055 |  |
| Total Revenue | 655694 | 26223 |  | 4055 |  |



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| Tennis | - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Track and Field, X-Country |  |  |  |  |  |
| Volleyball |  |  |  |  |  |
| Others |  |  |  |  |  |
| Water Polo |  |  |  |  |  |
| Subtotal All Teams |  |  |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |  | 5689727 |
| Total Revenue |  |  |  |  | 5689727 |



| Contributions. | 2761047 | Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship). |
| :---: | :---: | :---: |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Contributions. | Contributions. | Contributions. |
| Baseball | 75607 |  |  |
| Basketball | 4696 | 3959 |  |
| Football | 359376 |  |  |
| Golf | 101350 | 55238 |  |
| Gymnastics |  | 23493 |  |
| Soccer | 19859 | 6635 |  |
| Softball |  | 2795 |  |
| Swimming |  | 30335 |  |
| Tennis |  | 18360 |  |
| Track and Field, X-Country | 510 | 1190 |  |
| Volleyball |  | 6130 |  |
| Others |  |  |  |
| Water Polo |  | 10275 |  |
| Subtotal All Teams | 561398 | 158410 |  |
| Revenue Not Related to Specific Teams |  |  | 2041239 |
| Total Revenue | 561398 | 158410 | 2041239 |


| 5 | Compensation and Benefits <br> Provided by a Third Party. | 0 |
| :--- | :--- | :--- | | Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, |
| :--- |
| country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, |
| television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined. |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Compensation and Benefits Provided by a Third Party. | Compensation and Benefits Provided by a Third Party. | Compensation and Benefits Provided by a Third Party. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |

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| 6 |  | Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding <br> specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government <br> Direct State or Other <br> Government Support. |
| :--- | :--- | :--- |
| Support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional |  |  |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Direct State or Other Government Support. | Direct State or Other Government Support. | Direct State or Other Government Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  |  |  |


| 7 | Direct <br> Institutional <br> Support. | 9566945 | Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by <br> the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report <br> actual amounts and do not net with Transfers to Institution (category 37). |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Direct Institutional Support. | Direct Institutional Support. | Direct Institutional Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  | 9566945 |
| Total Revenue |  |  | 9566945 |


$88^{8}$| Indirect Facilities and |
| :--- | :--- | :--- |
| Administrative |
| Support. |$\quad 651172$ 价 | Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional |
| :--- |
| administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your |
| institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  | 651172 |
| Total Revenue |  |  | 651172 |


| 9 | NCAA/Conference Distributions <br> including all tournament <br> revenues. | Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for <br> direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by <br> sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to <br> Specific Teams). |
| :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | NCAA/Conference Distributions including all tournament revenues. | NCAA/Conference Distributions including all tournament revenues. | NCAA/Conference Distributions including all tournament revenues. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  | 960 |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  | 960 |  |
| Revenue Not Related to Specific Teams |  |  | 1666477 |
| Total Revenue |  | 960 | 1666477 |


| 10 | Broadcast, Television, Radio, and Internet <br> Rights. | 3397 | Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through <br> institution-negotiated contracts. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Broadcast, Television, Radio, and Internet Rights. | Broadcast, Television, Radio, and Internet Rights. | Broadcast, Television, Radio, and Internet Rights. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |

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| Subtotal All Teams  <br> Revenue Not Related to Specific <br> Teams  <br> Total Revenue  <br> 11 Program Sales, Concessions, Novelty <br> Sales, and Parking. \|l| |
| :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Program Sales, Concessions, Novelty Sales, and Parking. | Program Sales, Concessions, Novelty Sales, and Parking. | Program Sales, Concessions, Novelty Sales, and Parking. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football | 200085 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer | 593 | 992 |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams | 200678 | 992 |  |
| Revenue Not Related to Specific Teams |  |  | 68364 |
| Total Revenue | 200678 | 992 | 68364 |


| 12 | Royalties, Licensing, <br> Advertisements and <br> Sponsorships. | 233155 |
| :--- | :--- | :--- | | Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to |
| :--- |
| distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided |
| as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products). |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Royalties, Licensing, Advertisements and Sponsorships. | Royalties, Licensing, Advertisements and Sponsorships. | Royalties, Licensing, Advertisements and Sponsorships. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to Specific Teams |  |  | 233155 |
| Total Revenue |  |  | 233155 |



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$14 \begin{aligned} & \text { Endowment and } \\ & \text { Investment Income }\end{aligned}$
Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted 73557 investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ? Direct Institutional Support.?

|  |  |  | Women's Teams Only | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues by Source | Endow | Endowi | ment and Investment Income. |  |  |
| Baseball | 5182 |  |  |  |  |
| Basketball |  | 2055 |  |  |  |
| Football | 17282 |  |  |  |  |
| Golf | 6463 | 11505 |  |  |  |
| Gymnastics |  |  |  |  |  |
| Soccer | 1505 | 1505 |  |  |  |
| Softball |  |  |  |  |  |
| Swimming |  |  |  |  |  |
| Tennis |  |  |  |  |  |
| Track and Field, X-Country | 1515 |  |  |  |  |
| Volleyball |  |  |  |  |  |
| Others |  |  |  |  |  |
| Water Polo |  |  |  |  |  |
| Subtotal All Teams | 31947 | 15065 |  |  |  |
| Revenue Not Related to Specific Teams |  |  |  | 26545 |  |
| Total Revenue | 31947 | 15065 |  | 26545 |  |


| 15 | Other Operating <br> Revenue. | 1365342 | Less than 5\% of total revenues may appear on this line. If the number is greater than 5\%, please reclassify adequate revenue to the appropriate category(ies) <br> above to bring the category to less than $5 \%$ of the total operating revenue. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Revenues by Source | Other Operating Revenue. | Other Operating Revenue. | Other Operating Revenue. |
| Baseball | 76371 |  |  |
| Basketball | 3175 | 2547 |  |
| Football | 10371 |  |  |
| Golf | 9170 | 11401 |  |
| Gymnastics |  | 9811 |  |
| Soccer | 42666 | 2915 |  |
| Softball |  |  |  |
| Swimming | - | 4681 |  |
| Tennis |  | 675 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 310 |  |
| Others |  |  |  |
| Water Polo |  | 485 |  |
| Subtotal All Teams | 141753 | 32825 |  |
| Revenue Not Related to Specific Teams |  |  | 1190764 |
| Total Revenue | 141753 | 32825 | 1190764 |


| Total Operating Revenue. | 23918785 | Add Categories 1-15. |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Total Operating Revenue. | Total Operating Revenue. | Total Operating Revenue. |
| Baseball | 178914 |  |  |
| Basketball | 170937 | 16089 |  |
| Football | 1998315 |  |  |
| Golf | 116983 | 78144 |  |
| Gymnastics |  | 37056 |  |
| Soccer | 69296 | 20496 |  |


| Softball |  | 5391 |  |
| :---: | :---: | :---: | :---: |
| Swimming |  | 35976 |  |
| Tennis |  | 19035 |  |
| Track and Field, X-Country | 2025 | 1190 |  |
| Volleyball |  | 12593 |  |
| Water Polo |  | 14505 |  |
| Others |  |  |  |
| Subtotal All Teams | 2536470 | 240475 |  |
| Revenue Not Related to Specific Teams |  |  | 21141840 |
| Total Revenue | 2536470 | 240475 | 21141840 |


| 17 | Athletic <br> Student <br> Aid. | 4881712 | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes <br> who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) <br> should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as <br> you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport. |
| :--- | :--- | :--- | :--- |


|  | Male Athletes |  |  | Female Athletes |  |  | Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Scholarships |  |  | Scholarships |  |  | Scholarships |  |  |
| Sport | Equivalencies Awarded in 20112012 | Number of Students Receiving Athletic Aid | Total Dollar Amount | Equivalencies Awarded in 20112012 | Number of <br> Students Receiving <br> Athletic Aid | Total Dollar Amount | $\begin{gathered} \hline \text { Equivalencies } \\ \text { Awarded in 2011- } \\ 2012 \\ \hline \end{gathered}$ | Number of <br> Students Receiving <br> Athletic Aid | Total Dollar Amount |
| Baseball | 10.67 | 26 | 188205 |  |  |  |  |  |  |
| Basketball | 11.55 | 13 | 278660 | 14.52 | 15 | 371494 |  |  |  |
| Football | 80.51 | 92 | 1846846 |  |  |  |  |  |  |
| Golf | 3.75 | 9 | 61751 | 4.98 | 8 | 114029 |  |  |  |
| Gymnastics |  |  |  | 11.5 | 12 | 238236 |  |  |  |
| Soccer | 8.29 | 15 | 158812 | 12.85 | 26 | 247360 |  |  |  |
| Softball |  |  |  | 11.99 | 25 | 233590 |  |  |  |
| Swimming |  |  |  | 13.99 | 28 | 264732 |  |  |  |
| Tennis |  |  |  | 7.29 | 8 | 179425 |  |  |  |
| Track and Field, X-Country | 2.28 | 6 | 33453 | 5.9 | 16 | 108767 |  |  |  |
| Volleyball |  |  |  | 11.4 | 12 | 269392 |  |  |  |
| Water Polo |  |  |  | 8 | 19 | 169151 |  |  |  |
| Others |  |  |  |  |  |  |  |  |  |
| Expenses Not Related to Specific Teams |  | - | - | - | - |  | 9.36 | 20 | 117809 |
| Totals | 117.05 | 161 | 2567727 | 102.42 | 169 | 2196176 | 9.36 | 20 | 117809 |


| 18 | Guarantees. | 169552 | Include amounts paid to visiting participating institutions. |
| :--- | :--- | :--- | :--- |


|  | Men | Women's Teams Only |  | Not Allocated by Gender |
| :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure |  |  | Guarantees. | Guarantees. |
| Baseball | 5000 |  |  |  |
| Basketball | 6000 | 3526 |  |  |
| Football | 150000 |  |  |  |
| Golf |  |  |  |  |
| Gymnastics |  |  |  |  |
| Soccer | 3468 |  |  |  |
| Softball |  | 660 |  |  |
| Swimming |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  | 898 |  |  |
| Others |  |  |  |  |
| Water Polo |  |  |  |  |
| Subtotal All Teams | 164468 | 5084 |  |  |
| Expenses Not Related to Specific Teams |  |  |  |  |
| Total Expenses | 164468 | 5084 |  |  |


| 19 |  | Coaching Salaries, <br> Benefits, and Bonuses <br> Beid by the University <br> Pand Related Entities. | 4940125 |
| :--- | :--- | :--- | :--- | | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to |
| :--- | :--- |
| coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club |
| membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from |
| camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy |
| a contractual agreement for coaching in Category 23 (Severance Payments). |

Coaching Other Compensation and Benefits Paid by a Third Party.

W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from 0 camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

|  | Men's Teams Head Coaches |  |  |  | Men's Teams Assistant Coaches |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Baseball | 1 | 1 | 172862 |  | 3 | 2 | 192831 |  |
| Basketball | 1 | 1 | 284112 |  | 3 | 3 | 250280 |  |
| Football | 1 | 1 | 504494 |  | 9 | 9 | 1289065 |  |
| Golf | 1 | 1 | 132087 |  | 1 | 0 |  |  |
| Soccer | 1 | 1 | 119638 |  | 3 | . 71 | 55301 |  |
| $\begin{array}{\|l} \hline \text { Track and Field, } \\ \text { X-Country } \\ \hline \end{array}$ | 1 | . 2 | 17641 |  | 3 | . 38 | 12764 |  |
| Others |  |  |  |  |  |  |  |  |
| Subtotal All Teams | 6 | 5.2 | 1230834 |  | 22 | 15.09 | 1800241 |  |
| Expenses Not Related to Specific Teams |  |  |  |  |  |  |  |  |
| Total Expenses |  |  | 1230834 |  |  |  | 1800241 |  |


|  | Women's Teams Head Coaches |  |  |  | Women's Teams Assistant Coaches |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. | Number of Positions | FTE | Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. | Coaching Other Compensation and Benefits Paid by a Third Party. |
| Basketball | 1 | 1 | 302262 |  | 3 | 2.65 | 270482 |  |
| Golf | 1 | 1 | 106590 |  | 1 | . 52 | 31015 |  |
| Gymnastics | 1 | 1 | 116861 |  | 3 | 1.23 | 83930 |  |
| Soccer | 1 | 1 | 109578 |  | 3 | 1.11 | 95900 |  |
| Softball | 1 | 1 | 88540 |  | 3 | . 68 | 59144 |  |
| Swimming | 1 | 1 | 102085 |  | 3 | . 76 | 38618 |  |
| Tennis | 1 | 1 | 102015 |  | 2 | . 29 | 10265 |  |
| Track and Field, X-Country | 1 | . 52 | 35626 |  | 2 | . 17 | 16008 |  |
| Volleyball | 1 | 1 | 124266 |  | 3 | 1.24 | 77648 |  |
| Others |  |  |  |  |  |  |  |  |
| Water Polo | 1 | 1 | 78839 |  | 2 | . 76 | 59378 |  |
| $\begin{aligned} & \hline \begin{array}{l} \text { Subtotal All } \\ \text { Teams } \end{array} \\ & \hline \end{aligned}$ | 10 | 9.52 | 1166662 |  | 25 | 9.41 | 742388 |  |
| Expenses Not Related to Specific Teams |  |  |  |  |  |  |  |  |
| Total Expenses |  |  | 1166662 |  |  |  | 742388 |  |


| 21 | Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | 4082550 | Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column. |
| :---: | :---: | :---: | :---: |
| 22 | Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party. |  | Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party). |


|  | Men's Teams Only |  | Women's Teams Only |  | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Staff/Ad Salaries, Bonuses Universit | Support <br> Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | Staff/Ad Salaries, Bonuses Universit | Support <br> Staff/Administrative Other Compensation and Benefits Paid by a Third Party. | Support <br> Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities. | Support <br> Staff/Administrative Other Compensation and Benefits Paid by a Third Party. |
| Baseball | 13190 |  |  |  |  |  |
| Basketball | 37207 |  |  |  |  |  |
| Football | 160182 |  |  |  |  |  |
| Golf |  |  |  |  |  |  |
| Gymnastics |  |  | 638 |  |  |  |
| Soccer |  |  |  |  |  |  |
| Softball |  |  |  |  |  |  |

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| 23 | Severance Payments. | 0 | Include severance payments and applicable benefits recognized for past coaching and administrative personnel. |
| :--- | :--- | :---: | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Severance Payments. | Severance Payments. | Severance Payments. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses |  |  |  |


| 24 | Recruiting. | 417349 | Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and <br> such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |
| :--- | :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Recruiting. | Recruiting. | Recruiting. |
| Baseball | 11986 |  |  |
| Basketball | 52678 | 49922 |  |
| Football | 215593 |  |  |
| Golf | 2350 | 1506 |  |
| Gymnastics |  | 4089 |  |
| Soccer | 9011 | 11102 |  |
| Softball |  | 10792 |  |
| Swimming |  | 6450 |  |
| Tennis |  | 4398 |  |
| Track and Field, X-Country | 465 | 1362 |  |
| Volleyball |  | 12007 |  |
| Others |  |  |  |
| Water Polo |  | 4543 |  |
| Subtotal All Teams | 292083 | 106171 |  |
| Expenses Not Related to Specific Teams |  |  | 19095 |
| Total Expenses | 292083 | 106171 | 19095 |


| 25 | $\begin{array}{l}\text { Team } \\ \text { Travel }\end{array}$ |
| :---: | :--- |

Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for 2008414 housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Team Travel | Team Travel | Team Travel |
| Baseball | 75876 |  |  |
| Basketball | 252267 | 146131 |  |

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| 26 Equipment, Uniforms and Supplies. | Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. |  |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | Equipment, Uniforms and Supplies. | Equipment, Uniforms and Supplies. | Equipment, Uniforms and Supplies. |
| Baseball | 35675 |  |  |
| Basketball | 18813 | 28918 |  |
| Football | 179391 |  |  |
| Golf | 41680 | 17441 |  |
| Gymnastics |  | 24685 |  |
| Soccer | 15224 | 19560 |  |
| Softball |  | 15554 |  |
| Swimming |  | 33383 |  |
| Tennis |  | 33323 |  |
| Track and Field, X-Country | 5411 | 12431 |  |
| Volleyball |  | 13414 |  |
| Others |  |  |  |
| Water Polo |  | 16150 |  |
| Subtotal All Teams | 296194 | 214859 |  |
| Expenses Not Related to Specific Teams |  |  | 282499 |
| Total Expenses | 296194 | 214859 | 282499 |


| 27 | Game Expenses. | 861351 | Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such. |
| :--- | :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Ga | Game Expenses. | Game Expenses. |  |
| Baseball | 35211 |  |  |  |
| Basketball | 101866 | 61252 |  |  |
| Football | 434104 |  |  |  |
| Golf | 66353 | 12069 |  |  |
| Gymnastics |  | 12897 |  |  |
| Soccer | 11519 | 10830 |  |  |
| Softball |  | 19161 |  |  |
| Swimming |  | 3200 |  |  |
| Tennis |  | 955 |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  | 13363 |  |  |
| Others |  |  |  |  |
| Water Polo |  | 11203 |  |  |
| Subtotal All Teams | 649053 | 144930 |  |  |
| Expenses Not Related to Specific Teams |  |  | 67368 |  |
| Total Expenses | 649053 | 144930 | 67368 |  |


| 28 | Fund Raising, Marketing and Promotion. | 630411 | Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Fund Raising, Marketing and Promotion. | Fund Raising, Marketing and Promotion. | Fund Raising, Marketing and Promotion. |
| Baseball | 20824 |  |  |
|  |  |  |  |

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| Basketball | 3240 | 4336 |  |
| :---: | :---: | :---: | :---: |
| Football | 16054 |  |  |
| Golf | 14018 | 6443 |  |
| Gymnastics |  | 5652 |  |
| Soccer | 36236 | 1290 |  |
| Softball |  | 400 |  |
| Swimming |  | 4928 |  |
| Tennis |  | 2716 |  |
| Track and Field, X-Country | 441 | 1091 |  |
| Volleyball |  | 4045 |  |
| Others |  |  |  |
| Water Polo |  | 2042 |  |
| Subtotal All Teams | 90813 | 32943 |  |
| Expenses Not Related to Specific Teams |  |  | 506655 |
| Total Expenses | 90813 | 32943 | 506655 |


| 29 | Sports Camp <br> Expenses. | 5473 | Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics <br> personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only |  | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Spo | rts Camp Expenses. | Sports Camp Expenses. | Sports Camp Expenses. |
| Baseball |  |  |  |  |
| Basketball |  |  |  |  |
| Football | 5473 |  |  |  |
| Golf |  |  |  |  |
| Gymnastics |  |  |  |  |
| Soccer |  |  |  |  |
| Softball |  |  |  |  |
| Swimming |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Others |  |  |  |  |
| Water Polo |  |  |  |  |
| Subtotal All Teams | 5473 |  |  |  |
| Expenses Not Related to Specific Teams |  |  |  |  |
| Total Expenses | 5473 |  |  |  |


| 30 | $\begin{array}{l}\text { Direct Facilities, Maintenance, } \\ \text { and Rental. }\end{array}$ | 1710430 | $\begin{array}{l}\text { Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, } \\ \text { equipment repair and maintenance, and debt service. }\end{array}$ |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. | Direct Facilities, Maintenance, and Rental. |
| Baseball | 35087 |  |  |
| Basketball | 135643 | 140838 |  |
| Football | 30542 |  |  |
| Golf | 5908 | 3548 |  |
| Gymnastics |  |  |  |
| Soccer | 1606 | 794 |  |
| Softball |  | 3015 |  |
| Swimming |  | 37353 |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  | 45775 |  |
| Subtotal All Teams | 208786 | 231323 |  |
| Expenses Not Related to Specific Teams |  |  | 1270321 |
| Total Expenses | 208786 | 231323 | 1270321 |


| 31 | Spirit Groups | 375000 | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

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| Expenses by Object of Expenditure | Spirit Groups | Spirit Groups |  | Spirit Groups |
| :---: | :---: | :---: | :---: | :---: |
| Baseball |  |  |  |  |
| Basketball |  |  |  |  |
| Football |  |  |  |  |
| Golf |  |  |  |  |
| Gymnastics |  |  |  |  |
| Soccer |  |  |  |  |
| Softball |  |  |  |  |
| Swimming |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, X-Country |  |  |  |  |
| Volleyball |  |  |  |  |
| Others |  |  |  |  |
| Water Polo |  |  |  |  |
| Subtotal All Teams |  |  |  |  |
| Expenses Not Related to Specific Teams |  |  | 375000 |  |
| Total Expenses |  |  | 375000 |  |


| 32 | Indirect Facilities and <br> Administrative <br> Support. |
| :--- | :--- |

Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional
651172 administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. | Indirect Facilities and Administrative Support. |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams |  |  | 651172 |
| Total Expenses |  |  | 651172 |


| 33 | Medical Expenses and Medical Insurance | 389840 | Include medical expenses and medical insurance premiums for student-athletes. |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Medical Expenses and Medical Insurance | Medical Expenses and Medical Insurance | Medical Expenses and Medical Insurance |
| Baseball |  |  |  |
| Basketball | 739 | 906 |  |
| Football | 10932 |  |  |
| Golf | 975 | 7904 |  |
| Gymnastics |  | 975 |  |
| Soccer | 975 |  |  |
| Softball |  | 975 |  |
| Swimming |  |  |  |
| Tennis |  | 1538 |  |
| Track and Field, X-Country |  | 975 |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  | 1950 |  |
| Subtotal All Teams | 13621 | 15223 |  |
| Expenses Not Related to Specific Teams |  |  | 360996 |
| Total Expenses | 13621 | 15223 | 360996 |

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| 34 Memberships and Dues. | 941746 | Include memberships, conference and association dues. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Men's Teams Only |  | Women's Teams Only | Not Allocated by Gender |  |
| Expenses by Object of Expenditure |  | Mem | erships and Dues. | Mem |  | Memberships and Dues. |
| Baseball |  | 118 |  |  |  |  |
| Basketball |  |  |  | 640 |  |  |
| Football |  |  |  |  |  |  |
| Golf |  | 850 |  |  |  |  |
| Gymnastics |  |  |  | 295 |  |  |
| Soccer |  | 460 |  | 460 |  |  |
| Softball |  |  |  |  |  |  |
| Swimming |  |  |  | 150 |  |  |
| Tennis |  |  |  | 510 |  |  |
| Track and Field, X-Country |  |  |  |  |  |  |
| Volleyball |  |  |  | 470 |  |  |
| Others |  |  |  |  |  |  |
| Water Polo |  |  |  |  |  |  |
| Subtotal All Teams |  | 1428 |  | 2525 |  |  |
| Expenses Not Related to Specific Teams |  |  |  |  | 937793 |  |
| Total Expenses |  | 1428 |  | 2525 | 937793 |  |


| 35 | Other <br> Operating <br> Expenses. |
| :--- | :--- |

Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and 646489 any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to $10 \%$ of total operating expenses. If the number is greater than $10 \%$, please provide the top three categories and amounts in the comments section below.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Other Operating Expenses. | Other Operating Expenses. | Other Operating Expenses. |
| Baseball | 6607 |  |  |
| Basketball | 19842 | 16039 |  |
| Football | 188123 |  |  |
| Golf | 13526 | 4336 |  |
| Gymnastics |  | 3005 |  |
| Soccer | 14606 | 15703 |  |
| Softball |  | 3676 |  |
| Swimming |  | 4095 |  |
| Tennis |  | 16290 |  |
| Track and Field, X-Country | 1022 | 2578 |  |
| Volleyball |  | 10481 |  |
| Others |  |  |  |
| Water Polo |  | 1720 |  |
| Subtotal All Teams | 243726 | 77923 |  |
| Expenses Not Related to Specific Teams |  |  | 324840 |
| Total Expenses | 243726 | 77923 | 324840 |


| 36 Total Operating Expenses. |  | 23505166 |  | Add Categories 17-35. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams Only |  | Women's Teams Only |  | Not Allocated by Gender |  |
| Expenses by Object of Expenditure | Total Operating Expenses. |  | Total Operating Expenses. |  | Total Operating Expenses. |  |
| Baseball | 793472 |  |  |  |  |  |
| Basketball | 1441347 |  | 1396746 |  |  |  |
| Football | 5770987 |  |  |  |  |  |
| Golf | 391747 |  | 355847 |  |  |  |
| Gymnastics |  |  | 568191 |  |  |  |
| Soccer | 499394 |  | 579911 |  |  |  |
| Softball |  |  | 562010 |  |  |  |
| Swimming |  |  | 593885 |  |  |  |
| Tennis |  |  | 383342 |  |  |  |
| Track and Field, X-Country | 83769 |  | 208263 |  |  |  |
| Volleyball |  |  | 617154 |  |  |  |
| Water Polo |  |  | 461288 |  |  |  |
| Others |  |  |  |  |  |  |
| Subtotal All Teams | 8980716 |  | 5726637 |  |  |  |
| Expenses Not Related to Specific Teams | 0 |  | 0 |  | 8797813 |  |

8980716 $\qquad$

| 37 | Transfers to <br> Institution | 0 |
| :--- | :--- | :--- | | Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives |
| :--- |
| outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution. |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Transfers to Institution | Transfers to Institution | Transfers to Institution |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming | - |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Others |  |  |  |
| Water Polo |  |  |  |
| Subtotal All Teams |  |  |  |
| Expenses Not Related to Specific Teams |  |  |  |
| Total Expenses |  |  |  |


| 38 Total Expenses | 23505166 | Add Categories 36-37. |  |
| :---: | :---: | :---: | :---: |
|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | Total Expenses | Total Expenses | Total Expenses |
| Baseball | 793472 |  |  |
| Basketball | 1441347 | 1396746 |  |
| Football | 5770987 |  |  |
| Golf | 391747 | 355847 |  |
| Gymnastics |  | 568191 |  |
| Soccer | 499394 | 579911 |  |
| Softball |  | 562010 |  |
| Swimming |  | 593885 |  |
| Tennis |  | 383342 |  |
| Track and Field, X-Country | 83769 | 208263 |  |
| Volleyball |  | 617154 |  |
| Water Polo |  | 461288 |  |
| Others |  |  |  |
| Subtotal All Teams | 8980716 | 5726637 |  |
| Expenses Not Related to Specific Teams | 0 | 0 | 8797813 |
| Total Expenses | 8980716 | 5726637 | 8797813 |



| Swimming |  | 33 |  | 0 |  | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tennis |  | 13 |  | 0 |  | 0 |
| Volleyball |  | 15 |  | 0 |  | 0 |
| Water Polo |  | 26 |  | 0 |  | 0 |
| Others |  |  |  |  |  |  |
| Total Participants | 210 | 217 | 0 | 0 | 0 | 0 |
| Per Participants | 49.2\% | 50.8\% |  |  |  |  |
| Unduplicated Count of Participants | 210.0 | 217.0 |  |  |  |  |


| 51 Table 2A |  | 6 | Table 2A -- - Head Coaches Assignments Men's Teams |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Head Coaches of Men's Teams |  |  |  |  |  |  |  |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 1 |  | 1 |  |  |  |  |  |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Football | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Soccer | 1 |  | 1 |  |  |  |  |  |
| Track and Field, X-Country |  | 1 |  | 1 |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position Totals | 5 | 1 | 5 | 1 |  |  |  |  |



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| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basketball | 1 |  | 1 |  | 1 | 1 | 1 | 1 |
| Golf |  |  |  |  |  | 1 |  | 1 |
| Gymnastics |  |  |  |  |  | 3 |  | 3 |
| Soccer |  | 2 |  | 2 |  | 1 |  | 1 |
| Softball |  | 2 |  | 2 |  | 1 |  | 1 |
| Swimming |  | 2 |  | 2 |  | 1 |  | 1 |
| Tennis |  | 1 |  | 1 |  | 1 |  | 1 |
| $\begin{array}{\|l} \hline \text { Track and Field, } \\ \text { X-Country } \\ \hline \end{array}$ |  |  |  |  |  | 2 |  | 2 |
| Volleyball |  | 1 |  | 1 | 1 | 1 | 1 | 1 |
| Water Polo |  | 2 |  | 2 |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Coaching Position } \\ \text { Totals } \end{array} \\ \hline \end{array}$ | 1 | 10 | 1 | 10 | 2 | 12 | 2 | 12 |


| 5656 Table 4- <br> Operating  <br>  Expenses | 3299948 | All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Operating Expenses | Per Capita Expenses |  |  |
| Sport |  |  | W | Men' |  | Nomen's Teams |
| Baseball |  |  |  | 3967 |  |  |
| Basketball |  | 372946 | 236301 | 23309 | 14769 |  |
| Football |  | 1353683 |  | 12419 |  |  |
| Golf |  | 160282 | 80476 | 12329 | 7316 |  |
| Gymnastics |  |  | 114510 |  | 5205 |  |
| Soccer |  | 99281 | 97724 | 3971 | 3257 |  |
| Softball |  |  | 161218 |  | 5201 |  |
| Swimming |  |  | 135474 |  | 4105 |  |
| Tennis |  |  | 65615 |  | 5047 |  |
| Track and Field, X-Country |  | 17983 | 41856 | 1798 | 2093 |  |
| Volleyball |  |  | 117947 |  | 7863 |  |
| Others |  |  |  |  |  |  |
| Water Polo |  |  | 97890 |  | 3765 |  |
| Total Operating Expense |  | 2150937 | 1149011 | 10243 | 5295 |  |
| Percent of Total |  | 65.2\% | 34.8\% |  |  |  |

Comments

| 55 | Comments | Please include any comments. |
| :--- | :--- | :--- |
| null |  |  |

## Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?

- Yes. Go to question 2.

No. Go to question 3.
2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

| $\square$ | Football Stadium? |
| :--- | :--- |
| $\square$ | Basketball Facility? |
| $\square$ | Other |

3. Current year additions: Additions to facilities during the current reporting period.
a. Football Athletics Facilities
b. Basketball Athletics Facilities
c. Other Athletics Facilities
d. Total Athletics Facilities (a+b+c)
e. Other Institutional Facilities
4. Current year deletions: Deletions of facilities during the current reporting period.
a. Football Athletics Facilities
b. Basketball Athletics Facilities
c. Other Athletics Facilities
d. Total Athletics Facilities $(a+b+c)$
e. Other Institutional Facilities
5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance.
Institution's Total Property Plant and Equipment balance.*
381454894
6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service

## Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)

| a. Total Athletics Revenues | 23918785 |
| :--- | ---: |
| b. Total Athletics Expenses <br> c. Surplus(Deficit)$\quad 23505166$ |  |

How is the deficit funded or surplus allocated? (Enter amount where applicable)
d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above) 12218
e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)
f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above) 401401
g. Other (enter negative "-" if deficit indicated in 1.c above) . Other (enter negative "-" if deficit indicated in 1.c above)
Comment
 laws:
9. 3.2.4.16 (d) Value of
endowments at fiscal year-
end that are dedicated to
the sole support of athletics:
10. 3.2.4.16 (e) If applicable,
value of all pledges at fiscal
year-end that solely support
athletics:

11. 3.2.4.16 (f) The athletics
department fiscal year-end
unrestricted fund balance:
Additional Financial Information (voluntary submission if applicable)


## Purpose of the direct support:

Indirect Facilities and Administrative Support

* the following questions pertain to the Financial Reporting System’s category \#32 - Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?
Federal Indirect Cost Methodology
Square footage/space
Headcount
Salaries
Percent of budget
Other *Please specify (Max. 50 Chars.)

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?

## Revenues by Sport

| 70 |  | You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, <br> Table $7--$ <br> Revenues. | 23267613 |
| :--- | :---: | :---: | :--- |
| tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, |  |  |  |
| signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to |  |  |  |
| intercollegiate athletic activities. This is calculated from data entered earlier in the system. |  |  |  |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :---: | :---: | :---: | :---: | :---: |
| Revenues Attributable to Specific Teams | Table 7 -- Revenues. | Table 7 -- Revenues. | Table 7 -- Revenues. | Table 7 -- Revenues. |
| Baseball | 178914 |  |  | 178914 |
| Basketball | 170937 | 16089 |  | 187026 |
| Football | 1998315 |  |  | 1998315 |
| Golf | 116983 | 78144 |  | 195127 |
| Gymnastics |  | 37056 |  | 37056 |
| Soccer | 69296 | 20496 |  | 89792 |
| Softball |  | 5391 |  | 5391 |
| Swimming |  | 35976 |  | 35976 |
| Tennis |  | 19035 |  | 19035 |
| Track and Field, X-Country | 2025 | 1190 |  | 3215 |
| Volleyball |  | 12593 |  | 12593 |
| Water Polo |  | 14505 |  | 14505 |
| Others |  |  |  | 0 |
| Total Revenue excluding football and basketball | 367218 | 224386 |  | 591604 |
| Total Revenue | 2536470 | 240475 |  | 2776945 |
| Revenue Not Related to Specific Teams |  |  | 20490668 | 20490668 |
| Grand Total Revenue | 2536470 | 240475 | 20490668 | 23267613 |

## Expenses by Sport

| 71 | $\begin{array}{l}\text { Table } 8-- \\ \text { Expenses. }\end{array}$ | 22853994 | $\begin{array}{l}\text { Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, } \\ \text { equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and } \\ \text { any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system. }\end{array}$ |
| :--- | :--- | :--- | :--- |


|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
| :---: | :---: | :---: | :---: | :---: |
| Expenses Attributable to Specific Teams | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. | Table 8 -- Expenses. |
| Baseball | 793472 |  |  | 793472 |
| Basketball | 1441347 | 1396746 |  | 2838093 |
| Football | 5770987 |  |  | 5770987 |
| Golf | 391747 | 355847 |  | 747594 |
| Gymnastics |  | 568191 |  | 568191 |
| Soccer | 499394 | 579911 |  | 1079305 |
| Softball |  | 562010 |  | 562010 |
| Swimming |  | 593885 |  | 593885 |
| Tennis |  | 383342 |  | 383342 |
| Track and Field, X-Country | 83769 | 208263 |  | 292032 |
| Volleyball |  | 617154 |  | 617154 |
| Water Polo |  | 461288 |  | 461288 |
| Others |  |  |  | 0 |
| Total Expenses excluding football and basketball | 1768382 | 4329891 |  | 6098273 |
| Total Expenses | 8980716 | 5726637 |  | 14707353 |
| Expenses Not Related to Specific Teams |  |  | 8146641 | 8146641 |
| Grand Total Expenses | 8980716 | 5726637 | 8146641 | 22853994 |

Miscellaneous Information

| 17 | Athletically <br> Related Student <br> Aid | Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have <br> exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported <br> as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- <br> zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport. |
| :--- | :--- | :--- |


| Men's Teams | 2567727 |
| :--- | ---: |
| Women's Teams | 2196176 |
| Total Amount | 4763903 |


| 24 | Recruiting |
| :--- | :--- | :--- |
| Expenditures |  |$\quad$| Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. |
| :--- |

Expenditures Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams | 292083 |
| :--- | ---: |
| Women's Teams | 106171 |
| Total Recruiting Expenses | 398254 |


| 19 Head Coaches Salaries |  | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Salaries of Head Coaches | Dollars | FTE's | Dollars per Position | Number of Positions |
|  |  | Men's Teams | 236698.85 | 5.2 | 205139 | 6 |
|  |  | Women's Teams | 122548.53 | 9.52 | 116666.2 | 10 |
| 19 | Assistant Coaches Salaries | Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments). |  |  |  |  |


| Average Salaries of Assistant Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
| :--- | ---: | ---: | ---: | ---: |
| Men's Teams | 119300.27 | 15.09 | 81829.14 | 22 |
| Women's Teams | 78893.52 | 9.41 | 29695.52 | 25 |

Statement of Revenues and Expenses


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| 33 | Medical Expenses and Medical Insurance | 10932 | 739 | 906 | 16267 | 360996 | 389840 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 34 | Memberships and Dues. | 0 | 0 | 640 | 3313 | 937793 | 941746 |
| 35 | Other Operating Expenses. | 188123 | 19842 | 16039 | 97645 | 324840 | 646489 |
| 36 | Total Operating Expenses. | 5770987 | 1441347 | 1396746 | 6098273 | 8797813 | 23505166 |
| 37 | Transfers to Institution | 0 | 0 | 0 | 0 | 0 | 0 |
| 38 | Total Expenses | 5770987 | 1441347 | 1396746 | 6098273 | 8797813 | 23505166 |
|  | Excess (Deficiencies) of Revenues Over (Under) <br> Expenses | (-3772672) | (-1270410) | (-1380657) | (-5506669) | 12344027 | 413619 |

