## School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Mike Waller Phone: 4089241312

CEO: Dr. Susan Martin
University CFO: Josee Larochelle
Audit Firm: KPMG

Title: Sr. Associate Athletic Director
Email: mike.waller@sjsu.edu
CEO Email: sue.martin@sjsu.edu
University CFO Email: josee.larochelle @ sjsu.edu
AUP Report Issuance Date: 01/14/2016

Classification \& Conference:

NCAA Primary Division: I-FBS
Athletic Conference: Mountain West Conference
Undergraduates by Gender:

|  | Number | Percent |
| ---: | ---: | ---: |
| Male Undergraduates: | 12,756 | $50.3 \%$ |
| Female Undergraduates: | 12,629 | $49.7 \%$ |
| Total Undergraduates: | 25,385 |  |

Sports Sponsorship:

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :--- | :---: | :---: | :---: |
| Acrobatics and Tumbling |  |  |  |
| Baseball | x | x |  |
| Basketball | x | x |  |
| Beach Volleyball | x |  |  |
| Bowling |  | x |  |
| Cross Country |  |  |  |
| Equestrian | x | x |  |
| Fencing | x |  |  |
| Field Hockey |  |  |  |
| Football | Golf |  |  |


| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
| :---: | :---: | :---: | :---: |
| Gymnastics |  | x |  |
| Ice Hockey |  |  |  |
| Lacrosse |  |  |  |
| Rifle |  |  |  |
| Rowing |  |  |  |
| Rugby |  |  |  |
| Skiing |  |  |  |
| Soccer | x | x |  |
| Softball |  | x |  |
| Stunt |  |  |  |
| Swimming and Diving |  | x |  |
| Tennis |  | x |  |
| Track, Indoor |  | x |  |
| Track, Outdoor |  | x |  |
| Triathlon |  |  |  |
| Volleyball |  | x |  |
| Water Polo |  | x |  |
| Wrestling |  |  |  |
| Others |  |  |  |
| Totals | 6 | 13 | 0 |

## Revenue/Expense Summary

| ID | Item | Amount Definition |
| :---: | :---: | :---: |
| Revenues |  |  |
| 1 | Ticket Sales | $\$ 1,394,515$ Input revenue received for sales of admissions to athletic events. This may include: <br> - Public and faculty sales. <br> - Student sales <br> - Shipping and Handling fees. <br> Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions). |
| 2 | Direct State or Other Government Support | \$0 Input state, municipal, federal and other appropriations made in support of athletics. <br> This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. <br> Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4). |
| 3 | Student Fees | \$8,118,530 Input student fees assessed and restricted for support of intercollegiate athletics. |
| 4 | Direct Institutional Support | $\$ 9,316,529$ Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: <br> - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers) <br> - Federal work study support for student workers employed by athletics. <br> - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17. |
| 5 | Less - Transfers to Institution | \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 41 - excess transfers to institution. |


| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
| 6 | Indirect Institutional Support | $\$ 658,89$ | Input value of costs covered and services provided by the institution to athletics but not charged to athletics including: <br> - Facility debt service, rental fees or lease payments for the reporting year. <br> - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. <br> - Facilities maintenance. <br> - Security. <br> - Risk Management. <br> - Utilities. <br> Do not include depreciation. <br> Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Categories 34 and 36. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category should equal only Category 36. |
| 7 | Guarantees | \$2,604,2 | put revenue received from participation in away games. |
| 8 | Contributions | $\$ 2,187,34$ | Input contributions provided and used by athletics in the reporting year including: <br> - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. <br> - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. <br> - Amounts received above face value for tickets. <br> Contributions shall include cash and marketable securities. Do not report: <br> - Pledges until funds are provided to athletics for use. <br> - Contributions to be used in other reporting years. |


| ID | Item | Amount | t Definition |
| :---: | :---: | :---: | :---: |
| 9 | In-Kind |  | \$0 Input market value of in-kind contributions in the reporting year including: <br> - Dealer provided automobiles. <br> - Equipment. <br> - Services. <br> - Nutritional product. <br> All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15. <br> Please offset in-kind values in the appropriate expense category. |
|  | Compensation and Benefits provided by a third party |  | \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include: <br> - Country club membership. <br> - Allowances for clothing, housing, entertainment. <br> - Speaking fees. <br> - Camps compensation. <br> - Media income. <br> - Shoe and apparel income. <br> The total of this category should equal expense Categories 23 and 25 combined. |
| 11 | Media Rights | $\$ 1,093,50$ | 508 Input all revenue received for radio, television, internet, digital and ecommerce rights, including the portion of conference distributions related to media rights - if applicable. <br> Consult with your conference offices if you do not have the media rights distribution amount available. |
| 12 | NCAA Distributions | $\$ 876,33$ | 337 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship. <br> In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category. |

ID
Item
13 Conference
Distributions (Non
Media or Bowl)

Amount Definition
\$974,234 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Revenue related to post-season bowls should be excluded from all reporting categories.
14 Program, Novelty, \$181,094 Input revenues from:
Parking and Concession
Sales

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Do not include advertising in programs (Category 15).
15 Royalties, Licensing, \$505,300 Input revenues from:
Advertisement and
Sponsorships

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16 Sports Camp Revenues
$\$ 36,348$ Input amounts received by the athletics department for sports camps and clinics.
17 Athletics Restricted Endowment and Investments Income
\$214,471 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

18 Other Operating
Revenue
$\$ 427,969$ Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than $10 \%$ of total revenues, please report the top three activities included in this category in the comments section.

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
|  | Total Operating Revenues | \$28,589,341 | Total of Categories 1-18. |
| Expenses |  |  |  |
| 20 | Athletic Student Aid | $\$ 5,949,365$ | Input the total amount of athletic student-aid for the reporting year including: <br> - Summer school. <br> - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). |
|  |  |  | Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport). |
|  |  |  | This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected. |

21 Guarantees

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
\$325,314 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
$\$ 6,962,262$ Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

## Definition

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
\$0 Input compensation, bonus and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.
24 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by
the University and
Related Entities
$\$ 4,660,997$ Input compensation, bonus and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends,
memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the genderspecific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/
Administrative
Compensation, Benefits and Bonuses paid by
Third Party
\$0 Input compensation, bonus and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

ID
Item Amount

## Definition

26 Severance Payments
\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

27 Recruiting
$\square \longrightarrow$
28 Team Travel

30 Game Expenses

31 Fund Raising, Marketing and Promotion

32 Sports Camp Expenses

33 Spirit Groups
\$1,094,628 Input game-day expenses other than travel which are necessary for
intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a championship.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.
\$2,801,175 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and nonbowl postseason.
Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.
\$964,072 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.
\$1,100,357 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
\$48,889 Input all expenses paid by the athletics department, including nonathletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
\$39,905 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.


36 Indirect Institutional \$658,894 Input overhead and administrative expenses NOT paid by or charged Support directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.
Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category plus Category 34 should equal Category 6. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category alone should equal Category 6.

| ID | Item | Amount | Definition |
| :---: | :---: | :---: | :---: |
|  | Medical Expenses and Insurance | $\$ 677,857$ | Input medical expenses and medical insurance premiums for studentathletes. |
| 38 | Memberships and Dues | \$905,30 | put memberships, conference and association dues. |
| 39 | Other Operating Expenses | $\$ 1,714,196$ | Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories. <br> If the figure is greater than $10 \%$ of total expenses, please report the top three activities included in this category in the comments section. |
|  | Total Operating Expenses | \$28,479,255 | Total of Categories 20-39. |

## Revenue/Expense Details

1 Ticket $\$ 1,394,515$ Input revenue received for sales of admissions to athletic events. This may include: Sales

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

| Revenues by Source | Men's Teams Only Ticket Sales | nen's Teams Only Ticket Sales | llocated by Gender Ticket Sales |
| :---: | :---: | :---: | :---: |
| Baseball | 9,202 |  |  |
| Basketball | 88,320 | 4,481 |  |
| Beach Volleyball |  |  |  |
| Football | 1,200,341 |  |  |
| Golf |  |  |  |
| Gymnastics |  | 5,004 |  |
| Soccer | 3,229 | 3,415 |  |
| Softball |  | 1,500 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 1,397 |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,301,092 | 15,797 | 0 |
| Revenue Not Related to Specific Teams |  |  | 77,626 |
| Total Revenue | 1,301,092 | 15,797 | 77,626 |

2 Direct State or Other Government Support
\$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :--- | :---: | :---: | :---: |
| Revenues by Source | Direct State or Other <br> Government Support | Direct State or Other <br> Government Support | Direct State or Other <br> Government Support |

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Revenue Not Related to
Specific Teams
Total Revenue $0 \quad 0 \quad 0$

3 Student Fees \$8,118,530 Input student fees assessed and restricted for support of intercollegiate athletics.

Men's Teams Only Women's Teams Only Not Allocated by Gender
Revenues by Source
Student Fees Student Fees
Student Fees
Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 0 | 0 | 0 |
| :--- | :---: | :---: | ---: |
| Revenue Not Related to Specific Teams |  |  | $8,118,530$ |
| Total Revenue | 0 | 0 | $8,118,530$ |

4 Direct Institutional Support
$\$ 9,316,529$ Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Men's Teams Only Women's Teams Only Not Allocated by
Gender
Direct Institutional Support

Direct Institutional Support

Direct Institutional Support

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Revenue Not Related to Specific
Teams

| Total Revenue | 0 | 0 | $9,316,529$ |
| :--- | :--- | :--- | :--- |

5 Less - $\quad \$ 0$ If the institution allocated funds to athletics as represented in Categories 3-4 and the

Transfers to Institution
athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 41 - excess transfers to institution.

| Revenues by Source | Men's Teams Only Less - Transfers to Institution | Women's Teams Only Less - Transfers to Institution | Not Allocated by Gender Less - Transfers to Institution |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue |  | 0 | 0 |



| Revenues by Source | Men's Teams Only <br> Indirect Institutional <br> Support | Women's Teams Only <br> Indirect Institutional <br> Support | Not Allocated by Gender <br> Indirect Institutional <br> Support |
| :--- | :--- | :--- | :--- |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  | 0 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 058,894 |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams |  |  |  |
| Revenue Not Related to |  |  |  |
| Specific Teams |  |  |  |


| Revenues by Source | Men's Teams Only <br> Indirect Institutional <br> Support | Women's Teams Only <br> Indirect Institutional <br> Support | Not Allocated by Gender <br> Indirect Institutional <br> Support |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue |  | 0 |  | 0 |

7 Guarantees $\$ 2,604,270$ Input revenue received from participation in away games.

| Revenues by Source | Men's Teams Only Women's Teams <br> Guarantees | Only Not Allocated by Gender <br> Guarantees |
| :--- | ---: | ---: |
| Gaseball | 24,000 |  |
| Basketball | 85,000 | 42,000 |
| Beach Volleyball |  |  |
| Football | $2,445,770$ |  |
| Golf |  |  |
| Gymnastics |  |  |
| Soccer |  |  |
| Softball |  | 5,000 |
| Swimming and Diving |  |  |
| Tennis |  |  |
| Track and Field, X-Country |  |  |
| Volleyball |  |  |
| Water Polo | $2,557,270$ | 47,000 |
| Others |  |  |
| Subtotal All Teams | $2,557,270$ | 47,000 |
| Revenue Not Related to Specific Teams |  |  |
| Total Revenue |  |  |

8 Contributions $\$ 2,187,342$ Input contributions provided and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities. Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

|  | Revenues by Source | Men's Teams Only Women's Teams Only Not Allocated by Gender <br> Contributions | Contributions <br> Contributions |  |
| :--- | ---: | ---: | ---: | ---: |
| Baseball | 149,017 |  |  |  |
| Basketball | 7,388 | 8,025 |  |  |
| Beach Volleyball |  |  |  |  |
| Football | 209,857 | 15,375 |  |  |
| Golf | 90,349 | 19,651 |  |  |
| Gymnastics |  | 12,247 | 16,450 |  |
| Soccer |  | 14,599 |  |  |
| Softball |  | 13,536 |  |  |
| Swimming and Diving |  | 1,081 |  |  |
| Tennis |  | 2,250 |  |  |
| Track and Field, X-Country |  | 5,100 |  |  |
| Volleyball |  | 27,226 |  |  |
| Water Polo | 468,858 |  | 123,293 |  |
| Others |  |  | 123,293 | $1,595,191$ |
| Subtotal All Teams | 468,858 |  | $1,595,191$ |  |

9 In-Kind $\$ 0$ Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.


10 Compensation and Benefits provided by a third party
$\$ 0$ Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.


11 Media Rights
\$1,093,508 Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

| Revenues by Source | Men's Teams Only Women's Teams On <br> Media Rights Media Rights | Not Allocated by Ge Media Rights |  |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball |  |  |  |
| Beach Volleyball |  |  |  |
| Football | 1,093,508 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 1,093,508 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 1,093,508 | 0 | 0 |

12 NCAA $\$ 876,337$ Input revenues received from all NCAA distributions including NCAA Distributio championships reimbursements and payments received from the NCAA for hosting a ns championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.


## 13 Conference Distributions (Non Media or Bowl) <br> \$974,234 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12). <br> Note: Revenue related to post-season bowls should be excluded from all reporting categories.

| Revenues by Source | Men's Teams Only Conference Distributions (Non Media or Bowl) | Women's Teams Only Conference Distributions (Non Media or Bowl) | Not Allocated by Gender Conference Distributions (Non Media or Bowl) |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 786,561 |  |  |
| Beach Volleyball |  |  |  |
| Football | 187,673 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  |  |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 974,234 | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue | 974,234 | 0 | 0 |


| 14 Program, Novelty, Parking and Concession |  |
| :--- | :--- |
| Sales |  |
|  | - Game Programs. |
|  | • Novelties. |
|  | - Food and Concessions. |
|  | • Parking. |
|  |  |
|  | Do not include advertising in programs (Category |
|  | $15)$. |


| Revenues by Source | Men's Teams Only Program, Novelty, Parking and Concession Sales | Women's Teams Only Program, Novelty, Parking and Concession Sales | Not Allocated by Gender Program, Novelty, Parking and Concession Sales |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 1,890 |  |  |
| Beach Volleyball |  |  |  |
| Football | 178,027 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer | 81 | 81 |  |
| Softball |  | 245 |  |
| Swimming and Diving |  |  |  |
| Tennis |  |  |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 179,998 | 326 | 0 |
| Revenue Not Related to Specific Teams |  |  | 770 |
| Total Revenue | 179,998 | 326 | 770 |

15 Royalties, Licensing, Advertisement and Sponsorships
\$505,300 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

| Revenues by Source | Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships | Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships |  | Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships |
| :---: | :---: | :---: | :---: | :---: |
| Baseball |  |  |  |  |
| Basketball |  |  |  |  |
| Beach Volleyball |  |  |  |  |
| Football | 295,250 |  |  |  |
| Golf |  |  |  |  |
| Gymnastics |  |  |  |  |
| Soccer |  |  |  |  |
| Softball |  |  |  |  |
| Swimming and Diving |  |  |  |  |
| Tennis |  |  |  |  |
| Track and Field, XCountry |  |  |  |  |
| Volleyball |  |  |  |  |
| Water Polo |  |  |  |  |
| Others |  |  |  |  |
| Subtotal All Teams | 295,250 |  | 0 | 0 |
| Revenue Not Related to Specific Teams |  |  |  | 210,050 |
| Total Revenue | 295,250 |  |  | 210,050 |

$\begin{aligned} & 16 \text { Sports Camp } \\ & \text { Revenues }\end{aligned} \quad \$ 36,348$ Input amounts received by the athletics department for sports camps and

\author{

Men's Teams Only Women's Teams Only Not Allocated by Gender <br> \begin{tabular}{cc}
Sports Camp <br>

Revenues \& | Sports Camp |
| :---: |
| Revenues |

\end{tabular} Sports Camp Revenues

}

Revenues by Source

Baseball
Basketball
Beach Volleyball
Football 36,348

Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Subtotal All Teams | 36,348 | 0 | 0 |
| :--- | :--- | :--- | :--- |

Revenue Not Related to Specific
Teams
Total Revenue
36,348
0

17 Athletics Restricted Endowment and Investments Income
\$214,471 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

| Revenues by Source | Men's Teams Only Athletics Restricted Endowment and Investments Income | Women's Teams Only Athletics Restricted Endowment and Investments Income | Not Allocated by Gender Athletics Restricted Endowment and Investments Income |
| :---: | :---: | :---: | :---: |
| Baseball | 8,776 |  |  |
| Basketball |  | 2,297 |  |
| Beach Volleyball |  |  |  |
| Football | 28,535 |  |  |
| Golf | 15,327 | 26,574 |  |
| Gymnastics |  | 5,504 |  |
| Soccer | 3,215 | 1,988 |  |
| Softball |  | 3,212 |  |
| Swimming and Diving |  | 1,084 |  |
| Tennis |  | 35,622 |  |
| Track and Field, XCountry | 2,423 | 26,659 |  |
| Volleyball |  | 975 |  |
| Water Polo |  | 26,897 |  |
| Others |  |  |  |
| Subtotal All Teams | 58,276 | 130,812 | 0 |
| Revenue Not Related to Specific Teams |  |  | 25,383 |
| Total Revenue | 58,276 | 130,812 | 25,383 |

18 Other Operating $\$ 427,969$ Input any operating revenues received by athletics in the report year which Revenue cannot be classified into one of the stated categories.

If the figure is greater than $10 \%$ of total revenues, please report the top three activities included in this category in the comments section.

| Revenues by Source | Men's Teams Only <br> Other Operating Revenue | Women's Teams Only <br> Other Operating Revenue | Not Allocated by Gender <br> Other Operating Revenue |
| :---: | :---: | :---: | :---: |
| Baseball | 18,357 |  |  |
| Basketball | 20,988 | 1,982 |  |
| Beach Volleyball |  |  |  |
| Football | 34,464 |  |  |
| Golf | 3,000 | 27,540 |  |
| Gymnastics |  | 7,274 |  |
| Soccer | 15,595 | 4,848 |  |
| Softball |  | 16,195 |  |
| Swimming and Diving |  | 2,363 |  |
| Tennis |  | 9,283 |  |
| Track and Field, X-Country |  | 5,088 |  |
| Volleyball |  | 14,942 |  |
| Water Polo |  | 5,550 |  |
| Others |  |  |  |
| Subtotal All Teams | 92,404 | 95,065 | 0 |
| Revenue Not Related to Specific Teams |  |  | 240,500 |
| Total Revenue | 92,404 | 95,065 | 240,500 |

19 Total Operating Revenues $\quad \$ 28,589,341$ Total of Categories 1-18.

| Revenues by Source | Men's Teams Only <br> Total Operating Revenues | Women's Teams Only <br> Total Operating Revenues | Not Allocated by Gender <br> Total Operating Revenues |
| :---: | :---: | :---: | :---: |
| Baseball | 209,352 |  |  |
| Basketball | 990,147 | 58,785 |  |
| Beach Volleyball |  |  |  |
| Football | 5,709,773 |  |  |
| Golf | 108,676 | 69,489 |  |
| Gymnastics |  | 37,433 |  |
| Soccer | 36,867 | 26,782 |  |
| Softball |  | 40,751 |  |
| Swimming and Diving |  | 16,983 |  |
| Tennis |  | 45,986 |  |
| Track and Field, X-Country | 2,423 | 33,997 |  |
| Volleyball |  | 22,414 |  |
| Water Polo |  | 59,673 |  |
| Others |  |  |  |
| Subtotal All Teams | 7,057,238 | 412,293 | 0 |
| Revenue Not Related to Specific Teams |  |  | 21,119,810 |
| Total Revenue | 7,057,238 | 412,293 | 21,119,810 |



Male Athlete Scholarships

| Sport | Athletic <br> Aid | Exhausted <br> Eligibility or <br> Medical | Equivalencies <br> Awarded in <br> 2014-2015 | Number of Students <br> Receiving Athletic Aid | Total Dollar <br> Amount |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Baseball | 11.25 |  | 0.1 | 11.35 | 26 | 230,456 |
| Basketball | 11.66 |  | 1 | 12.66 | 14 | 441,051 |
| Football | 70.39 |  | 0 | 70.39 | 89 | $1,659,477$ |
| Golf | 4.5 |  | 0 | 4.5 | 10 | 105,317 |
| Soccer | 9.9 |  | 0 | 9.9 | 17 | 261,388 |
| Track and Field, X- <br> Country | 2.63 |  | 0 | 2.63 | 5 | 69,759 |
| Expenses Not <br> Related to Specific <br> Teams |  |  |  |  |  |  |


| Sport | Athletic <br> Aid | Exhausted <br> Eligibility or <br> Medical | Equivalencies <br> Awarded in <br> 2014-2015 | Number of Students <br> Receiving Athletic Aid | Total Dollar <br> Amount |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Totals | 110.33 |  | 1.1 | 111.43 | 161 | $2,767,448$ |

Female Athlete Scholarships

| Sport | Athletic Aid | Exh Elig <br> Med | Equivalencies Awarded in 2014-2015 | Number of Students Receiving Athletic Aid | Total Dollar Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basketball | 13.28 | 0 | 13.28 | 15 | 358,737 |
| Beach Volleyball | 1.17 | 0 | 1.17 | 2 | 24,249 |
| Golf | 5.5 | 0 | 5.5 | 6 | 149,857 |
| Gymnastics | 11.69 | 0 | 11.69 | 12 | 334,673 |
| Soccer | 13.98 | 1.85 | 15.83 | 26 | 371,079 |
| Softball | 11.97 | 0.38 | 12.35 | 24 | 273,418 |
| Swimming and Diving | 14 | 0 | 14 | 28 | 345,469 |
| Tennis | 7 | 0 | 7 | 7 | 220,155 |
| Track and Field, XCountry | 11.73 | 0.42 | 12.15 | 22 | 326,527 |
| Volleyball | 10.69 | 0 | 10.69 | 11 | 333,664 |
| Water Polo | 8 | 0.11 | 8.11 | 12 | 228,435 |
| Expenses Not Related to Specific Teams |  |  |  |  |  |
| Totals | 109.01 | 2.76 | 111.77 | 165 | 2,966,263 |

Not Allocated by Gender Scholarships


21 Guarantees $\$ 325,314$ Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.


22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
$\$ 6,962,262$ Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.
\$0 Input compensation, bonus and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

## Men's Teams Coaching Expenses

| Sport | Men's Teams Head Coaches |  |  | Men's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe FTE <br> $r$ of <br> Positio <br> ns | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of <br> Positio ns | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Baseball | 1 | 167,660 |  | 22 | 197,106 |  |
| Basketball | 11 | 390,200 |  | 33 | 485,225 |  |
| Football | 11 | 696,495 |  | 99 | 1,657,815 |  |
| Golf | 1 | 143,552 |  | 10.5 | 39,664 |  |
| Soccer | 11 | 139,371 |  | 21 | 101,386 |  |
| Track and Field, XCountry | 10.25 | 28,143 |  | 10.5 | 62,904 |  |


| Sport | Men's Teams Head Coaches |  |  | Men's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe FTE <br> $r$ of Positio ns | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of <br> Positio ns | Coaching <br> Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Subtotal All <br> Teams | 65.25 | 1,565,421 | 0 | 1816.0 | 2,544,100 | 0 |
| Expenses Not Related to Specific Teams |  | 237,250 |  |  |  |  |
| Total |  | 1,802,671 | 0 |  | 2,544,100 | 0 |

Expenses

## Women's Teams Coaching Expenses

| Sport | Women's Teams Head CoachesNumbe FTE |  |  |  | Women's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe $r$ of Positio ns |  | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of Positio ns | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Basketball | 1 | 1 | 262,258 |  | $3 \quad 3$ | 317,408 |  |
| Beach Volleyball | 1 |  | 45,250 |  | 00 |  |  |
| Golf | 1 | 1 | 126,046 |  | 10.5 | 39,106 |  |
| Gymnastics | 1 | 1 | 130,380 |  | 21.35 | 121,455 |  |
| Soccer | 1 | 1 | 127,246 |  | 21.15 | 105,547 |  |
| Softball | 1 | 1 | 109,313 |  | 21.5 | 134,438 |  |
| Swimming and Diving | 1 | 1 | 102,864 |  | 20.75 | 60,820 |  |
| Tennis | 1 | 1 | 101,470 |  | 10.5 | 71,083 |  |
| Track and Field, XCountry | 3 | 0.75 | 64,300 |  | 31 | 97,752 |  |
| Volleyball | 1 | 1 | 140,468 |  | 10.5 | 45,250 |  |
| Water Polo | 1 | 1 | 103,546 |  | 10.75 | 72,241 |  |


| Sport | Women's Teams Head Coaches |  |  | Women's Teams Assistant Coaches |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Numbe FTE $r$ of Positio ns | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Numbe FTE <br> $r$ of <br> Positio <br> ns | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Subtotal All <br> Teams | 1310.25 | 1,313,141 |  | $0 \quad 1811.00$ | 1,065,100 | 0 |
| Expenses <br> Not Related <br> to Specific <br> Teams |  | 237,250 |  |  |  |  |
| Total <br> Expenses |  | 1,550,391 | 0 | 0 | 1,065,100 | 0 |

24 Support Staff/
Administrative
Compensation, Benefits and Bonuses paid by the University and Related Entities

25 Support Staff/
Administrative
Compensation, Benefits and Bonuses paid by Third Party
\$4,660,997 Input compensation, bonus and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the genderspecific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
\$0 Input compensation, bonus and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

| Men's Teams Only | Women's Teams Only | Not Allocated by Gender |  |
| :---: | :---: | :---: | :---: | :---: |
| Expenses by | Support Staff// Support Staff/ | Support Staff// Support Staff/ | Support Staff/ Support Staff// |

Baseball $\quad 26,937$

26 Severance Payments
\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments
Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams $\quad 0 \quad 0 \quad 0$

Expenses Not Related to Specific
Teams
Total Expenses $\quad 0 \quad 0 \quad 0$

27 Recruiting \$438,296 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

| Ex | Men's Teams Only Recruiting | n's Teams Onl Recruiting | cated by Gender <br> Recruiting |
| :---: | :---: | :---: | :---: |
| Baseball | 16,135 |  |  |
| Basketball | 92,348 | 49,034 |  |
| Beach Volleyball |  |  |  |
| Football | 158,640 |  |  |
| Golf | 8,089 | 2,409 |  |
| Gymnastics |  | 3,471 |  |
| Soccer | 17,884 | 18,662 |  |
| Softball |  | 24,104 |  |
| Swimming and Diving |  | 8,050 |  |
| Tennis |  | 10,952 |  |
| Track and Field, X-Country | 40 | 1,817 |  |
| Volleyball |  | 17,186 |  |
| Water Polo |  | 7,813 |  |
| Others |  |  |  |
| Subtotal All Teams | 293,136 | 143,498 | 0 |
| Expenses Not Related to Specific Teams |  |  | 1,662 |
| Total Expenses | 293,136 | 143,498 | 1,662 |

28 Team $\$ 2,801,175$ Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and nonbowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.

| Ex | Men's Teams Only Team Travel | men's Teams Only Team Travel | llocated by Gender <br> Team Travel |
| :---: | :---: | :---: | :---: |
| Baseball | 246,411 |  |  |
| Basketball | 181,114 | 177,367 |  |
| Beach Volleyball |  |  |  |
| Football | 1,137,012 |  |  |
| Golf | 94,201 | 57,595 |  |
| Gymnastics |  | 71,746 |  |
| Soccer | 74,680 | 104,526 |  |
| Softball |  | 154,295 |  |
| Swimming and Diving |  | 145,636 |  |
| Tennis |  | 51,756 |  |
| Track and Field, X-Country | 9,472 | 80,046 |  |
| Volleyball |  | 116,730 |  |
| Water Polo |  | 92,562 |  |
| Others |  |  |  |
| Subtotal All Teams | 1,742,890 | 1,052,259 | 0 |
| Expenses Not Related to Specific Teams |  |  | 6,026 |
| Total Expenses | 1,742,890 | 1,052,259 | 6,026 |

29 Sports Equipment, Uniforms and Supplies
\$964,072 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

| Expenses by Object of Expenditure | Men's Teams Only Sports Equipment, Uniforms and Supplies | Women's Teams Only Sports Equipment, Uniforms and Supplies | Not Allocated by Gender Sports Equipment, Uniforms and Supplies |
| :---: | :---: | :---: | :---: |
| Baseball | 52,833 |  |  |
| Basketball | 71,450 | 50,007 |  |
| Beach Volleyball |  |  |  |
| Football | 394,612 |  |  |
| Golf | 47,746 | 16,021 |  |
| Gymnastics |  | 22,224 |  |
| Soccer | 16,404 | 18,829 |  |
| Softball |  | 30,466 |  |
| Swimming and Diving |  | 39,793 |  |
| Tennis |  | 12,920 |  |
| Track and Field, XCountry | 2,378 | 44,049 |  |
| Volleyball |  | 22,324 |  |
| Water Polo |  | 31,903 |  |
| Others |  |  |  |
| Subtotal All Teams | 585,423 | 288,536 | 0 |
| Expenses Not Related to Specific Teams |  |  | 90,113 |
| Total Expenses | 585,423 | 288,536 | 90,113 |

30 Game $\$ 1,094,628$ Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input s any payments back to the NCAA for hosting a championship.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.

| Expenses by Object of Expenditure | Men's Teams Only Game Expenses | omen's Teams Only Game Expenses | Allocated by Gender Game Expenses |
| :---: | :---: | :---: | :---: |
| Baseball | 61,685 |  |  |
| Basketball | 224,055 | 123,063 |  |
| Beach Volleyball |  |  |  |
| Football | 525,489 |  |  |
| Golf |  | 22,422 |  |
| Gymnastics |  | 26,545 |  |
| Soccer | 13,181 | 20,073 |  |
| Softball |  | 28,552 |  |
| Swimming and Diving |  | 2,835 |  |
| Tennis |  | 3,280 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  | 22,006 |  |
| Water Polo |  | 17,706 |  |
| Others |  |  |  |
| Subtotal All Teams | 824,410 | 266,482 | 0 |
| Expenses Not Related to Specific Teams |  |  | 3,736 |
| Total Expenses | 824,410 | 266,482 | 3,736 |

31 Fund Raising, Marketing \$1,100,357 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

| Expenses by Object of Expenditure | Men's Teams Only Fund Raising, Marketing and Promotion | Women's Teams Only Fund Raising, Marketing and Promotion | Not Allocated by Gender Fund Raising, Marketing and Promotion |
| :---: | :---: | :---: | :---: |
| Baseball | 43,308 |  |  |
| Basketball | 1,200 | 882 |  |
| Beach Volleyball |  |  |  |
| Football | 19,053 |  |  |
| Golf | 90,042 | 4,694 |  |
| Gymnastics |  | 2,685 |  |
| Soccer | 2,630 | 250 |  |
| Softball |  | 3,030 |  |
| Swimming and Diving |  | 419 |  |
| Tennis |  | 1,115 |  |
| Track and Field, XCountry |  |  |  |
| Volleyball |  | 1,685 |  |
| Water Polo |  | 6,021 |  |
| Others |  |  |  |
| Subtotal All Teams | 156,233 | 20,781 | 0 |
| Expenses Not Related to Specific Teams |  |  | 923,343 |
| Total Expenses | 156,233 | 20,781 | 923,343 |

32 Sports \$48,889 Input all expenses paid by the athletics department, including non-athletics personnel

Camp
Expenses
salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by <br> Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Sports Camp | Sports Camp | Sports Camp Expenses |
|  | Expenses | Expenses |  |


| Baseball |  |
| :--- | :--- |
| Basketball | 48,889 |
| Beach Volleyball |  |
| Football |  |
| Golf |  |
| Gymnastics |  |
| Soccer |  |
| Softball |  |
| Swimming and Diving |  |
| Tennis |  |
| Track and Field, X-Country | 48,889 |
| Volleyball | 0 |
| Water Polo |  |
| Others | 48,889 |
| Subtotal All Teams | 0 |
| Expenses Not Related to Specific |  |
| Teams |  |
| Total Expenses |  |

33 Spirit
Groups $\quad$ etc. $\quad$ support for spirit groups including bands, cheerleaders, mascots, dancers,

|  | Men's Teams Only Women's Teams Only Not Allocated by Gender |  |  |
| :---: | :---: | :---: | :---: |
| Expenses by Object of Expenditure | Spirit Groups | Spirit Groups | Spirit Groups |

Baseball
Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others
Subtotal All Teams ..... 0Expenses Not Related to Specific Teams39,905
Total Expenses 0 ..... 0 ..... 39,905

34 Athletic Facilities Debt Service, Leases and Rental Fee
\$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.
See note in Category 36 for guidance on the inputs for this category, if the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics.

|  | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| :---: | :---: | :---: | :---: |
| Expenses by Object | Athletic Facilities Debt | Athletic Facilities Debt | Athletic Facilities Debt |
| of Expenditure | Service, Leases and Rental | Service, Leases and Rental | Service, Leases and Rental |

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and
Diving
Tennis
Track and Field, X-
Country
Volleyball
Water Polo
Others
Subtotal All Teams $0 \quad 0$

Expenses Not Related
to Specific Teams
Total Expenses $0 \quad 0 \quad 0$

35 Direct Overhead and Administrative Expenses
\$137,743 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

| Expenses by Object of Expenditure | Men's Teams Only Direct Overhead and Administrative Expenses | Women's Teams Only Direct Overhead and Administrative Expenses | Not Allocated by Gender Direct Overhead and Administrative Expenses |
| :---: | :---: | :---: | :---: |
| Baseball | 12,500 |  |  |
| Basketball | 362 | 230 |  |
| Beach Volleyball |  |  |  |
| Football | 1,491 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer | 2,448 |  |  |
| Softball |  | 16,268 |  |
| Swimming and Diving |  | 2,640 |  |
| Tennis |  | 3,125 |  |
| Track and Field, XCountry |  | 281 |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 16,801 | 22,544 | 0 |
| Expenses Not Related to Specific Teams |  |  | 98,398 |
| Total Expenses | 16,801 | 22,544 | 98,398 |

Institutional
Support

36 Indirect $\$ 658,894$ Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.
Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category plus Category 34 should equal Category 6. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category alone should equal Category 6.

Expenses by Object of Expenditure

Men's Teams Only Women's Teams Only Not Allocated by Gender Indirect Institutional Support

Indirect Institutional Support

Indirect Institutional Support

## Baseball

Basketball
Beach Volleyball
Football
Golf
Gymnastics
Soccer
Softball
Swimming and Diving
Tennis
Track and Field, X-Country
Volleyball
Water Polo
Others

| Expenses by Object of | Men's Teams Only <br> Indirect Institutional <br> Expenditure | Women's Teams Only <br> Indirect Institutional <br> Support | Not Allocated by Gender <br> Indirect Institutional <br> Support |
| :--- | :---: | :---: | :---: |
| Expenses Not Related to |  |  | 658,894 |
| Specific Teams |  |  |  |
| Total Expenses | 0 | 0 | 658,894 |

37 Medical Expenses and Insurance

| Expenses by Object of Expenditure | Men's Teams Only Medical Expenses and Insurance | Women's Teams Only Medical Expenses and Insurance | Not Allocated by Gender Medical Expenses and Insurance |
| :---: | :---: | :---: | :---: |
| Baseball |  |  |  |
| Basketball | 3,155 | 1,992 |  |
| Beach Volleyball |  |  |  |
| Football | 10,222 |  |  |
| Golf |  |  |  |
| Gymnastics |  |  |  |
| Soccer |  |  |  |
| Softball |  | 1,207 |  |
| Swimming and Diving |  |  |  |
| Tennis |  | 160 |  |
| Track and Field, X-Country |  |  |  |
| Volleyball |  |  |  |
| Water Polo |  |  |  |
| Others |  |  |  |
| Subtotal All Teams | 13,377 | 3,359 | 0 |
| Expenses Not Related to Specific Teams |  |  | 661,121 |
| Total Expenses | 13,377 | 3,359 | 661,121 |


| Expenses by Object of Expenditure | Men's Teams Only <br> Memberships and Dues | Women's Teams Only <br> Memberships and Dues | Not Allocated by Gender Memberships and Dues |
| :---: | :---: | :---: | :---: |
| Baseball | 50 |  |  |
| Basketball | 540 |  |  |
| Beach Volleyball |  |  |  |
| Football |  |  |  |
| Golf | 675 | 1,580 |  |
| Gymnastics |  | 1,629 |  |
| Soccer | 3,890 | 1,775 |  |
| Softball |  | 275 |  |
| Swimming and Diving |  | 1,005 |  |
| Tennis |  | 655 |  |
| Track and Field, X-Country |  | 600 |  |
| Volleyball |  |  |  |
| Water Polo |  | 4,013 |  |
| Others |  |  |  |
| Subtotal All Teams | 5,155 | 11,532 | 0 |
| Expenses Not Related to Specific Teams |  |  | 888,618 |
| Total Expenses | 5,155 | 11,532 | 888,618 |

39 Other Operating Expenses
\$1,714,196 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than $10 \%$ of total expenses, please report the top three activities included in this category in the comments section.
$\left.\begin{array}{lrrrr} & \begin{array}{c}\text { Men's Teams Only } \\ \text { Expenses by Object of } \\ \text { Expenditure }\end{array} & \begin{array}{c}\text { Other Operating } \\ \text { Expenses }\end{array} & \begin{array}{c}\text { Women's Teams Only } \\ \text { Other Operating } \\ \text { Expenses }\end{array} & \begin{array}{c}\text { Not Allocated by } \\ \text { Gender }\end{array} \\ \text { Other Operating } \\ \text { Expenses }\end{array}\right\}$

| Expenses by Object of Expenditure | Men's Teams Only <br> Total Operating Expenses | Women's Teams Only <br> Total Operating Expenses | Not Allocated by Gender <br> Total Operating Expenses |
| :---: | :---: | :---: | :---: |
| Baseball | 1,068,788 |  |  |
| Basketball | 2,017,555 | 1,367,183 |  |
| Beach Volleyball |  | 69,499 |  |
| Football | 7,108,789 |  |  |
| Golf | 533,070 | 423,744 |  |
| Gymnastics |  | 739,102 |  |
| Soccer | 635,051 | 772,430 |  |
| Softball |  | 787,885 |  |
| Swimming and Diving |  | 715,030 |  |
| Tennis |  | 479,848 |  |
| Track and Field, X-Country | 173,085 | 618,618 |  |
| Volleyball |  | 708,181 |  |
| Water Polo |  | 567,142 |  |
| Others |  |  |  |
| Subtotal All Teams | 11,536,338 | 7,248,662 | 0 |
| Expenses Not Related to Specific Teams | 237,250 | 237,250 | 9,219,755 |
| Total Expenses | 11,773,588 | 7,485,912 | 9,219,755 |

## Athletics Participation

Table 476 Table 1-- - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity 1 team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

| Sport | Number of Participants Number of Participants Number of Participants <br> Participating on a <br> Participating on a Second Team <br> Third Team |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Coed <br> Teams | Men's <br> Teams | Women's Teams | Men's <br> Teams | Women's Teams | Men's <br> Teams | Women's Teams |
| Baseball |  | 35 |  | 1 |  |  |  |
| Basketball |  | 16 | 15 |  |  |  |  |
| Beach Volleyball |  |  | 14 |  | 10 |  |  |
| Cross Country |  | 8 | 15 |  | 14 |  | 14 |
| Football |  | 108 |  | 1 |  |  |  |
| Golf |  | 11 | 7 |  |  |  |  |
| Gymnastics |  |  | 20 |  |  |  |  |
| Soccer |  | 25 | 31 |  |  |  |  |
| Softball |  |  | 29 |  |  |  |  |
| Swimming and Diving |  |  | 31 |  |  |  |  |
| Tennis |  |  | 8 |  |  |  |  |
| Track, Indoor |  |  | 32 |  | 18 |  | 14 |
| Track, Outdoor |  |  | 32 |  | 18 |  | 14 |
| Volleyball |  |  | 14 |  | 10 |  |  |
| Water Polo |  |  | 25 |  |  |  |  |
| Others |  |  |  |  |  |  |  |
| Total Participants |  | 203 | 273 | 2 | 70 | 0 | 42 |
| Participant Proportion |  | 42.6\% | 57.4\% |  |  |  |  |


|  |  | Number of Participants | Number of Participants | Number of Participants |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Participating on a | Participating on a |

# Head Coaching Assignments - Men's Teams 

Table 2A
6 Table 2A - - Head Coaches Assignments Men's Teams

| Sport | Head Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 1 |  | 1 |  |  |  |  |  |
| Basketball | 1 |  | 1 |  |  |  |  |  |
| Football | 1 |  | 1 |  |  |  |  |  |
| Golf | 1 |  | 1 |  |  |  |  |  |
| Soccer | 1 |  | 1 |  |  |  |  |  |
| Track and Field, XCountry |  | 1 | 1 |  |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 5 | 1 | 6 | 0 | 0 | 0 | 0 | 0 |

# Head Coaching Assignments - Women's Teams 

Table 2B
13 Table 2B - - Head Coaches Assignments Women's Teams


# Assistant Coaching Assignments - Men's Teams 

Table 3A

18 Table 3A -- Assistant Coaches Assignments Men's Teams

| Sport | Assistant Coaches of Men's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Coaches - Head Count |  |  |  | Female Coaches - Head Count |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | 2 |  | 2 |  |  |  |  |  |
| Basketball | 3 |  | 3 |  |  |  |  |  |
| Football | 9 |  | 9 |  |  |  |  |  |
| Golf |  | 1 |  | 1 |  |  |  |  |
| Soccer |  | 2 |  | 2 |  |  |  |  |
| Track and Field, XCountry |  | 1 |  | 1 |  |  |  |  |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 14 | 4 | 14 | 4 | 0 | 0 | 0 | 0 |

# Assistant Coaching Assignments - Women's Teams 

Table 3B
20 Table 3B - - Assistant Coaches Assignments Women's Teams

| Sport | Assistant Coaches of Women's Teams |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | Full Time Coaching Duties | Part Time Coaching Duties | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time <br> University <br> Employee | Part Time University Employee or Volunteer |
| Basketball | 1 |  | 1 |  | 1 | 1 | 1 | 1 |
| Beach <br> Volleyball |  | 1 |  | 1 |  |  |  |  |
| Golf |  |  |  |  |  | 1 |  | 1 |
| Gymnastics |  |  |  |  | 1 | 1 | 1 | 1 |
| Soccer | 1 | 1 | 1 | 1 |  |  |  |  |
| Softball |  | 1 |  | 1 | 1 |  | 1 |  |
| Swimming and Diving |  | 2 |  | 2 |  |  |  |  |
| Tennis |  | 1 |  | 1 |  |  |  |  |
| Track and Field, XCountry |  | 2 |  | 2 |  | 2 | 2 |  |
| Volleyball |  | 1 | 1 |  |  |  |  |  |
| Water Polo |  |  |  |  |  | 1 |  | 1 |
| Others |  |  |  |  |  |  |  |  |
| Coaching <br> Position <br> Totals | 2 | 9 | 3 | 8 | 3 | 6 | 5 | 4 |

## Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:
51 - Conference Realignment Expenses:
52 - Total Athletics Related Debt: \$0
53 - Total Institutional Debt: \$464,246,103
54 - Athletics Dedicated Endowments: \$5,183,841
55 - Institutional Endowments: $\$ 119,849,978$
Other Data Categories:

Institutional Expenses: \$421,373,658
Athletically-Related Facilities Annual Debt Service: \$0
Institution's Annual Debt Service: \$53,582,861
Institution's Education and General Expenses: \$327,422,196
Average Cost of Full Grant-in-Aid - In-State: \$20,367
Average Cost of Full Grant-in-Aid - Out-of-State: \$31,527
Average Cost of Attendance - In-State: $\$ 25,020$
Average Cost of Attendance - Out-of-State: $\$ 36,180$

## Comments

Comments:

## Operating Expenses

Note: These values are calculated from data entered earlier in the system.
Table 4 - $\quad \$ 4,760,000$ All expenses an institution incurs attributable to home, away, and neutral-site

Operating Expenses intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

| Sport | Operating Expenses |  | Per Capita Expenses |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams | Women's Teams | Men's Teams | Women's Teams |
| Baseball | 360,929 |  | 10,312 |  |
| Basketball | 476,619 | 350,437 | 29,789 | 23,362 |
| Beach Volleyball |  |  |  |  |
| Football | 2,057,113 |  | 19,047 |  |
| Golf | 141,947 | 96,038 | 12,904 | 13,720 |
| Gymnastics |  | 120,515 |  | 6,026 |
| Soccer | 104,265 | 143,428 | 4,171 | 4,627 |
| Softball |  | 213,313 |  | 7,356 |
| Swimming and Diving |  | 188,264 |  | 6,073 |
| Tennis |  | 67,956 |  | 8,495 |
| Track and Field, X-Country | 11,850 | 124,095 | 1,481 | 1,571 |
| Volleyball |  | 161,060 |  | 11,504 |
| Others |  |  |  |  |
| Water Polo |  | 142,171 |  | 5,687 |
| Total Operating Expense | 3,152,723 | 1,607,277 | 15,531 | 5,887 |
| Percent of Total | 66.2\% | 33.8\% |  |  |

## Revenues by Sport

Note: These values are calculated from data entered earlier in the system.
Table $\$ 27,930,447$ You must also include revenues attributable to intercollegiate athletic activities. This

7 --
Reven ues. means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

| Revenues Attributable to Specific Teams | Men's Teams Only <br> Table 7 -Revenues. | Women's Teams Only <br> Table 7 -- <br> Revenues. | Not Allocated by Gender <br> Table 7 -- Revenues. | Total <br> Table 7 -- <br> Revenues. |
| :---: | :---: | :---: | :---: | :---: |
| Baseball | 209,352 |  |  | 209,352 |
| Basketball | 990,147 | 58,785 |  | 1,048,932 |
| Beach Volleyball |  |  |  | 0 |
| Football | 5,709,773 |  |  | 5,709,773 |
| Golf | 108,676 | 69,489 |  | 178,165 |
| Gymnastics |  | 37,433 |  | 37,433 |
| Soccer | 36,867 | 26,782 |  | 63,649 |
| Softball |  | 40,751 |  | 40,751 |
| Swimming and Diving |  | 16,983 |  | 16,983 |
| Tennis |  | 45,986 |  | 45,986 |
| Track and Field, X-Country | 2,423 | 33,997 |  | 36,420 |
| Volleyball |  | 22,414 |  | 22,414 |
| Water Polo |  | 59,673 |  | 59,673 |
| Others |  |  |  | 0 |
| Total Revenue excluding football and basketball | 357,318 | 353,508 | 0 | 710,826 |
| Total Revenue | 7,057,238 | 412,293 | 0 | 7,469,531 |
| Revenue Not Related to Specific Teams |  |  | 20,460,916 | 20,460,916 |
| Grand Total Revenue | 7,057,238 | 412,293 | 20,460,916 | 27,930,447 |

## Expenses by Sport

Note: These values are calculated from data entered earlier in the system.
Table 8 \$27,820,361 Expenses attributable to intercollegiate athletic activities. These include appearance

| -- | guarantees and options, athletically related student aid, contract services, equipment, |
| :--- | :--- |
| Expens | fundraising activities, operating expenses i.e.(game-day expenses), promotional |
| es. | activities, recruiting expenses, salaries and benefits, supplies, travel, and any other |
|  | expenses attributable to intercollegiate athletic activities. This is calculated from data |


|  | Men's Teams | Women's Teams | Not Allocated by | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Only | Only | Gender | Table 8-- |
| Expenses Attributable to Specific | Table 8 -- | Table 8-- | Table $8--$ | Tablens. |
| Teams | Expenses. | Expenses. | Expenses. | Expenses. |


| Baseball | 1,068,788 |  |  | 1,068,788 |
| :---: | :---: | :---: | :---: | :---: |
| Basketball | 2,017,555 | 1,367,183 |  | 3,384,738 |
| Beach Volleyball |  | 69,499 |  | 69,499 |
| Football | 7,108,789 |  |  | 7,108,789 |
| Golf | 533,070 | 423,744 |  | 956,814 |
| Gymnastics |  | 739,102 |  | 739,102 |
| Soccer | 635,051 | 772,430 |  | 1,407,481 |
| Softball |  | 787,885 |  | 787,885 |
| Swimming and Diving |  | 715,030 |  | 715,030 |
| Tennis |  | 479,848 |  | 479,848 |
| Track and Field, X-Country | 173,085 | 618,618 |  | 791,703 |
| Volleyball |  | 708,181 |  | 708,181 |
| Water Polo |  | 567,142 |  | 567,142 |
| Others |  |  |  | 0 |
| Total Expenses excluding football and basketball | 2,409,994 | 5,881,479 | 0 | 8,291,473 |
| Total Expenses | 11,536,338 | 7,248,662 | 0 | 18,785,000 |
| Expenses Not Related to Specific Teams | 237,250 | 237,250 | 8,560,861 | 9,035,361 |
| Grand Total Expenses | 11,773,588 | 7,485,912 | 8,560,861 | 27,820,361 |

## Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.
Athletically Input the total amount of athletic student-aid for the reporting year including:
Related Student
Aid

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive or no longer eligible.

Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

| Men's Teams | $\$ 2,767,448$ |
| :--- | :--- |
| Women's Teams | $\$ 2,966,263$ |
| Total Amount | $\$ 5,733,711$ |

Recruiting Input transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Men's Teams | $\$ 293,136$ |
| :--- | :--- |
| Women's Teams | $\$ 143,498$ |
| Total Amount | $\$ 436,634$ |

Head Coaches Input compensation, bonus and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

| Average Salaries of Head <br> Coaches | Dollars per <br> FTE | FTE's | Dollars per <br> Position | Number of <br> Positions |
| :--- | :--- | :--- | :--- | ---: |
| Men's Teams | $\$ 298,175$ | 5.25 | $\$ 260,904$ | 6 |
| Women's Teams | $\$ 128,111$ | 10.25 | $\$ 101,011$ | 13 |

Assistant Coaches Input compensation, bonus and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

| Average Salaries of Assistant <br> Coaches | Dollars per <br> FTE | FTE's | Dollars per <br> Position | Number of <br> Positions |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Men's Teams | $\$ 159,006$ | 16 | $\$ 141,339$ | 18 |
| Women's Teams | $\$ 96,827$ | 11 | $\$ 59,172$ | 18 |

## Statement of Revenues and Expenses For the fiscal year ended 2015

| ID | ) Item | Football | Men's <br> Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |
| 1 | Ticket Sales | \$1,200,341 | \$88,320 | \$4,481 | \$23,747 | \$77,626 | \$1,394,515 |
| 2 | Direct State or Other Government Support | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Student Fees | \$0 | \$0 | \$0 | \$0 | \$8,118,530 | \$8,118,530 |
| 4 | Direct Institutional Support | \$0 | \$0 | \$0 | \$0 | \$9,316,529 | \$9,316,529 |
| 5 | Less - Transfers to Institution | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 | Indirect Institutional Support | \$0 | \$0 | \$0 | \$0 | \$658,894 | \$658,894 |
| 7 | Guarantees | \$2,445,770 | \$85,000 | \$42,000 | \$31,500 | \$0 | \$2,604,270 |
| 8 | Contributions | \$209,857 | \$7,388 | \$8,025 | \$366,881 | \$1,595,191 | \$2,187,342 |
| 9 | In-Kind | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 10 | Compensation and Benefits provided by a third party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 11 | Media Rights | \$1,093,508 | \$0 | \$0 | \$0 | \$0 | \$1,093,508 |
| 12 | NCAA Distributions | \$0 | \$0 | \$0 | \$0 | \$876,337 | \$876,337 |
| 13 | Conference Distributions (Non Media or Bowl) | \$187,673 | \$786,561 | \$0 | \$0 | \$0 | \$974,234 |
| 14 | Program, Novelty, Parking and Concession Sales | \$178,027 | \$1,890 | \$0 | \$407 | \$770 | \$181,094 |
| 15 | Royalties, Licensing, Advertisement and Sponsorships | \$295,250 | \$0 | \$0 | \$0 | \$210,050 | \$505,300 |
| 16 | Sports Camp Revenues | \$36,348 | \$0 | \$0 | \$0 | \$0 | \$36,348 |
| 17 | Athletics Restricted Endowment and Investments Income | \$28,535 | \$0 | \$2,297 | \$158,256 | \$25,383 | \$214,471 |
| 18 | 8 Other Operating Revenue | \$34,464 | \$20,988 | \$1,982 | \$130,035 | \$240,500 | \$427,969 |
|  | Total Operating Revenues | \$5,709,773 | \$990,147 | \$58,785 | \$710,826 | \$21,119,810 | \$28,589,341 |
| Expenses |  |  |  |  |  |  |  |
| 20 | 0 Athletic Student Aid | \$1,659,477 | \$441,051 | \$358,737 | \$3,274,446 | \$215,654 | \$5,949,365 |
|  | 1 Guarantees | \$300,000 | \$11,814 | \$3,500 | \$10,000 | \$0 | \$325,314 |


| ID | Item | Football | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | \$2,354,310 | \$875,425 | \$579,666 | \$2,678,361 | \$474,500 | \$6,962,262 |
| 23 | Coaching Salaries, Benefits and Bonuses paid by a Third Party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 24 | Support Staff/ <br> Administrative <br> Compensation, Benefits and <br> Bonuses paid by the <br> University and Related <br> Entities | \$194,485 | \$80,522 | \$0 | \$41,486 | \$4,344,504 | \$4,660,997 |
| 25 | Support Staff/ <br> Administrative <br> Compensation, Benefits and Bonuses paid by Third Party | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 26 | Severance Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 27 | Recruiting | \$158,640 | \$92,348 | \$49,034 | \$136,612 | \$1,662 | \$438,296 |
| 28 | Team Travel | \$1,137,012 | \$181,114 | \$177,367 | \$1,299,656 | \$6,026 | \$2,801,175 |
| 29 | Sports Equipment, Uniforms and Supplies | \$394,612 | \$71,450 | \$50,007 | \$357,890 | \$90,113 | \$964,072 |
| 30 | Game Expenses | \$525,489 | \$224,055 | \$123,063 | \$218,285 | \$3,736 | \$1,094,628 |
| 31 | Fund Raising, Marketing and Promotion | \$19,053 | \$1,200 | \$882 | \$155,879 | \$923,343 | \$1,100,357 |
| 32 | Sports Camp Expenses | \$48,889 | \$0 | \$0 | \$0 | \$0 | \$48,889 |
| 33 | Spirit Groups | \$0 | \$0 | \$0 | \$0 | \$39,905 | \$39,905 |
| 34 | Athletic Facilities Debt Service, Leases and Rental Fee | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 35 | Direct Overhead and Administrative Expenses | \$1,491 | \$362 | \$230 | \$37,262 | \$98,398 | \$137,743 |
| 36 | Indirect Institutional Support | \$0 | \$0 | \$0 | \$0 | \$658,894 | \$658,894 |
| 37 | Medical Expenses and Insurance | \$10,222 | \$3,155 | \$1,992 | \$1,367 | \$661,121 | \$677,857 |
|  | Memberships and Dues | \$0 | \$540 | \$0 | \$16,147 | \$888,618 | \$905,305 |


| Item | Football | Men's <br> Basketball | Women's <br> Basketball | Other <br> Sports | Non-Program <br> Specific | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 39 Other Operating Expenses | $\$ 305,109$ | $\$ 34,519$ | $\$ 22,705$ | $\$ 64,082$ | $\$ 1,287,781$ | $\$ 1,714,196$ |
| 40 Total Operating Expenses | $\$ 7,108,789$ | $\$ 2,017,555$ | $\$ 1,367,183$ | $\$ 8,291,473$ | $\$ 9,694,255$ | $\$ 28,479,255$ |
| Excess (Deficiencies) of <br> Revenues Over (Under) <br> Expenses | $\mathbf{- \$ 1 , 3 9 9 , 0 1 6}$ | $\mathbf{- \$ 1 , 0 2 7 , 4 0 8}$ | $\mathbf{- \$ 1 , 3 0 8 , 3 9 8}$ | $\mathbf{- \$ 7 , 5 8 0 , 6 4 7}$ | $\mathbf{\$ 1 1 , 4 2 5 , 5 5 5}$ | $\mathbf{\$ 1 1 0 , 0 8 6}$ |

