#### **School Info**

We agree to release the institution's data to the conference: Yes

**Institutional Contacts:** 

Primary Contact Person: Mike Waller Title: Sr. Associate Athletic Director

Phone: 4089241312 Email: mike.waller@sjsu.edu

CEO: Dr. Susan Martin CEO Email: sue.martin@sjsu.edu

University CFO: Josee Larochelle University CFO Email: josee.larochelle@sjsu.edu

**Audit Firm:** KPMG **AUP Report Issuance Date:** 01/14/2016

Classification & Conference:

**NCAA Primary Division:** I-FBS

Athletic Conference: Mountain West Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	12,756	50.3%
Female Undergraduates:	12,629	49.7%
<b>Total Undergraduates:</b>	25,385	

### Sports Sponsorship:

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball		X	
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Stunt			
Swimming and Diving		X	
Tennis		X	
Track, Indoor		X	
Track, Outdoor		X	
Triathlon			
Volleyball		X	
Water Polo		X	
Wrestling			
Others			
Totals	6	13	0

# **Revenue/Expense Summary**

ID	Item	Amount Definition
	evenues	
1	Ticket Sales	\$1,394,515 Input revenue received for sales of admissions to athletic events. This may include:
		<ul> <li>Public and faculty sales.</li> </ul>
		Student sales
		<ul> <li>Shipping and Handling fees.</li> </ul>
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$8,118,530 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$9,316,529 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		<ul> <li>Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)</li> <li>Federal work study support for student workers employed by athletics.</li> </ul>
		<ul> <li>Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>
5	Less - Transfers to Institution	\$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 41 - excess transfers to institution.

**Reporting Institution:** San Jose State University **Reporting Year (FY):** 2015

ID	Item	Amount	Definition
6	Indirect Institutional Support	\$658,894	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Facility debt service, rental fees or lease payments for the reporting year.
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Categories 34 and 36. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category should equal only Category 36.
7	Guarantees	\$2,604,270	Input revenue received from participation in away games.
8	Contributions	\$2,187,342	Input contributions provided and used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the <b>operations</b> of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			<ul> <li>Amounts received above face value for tickets.</li> </ul>
			Contributions shall include cash and marketable securities. Do not report:
			<ul> <li>Pledges until funds are provided to athletics for use.</li> </ul>
			<ul> <li>Contributions to be used in other reporting years.</li> </ul>
			1 65

ID	Item	Amount	Definition
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			• Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$1,093,508	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$876,337	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

ID	Item	Amount	Definition
13	Conference Distributions (Non Media or Bowl)	\$974,234	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Revenue related to post-season bowls should be excluded from all reporting categories.
14	Program, Novelty, Parking and Concession	\$181,094	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Do not include advertising in programs (Category 15).
15	Royalties, Licensing, Advertisement and	\$505,300	Input revenues from:
	Sponsorships		• Sponsorships.
	Бронзогынры		• Licensing Agreements.
			• Advertisement.
			• Royalties.
			<ul> <li>In-kind products and services as part of sponsorship agreement.</li> </ul>
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$36,348	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$214,471	Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.
			This category includes only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.
			Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$427,969	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Total Operating Revenues	\$28,589,341	Total of Categories 1-18.
Ex	penses		
20	Athletic Student Aid	\$5,949,365	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive or no longer eligible.
			Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$325,314	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$6,962,262	<ul> <li>Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</li> <li>Gross wages and bonuses.</li> <li>Benefits including allowances, speaking fees, retirement, stipends,</li> </ul>
			memberships, media income, tuition reimbursement and earned deferred compensation.
			Place any severance payments in Category 26.

**Reporting Institution:** San Jose State University

ID	Item	Amount	Definition
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonus and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$4,660,997	Input compensation, bonus and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	the University and		• Gross wages and bonuses.
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Staff members responsible for the genderspecific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonus and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.

**Reporting Year (FY): 2015** 

ID	Item	Amount	Definition
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$438,296	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
28	Team Travel	\$2,801,175	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and nonbowl postseason.  Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
			Note: Expenses related to post-season bowls should be excluded from all reporting categories.
29	Sports Equipment, Uniforms and Supplies	\$964,072	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.
30	Game Expenses	\$1,094,628	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a championship.
			Note: Expenses related to post-season bowls should be excluded from all reporting categories.
31	Fund Raising, Marketing and Promotion	\$1,100,357	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$48,889	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$39,905	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			See note in Category 36 for guidance on the inputs for this category, if the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics.
35	Direct Overhead and Administrative	\$137,743	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$658,894	Input overhead and administrative expenses <b>NOT</b> paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category plus Category 34 should equal Category 6. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category alone should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$677,857	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$905,305	Input memberships, conference and association dues.
39	Other Operating Expenses	\$1,714,196	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
40	Total Operating Expenses	\$28,479,255	Total of Categories 20-39.

#### **Revenue/Expense Details**

- 1 Ticket Sales
- 1,394,515 Input revenue received for sales of admissions to athletic events. This may include:
  - Public and faculty sales.
  - Student sales
  - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only V Ticket Sales	Women's Teams Only Ticket Sales	Not Allocated by Gender Ticket Sales
Baseball	9,202		
Basketball	88,320	4,481	
Beach Volleyball			
Football	1,200,341		
Golf			
Gymnastics		5,004	
Soccer	3,229	3,415	
Softball		1,500	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		1,397	
Water Polo			
Others			
Subtotal All Teams	1,301,092	15,797	0
Revenue Not Related to Specific Teams			77,626
Total Revenue	1,301,092	15,797	77,626

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

3 Student Fees \$8,118,530 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only ' Student Fees	Women's Teams Only Student Fees	y Not Allocated by Gender Student Fees
Baseball		20000110 1 000	20000010 2000
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			8,118,530
Total Revenue	0	(	8,118,530

4 Direct Institutional Support

\$9,316,529 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional	Direct Institutional	Direct Institutional
	Support	Support	Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	0	0
Revenue Not Related to Specific Teams			9,316,529
Total Revenue	(	0	9,316,529

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 41 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	C	)	0
Revenue Not Related to Specific Teams			
Total Revenue	C	)	0

6 Indirect Institutional Support \$658,894 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Facility debt service, rental fees or lease payments for the reporting year.
- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Categories 34 and 36. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category should equal only Category 36.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			658,894

Revenues by Source	Men's Teams Only Indirect Institutional	Women's Teams Only Indirect Institutional	Not Allocated by Gender Indirect Institutional
210,022000 % 5 002200	Support	Support	Support
Total Revenue	0	(	658,894

7 Guarantees

\$2,604,270 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only No Guarantees	ot Allocated by Gender Guarantees
Baseball	24,000		
Basketball	85,000	42,000	
Beach Volleyball			
Football	2,445,770		
Golf			
Gymnastics			
Soccer	2,500		
Softball		5,000	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	2,557,270	47,000	0
Revenue Not Related to Specific Teams			
Total Revenue	2,557,270	47,000	0

- 8 Contributions \$2,187,342 Input contributions provided and used by athletics in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the **operations** of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities. Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	149,017		
Basketball	7,388	8,025	
Beach Volleyball			
Football	209,857		
Golf	90,349	15,375	
Gymnastics		19,651	
Soccer	12,247	16,450	
Softball		14,599	
Swimming and Diving		13,536	
Tennis		1,081	
Track and Field, X-Country		2,250	
Volleyball		5,100	
Water Polo		27,226	
Others			
Subtotal All Teams	468,858	123,293	0
Revenue Not Related to Specific Teams			1,595,191
Total Revenue	468,858	123,293	1,595,191

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only ' In-Kind	Women's Teams Onl In-Kind	y Not Allocated by Gender In-Kind
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0 0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	_	
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$1,093,508 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only W Media Rights	Vomen's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football	1,093,508		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,093,508	C	0
Revenue Not Related to Specific Teams			
Total Revenue	1,093,508	C	0

Reporting Institution: San Jose State University

Reporting Year (FY): 2015

12 NCAA Distributio ns

\$876,337 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions	•
Baseball		
Basketball		
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	0 0	0
Revenue Not Related to Specific Team	s	876,337
Total Revenue	0 0	876,337

13 Conference
Distributions (Non
Media or Bowl)

\$974,234 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Revenue related to post-season bowls should be excluded from all reporting categories.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media or Bowl)	Women's Teams Only Conference Distributions (Non Media or Bowl)	Not Allocated by Gender Conference Distributions (Non Media or Bowl)
Baseball			
Basketball	786,561		
Beach Volleyball			
Football	187,673		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	974,234	0	0
Revenue Not Related to Specific Teams			
Total Revenue	974,234	0	0

14 Program, Novelty, Parking and Concession Sales

\$181,094 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Do not include advertising in programs (Category 15).

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	1,890		
Beach Volleyball			
Football	178,027		
Golf			
Gymnastics			
Soccer	81	81	
Softball		245	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	179,998	326	0
Revenue Not Related to Specific Teams			770
Total Revenue	179,998	326	770

15 Royalties, Licensing, Advertisement and Sponsorships \$505,300 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football	295,250		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	295,250	(	0
Revenue Not Related to Specific Teams			210,050
Total Revenue	295,250	(	210,050

16 Sports Camp Revenues \$36,348 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	<b>Sports Camp Revenues</b>
Baseball			
Basketball			
Beach Volleyball			
Football	36,348	3	
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	36,348	3 0	0
Revenue Not Related to Specific Teams			
Total Revenue	36,348	3 0	0

17 Athletics Restricted Endowment and Investments Income \$214,471 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	8,776		
Basketball		2,297	
Beach Volleyball			
Football	28,535		
Golf	15,327	26,574	
Gymnastics		5,504	
Soccer	3,215	1,988	
Softball		3,212	
Swimming and Diving		1,084	
Tennis		35,622	
Track and Field, X-Country	2,423	26,659	
Volleyball		975	
Water Polo		26,897	
Others			
Subtotal All Teams	58,276	130,812	0
Revenue Not Related to Specific Teams			25,383
Total Revenue	58,276	130,812	25,383

18 Other Operating Revenue

\$427,969 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	18,357		
Basketball	20,988	1,982	
Beach Volleyball			
Football	34,464		
Golf	3,000	27,540	
Gymnastics		7,274	
Soccer	15,595	4,848	
Softball		16,195	
Swimming and Diving		2,363	
Tennis		9,283	
Track and Field, X-Country		5,088	
Volleyball		14,942	
Water Polo		5,550	
Others			
Subtotal All Teams	92,404	95,065	0
Revenue Not Related to Specific Teams			240,500
Total Revenue	92,404	95,065	240,500

\$28,589,341 Total of Categories 1-18.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	209,352		
Basketball	990,147	58,785	
Beach Volleyball			
Football	5,709,773		
Golf	108,676	69,489	
Gymnastics		37,433	
Soccer	36,867	26,782	
Softball		40,751	
Swimming and Diving		16,983	
Tennis		45,986	
Track and Field, X-Country	2,423	33,997	
Volleyball		22,414	
Water Polo		59,673	
Others			
Subtotal All Teams	7,057,238	412,293	0
Revenue Not Related to Specific Teams			21,119,810
Total Revenue	7,057,238	412,293	21,119,810

20	Athletic Student	Total Dollar Amount	\$5,949,365	Input the total amount of athletic student-aid for the reporting year including:
	Aid			• Summer school.
				• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
				• Aid given to student-athletes who are inactive or no longer eligible.
				Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
				This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
		Total Equivalencies Awarded	223.2	

### Male Athlete Scholarships

343

Sport	Athletic Aid	Exhausted Eligibility or Medical	Equivalencies Awarded in 2014-2015	Number of Students Receiving Athletic Aid	
Baseball	11.25	0.1	11.35	26	230,456
Basketball	11.66	1	12.66	14	441,051
Football	70.39	0	70.39	89	1,659,477
Golf	4.5	0	4.5	10	105,317
Soccer	9.9	0	9.9	17	261,388
Track and Field, X-Country	2.63	0	2.63	5	69,759

Expenses Not

Related to Specific

Teams

Total Students

Receiving Aid

Sport	Athletic Aid	Exhausted Eligibility or Medical	Equivalencies Awarded in 2014-2015	Number of Students Receiving Athletic Aid	
Totals	110.33	1.1	111.43	161	2,767,448

# Female Athlete Scholarships

Sport	Athletic Aid	Exh Elig I Med	Equivalencies Awarded in 2014-2015	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13.28	0	13.28	15	358,737
Beach Volleyball	1.17	0	1.17	2	24,249
Golf	5.5	0	5.5	6	149,857
Gymnastics	11.69	0	11.69	12	334,673
Soccer	13.98	1.85	15.83	26	371,079
Softball	11.97	0.38	12.35	24	273,418
Swimming and Diving	14	0	14	28	345,469
Tennis	7	0	7	7	220,155
Track and Field, X-Country	11.73	0.42	12.15	22	326,527
Volleyball	10.69	0	10.69	11	333,664
Water Polo	8	0.11	8.11	12	228,435
Expenses Not Related to Specific Teams					
Totals	109.01	2.76	111.77	165	2,966,263

## Not Allocated by Gender Scholarships

Sport	Athletic Aid	Exh Elig Med	Equivalencies Awarded in 2014-2015	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams			0	17	215,654
Totals	0	0	0	17	215,654

21 Guarantees \$325,314 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gender Guarantees
Baseball	10,000		
Basketball	11,814	3,500	
Beach Volleyball			
Football	300,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	321,814	3,500	0
Expenses Not Related to Specific Teams			
Total Expenses	321,814	3,500	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
- \$6,962,262 Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonus and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

#### Men's Teams Coaching Expenses

		Me	n's Teams Head C	oaches	Men's Teams Assistant Coaches			
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe l r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	167,660		2	2	197,106	
Basketball	1	1	390,200		3	3	485,225	
Football	1	1	696,495		9	9	1,657,815	
Golf	1	1	143,552		1	0.5	39,664	
Soccer	1	1	139,371		2	1	101,386	
Track and Field, X- Country	1	0.25	28,143		1	0.5	62,904	

	Me	n's Teams Head C	oaches	Men's Teams Assistant Coaches			
Sport	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Subtotal All Teams	6 5.25	1,565,421	(	18 16.0	2,544,100	0	
Expenses Not Related to Specific Teams		237,250					
Total Expenses		1,802,671	(	)	2,544,100	0	

## Women's Teams Coaching Expenses

		Wome	en's Teams Head	Women's Teams Assistant Coaches				
Sport	Numbe r of	FTE	Coaching Salaries,	Coaching Salaries,	Numbe r of	FTE	Coaching Salaries,	Coaching Salaries,
	Positio ns		Benefits and Bonuses paid by the University and Related Entities	Benefits and Bonuses paid by a Third Party	Positio ns		Benefits and Bonuses paid by the University and Related Entities	Benefits and Bonuses paid by a Third Party
Basketball	1	1	262,258		3	3	317,408	
Beach Volleyball	1	0.5	45,250		0	0		
Golf	1	1	126,046		1	0.5	39,106	
Gymnastics	1	1	130,380		2	1.35	121,455	
Soccer	1	1	127,246		2	1.15	105,547	
Softball	1	1	109,313		2	1.5	134,438	
Swimming and Diving	1	1	102,864		2	0.75	60,820	
Tennis	1	1	101,470		1	0.5	71,083	
Track and Field, X-Country	3	0.75	64,300		3	1	97,752	
Volleyball	1	1	140,468		1	0.5	45,250	
Water Polo	1	1	103,546		1	0.75	72,241	

Sport	Wome Numbe FTE r of Positio ns	en's Teams Head ( Coaching Salaries, Benefits and Bonuses paid by the University	Coaching Salaries, Benefits and	Numbe FTE r of Positio	's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University	Coaching Salaries, Benefits and
		and Related Entities	Party		and Related Entities	Party
Subtotal All Teams	13 10.25	1,313,141	(	18 11.00	1,065,100	0
Expenses Not Related to Specific Teams		237,250				
Total Expenses		1,550,391	(	)	1,065,100	0

- 24 Support Staff/
  Administrative
  Compensation, Benefits
  and Bonuses paid by the
  University and Related
  Entities
- \$4,660,997 Input compensation, bonus and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the genderspecific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonus and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Te	ams Only	Women's T	Teams Only	Not Allocate	d by Gender
<b>Expenses by</b>	Support Staff/	<b>Support Staff/</b>	<b>Support Staff/</b>	<b>Support Staff/</b>	<b>Support Staff/</b>	Support Staff/
Object of	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
Expenditure	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
	<b>Benefits and</b>	<b>Benefits and</b>	Benefits and	<b>Benefits and</b>	Benefits and	Benefits and
	<b>Bonuses paid</b>	<b>Bonuses paid</b>	<b>Bonuses paid</b>	<b>Bonuses paid</b>	<b>Bonuses paid</b>	<b>Bonuses paid</b>
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	<b>Entities</b>		<b>Entities</b>		<b>Entities</b>	
Baseball	26,937					
Basketball	80,522					

Object of	Support Staff/ Administrative Compensation, Benefits and	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball						
Football	194,485					
Golf			762			
Gymnastics			8,602			
Soccer						
Softball			5,185			
Swimming and Diving						
Tennis						
Track and Field, X- Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	301,944	0	14,549	0	0	0
Expenses Not Related to Specific Teams					4,344,504	
Total Expenses	301,944	0	14,549	0	4,344,504	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only Women's Teams Only! Severance Payments Severance Payments	
Baseball		
Basketball		
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	0 0	0
Expenses Not Related to Specific Teams		
Total Expenses	0 0	0

27 Recruiting \$438,296 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	•	•	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Recruiting	Recruiting	Recruiting
Baseball	16,135		
Basketball	92,348	49,034	
Beach Volleyball			
Football	158,640		
Golf	8,089	2,409	
Gymnastics		3,471	
Soccer	17,884	18,662	
Softball		24,104	
Swimming and Diving		8,050	
Tennis		10,952	
Track and Field, X-Country	40	1,817	
Volleyball		17,186	
Water Polo		7,813	
Others			
Subtotal All Teams	293,136	143,498	0
Expenses Not Related to Specific Teams	S		1,662
Total Expenses	293,136	143,498	1,662

Team \$2,801,175 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and nonbowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.

	Men's Teams Only W	ms Only Women's Teams Only Not Allocated by Gender			
<b>Expenses by Object of Expenditure</b>	Team Travel	Team Travel	Team Travel		
Baseball	246,411				
Basketball	181,114	177,367			
Beach Volleyball					
Football	1,137,012				
Golf	94,201	57,595			
Gymnastics		71,746			
Soccer	74,680	104,526			
Softball		154,295			
Swimming and Diving		145,636			
Tennis		51,756			
Track and Field, X-Country	9,472	80,046			
Volleyball		116,730			
Water Polo		92,562			
Others					
Subtotal All Teams	1,742,890	1,052,259	0		
Expenses Not Related to Specific Teams			6,026		
Total Expenses	1,742,890	1,052,259	6,026		

29 Sports Equipment, Uniforms and Supplies \$964,072 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	52,833		
Basketball	71,450	50,007	
Beach Volleyball			
Football	394,612		
Golf	47,746	16,021	
Gymnastics		22,224	
Soccer	16,404	18,829	
Softball		30,466	
Swimming and Diving		39,793	
Tennis		12,920	
Track and Field, X-Country	2,378	44,049	
Volleyball		22,324	
Water Polo		31,903	
Others			
Subtotal All Teams	585,423	288,536	0
Expenses Not Related to Specific Teams			90,113
Total Expenses	585,423	288,536	90,113

Game \$1,094,628 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a championship.

Note: Expenses related to post-season bowls should be excluded from all reporting categories.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	61,685		
Basketball	224,055	123,063	
Beach Volleyball			
Football	525,489		
Golf		22,422	
Gymnastics		26,545	
Soccer	13,181	20,073	
Softball		28,552	
Swimming and Diving		2,835	
Tennis		3,280	
Track and Field, X-Country			
Volleyball		22,006	
Water Polo		17,706	
Others			
Subtotal All Teams	824,410	266,482	0
Expenses Not Related to Specific Teams			3,736
Total Expenses	824,410	266,482	3,736

Fund Raising, Marketing \$1,100,357 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	43,308		
Basketball	1,200	882	
Beach Volleyball			
Football	19,053		
Golf	90,042	4,694	
Gymnastics		2,685	
Soccer	2,630	250	
Softball		3,030	
Swimming and Diving		419	
Tennis		1,115	
Track and Field, X-Country			
Volleyball		1,685	
Water Polo		6,021	
Others			
Subtotal All Teams	156,233	20,781	0
Expenses Not Related to Specific Teams			923,343
Total Expenses	156,233	20,781	923,343

32 Sports
Camp
Expenses

\$48,889 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses	Sports Camp Expenses	<b>Sports Camp Expenses</b>
Baseball			
Basketball			
Beach Volleyball			
Football	48,889	)	
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	48,889	9 0	0
Expenses Not Related to Specific Teams			
Total Expenses	48,889	9 0	0

33 Spirit \$39,905 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only V Spirit Groups	Vomen's Teams Onl Spirit Groups	y Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams	}		39,905
Total Expenses	0	(	39,905

**Reporting Institution:** San Jose State University

Reporting Year (FY): 2015

- 34 Athletic Facilities Debt Service, Leases and Rental Fee
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

See note in Category 36 for guidance on the inputs for this category, if the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

## 35 Direct Overhead and Administrative Expenses

\$137,743 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	12,500		
Basketball	362	230	
Beach Volleyball			
Football	1,491		
Golf			
Gymnastics			
Soccer	2,448		
Softball		16,268	
Swimming and Diving		2,640	
Tennis		3,125	
Track and Field, X-Country		281	
Volleyball			
Water Polo			
Others			
Subtotal All Teams	16,801	22,544	0
Expenses Not Related to Specific Teams			98,398
Total Expenses	16,801	22,544	98,398

36 Indirect Institutional Support \$658,894 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: If the institution is paying for debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category plus Category 34 should equal Category 6. If the institution is not paying for debt service, leases, or rental fees or charging directly to athletics, this category alone should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams	Support	Support	658,894
Total Expenses	0	(	0 658,894

37 Medical Expenses and Insurance

\$677,857 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball	3,155	1,992	2
Beach Volleyball			
Football	10,222		
Golf			
Gymnastics			
Soccer			
Softball		1,207	1
Swimming and Diving			
Tennis		160	)
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	13,377	3,359	0
Expenses Not Related to Specific Teams			661,121
Total Expenses	13,377	3,359	661,121

38 Memberships and Dues

\$905,305 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	50		
Basketball	540		
Beach Volleyball			
Football			
Golf	675	1,580	
Gymnastics		1,629	
Soccer	3,890	1,775	5
Softball		275	5
Swimming and Diving		1,005	5
Tennis		655	5
Track and Field, X-Country		600	
Volleyball			
Water Polo		4,013	3
Others			
Subtotal All Teams	5,155	11,532	2 0
Expenses Not Related to Specific Teams			888,618
Total Expenses	5,155	11,532	888,618

39 Other Operating Expenses

\$1,714,196 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	3,707		
Basketball	34,519	22,705	
Beach Volleyball			
Football	305,109		
Golf	3,784	3,252	
Gymnastics		15,692	
Soccer	1,789	4,443	
Softball		7,334	
Swimming and Diving		5,499	
Tennis		3,177	
Track and Field, X-Country	389	3,246	
Volleyball		8,868	
Water Polo		2,902	
Others			
Subtotal All Teams	349,297	77,118	0
Expenses Not Related to Specific Teams			1,287,781
Total Expenses	349,297	77,118	1,287,781

40 Total Operating Expenses

\$28,479,255 Total of Categories 20-39.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,068,788		
Basketball	2,017,555	1,367,183	
Beach Volleyball		69,499	
Football	7,108,789		
Golf	533,070	423,744	
Gymnastics		739,102	
Soccer	635,051	772,430	
Softball		787,885	
Swimming and Diving		715,030	
Tennis		479,848	
Track and Field, X-Country	173,085	618,618	
Volleyball		708,181	
Water Polo		567,142	
Others			
Subtotal All Teams	11,536,338	7,248,662	0
Expenses Not Related to Specific Teams	237,250	237,250	9,219,755
Total Expenses	11,773,588	7,485,912	9,219,755

#### **Athletics Participation**

Table 476 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	I	Number of	f Participants	Particip	f Participants pating on a nd Team	Number of Participants Participating on a Third Team		
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball		35		1				
Basketball		16	15					
Beach Volleyball			14		10			
Cross Country		8	15		14		14	
Football		108		1				
Golf		11	7					
Gymnastics			20					
Soccer		25	31					
Softball			29					
Swimming and Diving			31					
Tennis			8					
Track, Indoor			32		18		14	
Track, Outdoor			32		18		14	
Volleyball			14		10			
Water Polo			25					
Others								
Total Participants		203	273	2	70	0	42	
Participant Proportion		42.6%	57.4%					

	I	Number of	f Participants		-		f Participants	
				Participating on a		Partici	pating on a	
				<b>Second Team</b>		Second Team Thir		rd Team
Sport	Coed	Men's	Women's	Men's	Women's	Men's	Women's	
	<b>Teams</b>	<b>Teams</b>	Teams	<b>Teams</b>	Teams	<b>Teams</b>	Teams	
Unduplicated Count of Participants		202	231					

## **Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams								
	N	Iale Coach	nes - Head C	count	Female Coaches - Head Count				
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer	
Baseball	1		1						
Basketball	1		1						
Football	1		1						
Golf	1		1						
Soccer	1		1						
Track and Field, X-Country		1	1						
Others									
Coaching Position Totals	5	1	6	0	0	0	0	0	

## **Head Coaching Assignments - Women's Teams**

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

		<i>r</i> 1 <i>c</i> 1		ead Coaches of				<b>Q</b>
Sport	<b>Full Time</b>	Part Time	nes - Head C Full Time University Employee	Part Time	Full Time Coaching	Part Time Coaching	University	Count Part Time University Employee or Volunteer
Basketball					1		1	
Beach Volleyball		1	1					
Golf	1		1					
Gymnastics	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Tennis	1		1					
Track and Field, X-Country		3	3					
Volleyball					1		1	
Water Polo	1		1					
Others								
Coaching Position Totals	6	4	10	0	3	0	3	0

## **Assistant Coaching Assignments - Men's Teams**

Table 3A

18 Table 3A - - - Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men's Teams							
	N	Male Coach	nes - Head C	Count	Fe	emale Coac	ches - Head	Count
Sport			University	Part Time University Employee or Volunteer	Coaching			•
Baseball	2		2					
Basketball	3		3					
Football	9		9					
Golf		1		1				
Soccer		2		2				
Track and Field, X-Country		1		1				
Others								
Coaching Position Totals	14	4	14	4	0	0	0	0

## **Assistant Coaching Assignments - Women's Teams**

Table 3B

20 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Full Time	Part Time	nes - Head C Full Time University	stant Coaches Count Part Time University Employee or Volunteer	Fe Full Time Coaching	emale Coac Part Time	University	Count Part Time University Employee or Volunteer
Basketball	1		1		1	1	1	1
Beach Volleyball		1		1				
Golf						1		1
Gymnastics					1	1	1	1
Soccer	1	1	1	1				
Softball		1		1	1		1	
Swimming and Diving		2		2				
Tennis		1		1				
Track and Field, X- Country		2		2		2	2	
Volleyball		1	1					
Water Polo						1		1
Others								
Coaching Position Totals	2	9	3	8	3	6	5	4

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** 

51 - Conference Realignment Expenses:

**52 - Total Athletics Related Debt:** \$0

**53 - Total Institutional Debt:** \$464,246,103

**54 - Athletics Dedicated Endowments:** \$5,183,841

**55 - Institutional Endowments:** \$119,849,978

#### Other Data Categories:

**Institutional Expenses:** \$421,373,658

**Athletically-Related Facilities Annual Debt Service:** \$0

**Institution's Annual Debt Service:** \$53,582,861

**Institution's Education and General Expenses:** \$327,422,196

Average Cost of Full Grant-in-Aid - In-State: \$20,367

Average Cost of Full Grant-in-Aid - Out-of-State: \$31,527

**Average Cost of Attendance - In-State:** \$25,020

Average Cost of Attendance - Out-of-State: \$36,180

Reporting Institution: San Jose State University	Reporting Year (FY): 2015		
Comments			
Comments:			

### **Operating Expenses**

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

\$4,760,000 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operatin	g Expenses	Per Capit	ta Expenses
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	360,929		10,312	
Basketball	476,619	350,437	29,789	23,362
Beach Volleyball				
Football	2,057,113		19,047	
Golf	141,947	96,038	12,904	13,720
Gymnastics		120,515		6,026
Soccer	104,265	143,428	4,171	4,627
Softball		213,313		7,356
Swimming and Diving		188,264		6,073
Tennis		67,956		8,495
Track and Field, X-Country	11,850	124,095	1,481	1,571
Volleyball		161,060		11,504
Others				
Water Polo		142,171		5,687
Total Operating Expense	3,152,723	1,607,277	15,531	5,887
Percent of Total	66.2%	33.8%		

#### **Revenues by Sport**

Note: These values are calculated from data entered earlier in the system.

Table \$27,930,447 You must also include revenues attributable to intercollegiate athletic activities. This

7 -- means revenues from appearance guarantees and options, an athletic conference, Reven tournament or bowl games, concessions, contributions from alumni and others,

institutional support, program advertising and sales, radio and television, royalties,

signage and other sponsorships, sports camps, State or other government support, student

activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the

system.

ues.

Revenues Attributable to Specific Teams	Men's Teams Only Table 7 Revenues.	Women's Teams Only Table 7 Revenues.	Not Allocated by Gender Table 7 Revenues.	Total  Table 7 Revenues.
Baseball	209,352			209,352
Basketball	990,147	58,785		1,048,932
Beach Volleyball				0
Football	5,709,773			5,709,773
Golf	108,676	69,489		178,165
Gymnastics		37,433		37,433
Soccer	36,867	26,782		63,649
Softball		40,751		40,751
Swimming and Diving		16,983		16,983
Tennis		45,986		45,986
Track and Field, X-Country	2,423	33,997		36,420
Volleyball		22,414		22,414
Water Polo		59,673		59,673
Others				0
Total Revenue excluding football and basketball	357,318	353,508	0	710,826
Total Revenue	7,057,238	412,293	0	7,469,531
Revenue Not Related to Specific Teams			20,460,916	20,460,916
Grand Total Revenue	7,057,238	412,293	20,460,916	27,930,447

#### **Expenses by Sport**

Note: These values are calculated from data entered earlier in the system.

Expens

es.

Table 8 \$27,820,361 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data

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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball	1,068,788			1,068,788
Basketball	2,017,555	1,367,183		3,384,738
Beach Volleyball		69,499		69,499
Football	7,108,789			7,108,789
Golf	533,070	423,744		956,814
Gymnastics		739,102		739,102
Soccer	635,051	772,430		1,407,481
Softball		787,885		787,885
Swimming and Diving		715,030		715,030
Tennis		479,848		479,848
Track and Field, X-Country	173,085	618,618		791,703
Volleyball		708,181		708,181
Water Polo		567,142		567,142
Others				0
Total Expenses excluding football and basketball	2,409,994	5,881,479	0	8,291,473
Total Expenses	11,536,338	7,248,662	0	18,785,000
Expenses Not Related to Specific Teams	237,250	237,250	8,560,861	9,035,361
Grand Total Expenses	11,773,588	7,485,912	8,560,861	27,820,361

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student • Summer school. Aid

Input the total amount of athletic student-aid for the reporting year including:

- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive or no longer eligible.

Athletics aid awarded to non-athletes (studentmanagers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,767,448
Women's Teams	\$2,966,263
Total Amount	\$5,733,711

#### Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$293,136
Women's Teams	\$143,498
Total Amount	\$436,634

#### Head Coaches Salaries

Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$298,175 5.25	\$260,904	6
Women's Teams	\$128,111 10.25	\$101,011	13

Assistant Coaches Input compensation, bonus and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Average Salaries of Assistant Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$159,006	16	\$141,339	18
Women's Teams	\$96,827	11	\$59,172	18

# Statement of Revenues and Expenses For the fiscal year ended 2015

ID	Item	Football	Men's Basketball	Women's		Non-Program Specific	Total
Re	venues						
1	Ticket Sales	\$1,200,341	\$88,320	\$4,481	\$23,747	\$77,626	\$1,394,515
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$8,118,530	\$8,118,530
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$9,316,529	\$9,316,529
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$658,894	\$658,894
7	Guarantees	\$2,445,770	\$85,000	\$42,000	\$31,500	\$0	\$2,604,270
8	Contributions	\$209,857	\$7,388	\$8,025	\$366,881	\$1,595,191	\$2,187,342
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$1,093,508	\$0	\$0	\$0	\$0	\$1,093,508
12	NCAA Distributions	\$0	\$0	\$0	\$0	\$876,337	\$876,337
13	Conference Distributions (Non Media or Bowl)	\$187,673	\$786,561	\$0	\$0	\$0	\$974,234
14	Program, Novelty, Parking and Concession Sales	\$178,027	\$1,890	\$0	\$407	\$770	\$181,094
15	Royalties, Licensing, Advertisement and Sponsorships	\$295,250	\$0	\$0	\$0	\$210,050	\$505,300
16	Sports Camp Revenues	\$36,348	\$0	\$0	\$0	\$0	\$36,348
17	Athletics Restricted Endowment and Investments Income	\$28,535	\$0	\$2,297	\$158,256	\$25,383	\$214,471
18	Other Operating Revenue	\$34,464	\$20,988	\$1,982	\$130,035	\$240,500	\$427,969
19	Total Operating Revenues	\$5,709,773	\$990,147	\$58,785	\$710,826	\$21,119,810	\$28,589,341
Exp	penses						
20	Athletic Student Aid	\$1,659,477	\$441,051	\$358,737	\$3,274,446	\$215,654	\$5,949,365
21	Guarantees	\$300,000	\$11,814	\$3,500	\$10,000	\$0	\$325,314

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,354,310	\$875,425	\$579,666	\$2,678,361	\$474,500	\$6,962,262
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$194,485	\$80,522	\$0	\$41,486	\$4,344,504	\$4,660,997
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$158,640	\$92,348	\$49,034	\$136,612	\$1,662	\$438,296
28	Team Travel	\$1,137,012	\$181,114	\$177,367	\$1,299,656	\$6,026	\$2,801,175
29	Sports Equipment, Uniforms and Supplies	\$394,612	\$71,450	\$50,007	\$357,890	\$90,113	\$964,072
30	Game Expenses	\$525,489	\$224,055	\$123,063	\$218,285	\$3,736	\$1,094,628
31	Fund Raising, Marketing and Promotion	\$19,053	\$1,200	\$882	\$155,879	\$923,343	\$1,100,357
32	Sports Camp Expenses	\$48,889	\$0	\$0	\$0	\$0	\$48,889
33	Spirit Groups	\$0	\$0	\$0	\$0	\$39,905	\$39,905
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$0	\$0
35	Direct Overhead and Administrative Expenses	\$1,491	\$362	\$230	\$37,262	\$98,398	\$137,743
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$658,894	\$658,894
37	Medical Expenses and Insurance	\$10,222	\$3,155	\$1,992	\$1,367	\$661,121	\$677,857
38	Memberships and Dues	\$0	\$540	\$0	\$16,147	\$888,618	\$905,305

ID	Item	Football	Men's	Women's		Non-Program	Total
			Basketball	Basketball	Sports	Specific	
39	Other Operating Expenses	\$305,109	\$34,519	\$22,705	\$64,082	\$1,287,781	\$1,714,196
40	Total Operating Expenses	\$7,108,789	\$2,017,555	\$1,367,183	\$8,291,473	\$9,694,255	\$28,479,255
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$1,399,016	-\$1,027,408	-\$1,308,398	-\$7,580,647	\$11,425,555	\$110,086